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Subject: Availability of Raised Roof Vans from Creative Bus Sales
Date: Wednesday, August 10, 2022 10:40:42 AM
Attachments: [NCDOT_K1C_OKPricingTemplate.pdf](#)
[NCDOT_X2C_OKPricingTemplate.pdf](#)

Good morning Transit Partners,

As of this morning, we have been informed that functionally all undelivered FY22 raised roof van orders with Ilderton ordered utilizing North Carolina STC 070A have been cancelled at their originally agreed upon pricing. As many of you are also aware, all undelivered LTVs from Creative Bus Sales and Palmetto Bus Sales were also cancelled at their originally agreed upon pricing. In order to help alleviate the issues associated with these cancellations, IMD has identified vehicles from Creative Bus Sales that could be ordered utilizing pricing identified on State of Oklahoma Contract SW0797C.

We have been informed by Creative Bus Sales that they currently have 13 Mobility Trans Ford K1C Model Raised Roof Vans (with a per vehicle base price of \$67,497.00) and 53 Mobility Trans Ford X2C Model Raised Roof Vans (with a per vehicle base price of \$69,537.00) that could be held for NC transit systems and ordered utilizing the State of Oklahoma's contract. The different floorplans and current pricing for each of these vehicle types can be found attached to this email. PLEASE NOTE THAT BOTH OF THESE VEHICLES ARE TOO SMALL TO ACCOMMODATE A TRANSIT DOOR SYSTEM. Pricing will also need to be added for camera pre-wiring.

The current Oklahoma contract base pricing per vehicle does not include any additional options other than what is listed under the specifications. The cost difference between your current FY 22 contract amount and these vehicles would be covered by an 80/10/10 federal/state/local split. **You will need to ensure you can cover 10% of the additional costs.**

Right now lead time for delivery from Creative Bus Sales is roughly 6-8 weeks from receipt of order if the chassis is already on site from Ford. Creative is attesting that all prospective orders utilizing this contract will be received prior to the end of this calendar year if they are ordered soon.

For any systems that would like to utilize this option from Creative Bus Sales, please respond to this email by 3pm today. We are looking to issue a Letter of Intent to Creative Bus Sales by close of business today so that we can confirm the hold on these vehicles. Once we can identify which transit systems would like to utilize this option, we can look to reach out to directly to your system in order to work through the procurement documentation that would need to be completed.

Thank you all for your collaboration and coordination on helping alleviate this supply chain issue that is affecting all transit systems nationwide and please feel free to reach out to me directly with any questions or concerns,

Chris Dodson

Procurement Officer

Integrated Mobility Division

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