

E-ZPass Next Generation ETC Equipment and Services

Pre-Proposal Conference

June 16, 2021 – 2 PM to 3 PM

Online via Web conference



Welcome and Introductions

Marvin Butler
Chief of Staff

Procurement Team Introductions

Role	Name	Title
Next Generation ETC Equipment and Services Committee Co-Chair	Manish Chourey	NCTA, Chief Technology Officer
Next Generation ETC Equipment and Services Committee Co-Chair	Chip Stracciolini	DRJTCB, Program Manager of Technology
Administrative Point of Contact	Marvin Butler	NCTA, Chief of Staff
Procurement Coordinator	Chris Garlick	NCTA Director of Innovation and Strategy

Agenda

- Project Introduction & Procurement Overview
- Scope of Work and Requirements Overview
- Questions and Answers/Closing Remarks

Project Introduction & Goals of Procurement

Marvin Butler
Chief of Staff

Pre-Proposal Meeting

- Attendance is optional at this meeting.
- Proposers may ask questions during the Q&A period.
- All verbal comments and responses are non-binding.
- Questions shall be made in writing if a formal response is requested.
- Copies of this presentation will be posted on the connect NCDOT website.

RFP Content

- Part I Administrative
- Part II Definitions and Acronyms
- Part III Technical Requirements
- Part IV – Proposal Submittal Requirements
- Part V Terms and Conditions

Procurement Schedule

Category	Date
RFP Issued	June 7, 2021
Pre-Proposal Scope of Services Meeting	June 16, 2021 (2 00PM ET)
Proposer Questions Due	June 24, 2021 (4:00 p.m. ET)
Proposals (Technical and Price) Due	July 12, 2021 (4:00 p.m. ET)
Proposer Validation Testing	July 19, 2021 to September 15, 2021
Announcement of E-ZPass qualified vendors, qualified services and certified equipment.	October 15, 2021

NCTA reserves the right to modify the schedule at any time and for any reason.

Proposer Questions

- Due June 24, 2021 by 4:00 p.m. ET
- All questions and comments to be submitted using Exhibit A-4 Proposer Questions Form
- NCTA will provide responses and publish Addenda as required
- All questions must be emailed to:
 - svc_iag_ezpass@ncdot.gov

Proposals (Technical & Price) Submittal and Evaluation

- Due July 12, 2021 by 4:00 p.m. ET
- Technical Proposal: Refer to RFP Part IV, Section 3.1 for content instructions
- Price Proposal: Refer to RFP Part IV, Section 3.2 for content instructions
- Responsiveness is based on Pass/Fail Criteria for Technical and Price Proposals.
- No Oral Presentations planned.

RFP Submittals

- Refer to RFP Part I, Administrative for detailed requirements
- All submittals shall be delivered to:

**North Carolina Turnpike Authority
Transportation Building
1 South Wilmington Street
Raleigh, NC 27601
Attn: Marvin Butler**

Non-Solicitation Provision

- Non-solicitation in accordance with Part I, Section 1.6.
- ONLY contact NCTA in the manner identified in Section 1.6.
- Violation may be grounds for rejection of proposal.

Scope of Work & Requirements Overview

Manish Chourey

Next Generation ETC Equipment and Services Co-Chairs

Chip Stracciolini

Next Generation ETC Equipment and Services Co-Chairs

Scope of Work

- Transponders using TDM, SeGo, and/or 6C protocols and transponder support devices
- Multi-Protocol Readers supporting TDM, SeGo, and 6C protocols
- New Reader Support Services
- New Reader Annual Maintenance Services
- Legacy Reader Support Services

Approach

- Multiple firm qualification and selection
- Responsive Technical and Price Proposal including Member Agency Terms and Conditions
- Certification Testing (if not already completed)
- Member Agencies may contract with Qualified Proposers
- Annual Enrollment period for Existing or New Vendors.
- Single term of the Contract starting at Notice of Award with all Vendors ending at the same time regardless of qualification at the initial enrollment or subsequent Annual Enrollments.

Scenarios

Section 2.22 of Procurement Summary

- **Scenario-001** (Responding to Initial RFP) – New Proposer with No prior Vendor Certification
- **Scenario-002** (Responding to Initial RFP) – New Proposer with existing Vendor Certification
- **Scenario 003** (Annual Enrollment): adding Proposer and/or adding Equipment/Services to the E-ZPass list) –
for new Equipment or Services from new Proposer or existing Vendor
- **Scenario 004** (Annual Enrollment) for the existing Equipment or Services, from an existing Vendor

Thank you



 Email: svc_iag_ezpass@ncdot.gov

