Exhibits

Exhibit A

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Form A-1

Proposer Questions Form

(A Word version of the Proposer Questions Form is "paper clipped" to this RFP for ease of completion.)

Proposer Questions	North Carolina Turnpike Authority (NCTA)			
#	**Page**	**Section**	**Section Description**	**Proposer Question**	**NCTA Response**
1.					
2.					
3.					
4.					

Form A-2

Proposal Cover Sheet

(A Word version of the Proposal Cover Sheet is "paper clipped" to this Exhibits file for ease of completion.)

NORTH CAROLINA TURNPIKE AUTHORITY
REQUEST FOR PROPOSALS
ETC Equipment and Services

EXECUTION: In compliance with this Request for Proposal, and subject to all the conditions herein, the undersigned offers and agrees to furnish any or all Services or goods upon which prices are offered, at the price(s) offered herein, within the time specified herein. By executing this offer, I certify that this offer is submitted competitively and without collusion.

Failure to execute/sign offer prior to submittal shall render Proposal invalid. Late offers are not acceptable.

BIDDER:				
STREET ADDRESS:			P.O. BOX:	ZIP:
CITY & STATE & ZIP:			TELEPHONE NUMBER:	TOLL FREE TEL. NO:
PRINT NAME & TITLE OF PERSON SIGNING:			FAX NUMBER:	
AUTHORIZED SIGNATURE:		DATE:	E-MAIL:	

Offer valid for two hundred and forty days (240) days from Proposal Due Date.

Form A-3
Acknowledgement of Receipt of Addenda

(A Word version is "paper clipped" to this Exhibits file for ease of completion.)

ACKNOWLEDGEMENT OF RECEIPT OF ADDENDA

The Proposer shall acknowledge receipt of each addendum to this Request for Proposal by completing this form and including same in the Technical Proposal.

<u>Addenda</u>	<u>Date</u>	<u>By</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

Failure to confirm receipt of addenda may result in rejection of the Proposer's Proposal.

Dated_____, 2021   _____
                                       Legal Name of Firm

                                       By_____
                                            Signature

                                       _____
                                       Title

NOTE: Attach additional pages as necessary

Form A-4

Proposer's Corporate Experience

(A Word version of this Form is "paper clipped" to this Exhibits file for ease of completion.)

Proposer shall use this form for Proposers Corporate Experience. Each reference provided may be contacted. Copy this form as needed to comply with the requirements of the RFP.

Proposer:	
Project Name:	
Customer Name:	
Client Person Responsible & Contact Phone and Email:	
Project Description:	
Manufacturing Facility Used (Name, Location including city, state and country):	
Compatibility or Compliance with IAG Requirements:	
Reference Project:	
Contract Start Date and End Date:	
Description of reference project location, scope, cost, start / end dates, etc.:	
Contract Amount:	
Number of Transponders, Readers and value of services PURCHASED by Customer	

Form A-5

Proposer's Key Personnel and Experience

(A Word version of this Form is "paper clipped" to this Exhibits file for ease of completion.)

Proposer shall use this form for Key Personnel Team member references. Each reference provided may be contacted. Copy this form as needed to comply with the requirements of the RFP and the number of references cited.

Key Team Member _____

Proposed Position _____

Reference Company Name:		
Address:		
City:	State:	Zip Code:
Phone Number:	Fax Number:	
Project Manager:		
E-mail:		
Number of total years' experience of Key Personnel team member in similar work		
Reference Project:		
Key Personnel team member role on reference project, including dates of participation and job description:		
Description of reference project location, scope, cost, start / end dates, etc.:		
Operational functionality, number of equipment lanes		
Relevant systems and tag protocols used		
Key Personnel team member's major contributions and highlights:		

Form A-6
Requirements Conformance Matrix
(An Excel version is "paper clipped" to this Exhibits file for ease of completion.)

E-ZPass Equipment and Services RFP - Technical Requirements Compliance Table

Proposer Instructions:

Enter Proposer Name at top.

For each Requirement:

  List Proposer Items that Requirement applies to. Merge cells over multiple Requirements if appropriate.

  If Compliance Status for a specific Technical Requirement varies between Proposer Items, add rows and copy Requirement # as necessary.

  List Proposal Section(s) related to the Technical requirement.

  Proposal text shall include a detailed description of Proposer's response / approach to each Technical Requirement.

  Compliance Table Explanation shall include the key points from the referenced proposal text.

  Enter Compliance Status as follows:

    Compliant

      Equipment performance meets or exceeds the requirement.

      Service performance will meet or exceed the requirement.

      Proposal delivers the requested information.

    Partially Compliant

      Equipment performance meets a threshold less than the requirement. Provide details, reasoning, and alternate approach, if applicable.

      Service performance will meet a threshold less than the requirement. Provide details, reasoning, and alternate approach, if applicable.

      Proposal delivers less than the requested information. Provide details, reasoning, and alternate approach, if applicable.

    Not Compliant

      Equipment performance does not meet the requirement. Provide details, reasoning, and alternate approach, if applicable.

      Service performance will not meet the requirement. Provide details, reasoning, and alternate approach, if applicable.

      Proposal does not deliver the requested information. Provide details, reasoning, and alternate approach, if applicable.

    Not Applicable

      Requirement does not apply to Proposer's Equipment, Service, or Proposal. Provide reasoning.

      Row is an introduction to the requirement, not an actual requirement.

Form A-7

E-ZPass Group Member Terms and Conditions

(Note: A pdf file for each E-ZPass Group Member's Terms & Conditions is "paper clipped" to this Exhibits file for ease of reference.)

Form A-8
Price Proposal

(Note: An Excel version is "paper clipped" to this Exhibits file for ease of completion.)

E-ZPass Equipment and Services RFP

Price Proposal 1 - Transponders and Related Items

Item #	Vendor Identification	Vendor Description	Transponder Attributes										Unit	Maximum Price
			Protocol	Form Factor	Mounting		Battery	Switchable	Feedback	Waterproof	Packaging	Other		
	Enter Model # or Identifier	Enter a brief description	Single or Multi; TDM, SeGo, 6C, and/or other	Hard-Case or Sticker	Interior Windshield: Permanent or Portable (between vehicles)	Exterior Location: e.g. headlamp, roof, bumper, plate	N/A, Permanent, or Manufacturer Replaceable	N/A or 2 Position; Switch status can be written: Yes or No	N/A or A/V Account Status	N/A or IP66	Regular, Retail bag, or Retail hanger	Enter other attributes offered. Add columns as necessary.	Each, Box, Roll, etc.	Enter Unit Price
Transponders		*(Use a separate row for each unique combination of attributes.)*												
Tra01	e.g. A1	Interior, hard-case TDM transponder with associated mounting components	Single TDM	Hard-case	Interior Windshield Portable	n/a	Permanent	n/a	n/a	n/a	Regular		ea	$1.00
Tra02														
Tra03														
Tra04		Add rows as necessary												
Additional Mounting Components		*(Description shall include cross-reference to applicable transponder item numbers.)*												
ACM01														
ACM02		Add rows as necessary												
Transponder Read Prevention Bags		*(Description shall include cross-reference to applicable transponder item numbers.)*												
RPB01														
RPB02		Add rows as necessary												
Transponder Programmer		*(Description shall include cross-reference to applicable transponder item numbers.)*												
TPrg01														
TPrg02		Add rows as necessary												
Handheld Reader		*(Description shall include cross-reference to applicable transponder item numbers.)*												
HRdr01														
HRdr02		Add rows as necessary												
Transponder Tester		*(Description shall include cross-reference to applicable transponder item numbers.)*												
TTst01														
TTst02		Add rows as necessary												
Transponder Training		*List training topic name, identifier, and a brief description. Add lines if necessary.*												
TTrn01														
TTrn02														
TTrn03														
TTrn04		Add rows as necessary												

Enter Proposer / Vendor Name

Note: Proposers shall complete the Maximum Unit Price as noted in Column P. Regarding Columns R through AA, please refer to Section 3.3.1 1 of Part 1- Administrative

E-ZPass Equipment and Services RFP

Price Proposal 1 - Transponders and Rela

Item #	Vendor Identification	Vendor Description		Quotation Price	Delivery	Tier 1 Threshold (Optional)	Tier 1 Discount (Optional)	Tier 2 Threshold (Optional)	Tier 2 Discount (Optional)	Tier 3 Threshold (Optional)	Tier 3 Discount (Optional)	Order and Delivery Restrictions	Other Information
	Enter Model # or Identifier	Enter a brief description		Enter Unit Price	Enter # of weeks for delivery	Enter Quantity	Enter Unit Discount	Enter Quantity	Enter Unit Discount	Enter Quantity	Enter Unit Discount	Describe if applicable	Provide additional details if desired
Transponders					Enter additioanl rows if required								
Tra01	e.g. A1	Interior, hard-case TDM transponder with associated mounting components		$1.00	4 weeks for 1st batch. Additional batches every 2 weeks.	10,000	$0.02	50,000	$0.05			Order in multiples of 100. Delivered in batches of 1,000.	
Tra02													
Tra03													
Tra04		Add rows as necessary											
Additional Mounting Components													
ACM01													
ACM02		Add rows as necessary											
Transponder Read Prevention Bags													
RPB01													
RPB02		Add rows as necessary											
Transponder Programmer													
TPrg01													
TPrg02		Add rows as necessary											
Handheld Reader													
HRdr01													
HRdr02		Add rows as necessary											
Transponder Tester													
TTst01													
TTst02		Add rows as necessary											
Transponder Training													
TTrn01													
TTrn02													
TTrn03													
TTrn04		Add rows as necessary											

Enter Proposer / Vendor Name

This section for use with future Price Quotation submittal. *Do Not* fill out for RFP submittal.

Note: Proposers shall complete the Maximum Unit Price as noted in Colum

E-ZPass Equipment and Services RFP

Price Proposal 2 - New Multi-Protocol Readers and Related Items

Item #	Vendor Identification	Vendor Description	Reader Attributes (Use blank columns for other attributes. Add additional columns as necessary.)						Unit	Maximum Price
			Type	**Environment**	**Redundancy**					
	Enter Model # or Identifier	Enter a description	Regular Toll or Value	Within Cabinet or External (Ruggedized)	Full, Partial, None				Each	Enter Unit Price
			Enter Proposer / Vendor Name							
	Multi-Protocol Reader Units		*(Use a separate row for each unique combination of attributes.)*							
MPRdr01	e.g. X1		e.g. Regular	e.g. Cabinet						
MPRdr02										
MPRdr03										
MPRdr04		Add rows as necessary								
	Multi-Protocol Reader Antennas		*(Use a separate row for each unique combination of attributes.)*							
MPRAnt01										
MPRAnt02										
MPRAnt03										
MPRAnt04		Add rows as necessary								
	Multi-Protocol Reader Cables & Accessories		*(Use a separate row for each unique combination of attributes.)*							
MPC&A01										
MPC&A02										
MPC&A03										
MPC&A04		Add rows as necessary								
	Multi-Protocol Reader Support Services		*(Use a separate row for each unique combination of attributes.)*							
MPRSS01										
MPRSS02										
MPRSS03										
MPRSS04		Add rows as necessary								
	Multi-Protocol Reader Annual Maintenance		*(Use a separate row for each unique combination of attributes.)*							
MPRAMtc01										
MPRAMtc02										
MPRAMtc03										
MPRAMtc04		Add rows as necessary								
	Multi-Protocol Reader Training		*List training topic name, identifier, and a brief description. Add lines if necessary.*							
MPRTrn01		Reader topic 1								
MPRTrn02										
MPRTrn03										
MPRTrn04		Add rows as necessary								

Note: Proposers shall complete the Maximum Unit Price as noted in Column P. Regarding Columns R through AA, please refer to Section 3.3.1 1 of Part 1- Administrative

E-ZPass Equipment and Services RFP

Price Proposal 2 - New Multi-Protocol R

Item #	Vendor Identification	Vendor Description		Quotation Price	Delivery	Order and Delivery Restrictions	Other Information
			This section for use with future Price Quotation submittal. *Do Not* fill out for RFP submittal.				
	Enter Model # or Identifier	Enter a description		Enter Unit Price	Enter # of weeks for delivery	Describe if applicable	Provide additional details if desired
Multi-Protocol Reader Units							
MPRdr01	e.g. X1						
MPRdr02							
MPRdr03							
MPRdr04		Add rows as necessary					
Multi-Protocol Reader Antennas							
MPRAnt01							
MPRAnt02							
MPRAnt03							
MPRAnt04		Add rows as necessary					
Multi-Protocol Reader Cables & Accessories							
MPC&A01							
MPC&A02							
MPC&A03							
MPC&A04		Add rows as necessary					
Multi-Protocol Reader Support Services							
MPRSS01							
MPRSS02							
MPRSS03							
MPRSS04		Add rows as necessary					
Multi-Protocol Reader Annual Maintenance							
MPRAMtc01							
MPRAMtc02							
MPRAMtc03							
MPRAMtc04		Add rows as necessary					
Multi-Protocol Reader Training							
MPRTrn01		Reader topic 1					
MPRTrn02							
MPRTrn03							
MPRTrn04		Add rows as necessary					

Note: Proposers shall complete the Maximum Unit Price as noted in Colum

E-ZPass Equipment and Services RFP

Price Proposal 3 - Legacy Reader Support Services

			Reader Attributes						Quotation Price	Order Restrictions	Other Information
Item #	Vendor Identification	Vendor Description	Type	Environment		Unit	Maximum Price				
	Enter Model # or Identifier	Enter a brief description	Regular Toll or Value	Within Cabinet or External (Ruggedized)	Enter other attributes offered. Add columns as necessary.	Each	Enter Unit Price		Enter Unit Price	Describe if applicable	Provide additional details if desired
Legacy Reader Support Services			*(Use a separate row for each unique combination of attributes.)*								
LRSS01											
LRSS02											
LRSS03		Add rows as necessary									

Note: Proposers shall complete the Maximum Unit Price as noted in Column I. Regarding Columns K through M, please refer to Section 3.3.1 1 of Part 1- Administrative

E-ZPass Equipment and Services RFP

Price Proposal 4 - Documentation List (No Pricing)

Enter Proposer / Vendor Name

	Document Identification	Document Description	Other Information
	List document name, date, and version. Add lines if necessary.	*Provide brief document description*	*Provide additional details if desired*
Transponder Related			
1			
2			
3			
4			
5			
6			
7			
8			
9			
10			

Reader Related			
1			
2			
3			
4			
5			
6			
7			
8			
9			
10			

E-ZPass Equipment and Services RFP

Price Proposal 5 - Future Reader Support Services

Enter Proposer / Vendor Name

Item #	Vendor Identification	Vendor Description	Reader Attributes			Unit	Maximum Price
			Type	Environment			
	Enter Model # or Identifier	Enter a brief description	Regular Toll or Value	Within Cabinet or External (Ruggedized)	Enter other attributes offered. Add columns as necessary.	Each	Enter Unit Price
	Future Reader Support Services		(Use a separate row for each unique combination of attributes.)		
FRSS01							
FRSS02							
FRSS03		Add rows as necessary					

Quotation Price	Order Restrictions	Other Information
Enter Unit Price	Describe if applicable	Provide additional details if desired

Note: Proposers shall complete the Maximum Unit Price as noted in Column I. Regarding Columns K through M, please refer to Section 3.3.1 1 of Part 1- Administrative