

North Line Station Area Value Analysis Charlotte, NC





















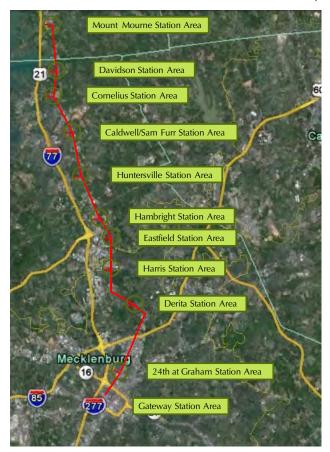
Background and Objectives

To assist its long-term planning efforts for the North Corridor, the Charlotte Area Transit System (CATS) retained Noell Consulting Group to estimate the potential amount and net (incremental) value of development around planned stations along the corridor over the next 25 years. This analysis is similar in scope and approach to a similar study conducted for all four transit corridors in 2009, albeit with several key

modifications:

- Two new stations, Gateway Station in Center City and a potential station at Graham and 24th Street, were added to the analysis and a new location was assumed for the Mt. Mourne station;
- Conventional single-family detached product and flex space were added to the analysis in addition to other for-sale and rental residential product, office, and retail uses;
- Station areas in this analysis are defined as a ½-mile radius around the planned station location for all stations along the corridor, with the exception of the Gateway Station, for which the station area is defined as a ¼-mile radius around the station; and
- The base year for analysis was moved from 2008 to 2010, with estimates of development still being provided in fiveyear increments through 2035.

A larger set of assumptions can be found at the end of this written narrative.







Key Conclusions

The North Corridor is well-positioned to capture significant residential and commercial growth over the next 25 years, including strong growth within the station areas. In total, we estimate station areas along the North Corridor could see nearly 19,000 new residential units, 4.7MM square feet of new office space and 2.6MM square feet of new retail space in the coming 25 years. This growth, along with appreciation of existing land uses in the station areas, should equate to approximately \$6.9 billion dollars in incremental value in these 11 station areas from 2010 to 2035.

Given the larger size of the station areas and the addition of conventional single-family residential units to this analysis it is not surprising to see the amount of development captured in the station areas increase from 2009 estimates. This said, much of the additional areas encompassed in the larger half-mile radii can be found in locations generally further from major intersections or in already-developed areas where development pressures are likely to be less significant in the coming years, thus tempering the upside capture potential.

The following summarizes the changes in captures for each land use and the factors affecting these changes. It should be noted that these changes are measured only for those station areas analyzed for both studies (excluding Gateway, 24th & Graham, and Mt. Mourne).



Office: The North Mecklenburg office market has performed well over the last five years, steadily gaining market share and averaging more than 100,000 square feet of absorption annually (speculative space). Demand in North Mecklenburg is being driven both by regional accessibility and the higher-end households living around Lake Norman. In addition, the Lowe's headquarters has continued to grow and is now estimated to have more than 3,500 employees. While many of the station areas along the North Corridor are somewhat removed from I-77, the spine of the office corridor, several are highly accessible and are well-positioned to capture demand for regional-serving office uses, including Hambright and Eastfield. These stations will likely become significant office concentrations given their improving regional access and strong interstate proximity.

As noted, we believe the stations along the North Corridor can capture approximately 4.7MM square feet of new office space, or about 188,000 square feet annually, equating to a roughly 10% capture of demand in the county (this includes captures of demand in North Mecklenburg, Center City, and a portion of the

N



Northeast submarkets). On a station-to-station basis, this equates to about a 1% increase from our 2009 study.

<u>Residential</u>: North Mecklenburg has also emerged as one of the region's strongest housing markets, both in terms of volume and price. North Mecklenburg now accounts for nearly 20% of new single-family homes and 14% of new attached for-sale homes in the county and now boasts the third highest average home prices of seven submarkets. The area is the region's epicenter for small lot & TND housing and provides an

array of small lot single-family, townhouse and condominium products. Further, the existing small towns provide a great environment for higher-density lifestyle product.

South of I-485 housing is largely comprised of single-family residential communities targeting first-time and move-up homebuyers. Given the relative affordability of this area, opportunities for attached product have been historically limited and will likely remain moderate going forward. The exception to this, of course, is Center City, which has seen



significant new for-sale residential development, largely in the form of midrise and high-rise product.

Similar to for-sale residential, the rental market in North Mecklenburg is strong and growing, fueled both by strong job growth and by the high quality of life the area offers. North Mecklenburg only trails the Northeast and Southwest submarkets in term of absorption and is gaining market share faster than any other region. Again, the lower for-sale home prices and varying accessibility of the station areas tempers demand for multifamily housing south of I-485, although strong placemaking and infrastructure investment will create real opportunities for infilling. As with for-sale residential, the Center City and Gateway station will remain strong locations for future rental apartment development.

Over the next 25 years we estimate stations along the North Corridor could capture nearly 19,000 new residential units. This represents an 18% increase over 2009 study figures, due both to the addition of conventional single-family product in our estimates and the larger size of the station areas.

Retail: The large majority of retail growth in the North Corridor can be found along I-77 from Harris Boulevard north to Cornelius and has been largely delivered in conventional formats, although a number of town centers (notably Birkdale Village) and mixed-use projects have been delivered in the area. North Mecklenburg has added more than 2.6 million square feet in the last decade; a growth rate that outpaces the county by 3.6 times. This strong growth is expected to continue in the coming years, as retail follows rooftops into the area, with locations most proximate to local freeways demonstrating the greatest potential. The strength of existing town centers and the precedents for developing mixed-use product in the area are encouraging for future infill retail development in other station areas as well. Finally, retail opportunities in the southern portions of the corridor are more moderate given the limited access of the areas and parcel availability for infill. Going forward, we estimate station areas can capture approximately 2.6MM square feet of new retail space, an 18% increase from our 2009 study results.





Key Conclusions by Segment

North Mecklenburg/Iredell Portion

Not surprising, the greatest share of this growth will occur in station areas around and north of I-485, as well as around the Gateway station in Center City (to be discussed later). These northern stations benefit from:

- Either a large greenfield property that is entitled or already under development (Hambright, Cornelius, Mt. Mourne);
- Abundant greenfield properties surrounding the station (Eastfield, Sam Furr); or
- A small-town, walkable location that is highly attractive to infill development (Davidson, Cornelius, and Huntersville).

In addition, Northern Mecklenburg County is an established growth market that:

- Is gaining market share in terms of office and retail demand;
- Features the third highest average new home price in the region;
- Accounts for nearly one in five new homes built in Mecklenburg County over the past decade;
- Has increased its capture of new attached home sales by 50% over the last decade and;
- Is gaining market share in terms of rental apartment demand.

The completion of I-485 from NC 115 to I-485 should create further opportunities for commercial development in the Hambright and Eastfield station areas as visibility and access to those two stations improves significantly.

The following summarizes the estimated growth within each of the station areas north of I-485:

Station Area	Office SF	Flex Ind SF	Retail SF	Residential Units
Hambright	1,346,249	277,250	874,892	3,147
Huntersville	99,937	35,250	78,609	1,530
Caldwell-Sam Furr	184,949	64,464	133,081	2,039
Cornelius	118,665	37,912	147,392	1,730
Davidson	123,105	15,114	117,913	1,470
Mt. Mourne	261,019	39,988	365,780	1,422
Totals for Segment	2,133,923	469,978	1,717,667	11,377

<u>Hambright</u> clearly represents the largest development potential in this segment of the corridor and represents strong opportunities for office, retail, and all types of residential development. Its access to I-485 also makes it highly attractive for flex industrial in eastern portions of the station area.

<u>Huntersville</u>, meanwhile, can accommodate less development and largely represents an infill opportunity for residential and local-serving office and retail uses. Key to accommodating future growth will be increasing the connectivity and capacity of station area roads, which is lacking today.

<u>Caldwell-Sam Furr</u> is among the most undeveloped of the North Corridor station areas and will evolve as the most residentially-oriented station area in this segment of the corridor. This station area lacks





significant east-west access and only slightly touches the Sam Furr intersection with NC 115. The majority of the demand at this station will be for for-sale residential (including conventional single-family), with lesser amounts of office, retail, flex, and rental multifamily.

<u>Cornelius</u>: The ongoing development of Antiquity, as well as other adjacent underutilized properties east of NC 115, creates significant infill development potential in the Cornelius station area. Residential infill, including attached and detached for-sale product and some rental apartments, represents the largest opportunity in this station area, with the character and walkable environment being created around the station creating opportunities for new local-serving retail and office uses.

<u>Davidson</u> has the largest amount of charm and prestige among the North Corridor station areas, particularly for residential development. The station areas' distance away from I-77 and somewhat fragmented street network temper non-residential demand, although opportunities for local-serving retail and office uses, including some creative-type firms, certainly do exist. Land assembly and feasible redevelopment of infill sites represent the most significant challenges in this station area.

Mt. Mourne: This station area has shifted south from its original location and no longer includes much of the Lowe's headquarters campus or the Lake Norman Medical Center. The station area is largely greenfield today, although several projects are entitled that include neighborhood retail, local-serving office, and multifamily residential uses. While lacking a major intersection today, development of much of the station area is tied to the realignment of Langtree Road to NC 115, creating much stronger access and commercial opportunities. That realignment is the first part of a regional east-west connector, the balance of which has no fixed timeline or funding allocated to it.

Charlotte Portion

Station areas within Charlotte's portion of the North Corridor vary much more significantly than those in the northern portion of the corridor, with the Eastfield and Harris stations still offering greenfield opportunities Derita representing smaller greenfield and infill opportunities, and the 24th & Graham and Gateway station areas representing full-on redevelopment locations.

The two station areas with the strongest regional access and visibility, Gateway and Eastfield, will represent the strongest development opportunities in the coming years; Gateway being in Center City, where redevelopment is feasible and market-supported, and Eastfield being a greenfield location where development is largely less expensive to undertake. Demand potential is somewhat more limited in the other three station areas as interstate access, the presence of industrial uses, and more moderate household incomes and relating home prices make redevelopment more challenging.





The following summarizes the estimated growth by station area for Charlotte-sphere stations:

Station Area	Office SF	Flex Ind SF	Retail SF	Residential Units
Gateway	1,488,795	0	127,259	2,024
24th & Graham	59,395	9,787	92,831	595
Derita	4,640	0	98,550	612
Harris	329,623	102,250	200,768	1,985
Eastfield	651,477	128,928	389,715	2,390
Totals for Segment	2,533,931	240,965	909,122	7,605

<u>Gateway</u>: Along with Hambright the Gateway station area represents the North Corridor's strongest growth location and one very different from the remainder of the corridor. The station area has already seen significant infill/redevelopment in recent years and the combination of that momentum and planned public investments should further solidify the station area as a strong urban location. Residential, including both rental and for-sale, represents perhaps the strongest opportunity in the station area and will be delivered in midrise and high-rise projects. Office development will be focused along Trade Street and around the multimodal terminal, with retail largely being delivered as a first floor use.

24th & Graham: This station area has been proposed for redevelopment as a mixed-use community centered around a technology-focused employment core. Given the scope and level of detail of this analysis, fully understanding opportunities for such a unique development concept at this location cannot be adequately conducted. Development of such a core without potentially significant public involvement, however, is unlikely and thus this station area was examined based on market forces already present and/or occurring within Mecklenburg County; consistent with all of the other station areas. Significant industrial uses, limited connectivity to other areas already revitalizing (particularly the North Davidson corridor), a lack of higherend established neighborhoods and a fragmented road network all serve to temper redevelopment opportunities, with the most significant potential existing for attached residential uses (likely rental initially with for-sale occurring over time). Retail redevelopment and new, creative-type office uses also represent limited opportunities in the station area.

<u>Derita</u>: This station area represents perhaps the most limited development opportunity of all stations along the North Corridor, suffering from limited regional access, a fragmented road network, and lacking significant greenfield sites for redevelopment. This said the core of the station area does represent a building block for infill development. Residential will be the most significant opportunity and will include a mix of lower-intensity for-sale residential uses (townhouses and detached) and some rental apartment development. Office and retail uses will primarily be local-serving in nature.

Harris: The Harris station area has both some significant challenges and positives that will impact future development potential. The area does feature a large intersection and is traversed by Harris Boulevard; a huge east-west movement across northern areas of Charlotte. It also is proximate to a new mall and new office development, and has a large vacant property (Griffith Lakes) entitled for development. This said, the area is dominated by industrial uses and aging, working-class housing that cut it off from more significant development to the west. Further, the Griffith Lakes project lacks visibility or access to Harris Boulevard and is located east of the rail line, tempering access to future potential commercial uses. Opportunities in the





station area will be most significant for residential development, including detached and lower-intensity attached residential, possibly some above retail in a town center format. Office and retail opportunities also exist in the station area and will be in part dependent on the execution of Griffith Lakes and its ability to create a new location in this area.

Assumptions

The following are other assumptions relating to our analysis and allocation efforts.

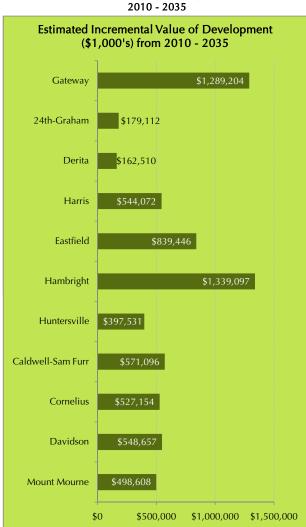
- Demand estimates and allocations are provided in five-year increments and are based on control totals adopted by MUMPO;
- Demand and supply are assumed to return to a level of balance and normalcy seen historically in the
 market and will not be significantly impacted by long-term factors such as lack of credit and large-scale
 changes in government infrastructure development and maintenance;
 - o To this, infrastructure is assumed to be in place to meet demand over time without significant impacts to development processes or market demand;
- Existing and planned private-sector projects and investments were considered in this analysis, although
 with the recognition that the timing, scope, intensity, and likelihood of these projects are quite
 questionable in the near term;
- As noted earlier, the timeframe for these numbers is slightly shorter than that of the 2009 study, cutting off 2008, 2009, and 2010 to get a read from today going forward;
 - o While the time we cut out was truly the depths of the recession, numbers are given on a five-year period, so the three years cut represent an average of the past five years;
- Base data for station values was provided by the City of Charlotte (and Iredell County), and represents 2008 data. Regional changes in real estate values across product types since that time was utilized to bring these numbers to 2010 estimates and represent a decrease of approximately 8.5%;
- The consultant and the City worked to address appropriate dividing lines in situations where station areas overlap, important when establishing base values and capture potentials by station area;
- Values of real estate products utilized in estimating incremental increases in station areas were
 estimated based on a number of factors and represent reasonable values in today's markets (factoring
 out sales of distressed properties);
- Acreage numbers (vacant and under-utilized) were provided by the City of Charlotte and, in many cases, include properties whose individual boundaries extend beyond the 1/2-mile radius, a factor readers should be aware of when considering remaining undeveloped acres in some station areas;
- Very little change has been seen in planned/proposed pipeline projects in the corridor with most being placed on hold until some point in the future when the economy and lending environment improve;
- Real estate appreciation rates are assumed to average approximately 2% annually going forward--a number that is conservative but not to out of line when examining growth in the past decade;
- Office demand in the Center City and around the Gateway station was tempered in the near-term to
 account for a significant amount of existing vacant space and thus short-term office demand was
 allocated to existing oversupply first, then to new development once vacancy rates had dropped to more
 normal levels.

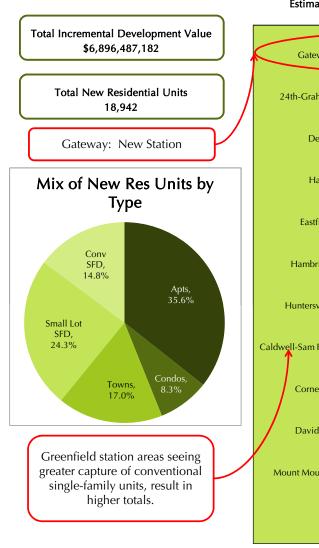




Summary of Net Incremental Development Value and New Residential Units Along the North Corridor

Estimated Incremental Value of Development (\$1,000's) from





Estimated Net New Residential Units w/in 1/2-mile of North **Corridor Transit Stations** Gateway 2,024 24th-Graham Harris Eastfield Hambright 3,147 Huntersville 1,530 1,473 Caldwell-Sam Furr 1,530 Cornelius Davidson 1,470 Mount Mourne 1,422 1,000 2,000 3,000 4,000 ■ 2009 1/4-mile **2010**

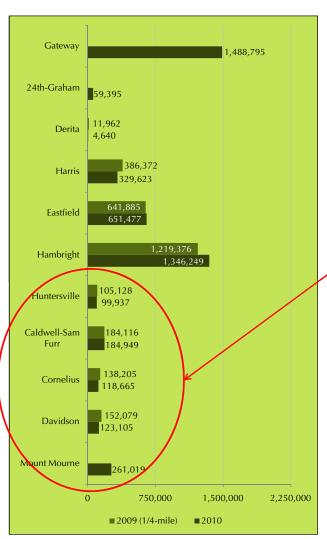
SOURCE: Noell Consulting Group





Summary of New Office and Retail Square Feet by Station Area along the North Corridor

Estimated Net New Office Square Feet w/in 1/2-Mile of North Corridor Transit Stations



SOURCE: Noell Consulting Group

Total Supportable New Office SF 4,667,854

Change from 2009 0.7%

Outside of Center City, strongest demand around I-485 interchange, including Hambright Station.

Northern towns provide opportunities for smaller firms not needing an I-77 or freeway orientation.

Total Supportable New Retail SF 2,626,789

Change from 2009 19.0%

Again, areas closest to freeway interchanges represent strongest opportunities for retail.

Estimated Net New Retail Square Feet w/in 1/2-Mile of North Corridor Transit Stations

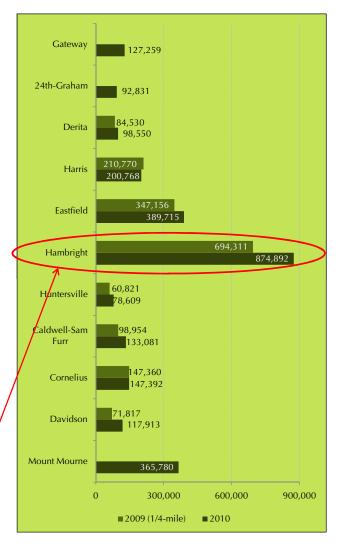






Exhibit 1

Key Trends and Salient Factors Impacting Growth and Demand Potential Along the Northern End of the North Corridor







Exhibit 2
Key Trends and Salient Factors Impacting Growth and Demand Potential Around the Caldwell/Sam Furr and Huntersville Stations

Park, school amenities attractive to higherdensity residential



Significant land available east of NC 115 for higher-density residential, although likely to be largely for-sale detached and townhouse development.

Under-utilized properties, including some under town control, could support future residential, mixed-use development.

East-west connection to I-77 much more proximate to station locationkeeps open opportunities for commercial development.

Walkable environment a good starting point, but street, walking network need to be strengthened around station area.

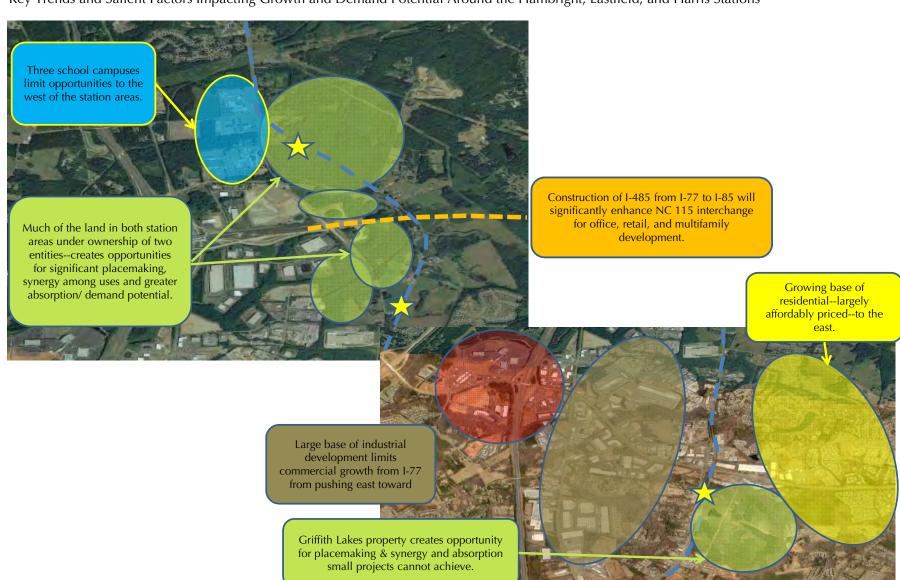
Higher-intensity single-family and townhouse development in walkable format sets tone for future infill residential.

SOURCE: Noell Consulting Group





Exhibit 3
Key Trends and Salient Factors Impacting Growth and Demand Potential Around the Hambright, Eastfield, and Harris Stations



SOURCE: Noell Consulting Group





Exhibit 4
Key Trends and Salient Factors Impacting Growth and Demand Potential Around the Derita and 24th and Graham Stations









Exhibit 5

Key Trends and Salient Factors Impacting Growth and Demand Potential Around the Gateway Station

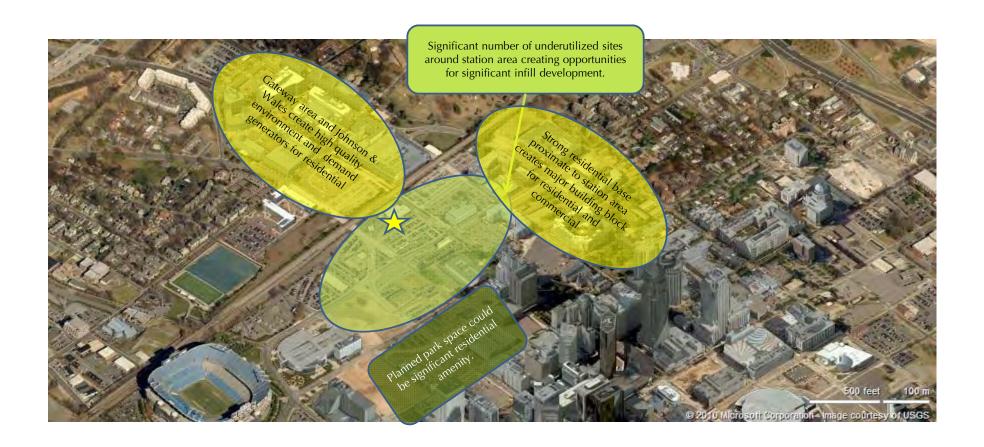
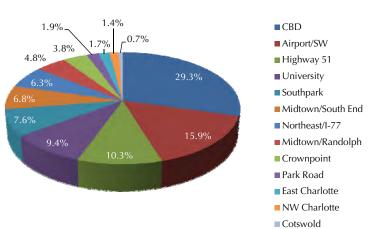


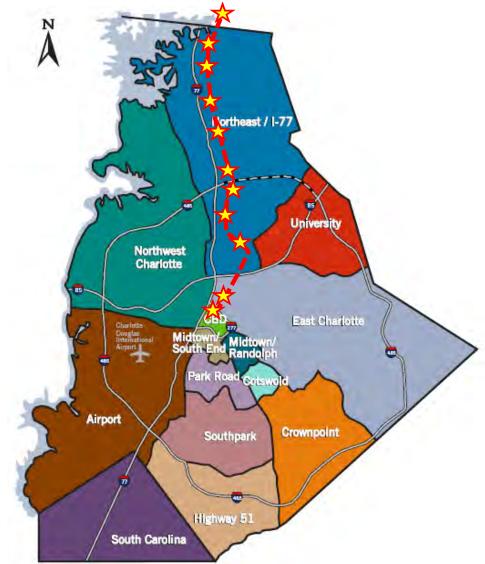




Exhibit 6
Office Submarket Map and MY 2010 Size, Mecklenburg County

	MY 2010 Total Inventory	MY 2010 Share
	rotal inventory	onare
CBD	22,099,250	29.3%
Airport/SW	11,962,034	15.9%
Highway 51	7,739,058	10.3%
University	7,099,896	9.4%
Southpark	5,750,571	7.6%
Midtown/South End	5,140,946	6.8%
Northeast/I-77	4,727,914	6.3%
Midtown/Randolph	3,619,051	4.8%
Crownpoint	2,890,936	3.8%
Park Road	1,444,819	1.9%
East Charlotte	1,300,000	1.7%
NW Charlotte	1,057,916	1.4%
Cotswold	490,289	0.7%
Totals	75,322,680	100%





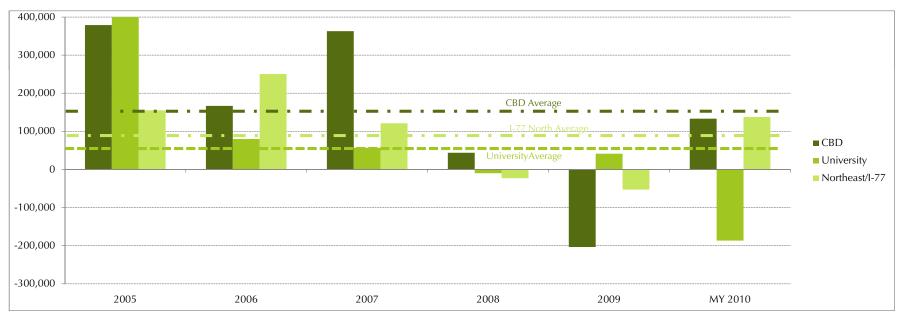
SOURCE: Colliers Pinkard/Cassidy Turley/CoStar; Noell Consulting Group





Exhibit 7 Historic Office Absorption by Submarket, Mecklenburg County

		YE 2	2004		Averag	ge Rents	Annual				Annu	al Absorptior	1			
	Total Space	Vacancy	Occupied	Share	2005	MY 2010	Change	2005	2006	2007	2008	2009	MY 2010	Total	Share	Fair Share
CBD	14,306,340	9.2%	12,990,157	37.7%	\$20.27	\$24.58	4.7%	378,668	166,980	362,963	43,606	-203,682	133,040	881,575	15.1%	0.40
University	4,294,893	27.6%	3,109,503	9.0%	\$17.09	\$16.42	-0.9%	401,160	80,040	56,780	-10,088	41,148	-186,927	382,113	6.6%	0.73
Midtown/South End	3,842,253	13.1%	3,337,432	9.7%	\$17.85	\$19.48	2.0%	112,911	60,867	133,991	-58,804	-88,337	-45,412	115,216	2.0%	0.20
Southpark	3,755,187	15.0%	3,191,909	9.3%	\$20.44	\$21.02	0.6%	194,110	16,458	340,648	-37,708	-290,008	44	223,544	3.8%	0.41
Highway 51	3,599,256	21.8%	2,814,618	8.2%	\$19.93	\$21.70	2.0%	430,453	507,054	498,127	177,968	108,472	75,576	1,797,650	30.8%	3.77
Northeast/I-77	3,379,387	21.2%	2,663,421	7.7%	\$19.03	\$19.12	0.1%	154,988	250,269	121,046	-23,083	-52,658	137,845	588,407	10.1%	1.30
Midtown/Randolph	2,443,104	6.2%	2,292,576	6.7%	\$19.23	\$20.62	1.6%	-944	92,084	-25,799	130,113	47,636	507	243,597	4.2%	0.63
Airport/SW	1,515,377	24.1%	1,150,171	3.3%	\$16.20	\$15.99	-0.3%	101,876	318,015	384,748	359,860	-376,586	-58,494	729,419	12.5%	3.74
East Charlotte	1,256,318	23.4%	962,340	2.8%	\$13.98	\$15.33	2.1%	75,429	9,798	87,161	69,822	138,222	58,450	438,882	7.5%	2.69
Crownpoint	891,401	23.0%	686,379	2.0%	\$16.65	\$16.05	-0.8%	170,059	-42,816	67,027	83,966	10,363	-34,891	253,708	4.4%	2.18
Park Road	690,203	16.7%	574,939	1.7%	\$15.67	\$17.71	2.9%	-23,046	52,544	-19,564	13,411	-22,489	17,984	18,840	0.3%	0.19
NW Charlotte	468,160	15.5%	395,694	1.1%	\$14.19	\$12.29	-3.0%	-99	26,547	-10,605	-3,942	105,225	18,548	135,674	2.3%	2.02
Cotswold	274,112	10.3%	245,878	0.7%	\$14.19	\$21.57	11.6%	11,910	-990	-2,292	33,204	-6,928	-12,969	21,935	0.4%	0.53
Totals	40,715,991	15.5%	34,415,016		\$19.00	\$21.10	2.5%	2,007,475	1,536,850	1,994,231	778,325	-385,940	103,301	5,830,560		

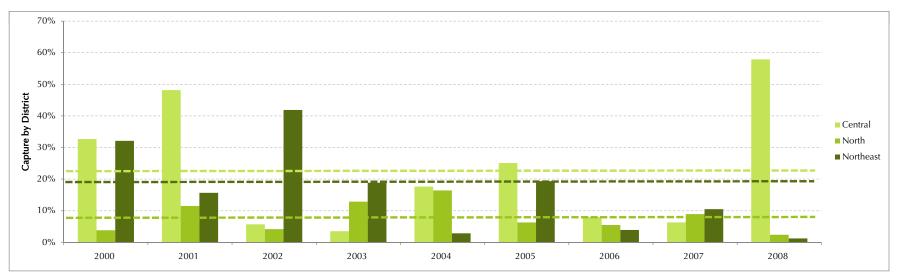


SOURCE: Colliers Pinkard/Cassidy Turley/CoStar; Noell Consulting Group



Exhibit 8 Office Space Delivered by District, 2000 - 2008

				Office Developn	nent by Year					
District	2000	2001	2002	2003	2004	2005	2006	2007	2008	Totals
Central District										
Central Totals	1,384,641	1,354,848	52,810	52,655	229,157	442,803	133,321	113,648	2,071,552	5,835,435
Central Capture	32.7%	48.2%	5.7%	3.5%	17.6%	25.1%	8.0%	6.3%	57.9%	29.8%
North Totals	162,650	324,399	38,695	193,776	213,209	111,768	91,036	161,474	85,494	1,382,501
North Capture	3.8%	11.5%	4.2%	12.9%	16.4%	6.3%	5.5%	8.9%	2.4%	7.1%
Northeast Totals	1,359,558	439,988	388,392	283,841	37,249	342,182	64,936	189,598	44,748	3,150,492
Northeast Capture	32.1%	15.6%	41.9%	18.9%	2.9%	19.4%	3.9%	10.5%	1.3%	16.1%
Northwest Totals	18,251	14,708	11,458	41,208	7,732	11,914	76,428	21,230	123,465	326,394
Northwest Capture	0.4%	0.5%	1.2%	2.7%	0.6%	0.7%	4.6%	1.2%	3.5%	1.7%
South Totals	486,444	562,562	243,804	697,552	467,621	740,367	892,429	666,973	586,984	5,344,736
South Capture	11.5%	20.0%	26.3%	46.4%	36.0%	41.9%	53.6%	37.0%	16.4%	27.3%
Southeast Totals	37,558	12,292	166,240	38,830	94,892	53,388	65,344	143,246	76,248	688,038
Southeast Capture	0.9%	0.4%	17.9%	2.6%	7.3%	3.0%	3.9%	7.9%	2.1%	3.5%
Southwest Totals	785,534	103,228	25,364	195,940	248,641	64,042	340,346	508,443	589,599	2,861,137
Southwest Capture	18.6%	3.7%	2.7%	13.0%	19.1%	3.6%	20.5%	28.2%	16.5%	14.6%
Total	4,234,636	2,812,025	926,763	1,503,802	1,298,501	1,766,464	1,663,840	1,804,612	3,578,090	19,588,733



SOURCE: Charlotte-Mecklenburg Planning Department





Exhibit 9
Office Space Delivered by Corridor, 2000 - 2008

			(Office Developr	ment by Year					
Corridor	2000	2001	2002	2003	2004	2005	2006	2007	2008	Totals
North Corridor Totals	1,219,239	109,926	14,836	50,632	29,269	51,638	86,205	77,549	22,562	1,639,294
North Corridor Capture	39.2%	4.9%	1.2%	4.3%	1.2%	1.7%	4.5%	5.8%	0.6%	8.2%
Center City Split	1,080,683	-	-	5,096	7,895	-	-	-	-	1,093,674
Intown Split	2,176	4,978	-	-	9,660	11,230	-	-	-	28,044
Suburban Split	87,316	1,800	-	10,019	-	-	26,670	-	22,562	148,367
Town Split	49,064	103,148	14,836	35,517	11,714	40,408	59,535	77,549	-	391,771 67%
								City Stations town Stations		2%
								ırban Stations		9%
								Town Stations		24%
Northeast Corridor Totals	77,610	1,097,257	13,960	19,420	1,736	97,913	16,995	24,272	2,802	1,349,163
Northeast Corridor Capture	2.5%	48.9%	1.1%	1.7%	0.1%	3.2%	0.9%	1.8%	0.1%	6.7%
Center City Split	70,542	1,097,257	-	-	-	-	-	2,324	-	1,170,123
Intown Split	-	-	-	-	1,736	-	-	-	1,344	3,080
Suburban Split	7,068	-	13,960	19,420	-	97,913	16,995	21,948	1,458	178,762
								City Stations		87%
								town Stations Irban Stations		0% 13%
Southeast Corridor Totals	30,590	22,227	10,354	6,062	105,391	44,300	65,344	24,417	57,948	366,633
Southeast Corridor Capture	1.0%	1.0%	0.8%	0.5%	4.3%	1.5%	3.4%	1.8%	1.6%	1.8%
Intown Split	-	20,000	640	-	43,294	-	-	18,075	-	82,009
Suburban Split	30,590	2,227	9,714	6,062	62,097	44,300	65,344	6,342	57,948	284,624
								town Stations Irban Stations		22% 78%
South Corridor Totals	136,620	46,166	35,886	9,237	33,342	39,710	15,576	25,668	184,761	526,966
South Corridor Capture	4.4%	2.1%	2.9%	0.8%	1.4%	1.3%	0.8%	1.9%	5.2%	2.6%
•										
Intown Split	133,775	46,166	35,886	-	33,342	34,334	15,576	25,668	104,861	429,608
Suburban Split	2,845	-	-	9,237	-	5,376	<u> </u>			17,458
								town Stations Irban Stations		82% 3%
Mecklenburg County	3,111,883	2,245,819	1,243,154	1,171,840	2,457,164	3,040,535	1,898,753	1,339,105	3,578,090	20,086,343
Four Corridors Four Corridor Capture	1,464,059 47%	1,275,576 57%	75,036 6%	85,351 7%	169,738 7%	233,561 8%	184,120 10%	151,906 11%	268,073 7%	3,907,420 19%
тош сотпол сарше	7/ /0	37 /0	0 /0	/ /0	/ /0	0 /0		City Stations	/ /0	58%
								town Stations		14%
SOURCE: Charlotte-Mecklenburg	g Planning Departme	emt						rban Stations		26%



Exhibit 10
Estimated Office Demand for Station Areas along the North Corridor

Estimated Annual Office Demand	2010 - 2015	2015 - 2020	2020 - 2025	2025 - 2030	2030 - 2035	Annual Average
Total Employment Growth	63,722	85,835	78,866	79,051	74,188	15,266
Average Office SF/Total Employee						
Based on Karnes/CoStar	72.0					
Based on CMPC Data	174.9					
Estimated Annual Office Demand						
Based on Karnes/CoStar	918,199	1,236,835	1,136,416	1,139,082	1,069,009	1,099,908
Based on CMPC Data	2,228,422	3,001,735	2,758,023	2,764,492	2,594,428	2,669,420
Average Between Two Sources:	1,573,311	2,119,285	1,947,219	1,951,787	1,831,718	1,884,664
Forecasted Distr. By Planning Areas:	2010 - 2015	2015 - 2020	2020 - 2025	2025 - 2030	2030 - 2035	Annual Average
Central	24.5%	21.0%	21.3%	22.1%	22.3%	22.2%
North	8.0%	10.4%	11.4%	12.0%	12.0%	10.8%
Northeast	16.5%	16.9%	15.8%	16.0%	16.8%	16.4%
Northwest	2.0%	2.2%	2.6%	3.0%	3.3%	2.6%
South	28.0%	27.0%	24.9%	23.2%	22.1%	25.0%
Southeast	5.0%	4.8%	5.0%	5.2%	5.2%	5.0%
Southwest	16.0%	17.8%	19.0%	18.5%	18.3%	17.9%
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Estimated Demand By Planning Areas:	2010 - 2015	2015 - 2020	2020 - 2025	2025 - 2030	2030 - 2035	Annual Average
Central	385,461	445,050	414,758	431,345	408,473	417,017
North	125,865	220,406	221,983	234,214	219,806	204,455
Northeast	259,596	358,159	307,661	312,286	307,729	309,086
Northwest	31,466	46,624	50,628	58,554	60,447	49,544
South	440,527	571,147	484,858	452,815	404,810	470,831
Southeast	78,666	101,726	97,361	101,493	95,249	94,899
Southwest	251,730	376,173	369,972	361,081	335,204	338,832
Totals	1,573,311	2,119,285	1,947,219	1,951,787	1,831,718	1,884,664
			Absorp Needed to			
Current Office Vacant SF	3rd Quarter 2010	Total Space	Reach Stabilization	Revised 2010 - 2015	Revised 2015 - 2020	
Central	2,790,530	21,515,643	208,653	343,730	376,304	
North	462,398	2,323,610	183,565	89,152	202,575	
Northeast	1,486,432	4,703,898	921,964	100,000	333,363	
Totals	4,739,361	28,543,151	1,314,183	532,882	912,242	

SOURCE: Noell Consulting Group





Exhibit 10
Estimated Office Demand for Station Areas along the North Corridor

Relevant Planning Areas:	2010 - 2015	2015 - 2020	2020 - 2025	2025 - 2030	2030 - 2035	Annual Average
Central	343,730	376,304	414,758	431,345	408,473	417,017
North	89,152	202,575	221,983	234,214	219,806	204,455
Northeast	100,000	333,363	307,661	312,286	307,729	309,086
Totals	532,882	912,242	944,401	977,845	936,008	930,558
% Remaining Net Activity Centers:	2010 - 2015	2015 - 2020	2020 - 2025	2025 - 2030	2030 - 2035	Totals
enter City Capture	261,235	278,465	298,626	310,568	285,931	7,174,125
9th Street Station Area Capture	65,309	69,616	89,588	108,699	100,076	2,166,438
Gateway Station Area Capture	57,472	61,262	59,725	62,114	57,186	1,488,795
% Remaining Net Activity Centers:	2010 - 2015	2015 - 2020	2020 - 2025	2025 - 2030	2030 - 2035	
Central	24%	26%	28%	28%	30%	_
North	100%	100%	100%	100%	100%	
Northeast	100%	65%	47%	47%	47%	

Corridor Captures of Potential

Office Demand Net Activity Centers	2010 - 2015	2015 - 2020	2020 - 2025	2025 - 2030	2030 - 2035	Annual Average
North Corridor	42,203	138,830	130,727	124,540	118,876	111,035
Charlotte Stations Areas						
% of Central	0%	3%	3%	3%	3%	
Est. Demand Potential	0	2,446	2,903	3,019	3,064	2,286
% of NE	11%	22%	29%	29%	29%	
Est. Demand Potential	11,000	47,671	41,934	42,565	41,943	37,023
Town/North Meck. Station Areas						
% of N	35%	45%	40%	35%	35%	
Est. Demand Potential	31,203	91,159	88,793	81,975	76,932	74,012

SOURCE: Noell Consulting Group





Exhibit 10
Estimated Office Demand for Station Areas along the North Corridor

North Corridor Captures By Station Area	2010 - 2015	2015 - 2020	2020 - 2025	2025 - 2030	2030 - 2035
Gateway	22%	22%	20%	20%	20%
24th at Graham	100%	100%	100%	100%	100%
Derita	5%	0%	0%	0%	0%
Harris	25%	25%	35%	40%	40%
Eastfield	75%	75%	65%	60%	60%
Bryton/Hambright	60%	70%	70%	70%	70%
Huntersville	6%	5%	5%	5%	5%
Sam Furr	5%	6%	11%	12%	12%
Cornelius	10%	7%	5%	5%	5%
Davidson	10%	7%	6%	5%	5%
Mount Mourne	na	na	na	na	na

North Corridor Demand By Station Area	2010 - 2015	2015 - 2020	2020 - 2025	2025 - 2030	2030 - 2035	Annual Average
Gateway	57,472	61,262	59,725	62,114	57,186	59,552
24th at Graham	0	2,446	2,903	3,019	3,064	2,286
Derita	550	0	0	0	0	110
Harris	2,750	11,918	14,677	17,026	16,777	12,630
Eastfield	8,250	35,753	27,257	25,539	25,166	24,393
Bryton/Hambright	18,722	63,811	62,155	57,383	53,853	51,185
Huntersville	1,872	4,558	4,440	4,099	3,847	3,763
Sam Furr	1,560	5,470	9,767	9,837	9,232	7,173
Cornelius	3,120	6,381	4,440	4,099	3,847	4,377
Davidson	3,120	6,381	5,328	4,099	3,847	4,555
Mount Mourne ¹	10,540	9,789	10,749	10,409	10,717	10,441
Totals by Time Period	107,957	207,769	201,441	197,622	187,534	180,465

¹ Mount Mourne calculated based on an analysis of Iredell County growth SOURCE: Noell Consulting Group

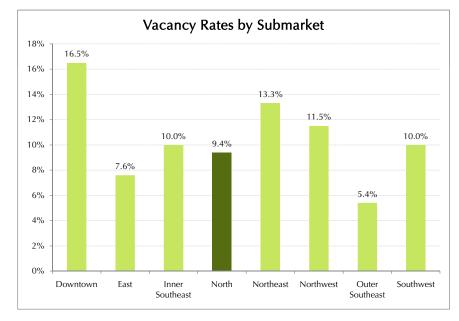




Exhibit 11 Historic Retail Absorption by Submarket, Mecklenburg County

		2H 2	2008		Average	e Rents	Annual	Average	Vacancy	Annual		1	Net Absorpt	ion Trends			Fair
	Total Space	Vacancy	Occupied	Share	2H 2008	1H 2010	Change	2H 2008	1H 2010	Change	2H 2008	1H 2009	2H 2009	1H 2010	Total	Share	Share
Downtown	827,556	8.0%	761,352	2.4%	\$35.45	\$29.37	-11.4%	8.0%	16.5%	70.8%	191,079	-18,537	-2,970	-19,257	150,315	45.1%	18.51
East	7,575,526	6.0%	7,120,994	22.8%	\$17.82	\$17.86	0.1%	6.0%	7.6%	17.8%	-92,397	-178,433	7,638	59,332	-203,860	-61.2%	-2.68
Inner Southeast	5,772,298	5.0%	5,483,683	17.5%	\$21.95	\$22.63	2.1%	5.0%	10.0%	66.7%	124,560	-168,864	-66,621	-3,913	-114,838	-34.5%	-1.96
North	2,552,268	9.5%	2,309,803	7.4%	\$22.49	\$20.66	-5.4%	9.5%	9.4%	-0.7%	7,523	-32,811	86,990	26,655	88,357	26.5%	3.59
Northeast	4,027,902	8.1%	3,701,642	11.8%	\$16.54	\$17.25	2.9%	8.1%	13.3%	42.8%	54,809	-159,325	306,333	-104,114	97,703	29.3%	2.47
Northwest	4,124,818	10.3%	3,699,962	11.8%	\$15.62	\$16.15	2.3%	10.3%	11.5%	7.8%	263,500	7,459	27,280	-57,988	240,251	72.1%	6.09
Outer Southeast	7,182,963	4.9%	6,830,998	21.9%	\$25.26	\$25.15	-0.3%	4.9%	5.4%	6.8%	47,673	46,869	17,256	-72,218	39,580	11.9%	0.54
Southwest	1,477,674	9.1%	1,343,206	4.3%	\$23.89	\$22.81	-3.0%	9.1%	10.0%	6.6%	9,787	5,995	-4,931	24,968	35,819	10.7%	2.50
Totals	33,541,005	6.8%	31,251,639		\$20.79	\$20.72	-0.1%	6.8%	9.2%	7.7%	606,534	-497,647	370,975	-146,535	333,327		



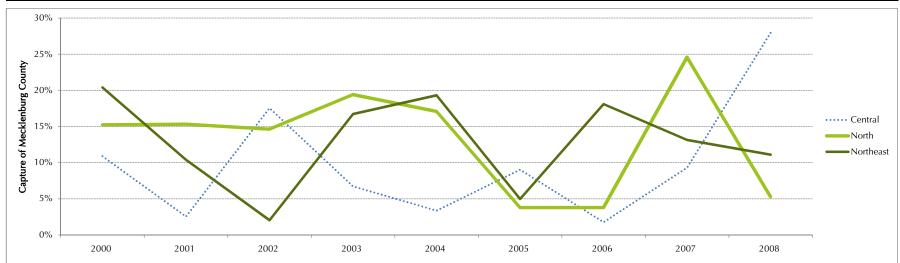


SOURCE: Colliers Pinkard/Cassidy Turley/CoStar; Noell Consulting Group



Exhibit 12 Retail Space Delivered by District, 2000 - 2008

				Retail Develop	ment by Year					
District	2000	2001	2002	2003	2004	2005	2006	2007	2008	Totals
Central Totals	339,003	57,242	218,037	78,724	82,437	274,228	33,641	124,638	776,110	1,984,060
Central Capture	10.9%	2.5%	17.5%	6.7%	3.4%	9.0%	1.8%	9.3%	28.0%	12.0%
North Totals	474,335	344,084	182,081	227,510	419,809	115,548	72,068	329,448	147,123	2,164,883
North Capture	15.2%	15.3%	14.6%	19.4%	17.1%	3.8%	3.8%	24.6%	5.3%	13.1%
Northeast Totals	634,683	233,567	25,247	195,960	474,530	151,215	343,499	176,043	308,219	2,542,963
Northeast Capture	20.4%	10.4%	2.0%	16.7%	19.3%	5.0%	18.1%	13.1%	11.1%	15.4%
Northwest Totals	41,950	113,682	58,144	33,896	250,937	1,190,580	77,472	121,084	682,377	2,570,122
Northwest Capture	1.3%	5.1%	4.7%	2.9%	10.2%	39.2%	4.1%	9.0%	24.6%	15.6%
South Totals	1,072,518	496,296	404,585	304,408	666,042	814,178	796,239	348,241	451,620	5,354,127
South Capture	34.5%	22.1%	32.5%	26.0%	27.1%	26.8%	41.9%	26.0%	16.3%	32.4%
Southeast Totals	244,605	759,119	154,890	195,897	491,707	294,706	170,791	97,710	58,629	2,468,054
Southeast Capture	7.9%	33.8%	12.5%	16.7%	20.0%	9.7%	9.0%	7.3%	2.1%	15.0%
Southwest Totals	304,789	241,829	200,170	135,445	71,702	200,080	405,043	141,941	350,389	2,051,388
Southwest Capture	9.8%	10.8%	16.1%	11.6%	2.9%	6.6%	21.3%	10.6%	12.6%	12.4%
Total	3,111,88 <i>3</i>	2,245,81 9	1,2 <i>43,154</i>	1,1 <i>71,8</i> 40	2,457,164	3,040,535	1,8 <i>98,753</i>	1,33 9 ,105	2,774,4 6 7	16, <i>508,253</i>



SOURCE: Charlotte-Mecklenburg Planning Department





Exhibit 13 Retail Space Delivered by Corridor, 2000 - 2008

				Retail Developm	ent by Year					
Corridor	2000	2001	2002	2003	2004	2005	2006	2007	2008	Totals
North Corridor Totals	151,840	89,951	46,082	87,422	144,660	15,567	70,046	269,111	66,104	940,783
North Corridor Capture	4.9%	4.0%	3.7%	7.5%	5.9%	0.5%	3.7%	20.1%	2.4%	4.9%
Center City Stations	9,032	-	41,742	=	1,712	-	8,920	19,449	-	80,855
Intown Stations	-	10,076	2,996	-	12,698	-	-	-	10,200	35,970
Suburban Stations	9,812	34,927	-	20,353	96,172	5,782	44,183	5,151	29,342	245,722
Town Stations	132,996	44,948	1,344	67,069	34,078	9,785	16,943	244,511	26,562	578,236
							lı Sub	er City Stations ntown Stations urban Stations Town Stations		9% 4% 26% 61%
N'East Corridor Capture	6.8%	5.1%	1.5%	1.7%	6.7%	1.6%	2.5%	1.9%	16.7%	5.8%
Center City Split	-	-	-	-	1,008	_	10,966	-	224,995	236,969
Intown Split	12,314	10,560	7,604	6,591	7,348	33,881	6,074	-	1,440	85,812
Suburban Split	199,330	103,149	10,491	13,789	156,945	13,599	29,604	24,862	237,021	788,790
							li li	er City Stations ntown Stations urban Stations		21% 8% 71%
Southeast Corridor Totals	92,650	692,219	60,322	64,292	47,749	75,050	79,438	53,008	22,165	1,186,893
Southeast Corridor Capture	3.0%	30.8%	4.9%	5.5%	1.9%	2.5%	4.2%	4.0%	0.8%	6.2%
Intown Split	19,628	-	-	9,271	-	=	=	12,082	3,832	44,813
Suburban Split	73,022	692,219	60,322	55,021	47,749	75,050	79,438	40,926	18,333	1,142,080
								ntown Stations urban Stations		4% 96%
South Corridor Totals	169,695	209,705	43,802	58,476	116,562	4,739	85,004	5,493	209,600	903,076
South Corridor Capture	5.5%	9.3%	3.5%	5.0%	4.7%	0.2%	4.5%	0.4%	7.6%	4.7%
Intown Split	97,982	13,629	11,771	18,669	22,026	_	_	1,815	171,730	337,622
Suburban Split	71,713	196,076	32,031	39,807	94,536	4,739	85,004	3,678	37,870	565,454
·					·			ntown Stations urban Stations	·	37% 63%
Mecklenburg County	3,111,883	2,245,819	1,243,154	1,171,840	2,457,164	3,040,535	1,898,753	1,339,105	2,774,467	19,282,720
Four Corridors	625,829	1,105,584	168,301	230,570	474,272	142,836	281,132	352,474	761,325	4,142,323
Four Corridor Capture	20%	49%	14%	20%	19%	5%_	15%	26%	27%	21.5%
								r City Stations		8%
								ntown Stations urban Stations		12% 80%

SOURCE: Charlotte-Mecklenburg Planning Department, Noell Consulting Group





Exhibit 14
Estimated Retail Demand, 2010 - 2035

stimated Annual Retail Demand	2010 - 2015	2015 - 2020	2020 - 2025	2025 - 2030	2030 - 2035	Total
otal Mecklenburg County H'hold Growth	37,251	34,458	34,187	29,480	29,255	164,632
st. Growth by District						
Central	5,557	4,894	5,678	4,983	5,270	26,382
North	5,556	5,289	5,036	4,312	4,244	24,437
Northeast	6,801	6,226	5,754	5,133	5,085	29,000
Northwest	3,242	2,986	2,890	2,462	2,253	13,834
South	5,865	5,336	5,516	4,913	5,024	26,655
Southeast	3,827	3,718	3,624	2,982	2,887	17,037
Southwest	6,403	6,008	5,689	4,695	4,493	27,288
etail SF Demanded @ 109 SF/H'Hold						
Central	631,808	556,346	645,526	566,467	599,134	2,999,281
North	631,684	601,296	572,557	490,244	482,437	2,778,218
Northeast	773,173	707,864	654,173	583,600	578,091	3,296,901
Northwest	368,554	339,520	328,594	279,899	256,142	1,572,709
South	666,832	606,667	627,138	558,580	571,151	3,030,369
Southeast	435,045	422,716	411,975	338,994	328,203	1,936,934
Southwest	727,944	683,031	646,720	533,772	510,830	3,102,296
orridor Captures by Submarket						
North Corridor						
Capture of Central	3.0%	5.0%	6.0%	7.0%	7.0%	
Capture of Northeast	15.0%	20.0%	25.0%	25.0%	25.0%	
Capture of North	45.0%	60.0%	60.0%	60.0%	60.0%	
SF in Corridor						
North Corridor						
In the Central	18,954	27,817	38,732	39,653	41,939	167,095
In the Northeast	115,976	141,573	163,543	145,900	144,523	711,515
In the North	284,258	360,777	343,534	294,147	289,462	1,572,178

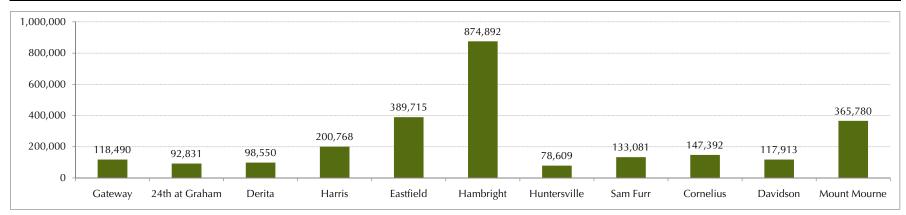


Exhibit 14
Estimated Retail Demand, 2010 - 2035

North Corridor Station Captures

Central Stations	50%	50%	50%	50%	50%
24th at Graham	50%	50%	50%	50%	50%
Northeast Stations	60%	80%	85%	85%	80%
Derita	15%	15%	10%	15%	15%
Harris	25%	25%	25%	25%	20%
Eastfield	20%	40%	50%	45%	45%
North Stations	50%	78%	80%	65%	70%
Hambright	30%	50%	50%	35%	40%
Huntersville	5%	5%	5%	5%	5%
Sam Furr	0%	8%	10%	10%	10%
Cornelius	8%	8%	8%	8%	8%
Davidson	8%	8%	8%	8%	8%

North Corridor Demand By Station Area	2010 - 2015	2015 - 2020	2020 - 2025	2025 - 2030	2030 - 2035	Total
Gateway	24,241	23,909	23,516	23,116	23,710	118,490
24th at Graham	10,530	15,454	21,518	22,029	23,300	92,831
Derita	17,396	21,236	16,354	21,885	21,678	98,550
Harris	34,111	41,639	48,101	42,912	34,005	200,768
Eastfield	30,927	75,505	109,029	87,540	86,714	389,715
Hambright	113,703	240,518	229,023	137,268	154,380	874,892
Huntersville	14,213	18,039	17,177	14,707	14,473	78,609
Sam Furr	0	30,065	38,170	32,683	32,162	133,081
Cornelius	26,649	33,823	32,206	27,576	27,137	147,392
Davidson	21,319	27,058	25,765	22,061	21,710	117,913
Mount Mourne	72,879	72,438	72,910	73,660	73,894	365,780
Total	365,968	599,684	633,768	505,438	513,163	2,618,021

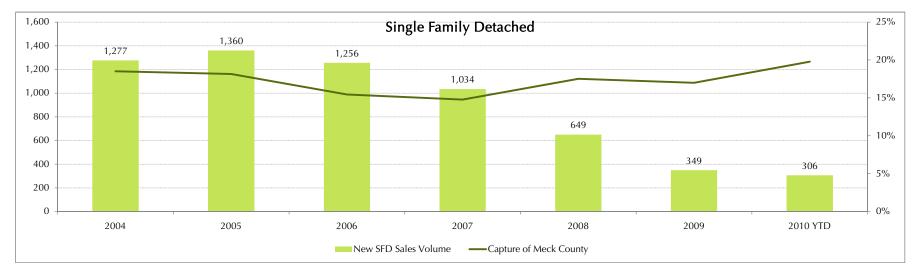


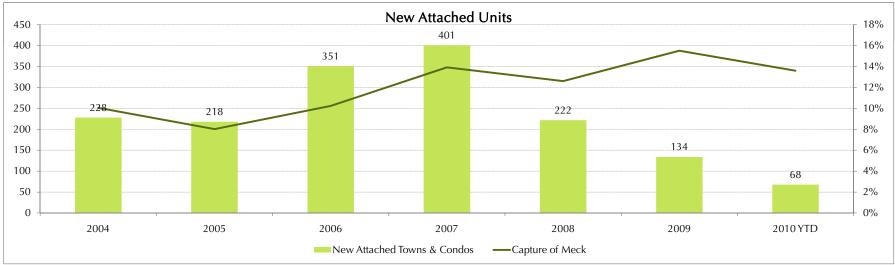
SOURCE: Noell Consulting Group





Exhibit 15
Annual New Detached and Attached Home Sales in the North District and Captures Relative to Mecklenburg County





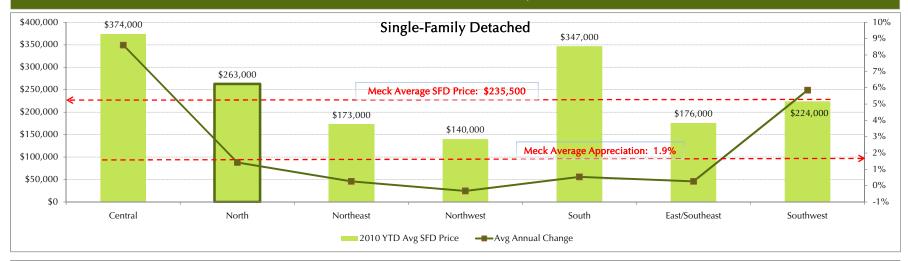
SOURCE: Noell Consulting Group based on data obtained from MORE.





Exhibit 16 North Mecklenburg 3Q 2010 Median Home Prices and Average Appreciation Rates from 2004 - 3Q 2010

North Mecklenburg has emerged as a strong upper-end housing market posting the third highest single-family home price average and achieving appreciation in line with the market average overall. The strong price point of the submarket has created opportunities for greater development of smaller lot single-family detached products and attached products than in most other suburban submarkets in the county.





SOURCE: Noell Consulting Group based on data obtained from MORE.

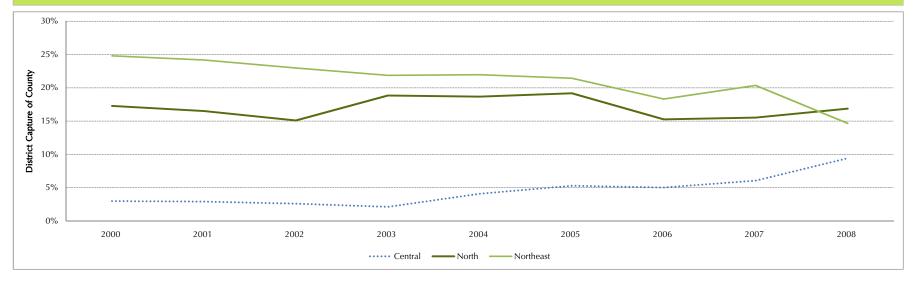




Exhibit 17 Single-Family Units Delivered by District, 2000 - 2008

			Sing	le-Family Delive	ries by Year					
District	2000	2001	2002	2003	2004	2005	2006	2007	2008	Totals
Central Totals	235	220	197	151	279	379	420	379	273	2,533
Central Capture	3.0%	2.9%	2.6%	2.1%	4.1%	5.3%	5.0%	6.1%	9.4%	4.3%
North Totals	1,365	1,252	1,146	1,350	1,277	1,378	1,273	972	489	10,502
North Capture	17.3%	16.5%	15.1%	18.8%	18.7%	19.2%	15.3%	15.5%	16.9%	17.8%
Northeast Totals	1,960	1,833	1,744	1,568	1,502	1,539	1,528	1,274	425	13,373
Northeast Capture	24.8%	24.2%	23.0%	21.9%	22.0%	21.4%	18.3%	20.4%	14.7%	22.7%
Northwest Totals	1,306	1,450	1,593	1,553	1,155	1,070	1,377	853	296	10,653
Northwest Capture	16.5%	19.1%	21.0%	21.7%	16.9%	14.9%	16.5%	13.6%	10.2%	18.1%
South Totals	1,600	1,294	1,256	1,236	1,221	1,014	1,175	889	435	10,120
South Capture	20.3%	17.1%	16.6%	17.2%	17.9%	14.1%	14.1%	14.2%	15.0%	17.2%
Southeast Totals	956	803	912	690	702	882	1,146	952	447	7,490
Southeast Capture	12.1%	10.6%	12.0%	9.6%	10.3%	12.3%	13.7%	15.2%	15.4%	12.7%
Southwest Totals	472	715	724	577	619	887	1,388	918	532	6,832
Southwest Capture	6.0%	9.4%	9.5%	8.1%	9.1%	12.4%	16.6%	14.7%	18.4%	11.6%
Total	7,898	7,582	7,589	7,166	6,839	<i>7,</i> 181	8,343	6,256	2,897	58,854

Over the past decade the North District has maintained its share of new single-family single-family home construction, fueled both by job growth in the I-77 corridor, access to the lake, and the small town charm the submarket offers. In terms of volume, the submarket remains among the region's' strongest, tallying the second highest growth in 2008.



Source: Noell Consulting Group based on data obtained from the Charlotte-Mecklenburg Planning Department

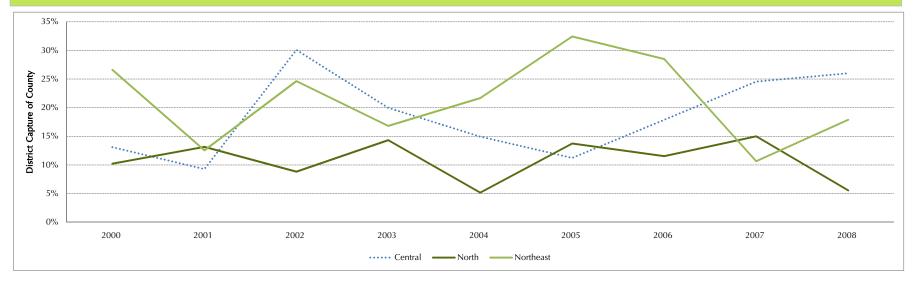




Exhibit 18 Multifamily Units Delivered by District, 2000 - 2008

			Mι	ıltifamily Deliveri	es by Year					
District	2000	2001	2002	2003	2004	2005	2006	2007	2008	Totals
Central Totals	835	482	1,873	<i>7</i> 55	658	495	972	1,522	1,195	8,787
Central Capture	13.1%	9.3%	30.1%	20.0%	15.0%	11.2%	17.9%	24.6%	26.0%	18.8%
North Totals	653	684	550	542	227	605	627	930	255	5,073
North Capture	10.2%	13.1%	8.8%	14.3%	5.2%	13.7%	11.5%	15.0%	5.5%	10.9%
Northeast Totals	1,697	653	1,534	636	954	1,428	1,549	660	822	9,933
Northeast Capture	26.6%	12.5%	24.6%	16.8%	21.7%	32.4%	28.5%	10.6%	17.9%	21.3%
Northwest Totals	379	96	194	603	76	495	44	251	558	2,696
Northwest Capture	5.9%	1.8%	3.1%	15.9%	1.7%	11.2%	0.8%	4.0%	12.1%	5.8%
South Totals	1,428	1,362	1,423	743	1,105	654	1,312	1,635	890	10,552
South Capture	22.4%	26.2%	22.9%	19.6%	25.1%	14.8%	24.1%	26.4%	19.4%	22.6%
Southeast Totals	399	896	433	373	302	515	187	272	47	3,424
Southeast Capture	6.3%	17.2%	7.0%	9.9%	6.9%	11.7%	3.4%	4.4%	1.0%	7.3%
Southwest Totals	990	1,032	220	132	1,079	214	748	929	832	6,176
Southwest Capture	15.5%	19.8%	3.5%	3.5%	24.5%	4.9%	13.8%	15.0%	18.1%	13.2%
Total	6,381	5,205	6,227	3,784	4,401	4,406	5,439	6,199	4,599	46,641

North Mecklenburg has generally maintained its share of new multifamily construction over the past decade, accounting for about one in ten new multifamily units built in the county. The area saw a sharper drop in 2008 than others, a result in part of the high level of townhouse construction occurring in the submarket; a product that has struggled in the current recession throughout Charlotte and other market areas.



Source: Noell Consulting Group based on data obtained from the Charlotte-Mecklenburg Planning Department





Exhibit 19 Allocation of Conventional Single-Family Detached Units By District, Transit Corridor, and Station Area

Units by District	2010 -	2015 -	2020 -	2025 -	2030 -	Avg 5-Yr
	2015	2020	2025	2030	2035	Period
Central	641	415	343	250	209	371
North	2,723	2,488	1,943	1,415	1,182	1,950
Northeast	3,043	2,488	1,943	1,415	1,182	2,014
Northwest	2,242	1,935	1,714	1,332	1,113	1,667
South	2,082	1,658	1,371	999	835	1,389
Southeast	2,403	2,211	1,943	1,415	1,182	1,831
Southwest	2,883 16,018	2,626 13,820	2,171 11,428	1,499 8,326	1,252 6,955	2,086 11,309
	10,010	13,020	11,420	0,320	0,933	11,309
	2010 -	2015 -	2020 -	2025 -	2030 -	Avg 5-Yr
% Captured in Activity Centers	2015	2020	2025	2030	2035	Period
Central	0%	0%	0%	0%	0%	0.0%
North	0%	0%	0%	0%	0%	0.0%
Northeast	1%	1%	1%	1%	1%	1.0%
Northwest	1%	1%	1%	1%	1%	1.0%
South	1%	1%	1%	1%	1%	1.0%
Southeast	0%	0%	0%	0%	0%	0.0%
Southwest	1%	1%	1%	1%	1%	1.0%
	2010 -	2015 -	2020 -	2025 -	2030 -	Avg 5-Yr
Activity Center Units by District	2015	2020	2025	2030	2035	Period
Central	-	-	-	-	-	0
North	-	-	-	-	-	0
Northeast	30	25	19	14	12	20
Northwest	22	19	17	13	11	17
South	21	17	14	10	8	14
Southeast	-	-	-	-	-	0
Southwest	29	26	22	15	13	21
	103	87	72	52	44	72
	2010 -	2015 -	2020 -	2025 -	2030 -	Avg 5-Yr
Units by Activity Center	2015	2020	2025	2030	2035	Period
Center City	-	-	-	-	-	0
Northlake	25	22	19	15	12	19
Univ Research Park	27	22	17	13	11	18
Total in Activity Centers	103	88	73	53	44	76
	2010 -	2015 -	2020 -	2025 -	2030 -	
% Outside of Activity Centers	2015	2020	2025	2030	2035	Totals
Central	100%	100%	100%	100%	100%	
North	100%	100%	100%	100%	100%	
Northeast	99%	99%	99%	99%	99%	
Northwest	99%	99%	99%	99%	99%	



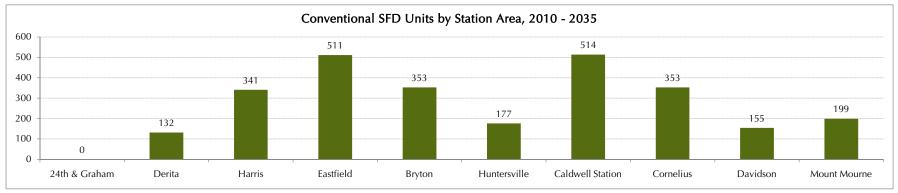
Exhibit 19 Allocation of Conventional Single-Family Detached Units By District, Transit Corridor, and Station Area

	2010 -	2015 -	2020 -	2025 -	2030 -	Avg 5-Yr
	2015	2020	2025	2030	2035	Period
Central	641	415	343	250	209	371
North	2,723	2,488	1,943	1,415	1,182	1,950
Northeast	3,013	2,463	1,923	1,401	1,171	1,994
Northwest	2,220	1,915	1,697	1,319	1,102	1,651
Available Outside of Activity Centers	8,597	7,280	5,906	4,385	3,663	5,966
	2010 -	2015 -	2020 -	2025 -	2030 -	
Corridor Allocations by District	2015	2020	2025	2030	2035	Totals
North Corridor						
Central District	3%	3%	3%	3%	3%	
Northeast District	35%	40%	35%	35%	35%	
Northern Towns	35%	45%	45%	45%	45%	
Northeast Corridor						
Central District	10%	10%	10%	10%	10%	
Northeast District	10%	15%	20%	15%	10%	
	2010 -	2015 -	2020 -	2025 -	2030 -	
Units Available by Corridor	2015	2020	2025	2030	2035	Totals
North Corridor	2,008	2,105	1,547	1,127	942	7,729
Central District	16	10	9	6	5	46
Northeast District	1,055	985	673	490	410	3,613
North District	953	1,119	874	637	532	4,116
Northeast Corridor	365	411	419	235	138	1,568
Central District	64	41	34	25	21	186
Northeast District	301	369	385	210	117	1,383



Exhibit 19 Allocation of Conventional Single-Family Detached Units By District, Transit Corridor, and Station Area

North Corridor Allocations	2010 - 2015	2015 - 2020	2020 - 2025	2025 - 2030	2030 - 2035	Totals
Central Stations	0%	0%	0%	0%	0%	Totals
24th & Graham	0%	0%	0%	0%	0%	
Northeast Stations	18%	23%	20%	18%	10%	
Derita	3%	5%	5%	3%	3%	
Harris	10%	10%	10%	10%	5%	
Eastfield	5%	8%	5%	5%	3%	
North Stations	40%	40%	43%	30%	30%	
Bryton	10%	10%	10%	5%	5%	
Huntersville	5%	5%	5%	3%	3%	
Caldwell Station	10%	10%	15%	15%	15%	
Cornelius	10%	10%	10%	5%	5%	
Davidson	5%	5%	3%	3%	3%	
	2010 -	2015 -	2020 -	2025 -	2030 -	
North Corridor Allocations	2015	2020	2025	2030	2035	Totals
Central District Stations	-	-	-	-	-	-
24th & Graham	0	0	0	0	0	0
Northeast District Stations	185	334	222	150	94	984
Derita	26	49	34	12	10	132
Harris	105	99	67	49	20	341
Eastfield	53	186	121	88	63	511
North District/Iredell Stations	381	448	372	191	160	1,551
Bryton	95	112	87	32	27	353
Huntersville	48	56	44	16	13	177
		110	121	96	80	514
Caldwell Station	95	112	131		00	314
Cornelius	95 95	112	87	32	27	353



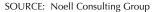






Exhibit 20 Allocation of Small-Lot Single-Family Detached Residential Units By District, Transit Corridor, and Station Area

Units by District	2010 -	2015 -	2020 -	2025 -	2030 -	Avg 5-Yr
	2015	2020	2025	2030	2035	Period
Central	414	378	437	297	314	368
North	983	1,000	956	891	942	955
Northeast	880	973	874	792	838	871
Northwest	518	595	656	644	628	608
South	880	919	874	842	942	891
Southeast	621	649	710	594	681	651
Southwest	880	892	956	891	890	902
	5,176	5,406	5,465	4,952	5,235	5,247
	2010 -	2015 -	2020 -	2025 -	2030 -	Avg 5-Yr
% Captured in Activity Centers	2015	2020	2025	2030	2035	Period
Central	2%	2%	2%	1%	1%	1.6%
North	0%	0%	0%	0%	0%	0.0%
Northeast	3%	3%	3%	3%	3%	3.0%
Northwest	2%	2%	2%	2%	2%	2.0%
South	2%	2%	2%	2%	2%	1.5%
Southeast	0%	0%	0%	0%	0%	0.0%
Southwest	2%	2%	2%	2%	2%	2.0%
	2010 -	2015 -	2020 -	2025 -	2030 -	Avg 5-Yr
Activity Center Units by District	2010 -	2020	2025	2030	2035	Period
Central	8	8	9	3	3	6
North	=	-	<u>-</u>	-	<u>-</u>	0
Northeast	26	29	26	24	25	26
Northwest	10	12	13	13	13	12
South	13	14	13	13	14	13
Southeast	- -	-	-	-	- · ·	0
Southwest	18	18	19	18	18	18
bounivest	76	80	80	70	73	76
	2010 -	2015 -	2020 -	2025 -	2030 -	Avg 5-Yr
Units by Activity Center	2015	2020	2025	2030	2035	Period
Center City	7	7	8	3	3	6
Northlake	13	15	16	15	15	15
Univ Research Park	24	26	24	21	23	24
Total in Activity Centers	76	81	81	71	73	74
	2010 -	2015 -	2020 -	2025 -	2030 -	
% Outside of Activity Centers	2015	2020	2025	2030	2035	Totals
Central	98%	98%	98%	99%	99%	
North	100%	100%	100%	100%	100%	
Northeast	97%	97%	97%	97%	97%	
Northwest	98%	98%	98%	98%	98%	





Exhibit 20 Allocation of Small-Lot Single-Family Detached Residential Units By District, Transit Corridor, and Station Area

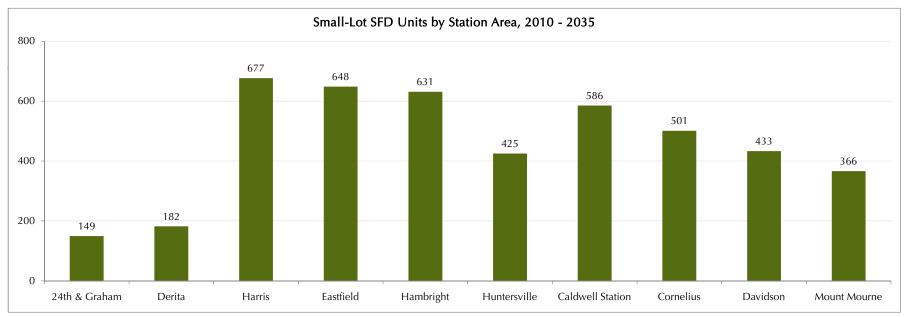
	2010 -	2015 -	2020 -	2025 -	2030 -	Avg 5-Yr
	2015	2020	2025	2030	2035	Period
Central	406	371	428	294	311	362
North	983	1,000	956	891	942	955
Northeast	854	944	848	769	813	845
Northwest	507	583	643	631	616	596
Available Outside of Activity Centers	2,750	2,898	2,876	2,585	2,681	2,758
	2010 -	2015 -	2020 -	2025 -	2030 -	-
Corridor Allocations by District	2015	2020	2025	2030	2035	Totals
North Corridor						
Central District	25%	25%	25%	25%	25%	
Northeast District	40%	45%	45%	45%	40%	
Northern Towns	70%	70%	70%	70%	65%	
	2010 -	2015 -	2020 -	2025 -	2030 -	
Units Available by Corridor	2015	2020	2025	2030	2035	Totals
North Corridor	1,030	1,125	1,051	970	938	5,113
Central District	101	93	107	74	78	531
Northeast District	341	425	382	346	325	2,099
North District	688	700	669	624	613	3,655
	2010 -	2015 -	2020 -	2025 -	2030 -	
North Corridor Allocations	2015	2020	2025	2030	2035	Totals
Central Stations	33%	33%	33%	33%	33%	
24th & Graham	33%	33%	33%	33%	33%	
Northeast Stations	60%	75%	75%	70%	60%	
Derita	10%	10%	10%	10%	10%	
Harris	30%	40%	40%	40%	35%	
Eastfield	20%	25%	25%	20%	15%	
North Stations	85%	90%	90%	80%	85%	
Hambright	25%	30%	30%	25%	25%	
Huntersville	5%	15%	15%	15%	15%	
Caldwell Station	10%	15%	20%	20%	25%	
Cornelius	25%	15%	15%	10%	10%	
Davidson	20%	15%	10%	10%	10%	





Exhibit 20 Allocation of Small-Lot Single-Family Detached Residential Units By District, Transit Corridor, and Station Area

	2010 -	2015 -	2020 -	2025 -	2030 -	
North Corridor Allocations	2015	2020	2025	2030	2035	Totals
Central District Stations	33	31	35	24	26	149
24th & Graham	33	31	35	24	26	149
Northeast District Stations	205	389	353	304	256	1,507
Derita	34	42	38	35	33	182
Harris	102	170	153	138	114	677
Eastfield	68	176	162	132	110	648
North District/Iredell Stations	634	623	606	522	559	2,943
Hambright	172	140	134	94	92	631
Huntersville	34	105	100	94	92	425
Caldwell Station	69	105	134	125	153	586
Cornelius	172	105	100	62	61	501
Davidson	138	105	67	62	61	433
Mount Mourne	49	63	70	85	99	366
Total, North Corridor	873	1,042	994	851	841	4,600



SOURCE: Noell Consulting Group





Exhibit 21 Allocation of Attached For-Sale Residential Units By District, Transit Corridor, and Station Area

Central 30% 30% 20% 20% 20% 20% 20% 22% 22% 28%	Units by District	2010 -	2015 -	2020 -	2025 -	2030 -	Avg 5-Y
North Northest							
Northwest 183 167 211 193 206 195 South 17,09 1,502 1,825 1,605 1,718 1,675 Southest 305 278 351 385 412 435 Southwest 549 556 702 642 618 649 Southwest 549 556 702 642 618 649 **Captured in Activity Centers 2015 2020 2025 2030 2035 Period Central 30% 30% 30% 25% 25% 25% 2000 2035 Period 2000 2000 2000 2000 2000 2000 2000 20					,		
Northwest 183 167 211 193 206 195 Southeast 1,709 1,502 1,825 1,605 1,718 1,675 Southwest 549 556 702 642 618 618 614 Captured in Activity Centers 2015 2020 2025 2030 2035 Period Central 30% 30% 30% 27% 20% 20% 20% 20% 20% 20% 20% 20% 20% 20					1,027		
South							
Southwest 305 278 351 385 412 344							
Southwest 6,102 5,562 7,018 6,420 6,871 6,395 6,102 5,562 7,018 6,420 6,871 6,395 2010 2015 2020 2025 2030 2035 Period Central 30% 30% 27% 27% 27% 27% 28.29 North 0% 0% 0% 0% 0% 0% 0% 0% Northeast 20% 25% 25% 20% 20% 20% 20.20% South 30% 30% 35% 35% 35% 35% 35% 35.00% Southwest 0% 0% 0% 0% 0% 0% 0% 0.00% Southwest 0% 0% 0% 0% 0% 0% 0% 0% Southwest 0% 0% 0% 0% 0% 0% 0% 0% 0.00% Southwest 0% 0% 0% 0% 0% 0% 0% 0% 0% 0.00% Southwest 0.55% 50% 45% 45% 45% 40% 47.00% Southwest 0.55% 50% 45% 45% 45% 40% 40% 47.00% Southwest 0.55% 50% 45% 45% 45% 40% 40% 47.00% Southwest 0.55% 50% 45% 45% 45% 40% 40% 47.00% Southwest 0.55% 50% 45% 45% 45% 40% 40% 47.00% Southwest 0.55% 50% 45% 45% 45% 40% 40% 47.00% Southwest 0.55% 50% 45% 45% 45% 40% 40% 47.00% Southwest 0.55% 50% 50% 45% 45% 45% 40% 40% 47.00% Southwest 0.55% 50% 50% 45% 45% 45% 40% 40% 47.00% Southwest 0.55% 50% 50% 45% 45% 45% 40% 40% 40% 40% 40% 40% 40% 40% 40% 40							
Captured in Activity Centers 2010 - 2015 - 2020 - 2025 - 2030 - Avg \$FY							
2010 - 2015 - 2020 - 2025 - 2030 - 2035 Perior Central 30% 30% 30% 27% 27% 27% 28.2%	Southwest						
Central 30% 30% 20% 20% 20% 20% 20% 22%		6,102	5,562	7,018	6,420	6,871	6,395
Central 30% 30% 27% 27% 27% 28.2% North 0% 0% 0% 0% 0% 0% 0% 0% 0% 0.0% 0.0% 0.0% 22.0% 22.0% 22.0% 22.0% 22.0% 22.0% 22.0% 22.0% 22.0% 22.0% 50% 50% 50% 50% 50% 50% 50% 50% 35% 35% 35% 33.3% 33.3% 33.5% 35% 35% 33.3% 33.5% 35% 35% 30.0% 0.0% 50.0% 0.0%							Avg 5-Yı
North Northest 20% 25% 25% 20% 20% 20% 22.00% 50.00							
Northwest 60% 60% 60% 50% 50% 50% 56.0% 50whrest 60% 60% 60% 50% 50% 56.0% 50whrest 30% 30% 30% 35% 35% 35% 35% 33.0% 5outhwest 55% 50% 50% 50.0% 45% 45% 45% 40% 47.0% 47.0% 50whrest 2015 2020 2025 2030 2035 Period Central 604 534 625 537 594 57% 50whrest 98 111 1 140 116 124 118 Northwest 110 100 126 96 103 100 50xhrest 1626 1,474 1,846 1,600 1,669 1,643 52 Northwest 1626 1,474 1,846 1,600 1,669 1,643 52 Northiske 120 111 11 140 108 115 115 115 115 115 115 115 115 115 11							
Northwest 60% 60% 60% 50% 50% 50% 56.0% 56.0% South 30% 30% 30% 35% 35% 35% 35% 35% 33.0% 50.00 40.00							
South Southeast 30% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0							
Southeast 0% 0% 0% 0% 0% 0.0% Southwest 55% 50% 45% 45% 45% 40% 47.0% Activity Center Units by District 2010 - 2015 - 2020 - 2025 - 2030 - Avg 5-Y Central 604 534 625 537 594 57% North - <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>							
Southwest S5% S5% S5% 45% 45% 46% 47.0% 47.0% 47.0%							
Activity Center Units by District 2015 2020 2025 2030 2035 Period Central 604 534 625 537 594 575 North 9							
Activity Center Units by District 2015 2020 2025 2030 2035 Period Central 604 534 625 537 594 575	Southwest	55%	50%	45%	45%	40%	47.0%
Activity Center Units by District 2015 2020 2025 2030 2035 Period Central 604 534 625 537 594 575		2010 -	2015 -	2020 -	2025 -	2030 -	Avg 5-Yı
Central 604 534 625 537 594 575 North -	Activity Center Units by District						Perioc
Northeast 98 111 140 116 124 118 Northwest 110 100 126 96 103 107 South 513 451 639 562 601 553 Southwest 302 278 316 289 247 286 Southwest 302 278 316 289 247 286 Southwest 302 278 316 289 247 286 Joint Sby Activity Center 2010 - 2015 - 2020 - 2025 - 2030 - Avg 5-Y Joint Sby Activity Center 2015 2020 2025 - 2030 - 2035 - Period Center City 544 481 563 484 534 521 Northlake 120 111 140 108 115 119 Otal in Activity Centers 1,626 1,474 1,846 1,600 1,669 1,692 Period 1,626				625			579
Northwest 110 100 126 96 103 107 South 513 451 639 562 601 553 Southwest - <td>North</td> <td>-</td> <td>_</td> <td>-</td> <td>-</td> <td>_</td> <td>(</td>	North	-	_	-	-	_	(
Northwest 110 100 126 96 103 107 South 513 451 639 562 601 553 Southwest - <td>Northeast</td> <td>98</td> <td>111</td> <td>140</td> <td>116</td> <td>124</td> <td>118</td>	Northeast	98	111	140	116	124	118
South Southeast 513 451 639 562 601 553 Southwest 302 278 316 289 247 286 Southwest 1,626 1,474 1,846 1,600 1,669 1,643 Juits by Activity Center 2010 - 2015 - 2020 - 2025 - 2030 - Avg 5-Y Units by Activity Center 2015 2020 2025 2030 2035 Period Center City 544 481 563 484 534 521 Northlake 120 111 140 108 115 115 115 Univ Research Park 88 100 126 104 111 106 Total in Activity Centers 1,626 1,474 1,846 1,600 1,669 1,692 Ever Estimates 2010 - 2015 - 2020 - 2025 - 2030 - 2030 - Sector Center City Allocations 2015 - 2020 - 2025 - 2030 - 20	Northwest		100	126	96		107
Southeast Southwest -	South	513	451		562	601	553
1,626	Southeast	-			-		C
1,626	Southwest	302	278	316	289	247	286
September Sept				1,846		1,669	1,643
Solution Center City Cen		2010 -	2015 -		2025 -	2030 -	Avg 5-Yr
Northlake 120 111 140 108 115 119 Univ Research Park 88 100 126 104 111 106 Total in Activity Centers 1,626 1,474 1,846 1,600 1,669 1,692 5-Year Estimates 2010 - 2015 - 2020 - 2025 - 2030 - 2015 - 2015 - 2025 - 2030 - 2035 - TOTALS 9th Street 136 144 169 169 187 805	Jnits by Activity Center	2015	2020	2025	2030	2035	Period
Univ Research Park 88 100 126 104 111 100 Total in Activity Centers 1,626 1,474 1,846 1,600 1,669 1,692 5-Year Estimates 2010 - 2015 - 2020 - 2025 - 2030 - 2015 - 2015 - 2020 - 2025 - 2030 - 2035 - TOTALS 9th Street 136 144 169 169 187 805		544	481	563	484	534	521
Fotal in Activity Centers 1,626 1,474 1,846 1,600 1,669 1,692 5-Year Estimates Center City Allocations 2010 - 2015 - 2020 - 2025 - 2030 - 9th Street 136 144 169 169 187 805	Northlake	120	111	140	108	115	119
5-Year Estimates 2010 - 2015 - 2020 - 2025 - 2030 - Center City Allocations 2015 2020 2025 2030 2035 TOTALS 9th Street 136 144 169 169 187 805	Univ Research Park	88	100	126	104	111	106
2010 - 2015 - 2020 - 2025 - 2030 - Center City Allocations 2015 2020 2025 2030 2035 TOTALS 9th Street 136 144 169 169 187 805	Total in Activity Centers	1,626	1,474	1,846	1,600	1,669	1,692
Center City Allocations 2015 2020 2025 2030 2035 TOTALS 9th Street 136 144 169 169 187 805	5-Year Estimates						
9th Street 136 144 169 169 187 805	Conton City Allocations						TOTAL
							915





Exhibit 21 Allocation of Attached For-Sale Residential Units By District, Transit Corridor, and Station Area

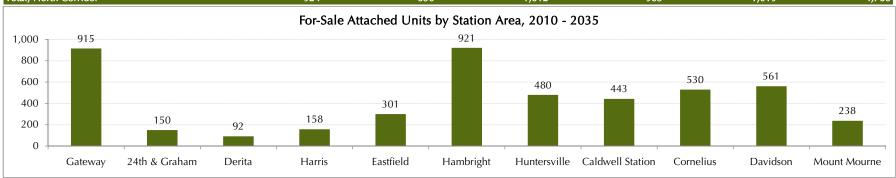
% Outside of Activity Centers	2010 - 2015	2015 - 2020	2020 - 2025	2025 - 2030	2030 - 2035	Totals
Central	70%	70%	73%	73%	73%	
North	100%	100%	100%	100%	100%	
Northeast	80%	75%	75%	80%	80%	
Northwest	40%	40%	40%	50%	50%	
	2,010 -	2,015 -	2,020 -	2,025 -	2,030 -	Avg 5-Yr
Central	2,015 1,410	2,020 1,246	2,025 1,691	2,030 1,453	2,035 1,605	Period 1,481
North	854	834	1,053	1,027	1,003	974
North Northeast	391	334	421	462	495	420
Northwest	73	534 67	421 84	462 96	103	420 85
Available Outside of Activity Centers	2,728	2,481	3,248	3,038	3,302	2,960
	2010 -	2015 -	2020 -	2025 -	2030 -	2020
Corridor Allocations by District	2015	2020	2025	2030	2035	1125
North Corridor						
Central District	5%	10%	10%	10%	15%	
Northeast District	25%	30%	30%	30%	30%	
Northern Towns	70%	75%	75%	75%	75%	
Northeast Corridor						
Central District	20%	35%	35%	30%	30%	
Northeast District	60%	60%	60%	60%	60%	
	2010 -	2015 -	2020 -	2025 -	2030 -	
Units Available by Corridor	2015	2020	2025	2030	2035	Totals
North Corridor	696	726	916	909	973	4,219
Central District	70	125	169	145	241	750
Northeast District	98	100	126	139	148	611
North District	598	626	789	770	825	3,608
Northeast Corridor	516	636	844	713	778	3,488
Central District	282	436	592	436	482	2,227
Northeast District	234	200	253	277	297	1,261





Exhibit 21 Allocation of Attached For-Sale Residential Units By District, Transit Corridor, and Station Area

	2010 -	2015 -	2020 -	2025 -	2030 -	
North Corridor Allocations	2015	2020	2025	2030	2035	Totals
Central Stations	20%	20%	20%	20%	20%	
24th & Graham	20%	20%	20%	20%	20%	
Northeast Stations	90%	90%	90%	90%	90%	
Derita	15%	15%	15%	15%	15%	
Harris	30%	25%	25%	25%	25%	
Eastfield	45%	50%	50%	50%	50%	
North Stations	95%	90%	90%	90%	85%	
Hambright	35%	35%	35%	35%	30%	
Huntersville	10%	10%	15%	15%	15%	
Caldwell Station	10%	10%	10%	10%	20%	
Cornelius	20%	15%	15%	15%	10%	
Davidson	20%	20%	15%	15%	10%	
	2010 -	2015 -	2020 -	2025 -	2030 -	
North Corridor Allocations	2015	2020	2025	2030	2035	Totals
Central District Stations	232	217	220	189	208	1,065
Gateway	217	192	186	160	160	915
24th & Graham	14	25	34	29	48	150
Northeast District Stations	88	90	114	125	134	550
Derita	15	15	19	21	22	92
Harris	29	25	32	35	37	158
Eastfield	44	50	63	69	74	301
North District/Iredell Stations	605	542	679	669	677	3,173
Hambright	209	156	197	193	165	921
Huntersville	60	63	118	116	124	480
Caldwell Station	60	63	79	77	165	443
Cornelius	120	94	118	116	82	530
Davidson	120	125	118	116	82	561
Mount Mourne	37	42	47	53	59	238
Total, North Corridor	924	850	1,012	983	1,019	4,788



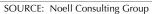






Exhibit 22 Summary of Apartment Product & Performance along the North Corridor

IREDELL

E RO BY BY B

David B Waymer Flying Field

plaza The Plaz

NORT CAROL

Davidson

Huntersville

rnelius

Gilead Rd

McCoy Rd

Hornets Nest Park

mecreaton Dept

Camp)

Fonde

Iredell County

Total Units: 3,370

2006 - 2010 Absorption: 628 units

Rents: Average: \$.72/SF Highest: \$.94/SF



The large majority of product in the North Corridor is comprised of lower to moderate-density garden apartments, typically with two to three floors and surface parking. Most rents in the corridor today do not justify structured parking and thus max out at around 30 du/ac

Outside of Center City, the highest rents proximate to the corridor can be found at Birkdale Village, an indicator that mixed-use projects with a greater value proposition can achieve a premium in the market.

North Charlotte

Total Units: 3,840

2006 - 2010 Absorption: -706 units

Rents: Average: \$.63/SF Highest: \$.87/SF





Total Units: 5,527

2006 - 2010 Absorption: 290 units

Rents: Average: \$.84/SF Highest: \$1.08/SF



Even with the rent premiums achieved at Birkdale Village, development of structured parking along much of the corridor today isn't feasible without commercial land uses.

In the near-term, development of lower-intensity product with surface parking will be necessary, with opportunities to intensify being planned for over time. These opportunities will be greatest in Davidson and Center City.

Center City

Total Units: 2,030

2006 - 2010 Absorption: 143 units

Rents: Average: \$1.25/SF Highest: \$1.86/SF



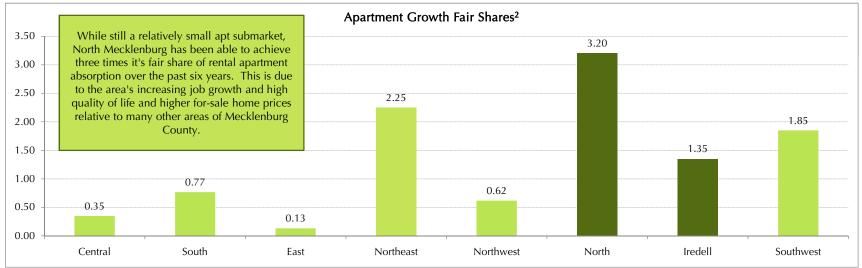
SOURCE: Noell Consulting Group based on data obtained from Real Data.





Exhibit 23 Summary of Mecklenburg/Iredell Apartment Absorption and Trends, 2004 - 2010

						Absorption					Current Avg	Avg. Annual
Area	Total Units	2004	2005	2006	2007	2008	2009	2010 YTD ¹	Average	Capture	Rents	Change
Central	22,734	920	821	17	-480	-585	-517	1,054	176	9.5%	\$0.83	1.3%
South	13,478	29	585	105	36	192	81	439	210	11.4%	\$0.78	0.8%
East	14,627	-46	82	577	-46	-395	-166	315	46	2.5%	\$0.70	0.6%
Northeast	13,972	33	518	1,117	897	-86	252	1,072	543	29.4%	\$0.81	0.3%
Northwest	4,085	-29	131	-4	20	-10	-72	347	55	3.0%	\$0.68	2.2%
North	5,527	529	162	291	11	562	207	265	290	15.7%	\$0.84	0.9%
Iredell	3,370	93	19	222	74	58	-46	208	90	4.9%	\$0.72	0.5%
Southwest	13,446	822	386	13	275	475	4	1,081	437	23.7%	\$0.72	1.0%
Total	91,239	2,351	2,704	2,338	787	211	-257	4,781	1,845	100.0%	\$0.77	1.0%



¹ 2010 numbers are through 3rd quarter.

SOURCE: Noell Consulting Group based on data obtained from Real Data.



² Apartment fair shares are the ratio of the capture of absorption over a submarket's initial share of units.



Exhibit 24 Allocation of Rental Apartment Units By District, Transit Corridor, and Station Area

Units by District	2010 -	2015 -	2020 -	2025 -	2030 -	Avg 5-Yr
	2015	2020	2025	2030	2035	Period
Central	2,489	2,321	2,582	2,446	2,548	2,543
North	996	967	1,085	978	1,019	1,032
Northeast	2,389	2,321	2,376	2,348	2,446	2,458
Northwest	299	290	310	293	306	307
South	1,195	1,257	1,446	1,467	1,529	1,340
Southeast	498	580	620	587	612	597
Southwest	2,091	1,934	1,859	1,663	1,733	1,948
	9,956	9,670	10,277	9,783	10,193	10,226
	2010 -	2015 -	2020 -	2025 -	2030 -	Avg 5-Yr
% Captured in Activity Centers	2015	2020	2025	2030	2035	Period
Central	30%	30%	27%	27%	27%	29.3%
North	0%	0%	0%	0%	0%	0.0%
Northeast	20%	25%	25%	20%	20%	21.0%
Northwest	60%	60%	60%	50%	50%	53.2%
South	30%	30%	35%	35%	35%	32.4%
Southeast	0%	0%	0%	0%	0%	0.0%
Southwest	55%	50%	45%	45%	40%	47.5%
	2010 -	2015 -	2020 -	2025 -	2030 -	Avg 5-Yr
Activity Center Units by District	2015	2020	2025	2030	2035	Period
Central	747	696	697	660	688	749
North	-	-	-	-	-	0
Northeast	478	580	594	470	489	512
Northwest	179	174	186	147	153	162
South	358	377	506	514	535	438
Southeast	-	-	-	-	-	0
Southwest	1,150	967	837	748	693	933
	2,912	2,795	2,820	2,539	2,559	2,794
	2010 -	2015 -	2020 -	2025 -	2030 -	Avg 5-Yr
Units by Activity Center	2015	2020	2025	2030	2035	Period
Center City	672	627	627	594	619	674
Northlake	227	232	245	194	202	213
Univ Research Park	430	522	535	423	440	460
Total in Activity Centers	2,912	2,795	2,820	2,539	2,559	2,794
5-Year Estimates						
Center City Allocations	2010 - 2015	2015 - 2020	2020 - 2025	2025 - 2030	2030 - 2035	TOTALS
9th Street	168	188	188	208	217	969
34. 54.55	269	100	100	200	417	1,108



Exhibit 24 Allocation of Rental Apartment Units By District, Transit Corridor, and Station Area

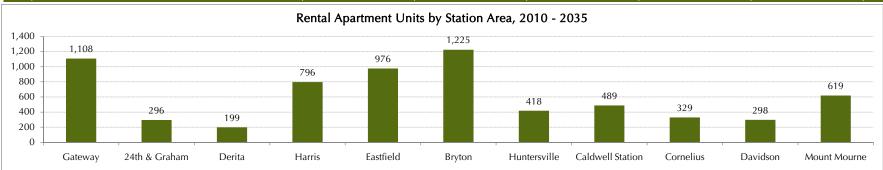
% Outside of Activity Centers	2010 - 2015	2015 - 2020	2020 - 2025	2025 - 2030	2030 - 2035	Totals
Central	70%	70%	73%	73%	73%	100010
North	100%	100%	100%	100%	100%	
Northeast	80%	75%	75%	80%	80%	
Northwest	40%	40%	40%	50%	50%	
	2010 -	2015 -	2020 -	2025 -	2030 -	Avg 5-Yr
Control	2015 1,742	2020	2025 1,885	2030	2035	Period
Central North	996	1,625 967	1,005	1,785 978	1,860 1,019	1,794 1,032
			,		,	,
Northeast Northwest	1,912 119	1,741 116	1,782	1,878 147	1,957 153	1,947
			124			145
Available Outside of Activity Centers	7,044	6,875	7,457	7,244	7,635	7,432
	2010 -	2015 -	2020 -	2025 -	2030 -	
Corridor Allocations by District	2015	2020	2025	2030	2035	Totals
North Corridor						
Central District	5%	10%	10%	10%	15%	
Northeast District	25%	30%	30%	25%	25%	
Northern Towns	70%	75%	75%	75%	75%	
Northeast Corridor						
Central District	20%	35%	35%	30%	30%	
Northeast District	60%	60%	65%	65%	65%	
	2010 -	2015 -	2020 -	2025 -	2030 -	
Units Available by Corridor	2015	2020	2025	2030	2035	Totals
North Corridor	1,175	1,247	1,348	1,203	1,254	6,227
Central District	87	162	189	179	279	896
Northeast District	478	522	535	470	489	2,493
North District	697	725	813	734	765	3,734
Northeast Corridor	1,495	1,613	1,818	1,756	1,830	8,513
Central District	348	569	660	536	558	2,670
Northeast District	1,147	1,044	1,158	1,221	1,272	5,842





Exhibit 24 Allocation of Rental Apartment Units By District, Transit Corridor, and Station Area

	2010 -	2015 -	2020 -	2025 -	2030 -	
North Corridor Allocations	2015	2020	2025	2030	2035	Totals
Central Stations	33%	33%	33%	33%	33%	
24th & Graham	33%	33%	33%	33%	33%	
Northeast Stations	75%	80%	80%	80%	80%	
Derita	5%	5%	10%	10%	10%	
Harris	40%	30%	30%	30%	30%	
Eastfield	30%	45%	40%	40%	40%	
North Stations	85%	80%	85%	80%	80%	
Bryton	45%	40%	40%	40%	40%	
Huntersville	5%	5%	15%	15%	15%	
Caldwell Station	10%	10%	15%	15%	15%	
Cornelius	15%	15%	5%	5%	5%	
Davidson	10%	10%	10%	5%	5%	
	2010 -	2015 -	2020 -	2025 -	2030 -	
North Corridor Allocations	2015	2020	2025	2030	2035	Totals
Central District Stations	298	304	269	255	278	1,404
Gateway	269	251	207	196	186	1,108
24th & Graham	29	54	62	59	92	296
Northeast District Stations	358	418	428	376	391	1,971
Derita	24	26	53	47	49	199
Harris	191	157	160	141	147	796
Eastfield	143	235	214	188	196	976
North District/Iredell Stations	719	630	733	638	659	3,378
Bryton	314	218	244	220	229	1,225
Huntersville	35	36	122	110	115	418
Caldwell Station	70	73	122	110	115	489
Cornelius	105	109	41	37	38	329
Davidson	70	73	81	37	38	298
Mount Mourne	126	122	123	124	124	619
Totals, North Corridor	1,374	1,352	1,430	1,268	1,329	6,753



SOURCE: Noell Consulting Group





Exhibit 25 Gateway Station Area Development Summary



Key Considerations

Trends & Conditions

- Area has seen significant growth from residential development, ranging from low-rise product to high-rise
- Johnson & Wales campus has emerged and grown, with new dormitories being added to the study area
- Office development has been less significant and has been largely limited to the Gateway project.
- Significant portions of the study area are being utilized for either existing or planned sporting venues

Developable Property

•	Estimated Vacant Acres:	24
	Estimated Under-Utilized Acres:	26

Development Opportunities:

- Ongoing growth and expansion of the residential base in the area, with 3rd and 4th Wards continuing to merge together.
- Addition of new office in the area with the planned Multi-Modal Station office building and potential growth of the Wells Fargo campus to the west.
- Future potential expansion of Johnson & Wales, baseball facilities, and cultural amenities throughout the southern half of the station area
- Retail will remain somewhat more limited in the area, serving the growing neighborhood and potential new sporting venues.

New Development Summary

	Total New Units/ SF	Total Population	Total Employment	Total Acres	Value of Development	Cumulative Increase in Value
Residential	1,884	3,129		22	\$566,702,082	Includes values of
Office	1,488,795		5,414	3.4	\$113,500,043	new development and appreciation of
Retail	118,490		237	0.0	\$49,495,910	existing land and
Flex	0		0	0.0	\$0	development
Summary		3,129	5,651	25.3	\$729,698,035	\$868,759,631

SOURCE: Noell Consulting Group

Gateway 12/14/2010



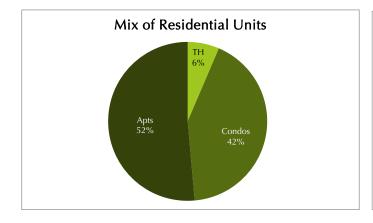


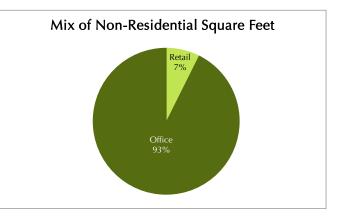
Exhibit 26 Estimated Development Potential in the Gateway Station Area

	New Conv SFD	SFD Acres Utilized	New Small Lot SFD	Assumed SFD Density	SFD Acres Utilized	New TH Units	Assumed TH Density	Acres Utilized	New Condo Units	Assumed Condo Density	Acres Utilized		Assumed Apt. Density	Acres Utilized	Total Res Units	Total Res Acres
2010-2015	0	0.0	0	8.1	0.0	54	16	3.4	163	100	1.6	168	100	1.7	385	6.7
2015-2020	0	0.0	0	8.1	0.0	48	16	3.0	144	100	1.4	188	100	1.9	380	6.3
2020-2025	0	0.0	0	8.1	0.0	19	18	1.0	167	125	1.3	188	125	1.5	374	3.9
2025-2030	0	0.0	0	8.1	0.0	0	18	0.0	160	150	1.1	208	150	1.4	368	2.5
2030-2035	0	0.0	0	8.1	0.0	0	18	0.0	160	150	1.1	217	150	1.4	377	2.5
Total/Avg.	0	0.0	0	8.1	0.0	121	17.2	7.4	794	125.0	6.5	969	125.0	7.9	1,884	21.9

	New Retail SF	Retail Density	Retail Acres	New Office SF	Office Density	Office Acres	New Ind. SF	Ind Density	Ind Acres	Total Non- Res SF	Total Non- Res Acres
2010-2015	24,241	0.0	0.0	287,359	10.0	0.66	0	0.25	0.00	311,599	0.7
2015-2020	23,909	0.0	0.0	306,311	10.0	0.7	0	0.25	0.0	330,220	0.7
2020-2025	23,516	0.0	0.0	298,626	10.0	0.7	0	0.33	0.0	322,141	0.7
2025-2030	23,116	0.0	0.0	310,568	10.0	0.7	0	0.33	0.0	333,684	0.7
2030-2035	23,710	0.0	0.0	285,931	10.0	0.7	0	0.50	0.0	309,641	0.7
Total/Avg.	118,490	0.00	0.0	1,488,795	10.00	3.4	0	0.33	0.0	1,607,286	3.4

Total Res Acres Absorbed	Total Non- Res Acs Absorbed	Total Acres Absorbed	Vac/Under- Util Acres Rem
	Initial Acre	es Available	50.0
6.7	0.7	7.4	42.6
13.0	1.4	14.4	35.6
16.9	2.0	19.0	31.0
19.4	2.8	22.1	27.9
21.9	3.4	25.3	24.7
21.9	3.4	25.3	24.7





SOURCE: Noell Consulting Group

Gateway Dev 12/14/2010





Exhibit 27
Graham & 24th Station Area Development Summary



Key Considerations

Trends & Conditions

- Area is relatively quiet, although seeing redevelopment of Double Oaks to the west, which could create upside to the area.
- Redevelopment of retail center at Graham and 24th planned in the next few years.
- Plans exists for development of a mixed-use project centered around technologycreating an urban technology campus
- In addition, significant acreage in the area is under control of one entity, creating more significant development potential than otherwise may be achievable in the corridor.

Developable Property

Estimated Vacant Acres:	46
Estimated Under-Utilized Acres:	30

Development Opportunities:

- Redevelopment opportunities in the 24th & Graham area are highly dependent on the success of the Vision Ventures effort to develop a technology-oriented mixed-use project around the 24th & Graham intersection.
- Left to market forces, we believe opportunities exist for additional retail in the area, some local-serving office uses, and a mix of rental apartments and townhouses.
- Should the technology initiative take foot and make significant headway in drawing firms and start-up/incubator dollars to the area, then greater upside can be realized.

New Development Summary

	Total New Units/ SF	Total Population	Total Employment	Total Acres	Value of Development	Cumulative Increase in Value
Residential	595	956		51.4	\$123,939,841	Includes values of
Office	59,395		216	5.5	\$15,452,150	new development
Retail	92,831		186	8.5	\$25,389,549	and appreciation of existing land and
Flex	9,787		13	0.8	\$1,119,342	development
Summary		956	415	66.1	\$165,900,882	\$197,280,770

SOURCE: Noell Consulting Group

Graham-24th 12/14/2010



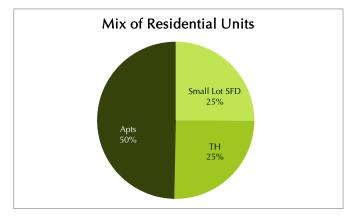


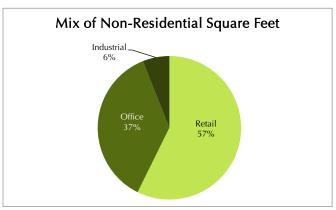
Exhibit 28 Estimated Development Potential in the Graham & 24th Station Area

	New Conv SFD	SFD Acres Utilized	New Small Lot SFD	Assumed SFD Density	SFD Acres Utilized	New TH Units	Assumed TH Density	Acres Utilized	New Condo Units	Assumed Condo Density	Acres Utilized	New Apt. Units	Assumed Apt. Density	Acres Utilized	Total Res Units	Total Res Acres
2010-2015	0	0.0	33	5.4	6.2	14	14	1.0	0	16	0.0	29	18	1.6	76	8.8
2015-2020	0	0.0	31	5.4	5.7	25	14	1.8	0	16	0.0	54	18	3.0	109	10.4
2020-2025	0	0.0	35	5.4	6.5	34	16	2.1	0	20	0.0	62	20	3.1	131	11.8
2025-2030	0	0.0	24	5.4	4.5	29	16	1.8	0	20	0.0	59	24	2.5	112	8.8
2030-2035	0	0.0	26	5.4	4.8	48	16	3.0	0	24	0.0	92	24	3.8	166	11.6
Total/Avg.	0	0.0	149	5.4	27.7	150	15.2	9.7	0	19.2	0.0	296	20.8	14.0	595	51.4

	New Retail SF	Retail Density	Retail Acres	New Office SF	Office Density	Office Acres	New Ind. SF	Ind Density	Ind Acres	Total Non Res SF	- Total Non- Res Acres
2010-2015	10,530	0.25	0.97	0	0.25	0.00	2,390	0.25	0.22	12,920	1.2
2015-2020	15,454	0.25	1.4	14,464	0.25	1.3	2,577	0.25	0.2	32,495	3.0
2020-2025	21,518	0.25	2.0	14,517	0.25	1.3	1,778	0.33	0.1	37,812	3.4
2025-2030	22,029	0.25	2.0	15,097	0.25	1.4	2,479	0.33	0.2	39,605	3.6
2030-2035	23,300	0.25	2.1	15,318	0.25	1.4	564	0.50	0.0	39,181	3.6
Total/Avg.	92,831	0.25	8.5	59,395	0.25	5.5	9,787	0.33	0.8	162,014	14.8

Total Res Acres Absorbed	Total Non- Res Acs Absorbed	Total Acres Absorbed	Vac/Under- Util Acres Rem
	Initial Ac	res Available	76.0
8.8	1.2	10.0	66.0
19.2	4.2	23.4	52.6
31.0	7.6	38.6	37.4
39.8	11.2	50.9	25.1
51.4	14.8	66.1	9.9
51.4	14.8	66.1	9.9



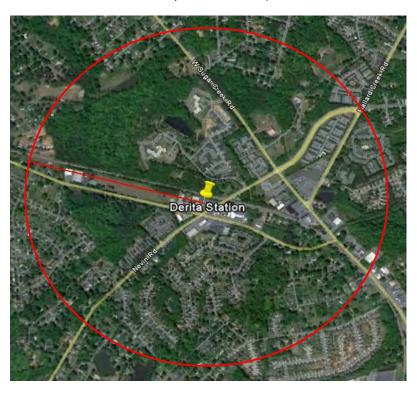


SOURCE: Noell Consulting Group





Exhibit 29 Derita Station Area Development Summary



Key Considerations

Trends & Conditions

- Area is quiet today and has seen greenfield development of detached single-family communities and some infilling of townhouse product.
- Commercial development in the area has struggled due to the lack of significant "hard corners" and through regional thoroughfares
- Given the moderate price points seen in the area, foreclosures are an issue in the nearterm, tempering demand potential in the next few years.

Developable Property

Estimated Vacant Acres: 164Estimated Under-Utilized Acres: 7

Development Opportunities:

- Limited regional access, moderate incomes, and a lack of major through thoroughfares tempers demand fairly significantly.
- Greatest opportunities are for smaller-lot single-family homes, townhouses, and rental apartments.
- Commercial opportunities are limited and neighborhood-oriented, relying on housing growth to fuel demand.

New Development Summary

	Total New Units/ SF	Total Population	Total Employment	Total Acres	Value of Development	Cumulative Increase in Value
Residential	612	956		82.2	\$113,652,899	Includes values of
Office	4,640		17	0.4	\$879,333	new development and appreciation of
Retail	98,550		197	9.0	\$24,776,824	existing land and
Flex	0		0	0.0	\$0	development
Summary		956	214	91. <i>7</i>	\$139,309,057	\$169,477,901

SOURCE: Noell Consulting Group





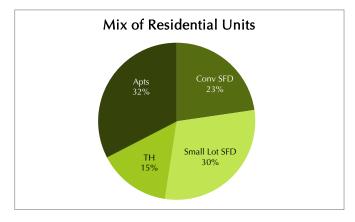


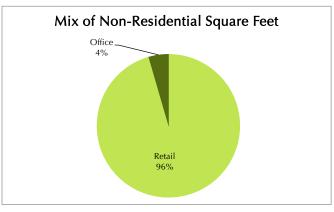
Exhibit 30 Estimated Development Potential in the Derita Station Area

	New Conv SFD	SFD Acres Utilized	New Small Lot SFD	Assumed SFD Density	SFD Acres	New TH Units	Assumed TH Density	Acres Utilized	New Condo Units	Assumed Condo Density	Acres Utilized	New Apt. Units	Assumed Apt. Density	Acres Utilized	Total Res Units	Total Res Acres
2010-2015	17	4.1	34	5.4	6.3	15	14	1.0	0	16	0.0	24	18	1.3	90	12.8
2015-2020	26	6.3	42	5.4	7.9	15	14	1.1	0	16	0.0	26	18	1.5	110	16.7
2020-2025	49	11.8	38	5.4	7.1	19	16	1.2	0	20	0.0	53	20	2.7	160	22.7
2025-2030	34	8.0	35	5.4	6.4	21	16	1.3	0	20	0.0	47	24	2.0	136	17.7
2030-2035	12	2.9	33	5.4	6.0	22	16	1.4	0	24	0.0	49	24	2.0	116	12.4
Total/Avg.	139	33.1	182	5.4	33.7	92	15.2	6.0	0	19.2	0.0	199	20.8	9.4	612	82.2

	New Retail SF	Retail Density	Retail Acres	New Office SF	Office Density	Office Acres	New Ind. SF	Ind Density	Ind Acres	Total Non Res SF	- Total Non- Res Acres
2010-2015	17,396	0.25	1.60	4,640	0.25	0.43	0	0.25	0.00	22,037	2.0
2015-2020	21,236	0.25	2.0	0	0.25	0.0	0	0.25	0.0	21,236	2.0
2020-2025	16,354	0.25	1.5	0	0.25	0.0	0	0.33	0.0	16,354	1.5
2025-2030	21,885	0.25	2.0	0	0.25	0.0	0	0.33	0.0	21,885	2.0
2030-2035	21,678	0.25	2.0	0	0.25	0.0	0	0.50	0.0	21,678	2.0
Total/Avg.	98,550	0.25	9.0	4,640	0.25	0.4	0	0.33	0.0	103,190	9.5

Total Res Acres Absorbed	Total Non- Res Acs Absorbed	Total Acres Absorbed	Vac/Under- Util Acres Rem
	Initial Ac	res Available	171.0
12.8	2.0	14.8	156.2
29.5	4.0	33.4	137.6
52.2	5.5	57.6	113.4
69.9	7.5	77.3	93.7
82.2	9.5	91.7	79.3
82.2	9.5	91. <i>7</i>	79.3





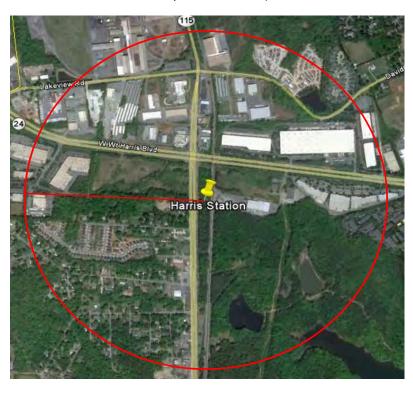
SOURCE: Noell Consulting Group

Derita Dev 12/14/2010





Exhibit 31 Harris Station Area Development Summary



Key Considerations

Trends & Conditions

- Area is dominated today by industrial and flex uses, transitioning to residential east along Harris Boulevard and south on NC 115.
- To the west around I-77 interchange, retail and office development is a stronger play, driven by the mall and greater access and visibility.
- Largest property in the area is the Griffith Lakes property, which encompasses the majority of the southeast quadrant of the interchange.
- Griffith Lakes is currently on hold awaiting a stronger economy prior to moving forward.

Developable Property

Estimated Vacant Acres:	127
Estimated Under-Utilized Acres:	381

Development Opportunities:

- Site visibility and access issues will temper demand for commercial uses in the area, although large property ownership and ability to create value does create potential.
 Residential likely to be relatively affordably priced and consist of rental apartments,
- detached single-family homes, and townhouses.
 In the near-term, flex space opportunities exist, particularly along and north of WT Harris Boulevard.

New Development Summary

	Total New Units/ SF	Total Population	Total Employment	Total Acres	Value of Development	Cumulative Increase in Value
Residential	1,985	3,286		259.7	\$397,068,173	Includes values of
Office	329,623		1,199	30.3	\$85,581,338	new development and appreciation of
Retail	200,768		402	18.4	\$53,416,902	existing land and
Flex	102,250		136	7.9	\$11,874,159	development
Summary		3,286	1 <i>,</i> 736	316.3	\$547,940,572	\$650,377,781

SOURCE: Noell Consulting Group

Harris 12/14/2010



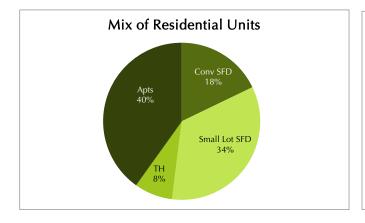


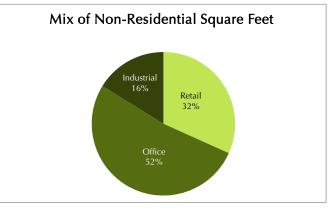
Exhibit 32 Estimated Development Potential in the Harris Station Area

	New Conv SFD	SFD Acres Utilized	New Small Lot SFD	Assumed SFD Density	SFD Acres Utilized	New TH Units	Assumed TH Density	Acres Utilized	New Condo Units	Assumed Condo Density	Acres Utilized	New Apt. Units	Assumed Apt. Density	Acres Utilized	Total Res Units	Total Res Acres
2010-2015	34	8.2	102	5.4	19.0	29	14	2.1	0	16	0.0	191	18	10.6	357	39.9
2015-2020	105	25.2	170	5.4	31.5	25	14	1.8	0	16	0.0	157	18	8.7	457	67.1
2020-2025	99	23.5	153	5.4	28.3	32	16	2.0	0	20	0.0	160	20	8.0	443	61.8
2025-2030	67	16.1	138	5.4	25.6	35	16	2.2	0	20	0.0	141	24	5.9	381	49.7
2030-2035	49	11.7	114	5.4	21.1	37	16	2.3	0	24	0.0	147	24	6.1	347	41.2
Total/Avg.	355	84.7	677	5.4	125.4	158	15.2	10.3	0	19.2	0.0	796	20.8	39.3	1,985	259. <i>7</i>

	New Retail SF	Retail Density	Retail Acres	New Office SF	Office Density	Office Acres	New Ind. SF	Ind Density	Ind Acres	Total Non Res SF	-Total Non- Res Acres
2010-2015	34,111	0.25	3.13	23,201	0.25	2.13	20,594	0.25	1.89	77,906	7.2
2015-2020	41,639	0.25	3.8	64,021	0.25	5.9	28,357	0.25	2.6	134,017	12.3
2020-2025	48,101	0.25	4.4	73,385	0.25	6.7	26,620	0.33	1.9	148,106	13.0
2025-2030	42,912	0.25	3.9	85,129	0.25	7.8	13,625	0.33	0.9	141,666	12.7
2030-2035	34,005	0.25	3.1	83,887	0.25	7.7	13,053	0.50	0.6	130,945	11.4
Total/Avg.	200,768	0.25	18.4	329,623	0.25	30.3	102,250	0.33	7.9	632,641	56.6

Total Res Acres Absorbed	Total Non- Res Acs Absorbed	Total Acres Absorbed	Vac/Under- Util Acres Rem
	Initial Ac	res Available	508.0
39.9	7.2	47.0	461.0
107.0	19.5	126.5	381.5
168.8	32.5	201.2	306.8
218.5	45.2	263.7	244.3
259.7	56.6	316.3	191.7
259.7	56.6	316.3	191.7





SOURCE: Noell Consulting Group

Harris Dev 12/14/2010





Exhibit 33
Eastfield Station Area Development Summary



Key Considerations

Trends & Conditions

- Area has largely seen industrial and residential development historically.
- Opening of I-485 to the area will significantly enhance commercial and some residential opportunities in the area, particularly when it opens east to I-85.
- Several properties currently on the market and being marketed for commercial and mixed-use development along NC 115 around the I-485 interchange.
- Gandy Communities owns large parcel to the east of the station and has plans for a largely residentially-based community on that property--those plans are on hold given the state of the residential market.

Developable Property

Estimated Vacant Acres:	308
Estimated Under-Utilized Acres:	53

Development Opportunities:

- Opening of I-485 in the next several years, combined with a recovering economy, should create more opportunities for commercial development, including retail, office, and some hotel/lodging.
- Residential development will also increase, driven by the greatly increased regional access the site and area offer, and will include a mix of rental apartments, detached single-family, and townhouse development.
- Commercial development will be largely limited to the west of the railroad tracks given access issues the tracks create.

New Development Summary

	Total New Units/ SF	Total Population	Total Employment	Total Acres	Value of Development	Cumulative Increase in Value
Residential	2,390	3,804		297.8	\$568,373,384	Includes values of
Office	651,477		2,369	59.8	\$181,515,778	new development and appreciation of
Retail	389,715		779	28.4	\$118,671,044	existing land and
Flex	128,928		172	9.4	\$17,271,281	development
Summary		3,804	3,320	395.5	\$885,831,487	\$1,035,671,407

SOURCE: Noell Consulting Group

Eastfield 12/14/2010



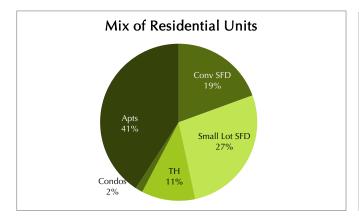


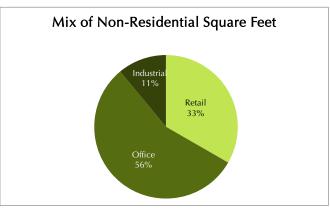
Exhibit 34
Estimated Development Potential in the Eastfield Station Area

	New Conv SFD	/ SFD Acres Utilized	New Small Lot SFD	Assumed SFD Density	SFD Acres Utilized	New TH Units	Assumed TH Density	Acres Utilized	New Condo Units	Assumed Condo Density	Acres Utilized	New Apt. Units	Assumed Apt. Density	Acres Utilized	Total Res Units	Total Res Acres
2010-2015	17	4.1	68	5.4	12.6	44	14	3.1	0	16	0.0	143	18	8.0	273	27.8
2015-2020	53	12.6	176	5.4	32.6	50	14	3.6	0	16	0.0	235	18	13.1	514	61.8
2020-2025	186	44.4	162	5.4	30.1	63	16	3.9	0	20	0.0	214	20	10.7	625	89.1
2025-2030	121	28.9	132	5.4	24.4	52	16	3.2	17	20	0.9	188	24	7.8	510	65.2
2030-2035	88	21.1	110	5.4	20.4	56	16	3.5	19	24	0.8	196	24	8.2	468	53.8
Total/Avg.	465	111.0	648	5.4	120.1	265	15.2	17.4	36	19.2	1.6	976	20.8	47.7	2,390	297.8

	New Retail SF	Retail Density	Retail Acres	New Office SF	Office Density	Office Acres	New Ind. SF	Ind Density	Ind Acres	Total Non- Res SF	Total Non- Res Acres
2010-2015	30,927	0.25	2.84	69,604	0.25	6.39	20,594	0.25	1.89	121,125	11.1
2015-2020	75,505	0.30	5.8	192,063	0.25	17.6	28,357	0.25	2.6	295,925	26.0
2020-2025	109,029	0.30	8.3	136,286	0.25	12.5	26,620	0.33	1.9	271,935	22.7
2025-2030	87,540	0.35	5.7	127,694	0.25	11.7	27,250	0.33	1.9	242,484	19.4
2030-2035	86,714	0.35	5.7	125,830	0.25	11.6	26,106	0.50	1.2	238,650	18.4
Total/Avg.	389,715	0.31	28.4	651,477	0.25	59.8	128,928	0.33	9.4	1,170,120	97.7

Total Res Acres Absorbed	Total Non- Res Acs Absorbed	Total Acres Absorbed	Vac/Under- Util Acres Rem
	Initial Ac	res Available	361.0
27.8	11.1	39.0	322.0
89.7	37.1	126.8	234.2
178.8	59.9	238.6	122.4
244.0	79.2	323.2	37.8
297.8	97.7	395.5	-34.5
297.8	97.7	395.5	-34.5





SOURCE: Noell Consulting Group

Eastfield Dev 12/14/2010





Exhibit 35 Hambright Station Area Development Summary



Key Considerations

Trends & Conditions

- Development of Bryton infrastructure continues, with extension of Hambright Road and relocation of railroad tracks nearing completion.
- Wal-Mart rumored to be taking corner of NC 115 and Alexanderana Road but has not been confirmed
- Bryton takes up almost entire station area and planned for several million square feet of commercial space and upwards of 3,000 residential units
- Hendrick Automall rumored to have landed high-end auto dealership.
- **3** School campuses west of NC 115 temper opportunities for development in the area.

Developable Property

Estimated Vacant Acres:	386
Estimated Under-Utilized Acres:	197

Development Opportunities:

- As the recession tapers off and major infrastructure development concludes, Bryton will begin to emerge, likely with retail and rental apartment development initially, then greater diversity of residential and commercial products going forward.
- Long-term plans for commercial appear to exceed market appetite, but access to I-485 and I-77 will enhance attractiveness of location significantly, with rail station acting as an anchor for development.

New Development Summary

	Total New Units/ SF	Total Population	Total Employment	Total Acres	Value of Development	Cumulative Increase in Value
Residential	3,147	5,388		324	\$704,739,818	Includes values of
Office	1,346,249		4,895	123.6	\$398,072,708	new development and appreciation of
Retail	874,892		1,750	80.3	\$271,294,354	existing land and
Flex	277,250		370	19.5	\$40,155,972	development
Summary		5,388	<i>7,</i> 015	547.8	\$1,414,262,852	\$1,677,505,778

SOURCE: Noell Consulting Group

Hambright 12/14/2010



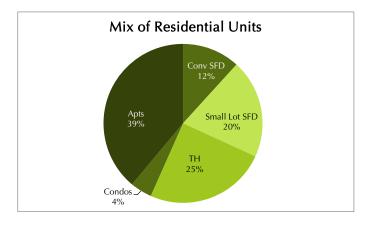


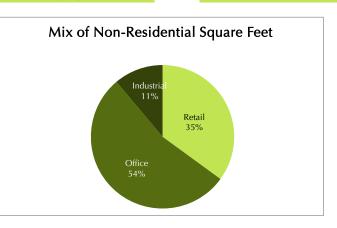
Exhibit 36
Estimated Development Potential in the Hambright Station Area

	New Conv SFD	/ SFD Acres Utilized	New Small Lot SFD	Assumed SFD Density	SFD Acres Utilized	New TH Units	Assumed TH Density	Acres Utilized	New Condo Units	Assumed Condo Density	Acres Utilized	New Apt. Units	Assumed Apt. Density	Acres Utilized	Total Res Units	Total Res Acres
2010-2015	43	10.4	172	5.4	31.9	209	14	14.9	0	16	0.0	314	18	17.4	738	74.6
2015-2020	95	22.8	140	5.4	25.9	156	14	11.2	0	16	0.0	218	18	12.1	609	71.9
2020-2025	112	26.7	134	5.4	24.8	148	16	9.3	49	20	2.5	244	20	12.2	687	75.4
2025-2030	87	20.9	94	5.4	17.3	144	16	9.0	48	20	2.4	220	24	9.2	594	58.8
2030-2035	32	7.6	92	5.4	17.0	124	16	7.7	41	24	1.7	229	24	9.6	518	43.6
Total/Avg.	370	88.3	631	5.4	116.9	782	15.2	52.1	139	19.2	6.6	1,225	20.8	60.4	3,147	324.4

	New Retail SF	Retail Density	Retail Acres	New Office SF	Office Density	Office Acres	New Ind. SF	Ind Density	Ind Acres	Total Non- Res SF	Total Non- Res Acres
2010-2015	113,703	0.25	10.44	132,158	0.25	12.14	20,594	0.25	1.89	266,456	24.5
2015-2020	240,518	0.25	22.1	347,139	0.25	31.9	56,714	0.25	5.2	644,371	59.2
2020-2025	229,023	0.25	21.0	310,776	0.25	28.5	66,551	0.33	4.6	606,350	54.2
2025-2030	137,268	0.25	12.6	286,913	0.25	26.3	68,125	0.33	4.7	492,306	43.7
2030-2035	154,380	0.25	14.2	269,263	0.25	24.7	65,265	0.50	3.0	488,908	41.9
Total/Avg.	874,892	0.25	80.3	1,346,249	0.25	123.6	277,250	0.33	19.5	2,498,391	223.4

Total Res Acres Absorbed	Total Non- Res Acs Absorbed	Total Acres Absorbed	Vac/Under- Util Acres Rem
	Initial Acı	res Available	583.0
74.6	24.5	99.1	483.9
146.5	83.6	230.2	352.8
222.0	137.8	359.8	223.2
280.8	181.5	462.3	120.7
324.4	223.4	547.8	35.2
324.4	223.4	547.8	35.2



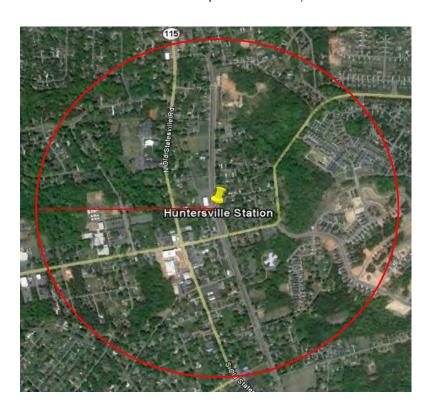


SOURCE: Noell Consulting Group

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Exhibit 37 Huntersville Station Area Development Summary



Key Considerations

Trends & Conditions

- Ongoing residential development of TND properties to the east of NC 115, increasingly including more conventional product.
- Development of new downtown mixed-use project including museum on track and appears to be performing relatively well in the market.
- Town owns Anchor Mill project and has no active offers on the site, but hopes to see some type of public-private venture on the property.
- Plans are in the works for an improved road network with bolstering of one-way pairs along both sides of the rail tracks.
- Development of properties between US 21 and NC 115 an opportunity, but likely to be smaller in scale given parcel sizes and intensity of adjacent residential development.

Developable Property

Estimated Vacant Acres: 267
Estimated Under-Utilized Acres: 44

Development Opportunities:

- Development will likely be more neighborhood-based, with ongoing TND and smallerlot product being developed east of NC 115 and smaller infill occurring throughout the area.
- Inclusion of areas to the west will likely result in slightly higher captures of commercial development, which will likely be smaller in scale and generally more local-serving.

New Development Summary

	Total New Units/ SF	Total Population	Total Employment	Total Acres	Value of Development	Cumulative Increase in Value
Residential	1,530	2,610		176	\$351,083,129	Includes values of
Office	99,937		363	9.2	\$26,395,372	new development and appreciation of
Retail	78,609		15 <i>7</i>	7.2	\$21,937,506	existing land and
Flex	35,250		47	3.0	\$4,072,268	development
Summary		2,610	568	195.7	\$403,488,276	\$473,125,528

SOURCE: Noell Consulting Group

Huntersville 12/14/2010



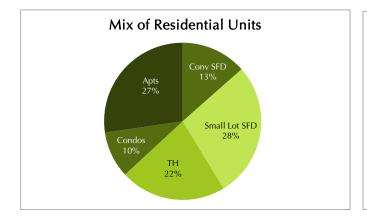


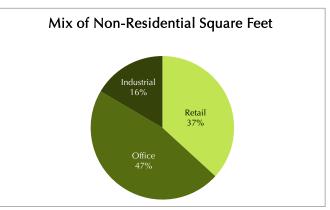
Exhibit 38 Estimated Development Potential in the Huntersville Station Area

	New Conv SFD	SFD Acres Utilized	New Small Lot SFD	Assumed SFD Density	SFD Acres Utilized	New TH Units	Assumed TH Density	Acres Utilized	New Condo Units	Assumed Condo Density	Acres Utilized	New Apt. Units	Assumed Apt. Density	Acres Utilized	Total Res Units	Total Res Acres
2010-2015	43	10.4	34	5.4	6.4	60	14	4.3	0	16	0.0	35	18	1.9	172	22.9
2015-2020	48	11.4	105	5.4	19.4	47	14	3.4	16	16	1.0	36	18	2.0	251	37.2
2020-2025	56	13.4	100	5.4	18.6	89	16	5.6	30	20	1.5	122	20	6.1	397	45.1
2025-2030	44	10.4	94	5.4	17.3	76	16	4.8	39	20	2.0	110	24	4.6	363	39.1
2030-2035	16	3.8	92	5.4	17.0	62	16	3.9	62	24	2.6	115	24	4.8	346	32.0
Total/Avg.	207	49.3	425	5.4	78.8	334	15.2	21.8	146	19.2	7.0	418	20.8	19.4	1,530	176.3

	New Retail SF	Retail Density	Retail Acres	New Office SF	Office Density	Office Acres	New Ind. SF	Ind Density	Ind Acres	Total Non Res SF	- Total Non- Res Acres
2010-2015	14,213	0.25	1.31	13,216	0.25	1.21	10,297	0.25	0.95	37,726	3.5
2015-2020	18,039	0.25	1.7	24,796	0.25	2.3	14,178	0.25	1.3	57,013	5.2
2020-2025	1 <i>7,</i> 1 <i>77</i>	0.25	1.6	22,198	0.25	2.0	5,324	0.33	0.4	44,699	4.0
2025-2030	14,707	0.25	1.4	20,494	0.25	1.9	5,450	0.33	0.4	40,651	3.6
2030-2035	14,473	0.25	1.3	19,233	0.25	1.8	0	0.50	0.0	33,706	3.1
Total/Avg.	78,609	0.25	7.2	99,937	0.25	9.2	35,250	0.33	3.0	213,795	19.4

Total Res Acres Absorbed	Total Non- Res Acs Absorbed	Total Acres Absorbed	Vac/Under- Util Acres Rem
	Initial Ac	res Available	311.0
22.9	3.5	26.4	284.6
60.1	8.7	68.8	242.2
105.2	12.7	117.9	193.1
144.3	16.3	160.6	150.4
176.3	19.4	195.7	115.3
176.3	19.4	195.7	115.3





SOURCE: Noell Consulting Group

Huntersville Dev 12/14/2010





Exhibit 39 Caldwell-Sam Furr Station Area Development Summary



Key Considerations

Trends & Conditions

- Station area is relatively quiet today, with one larger TND community, Caldwell Station, building out and no other significant activity occurring around the station.
- Areas to the east opening up with water and sewer in the coming years.
- Sam Furr corridor is a east-west connection and is attracting some commercial development.
- Harris Properties had purchased acreage around station but has scaled back plans and may be shedding property altogether.

Developable Property

Estimated Vacant Acres:	337
Estimated Under-Utilized Acres:	57

Development Opportunities:

- Residential opportunities are most significant in the area, particularly for detached single-family, townhouses, and possible apartments.
- Higher-density residential opportunities increase closer to Sam Furr Road, where opps for rental apartment development are strongest.
- Commercial opportunities likely to include some neighborhood-serving retail and smaller office uses, as well as some flex office development in the near-term.

New Development Summary

	Total New Units/ SF	Total Population	Total Employment	Total Acres	Value of Development	Cumulative Increase in Value
Residential	2,039	3,088		284	\$501,006,677	Includes values of
Office	184,949		673	17.0	\$50,777,583	new development and appreciation of
Retail	133,081		266	12.2	\$39,041,294	existing land and
Flex	64,464		86	4.7	\$8,181,133	development
Summary		3,088	1,025	318.0	\$599,006,687	\$693,460,826

SOURCE: Noell Consulting Group

Caldwell-Sam Furr 12/14/2010



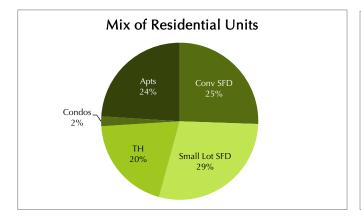


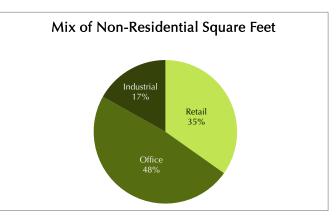
Exhibit 40 Estimated Development Potential in the Caldwell-Sam Furr Station Area

	New Conv SFD	SFD Acres Utilized	New Small Lot SFD	Assumed SFD Density	SFD Acres Utilized	New TH Units	Assumed TH Density	Acres Utilized	New Condo Units	Assumed Condo Density	Acres Utilized	New Apt. Units	Assumed Apt. Density	Acres Utilized	Total Res Units	Total Res Acres
2010-2015	87	20.7	69	5.4	12.7	60	14	4.3	0	16	0.0	70	18	3.9	285	41.6
2015-2020	95	22.8	105	5.4	19.4	63	14	4.5	0	16	0.0	73	18	4.0	335	50.7
2020-2025	112	26.7	134	5.4	24.8	79	16	4.9	0	20	0.0	122	20	6.1	447	62.6
2025-2030	131	31.3	125	5.4	23.1	77	16	4.8	0	20	0.0	110	24	4.6	443	63.8
2030-2035	96	22.8	153	5.4	28.4	124	16	7.7	41	24	1.7	115	24	4.8	528	65.4
Total/Avg.	521	124.3	586	5.4	108.5	402	15.2	26.2	41	19.2	1.7	489	20.8	23.4	2,039	284.1

	New Retail SF	Retail Density	Retail Acres	New Office SF	Office Density	Office Acres	New Ind. SF	Ind Density	Ind Acres	Total Non Res SF	- Total Non- Res Acres
2010-2015	0	0.25	0.00	11,013	0.25	1.01	10,297	0.25	0.95	21,310	2.0
2015-2020	30,065	0.25	2.8	29,755	0.25	2.7	14,178	0.25	1.3	73,998	6.8
2020-2025	38,170	0.25	3.5	48,836	0.25	4.5	13,310	0.33	0.9	100,317	8.9
2025-2030	32,683	0.25	3.0	49,185	0.25	4.5	13,625	0.33	0.9	95,493	8.5
2030-2035	32,162	0.25	3.0	46,159	0.25	4.2	13,053	0.50	0.6	91,375	7.8
Total/Avg.	133,081	0.25	12.2	184,949	0.25	17.0	64,464	0.33	4.7	382,493	33.9

Total Res Acres Absorbed	Total Non- Res Acs Absorbed	Total Acres Absorbed	Vac/Under- Util Acres Rem
	Initial Acı	res Available	394.0
41.6	2.0	43.6	350.4
92.3	8.8	101.1	292.9
154.9	17.7	172.5	221.5
218.7	26.1	244.8	149.2
284.1	33.9	318.0	76.0
284.1	33.9	318.0	76.0





SOURCE: Noell Consulting Group





Exhibit 41 Cornelius Station Area Development Summary



Key Considerations

Trends & Conditions

- Station area is revitalizing with new Town investments as well as new residential infill
- Antiquity, a larger TND community with a planned town center, is being developed east of NC 115 and includes SFD, townhouses, and planned condos
- That project also includes a fairly significant town center which will include up to 600k SF of retail, office, and rental apartments in a walkable format.
- Most significant development potential exists west of the station area at the Metrolina Warehouse site and at Sadler Square.
- Most significant ongoing development in the greater area is closer to I-77 along Griffith Street and includes more dense residential, office, lodging, and retail uses.
- Most development will be greenfield given the lack of underutilized land in the area.

Developable Property

Estimated Vacant Acres: 172
Estimated Under-Utilized Acres: 8

Development Opportunities:

- Ongoing development of Antiquity, which will include a mix of residential and commercial uses in a town center format.
- Additional development of properties east of NC 115 also likely in the coming years.
 That development will largely focus on residential uses given lack of major crossroads.
- Some infilling around the municipal town center of Cornelius and west along Catawba Avenue also likely and will be smaller in scale.

New Development Summary

	Total New Units/ SF	Total Population	Total Employment	Total Acres	Value of Development	Cumulative Increase in Value
Residential	1,730	2,712		230.8	\$437,316,396	Includes values of
Office	118,665		432	10.9	\$32,308,644	new development and appreciation of
Retail	147,392		295	13.5	\$43,417,982	existing land and
Flex	37,912		51	3.2	\$4,649,184	development
Summary		2,712	777	258.4	\$517,692,205	\$632,299,113

SOURCE: Noell Consulting Group

Cornelius 12/14/2010



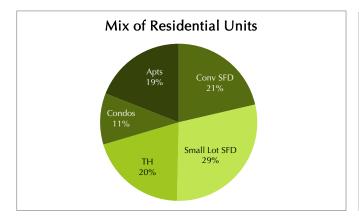


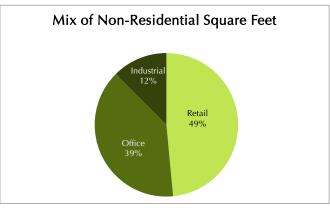
Exhibit 42 Estimated Development Potential in the Cornelius Station Area

	New Conv SFD	SFD Acres Utilized	New Small Lot SFD	Assumed SFD Density	SFD Acres Utilized	New TH Units	Assumed TH Density	Acres Utilized	New Condo Units	Assumed Condo Density	Acres Utilized	New Apt. Units	Assumed Apt. Density	Acres Utilized	Total Res Units	Total Res Acres
2010-2015	43	10.4	172	5.4	31.9	90	14	6.4	30	16	1.9	105	18	5.8	440	56.3
2015-2020	95	22.8	105	5.4	19.4	62	14	4.4	32	16	2.0	109	18	6.0	403	54.7
2020-2025	112	26.7	100	5.4	18.6	78	16	4.9	40	20	2.0	41	20	2.0	371	54.3
2025-2030	87	20.9	62	5.4	11.6	76	16	4.8	39	20	2.0	37	24	1.5	302	40.7
2030-2035	32	7.6	61	5.4	11.3	41	16	2.6	41	24	1.7	38	24	1.6	214	24.8
Total/Avg.	370	88.3	501	5.4	92.8	347	15.2	23.1	183	19.2	9.6	329	20.8	17.0	1,730	230.8

		New Retail SF	Retail Density	Retail Acres	New Office SF	Office Density	Office Acres	New Ind. SF	Ind Density	Ind Acres	Total Non Res SF	- Total Non- Res Acres
	2010-2015	26,649	0.25	2.45	22,026	0.25	2.02	10,297	0.25	0.95	58,973	5.4
	2015-2020	33,823	0.25	3.1	34,714	0.25	3.2	14,178	0.25	1.3	82,715	7.6
	2020-2025	32,206	0.25	3.0	22,198	0.25	2.0	7,986	0.33	0.6	62,391	5.6
	2025-2030	27,576	0.25	2.5	20,494	0.25	1.9	5,450	0.33	0.4	53,520	4.8
_	2030-2035	27,137	0.25	2.5	19,233	0.25	1.8	0	0.50	0.0	46,370	4.3
	Total/Avg.	147,392	0.25	13.5	118,665	0.25	10.9	37,912	0.33	3.2	303,969	27.6

Total Res Acres Absorbed	Total Non- Res Acs Absorbed	Total Acres Absorbed	Vac/Under- Util Acres Rem
	Initial Ac	res Available	180.0
56.3	5.4	61.7	118.3
111.0	13.0	124.0	56.0
165.2	18.6	183.8	-3.8
205.9	23.4	229.3	-49.3
230.8	27.6	258.4	-78.4
230.8	27.6	258.4	-78.4





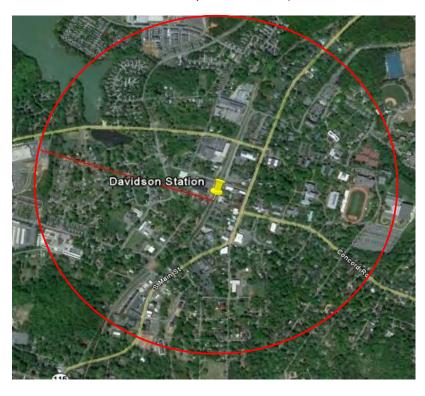
SOURCE: Noell Consulting Group

Cornelius Dev 12/14/2010





Exhibit 43 Davidson Station Area Development Summary



Key Considerations

Trends & Conditions

- Station area is highly stable and more developed than most others along the corridor
- Town is working to direct new development to infill locations, including areas within the 1/2-mile station radius.
- Most development planned within the one-half mile radius is smaller in scale today and consists of smaller townhouse, condo, and office/retail projects.
- Most significant development potential exists west of the station area at the Metrolina Warehouse site and at Sadler Square.
- Most significant ongoing development in the greater area is closer to I-77 along Griffith Street and includes more dense residential, office, lodging, and retail uses.

Developable Property

Estimated Vacant Acres: 131
Estimated Under-Utilized Acres: 14

Development Opportunities:

- Strong opportunities for all types of residential, including higher-density condos and rental apartments.
- Also strong opportunities for smaller office users attracted to the high quality of life and walkability of Davidson
- Retail in the study area will largely be comprised of mostly smaller, local-serving retailers.

New Development Summary

	Total New Units/ SF	Total Population	Total Employment	Total Acres	Value of Development	Cumulative Increase in Value
Residential	1,477	2,533		173.3	\$452,946,858	Includes values of
Office	123,105		448	11.3	\$33,526,495	new development and appreciation of
Retail	117,913		236	10.8	\$34,734,385	existing land and
Flex	15,114		20	1.3	\$1,823,148	development
Summary		2,533	704	196.7	\$523,030,885	\$641,120,138

SOURCE: Noell Consulting Group

Davidson 12/14/2010



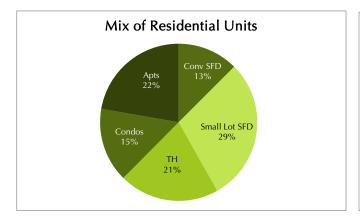


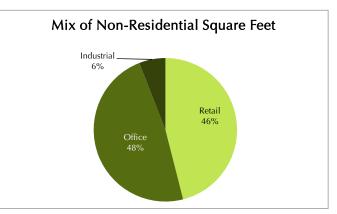
Exhibit 44
Estimated Development Potential in the Davidson Station Area

	New Conv SFD	SFD Acres Utilized	New Small Lot SFD	Assumed SFD Density	SFD Acres Utilized	New TH Units	Assumed TH Density	Acres Utilized	New Condo Units	Assumed Condo Density	Acres Utilized	New Apt. Units	Assumed Apt. Density	Acres Utilized	Total Res Units	Total Res Acres
2010-2015	43	10.4	138	5.4	25.5	90	14	6.4	30	16	1.9	105	18	5.8	405	49.9
2015-2020	48	11.4	105	5.4	19.4	70	14	5.0	23	16	1.5	109	18	6.0	355	43.4
2020-2025	56	13.4	67	5.4	12.4	59	16	3.7	59	20	3.0	41	20	2.0	282	34.5
2025-2030	22	5.2	62	5.4	11.6	58	16	3.6	58	20	2.9	37	24	1.5	236	24.8
2030-2035	16	3.8	61	5.4	11.3	27	16	1.7	55	24	2.3	38	24	1.6	198	20.7
Total/Avg.	185	44.1	433	5.4	80.2	304	15.2	20.4	226	19.2	11.5	329	20.8	17.0	1,477	173.3

	New Retail SF	Retail Density	Retail Acres	New Office SF	Office Density	Office Acres	New Ind. SF	Ind Density	Ind Acres	Total Non Res SF	- Total Non- Res Acres
2010-2015	21,319	0.25	1.96	22,026	0.25	2.02	4,119	0.25	0.38	47,465	4.4
2015-2020	27,058	0.25	2.5	34,714	0.25	3.2	5,671	0.25	0.5	67,444	6.2
2020-2025	25,765	0.25	2.4	26,638	0.25	2.4	5,324	0.33	0.4	57,727	5.2
2025-2030	22,061	0.25	2.0	20,494	0.25	1.9	0	0.33	0.0	42,555	3.9
2030-2035	21,710	0.25	2.0	19,233	0.25	1.8	0	0.50	0.0	40,943	3.8
Total/Avg.	117,913	0.25	10.8	123,105	0.25	11.3	15,114	0.33	1.3	256,133	23.4

Total Res Acres Absorbed	Total Non- Res Acs Absorbed	Total Acres Absorbed	Vac/Under- Util Acres Rem
	Initial Ac	res Available	145.0
49.9	4.4	54.3	90.7
93.3	10.6	103.9	41.1
127.8	15.7	143.5	1.5
152.6	19.6	172.2	-27.2
173.3	23.4	196.7	-51.7
173.3	23.4	196.7	-51. <i>7</i>





SOURCE: Noell Consulting Group

Davidson Dev 12/14/2010





Exhibit 45 Mt. Mourne Station Area Development Summary



Key Considerations

Trends & Conditions

- Station has shifted roughly one mile to the south, both making it more accessible to I-77
 and placing it in less-developed areas.
- Planned East-West Connector from Langtree would add major east-west axis.
- Crosland owns 125 total acres in the station area (including 47 at the station) and is planning retail, apartments, and office development on the properties.
- Development of the Langtree/I-77 interchange (outside of the 1/2-mile radius) about to commence and will compete with study area over next several years
- Lowe's HQ, while in the half-mile radius, will likely not be physically connected to the station--likely to grow from 3,500 employees today to more than 12,000 in the future.
- Southern Iredell County, including Mt. Mourne, accounts for the large majority of development in Iredell County, including residential, retail, office, and industrial.

Developable Property

•	Estimated Vacant Acres:	317.0
	Estimated Under-Utilized Acres:	234.5

* Note: Acreages halved given large size of properties in the area.

Development Opportunities:

- Station area will be more locally-based in spite of the presence of Lowe's, with a mix of n'hood retail, office, and residential.
- Retail development (first phase) and multifamily development likely in the near-term, with single-family, townhouse, and office development phasing in over time.
- Given lower land costs, some flex development is anticipated in the area.

New Development Summary

	Total New Units/ SF	Total Population	Total Employment	Total Acres	Value of Development	Cumulative Increase in Value
Residential	1,422	2,413		161.3	\$279,706,281	Includes values of
Office	261,019		949	24.0	\$65,588,753	new development and appreciation of
Retail	365,780		732	33.6	\$98,046,234	existing land and
Flex	39,988		53	2.5	\$5,279,472	development
Summary		2,413	1,734	221.3	\$448,620,740	\$626,400,859

Office figures for Mount Mourne do not include the Lowe's HQ expansion, which is located outside of the half-mile station area.

SOURCE: Noell Consulting Group





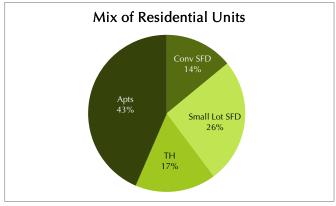


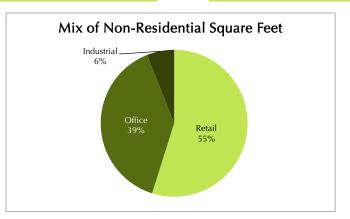
Exhibit 46
Estimated Development Potential in the Mt. Mourne Station Area

	New Conv SFD	SFD Acres Utilized	New Small Lot SFD	Assumed SFD Density	SFD Acres Utilized	New TH Units	Assumed TH Density	Acres Utilized	New Condo Units	Assumed Condo Density	Acres Utilized	New Apt. Units	Assumed Apt. Density	Acres Utilized	Total Res Units	Total Res Acres
2010-2015	44	10.5	49	5.4	9.1	37	14	2.6	0	16	0.0	126	18	7.0	256	29.2
2015-2020	42	10.0	63	5.4	11.6	42	14	3.0	0	16	0.0	122	18	6.8	268	31.3
2020-2025	40	9.6	70	5.4	13.0	47	16	3.0	0	20	0.0	123	20	6.1	280	31.7
2025-2030	38	9.1	85	5.4	15.7	53	16	3.3	0	20	0.0	124	24	5.2	300	33.3
2030-2035	36	8.5	99	5.4	18.4	59	16	3.7	0	24	0.0	124	24	5.2	318	35.7
Total/Avg.	199	47.6	366	5.4	67.8	238	15.2	15.6	0	19.2	0.0	619	20.8	30.3	1,422	161.3

	New Retail SF	Retail Density	Retail Acres	New Office SF ¹	Office Density	Office Acres	New Ind. SF	Ind Density	Ind Acres	Total Non- Res SF	-Total Non- Res Acres
2010-2015	72,879	0.25	6.69	52,701	0.25	4.84	0	0.25	0.00	125,580	11.5
2015-2020	72,438	0.25	6.7	48,943	0.25	4.5	0	0.25	0.0	121,381	11.1
2020-2025	72,910	0.25	6.7	53,747	0.25	4.9	13,310	0.33	0.9	139,967	12.6
2025-2030	73,660	0.25	6.8	52,045	0.25	4.8	13,625	0.33	0.9	139,330	12.5
2030-2035	73,894	0.25	6.8	53,583	0.25	4.9	13,053	0.50	0.6	140,530	12.3
Total/Avg.	365,780	0.25	33.6	261,019	0.25	24.0	39,988	0.33	2.5	666,788	60.0

Total Res Acres Absorbed	Total Non- Res Acs Absorbed	Total Acres Absorbed	Vac/Under- Util Acres Rem
	Initial Acı	res Available	551.5
29.2	11.5	40.7	510.8
60.5	22.7	83.2	468.3
92.2	35.2	127.5	424.0
125.5	47.7	173.3	378.2
161.3	60.0	221.3	330.2
161.3	60.0	221.3	330.2





SOURCE: Noell Consulting Group



¹ Does not include Lowe's HQ development, which is located outside of the station area.



Exhibit 47
Estimated Development Potential and Construction Value--North Corridor Summary 2010 - 2035

		2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Annual New														
Residential Units		709	709	709	709	709	769	769	769	769	769	852	852	852
Apartments		275	275	275	275	275	270	270	270	270	270	286	286	286
Condos		45	45	45	45	45	43	43	43	43	43	69	69	69
Townhouses		140	140	140	140	140	125	125	125	125	125	133	133	133
Small Lot SFD		175	175	175	175	175	208	208	208	208	208	199	199	199
Conventional SFD		75	75	75	75	75	122	122	122	122	122	164	164	164
Office		127,589	127,589	127,589	127,589	127,589	219,384	219,384	219,384	219,384	219,384	201,441	201,441	201,441
Retail from Demand		74,461	74,461	74,461	74,461	74,461	120,725	120,725	120,725	120,725	120,725	126,990	126,990	126,990
Flex/Industrial		19,836	19,836	19,836	19,836	19,836	32,842	32,842	32,842	32,842	32,842	33,365	33,365	33,365
Cumulative														
Residential Units		709	1,418	2,126	2,835	3,544	4,313	5,081	5,850	6,618	7,387	8,238	9,090	9,941
Apartments		275	550	825	1,100	1,374	1,645	1,915	2,185	2,456	2,726	3,012	3,298	3,584
Condos		45	89	134	178	223	266	309	352	395	438	507	576	645
Townhouses		140	281	421	561	701	827	952	1,077	1,203	1,328	1,461	1,595	1,728
Small Lot SFD		175	349	524	698	873	1,081	1,289	1,498	1,706	1,914	2,113	2,312	2,511
Conventional SFD		75	149	224	298	373	494	616	737	859	980	1,145	1,309	1,473
Office		127,589	255,178	382,767	510,356	637,945	857,329	1,076,713	1,296,097	1,515,481	1,734,865	1,936,306	2,137,748	2,339,189
Retail		74,461	148,923	223,384	297,845	372,307	493,032	613,757	734,482	855,207	975,932	1,102,922	1,229,912	1,356,903
Flex/Industrial		19,836	39,673	59,509	79,346	99,182	132,025	164,867	197,709	230,551	263,394	296,759	330,124	363,489
Value of New Construction														
Residential Units														
Apartments	\$133,000	\$40,364,474	\$41,171,764	\$41,995,199	\$42,835,103	\$43,691,805	\$43,446,433	\$44,315,361	\$45,201,669	\$46,105,702	\$47,027,816	\$49,361,776	\$50,349,011	\$51,355,991
Condos	\$156,000	\$10,459,228	\$10,668,412	\$10,881,781	\$11,099,416	\$11,321,404	\$10,779,425	\$10,995,014	\$11,214,914	\$11,439,212	\$11,667,997	\$17,752,106	\$18,107,148	\$18,469,291
Townhouses	\$180,000	\$26,759,425	\$27,294,613	\$27,840,506	\$28,397,316	\$28,965,262	\$26,423,820	\$26,952,296	\$27,491,342	\$28,041,169	\$28,601,992	\$28,965,749	\$29,545,064	\$30,135,965
Small Lot SFD	\$252,000	\$43,703,459	\$44,577,528	\$45,469,079	\$46,378,461	\$47,306,030	\$55,245,238	\$56,350,143	\$57,477,145	\$58,626,688	\$59,799,222	\$57,529,806	\$58,680,402	\$59,854,011
Conventional SFD	\$178,000	\$15,218,749	\$15,523,124	\$15,833,586	\$16,150,258	\$16,473,263	\$26,988,652	\$27,528,425	\$28,078,993	\$28,640,573	\$29,213,385	\$40,629,195	\$41,441,779	\$42,270,614
Office	\$209	\$32,158,913	\$32,802,091	\$33,458,133	\$34,127,295	\$34,809,841	\$58,007,345	\$59,167,492	\$60,350,842	\$61,557,859	\$62,789,016	\$58,943,269	\$60,122,134	\$61,324,577
Retail	\$224	\$17,363,646	\$17,710,919	\$18,065,138	\$18,426,440	\$18,794,969	\$31,061,435	\$31,682,663	\$32,316,317	\$32,962,643	\$33,621,896	\$35,897,218	\$36,615,163	\$37,347,466
Flex/Industrial	\$100	\$2,011,631	\$2,051,863	\$2,092,901	\$2,134,759	\$2,177,454	\$3,727,904	\$3,802,462	\$3,878,512	\$3,956,082	\$4,035,204	\$4,182,785	\$4,266,441	\$4,351,770
Total New Residential Value		\$136,505,335	\$139,235,442	\$142,020,151	\$144,860,554	\$147,757,765	\$162,883,567	\$166,141,238	\$169,464,063	\$172,853,344	\$176,310,411	\$194,238,631	\$198,123,404	\$202,085,872
Total New Non-Res Value		\$51,534,190	\$52,564,874	\$53,616,171	\$54,688,494	\$55,782,264	\$92,796,684	\$94,652,618	\$96,545,670	\$98,476,583	\$100,446,115	\$99,023,272	\$101,003,738	\$103,023,812
Total New Value Added		\$188,039,525	\$191,800,315	\$195,636,322	\$199,549,048	\$203,540,029	\$255,680,251	\$260,793,856	\$266,009,733	\$271,329,928	\$276,756,526	\$293,261,903	\$299,127,142	\$305,109,684
Total New Residential Value N	et Land Base	\$109,204,268	\$111,388,353	\$113,616,120	\$115,888,443	\$118,206,212	\$130,306,854	\$132,912,991	\$135,571,251	\$138,282,676	\$141,048,329	\$155,390,905	\$158,498,723	\$161,668,698
Total New Non-Res Value Net		\$41,227,352	\$42,051,899	\$42,892,937	\$43,750,796	\$44,625,811	\$74,237,347	\$75,722,094	\$77,236,536	\$78,781,267	\$80,356,892	\$79,218,618	\$80,802,990	\$82,419,050
Total New Value Added Net La	and Base	\$150,431,620	\$153,440,252	\$156,509,057	\$159,639,238	\$162,832,023	\$204,544,201	\$208,635,085	\$212,807,787	\$217,063,942	\$221,405,221	\$234,609,523	\$239,301,713	\$244,087,748



Exhibit 47
Estimated Development Potential and Construction Value--North Corridor Summary 2010 - 2035

	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Cumulative Value of New Construction													
Residential	\$136,505,335	\$275,740,777	\$417,760,927	\$562,621,481	\$710,379,245	\$873,262,812	\$1,039,404,051	\$1,208,868,114	\$1,381,721,458	\$1,558,031,870	\$1,752,270,501	\$1,950,393,905	\$2,152,479,777
Commercial	\$51,534,190	\$104,099,063	\$157,715,234	\$212,403,729	\$268,185,993	\$360,982,677	\$455,635,295	\$552,180,965	\$650,657,548	\$751,103,664	\$850,126,936	\$951,130,673	\$1,054,154,486
Cumulative Value of New Construction	Net Base Land Value @ 2	20%											
Residential	\$109,204,268	\$220,592,621	\$334,208,742	\$450,097,185	\$568,303,396	\$698,610,250	\$831,523,241	\$967,094,491	\$1,105,377,167	\$1,246,425,496	\$1,401,816,401	\$1,560,315,124	\$1,721,983,821
Commercial	\$41,227,352	\$83,279,251	\$126,172,187	\$169,922,983	\$214,548,795	\$288,786,142	\$364,508,236	\$441,744,772	\$520,526,039	\$600,882,931	\$680,101,549	\$760,904,539	\$843,323,589
County Reassessments	and Dane				¢12.4F6.F07						¢0(207 002		
Increased New Residential Value Net L	and Base				\$13,456,587						\$96,207,893		
Increased New Commercial Value Net	Land Base				\$5,080,199						\$41,532,909		
Increased Base Value	\$0	\$0	\$0	\$0	\$98,516,900	\$0	\$0	\$0	\$0	\$0	\$104,546,922	\$0	\$0
Total Value w/ Reassessments													
Residential	\$109,204,268	\$220,592,621	\$334,208,742	\$450,097,185	\$581,759,983	\$712,066,837	\$844,979,827	\$980,551,078	\$1,118,833,753	\$1,259,882,082	\$1,511,480,880	\$1,669,979,603	\$1,831,648,301
Commercial	\$41,227,352	\$83,279,251	\$126,172,187	\$169,922,983	\$219,628,994	\$293,866,341	\$369,588,435	\$446,824,971	\$525,606,238	\$605,963,130	\$726,714,657	\$807,517,647	\$889,936,697
Est YE 2010 Base Value ¹ \$1,609,	542,863 \$1,609,542,863	\$1,609,542,863	\$1,609,542,863	\$1,609,542,863	\$1,708,059,762	\$1,708,059,762	\$1,708,059,762	\$1,708,059,762	\$1,708,059,762	\$1,708,059,762	\$1,812,606,684	\$1,812,606,684	\$1,812,606,684
Total Value	\$1,759,974,483	\$1,913,414,735	\$2,069,923,792	\$2,229,563,030	\$2,509,448,739	\$2,713,992,940	\$2,922,628,025	\$3,135,435,811	\$3,352,499,754	\$3,573,904,975	\$4,050,802,221	\$4,290,103,935	\$4,534,191,682
Incremental Value	\$150,431,620	\$303,871,872	\$460,380,929	\$620,020,168	\$899,905,876	\$1,104,450,077	\$1,313,085,162	\$1,525,892,948	\$1,742,956,891	\$1,964,362,112	\$2,441,259,359	\$2,680,561,072	\$2,924,648,819



¹ Based on data obtained from Mecklenburg County and adjusted downward by 8.5% to account for change in residential and commercial property values between YE 2008 and 3Q 2010.



Exhibit 47
Estimated Development Potential and Construction Value--North Corridor Summary 2010 - 2035

	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	TOTAL
Annual New													
Residential Units	852	852	747	747	747	747	747	713	713	713	713	713	18,943
Apartments	286	286	254	254	254	254	254	266	266	266	266	266	6,753
Condos	69	69	72	72	72	72	72	84	84	84	84	84	1,565
Townhouses	133	133	124	124	124	124	124	120	120	120	120	120	3,216
Small Lot SFD	199	199	170	170	170	170	170	168	168	168	168	168	4,600
Conventional SFD	164	164	126	126	126	126	126	75	75	75	75	75	2,810
Office	201,441	201,441	197,622	197,622	197,622	197,622	197,622	187,534	187,534	187,534	187,534	187,534	4,667,854
Retail from Demand	126,990	126,990	100,938	100,938	100,938	100,938	100,938	102,243	102,243	102,243	102,243	102,243	2,626,790
Flex/Industrial	33,365	33,365	29,926	29,926	29,926	29,926	29,926	26,219	26,219	26,219	26,219	26,219	710,943
Cumulative													
Residential Units	10,793	11,644	12,391	13,138	13,884	14,631	15,378	16,091	16,804	17,517	18,230	18,943	
Apartments	3,870	4,156	4,409	4,663	4,917	5,170	5,424	5,690	5,955	6,221	6,487	6,753	
Condos	715	784	856	928	1,001	1,073	1,145	1,229	1,313	1,397	1,481	1,565	
Townhouses	1,861	1,995	2,119	2,243	2,367	2,492	2,616	2,736	2,856	2,976	3,096	3,216	
Small Lot SFD	2,710	2,909	3,079	3,249	3,419	3,589	3,759	3,927	4,095	4,264	4,432	4,600	
Conventional SFD	1,638	1,802	1,928	2,055	2,181	2,307	2,434	2,509	2,584	2,659	2,735	2,810	
Office	2,540,631	2,742,072	2,939,694	3,137,317	3,334,939	3,532,561	3,730,184	3,917,718	4,105,252	4,292,786	4,480,320	4,667,854	
Retail	1,483,893	1,610,884	1,711,822	1,812,760	1,913,698	2,014,636	2,115,574	2,217,817	2,320,060	2,422,303	2,524,547	2,626,790	
Flex/Industrial	396,854	430,219	460,145	490,071	519,997	549,923	579,849	606,068	632,286	658,505	684,724	710,943	
Value of New Construction													
Residential Units													
Apartments	\$52,383,111	\$53,430,773	\$48,271,525	\$49,236,956	\$50,221,695	\$51,226,129	\$52,250,652	\$55,289,263	\$56,395,049	\$57,522,950	\$58,673,409	\$59,846,877	1,231,970,493
Condos	\$18,838,676	\$19,215,450	\$20,049,390	\$20,450,378	\$20,859,386	\$21,276,573	\$21,702,105	\$24,637,117	\$25,129,860	\$25,632,457	\$26,145,106	\$26,668,008	435,459,852
Townhouses	\$30,738,685	\$31,353,458	\$29,011,401	\$29,591,629	\$30,183,462	\$30,787,131	\$31,402,873	\$29,801,310	\$30,397,336	\$31,005,282	\$31,625,388	\$32,257,896	733,570,369
Small Lot SFD	\$61,051,091	\$62,272,113	\$53,908,509	\$54,986,679	\$56,086,412	\$57,208,141	\$58,352,303	\$59,012,413	\$60,192,661	\$61,396,515	\$62,624,445	\$63,876,934	1,401,965,429
Conventional SFD	\$43,116,026	\$43,978,347	\$34,100,704	\$34,782,719	\$35,478,373	\$36,187,940	\$36,911,699	\$22,291,119	\$22,736,942	\$23,191,680	\$23,655,514	\$24,128,624	724,550,283
Office	\$62,551,068	\$63,802,089	\$64,096,877	\$65,378,814	\$66,686,391	\$68,020,119	\$69,380,521	\$66,883,358	\$68,221,025	\$69,585,446	\$70,977,155	\$72,396,698	1,457,598,367
Retail	\$38,094,415	\$38,856,304	\$31,174,596	\$31,798,088	\$32,434,050	\$33,082,731	\$33,744,386	\$34,966,956	\$35,666,295	\$36,379,621	\$37,107,214	\$37,849,358	783,019,929
Flex/Industrial	\$4,438,805	\$4,527,581	\$4,172,637	\$4,256,089	\$4,341,211	\$4,428,035	\$4,516,596	\$4,049,784	\$4,130,779	\$4,213,395	\$4,297,663	\$4,383,616	94,425,958
Total New Residential Value	\$206,127,589	\$210,250,141	\$185,341,530	\$189,048,360	\$192,829,327	\$196,685,914	\$200,619,632	\$191,031,223	\$194,851,847	\$198,748,884	\$202,723,862	\$206,778,339	\$4,527,516,426
Fotal New Commercial Value	\$105,084,289	\$107,185,974	\$99,444,110	\$101,432,992	\$103,461,652	\$105,530,885	\$107,641,503	\$105,900,098	\$108,018,100	\$110,178,462	\$112,382,031	\$114,629,672	\$2,335,044,254
Total New Value Added	\$311,211,878	\$317,436,116	\$284,785,639	\$290,481,352	\$296,290,979	\$302,216,799	\$308,261,135	\$296,931,321	\$302,869,947	\$308,927,346	\$315,105,893	\$321,408,011	\$6,862,560,680
Total New Residential Value	\$164,902,072	\$168,200,113	\$148,273,224	\$151,238,688	\$154,263,462	\$157,348,731	\$160,495,706	\$152,824,978	\$155,881,478	\$158,999,107	\$158,999,107	\$162,179,089	\$3,615,589,577
Total New Commercial Value	\$84,067,431	\$85,748,780	\$79,555,288	\$81,146,394	\$82,769,321	\$84,424,708	\$86,113,202	\$84,720,079	\$86,414,480	\$88,142,770	\$88,142,770	\$89,905,625	\$1,864,474,435
Total New Value Added	\$248,969,502	\$253,948,893	\$227,828,512	\$232,385,082	\$237,032,783	\$241,773,439	\$246,608,908	\$237,545,057	\$242,295,958	\$247,141,877	\$247,141,877	\$252,084,715	\$5,480,064,012



Exhibit 47
Estimated Development Potential and Construction Value--North Corridor Summary 2010 - 2035

	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	TOTAL
Cumulative Value of New Constructi	on												
Residential	\$2,358,607,366	\$2,568,857,507	\$2,754,199,037	\$2,943,247,397	\$3,136,076,725	\$3,332,762,639	\$3,533,382,271	\$3,724,413,494	\$3,919,265,341	\$4,118,014,225	\$4,118,014,225	\$4,320,738,087	\$4,320,738,087
Commercial	\$1,159,238,774	\$1,266,424,749	\$1,365,868,859	\$1,467,301,851	\$1,570,763,503	\$1,676,294,388	\$1,783,935,890	\$1,889,835,988	\$1,997,854,088	\$2,108,032,551	\$2,108,032,551	\$2,220,414,582	\$2,220,414,582
Cumulative Value of New Constructi	on												
Residential	\$1,886,885,893	\$2,055,086,006	\$2,203,359,230	\$2,354,597,918	\$2,508,861,380	\$2,666,210,111	\$2,826,705,817	\$2,979,530,795	\$3,135,412,273	\$3,294,411,380	\$3,294,411,380	\$3,456,590,469	\$3,456,590,469
Commercial	\$927,391,020	\$1,013,139,799	\$1,092,695,087	\$1,173,841,481	\$1,256,610,802	\$1,341,035,510	\$1,427,148,712	\$1,511,868,791	\$1,598,283,271	\$1,686,426,040	\$1,686,426,040	\$1,776,331,666	\$1,776,331,666
County Reassessments													
Increased New Residential Value			\$208,109,837.40						\$320,018,447				\$637,792,764
Increased New Commercial Value			\$101,511,682						\$158,869,408				\$306,994,198
Increased Base Value	\$0	\$0	\$110,946,030	\$0	\$0	\$0	\$0	\$0	\$117,736,815	\$0	\$0	\$0	\$431,746,666
Total Value w/ Reassessments													
Residential	\$1,996,550,373	\$2,164,750,486	\$2,521,133,547	\$2,672,372,235	\$2,826,635,697	\$2,983,984,428	\$3,144,480,134	\$3,297,305,112	\$3,773,205,037	\$3,932,204,144	\$3,932,204,144	\$4,094,383,234	\$4,094,383,234
Commercial	\$974,004,128	\$1,059,752,907	\$1,240,819,877	\$1,321,966,271	\$1,404,735,592	\$1,489,160,300	\$1,575,273,502	\$1,659,993,581	\$1,905,277,469	\$1,993,420,239	\$1,993,420,239	\$2,083,325,864	\$2,083,325,864
Base	\$1,812,606,684	\$1,812,606,684	\$1,923,552,714	\$1,923,552,714	\$1,923,552,714	\$1,923,552,714	\$1,923,552,714	\$1,923,552,714	\$2,041,289,529	\$2,041,289,529	\$2,041,289,529	\$2,041,289,529	\$431,746,666
Total Value	\$4,783,161,185	\$5,037,110,077	\$5,685,506,138	\$5,917,891,220	\$6,154,924,003	\$6,396,697,442	\$6,643,306,350	\$6,880,851,407	\$7,719,772,035	\$7,966,913,912	\$7,966,913,912	\$8,218,998,626	\$6,609,455,763
Incremental Value	\$3,173,618,322	\$3,427,567,214	\$4,075,963,275	\$4,308,348,357	\$4,545,381,140	\$4,787,154,580	\$5,033,763,488	\$5,271,308,544	\$6,110,229,172	\$6,357,371,049	\$6,357,371,049	\$6,609,455,763	\$6,609,455,763



Exhibit 48
Estimated Development Potential and Construction Value--Gateway Station 2010 - 2035

		2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Annual New														
Residential Units		97	97	97	97	97	89	89	89	89	89	79	79	79
Apartments	-	54	54	54	54	54	50	50	50	50	50	41	41	41
Condos		33	33	33	33	33	29	29	29	29	29	33	33	33
Townhouses		11	11	11	11	11	10	10	10	10	10	4	4	4
Small Lot SFD		0	0	0	0	0	0	0	0	0	0	0	0	0
Conventional SFD		0	0	0	0	0	0	0	0	0	0	0	0	0
Office		57,472	57,472	57,472	57,472	57,472	61,262	61,262	61,262	61,262	61,262	59,725	59,725	59,725
Retail from Demand		6,116	6,116	6,116	6,116	6,116	5,570	5,570	5,570	5,570	5,570	4,940	4,940	4,940
Flex/Industrial		0	0	0	0	0	0	0	0	0	0	0	0	0
Cumulative														
Residential Units		97	195	292	389	486	575	663	752	841	929	1,008	1,086	1,165
Apartments	-	54	108	161	215	269	319	369	419	469	519	561	602	644
Condos		33	65	98	130	163	192	221	250	278	307	341	374	408
Townhouses		11	22	33	43	54	64	74	83	93	102	106	110	114
Small Lot SFD		0	0	0	0	0	0	0	0	0	0	0	0	0
Conventional SFD		0	0	0	0	0	0	0	0	0	0	0	0	0
Office		57,472	114,943	172,415	229,887	287,359	348,621	409,883	471,145	532,408	593,670	653,395	713,120	772,845
Retail		6,116	12,232	18,348	24,464	30,579	36,149	41,719	47,289	52,859	58,429	63,369	68,309	73,249
Flex/Industrial		0	0	0	0	0	0	0	0	0	0	0	0	0
Value of New Construction														
Residential Units														
Apartments	\$205,000	\$11,241,507	\$11,466,337	\$11,695,664	\$11,929,577	\$12,168,169	\$11,572,597	\$11,804,048	\$12,040,129	\$12,280,932	\$12,526,551	\$10,555,960	\$10,767,079	\$10,982,421
Condos	\$250,000	\$8,318,313	\$8,484,679	\$8,654,372	\$8,827,460	\$9,004,009	\$8,117,971	\$8,280,330	\$8,445,937	\$8,614,856	\$8,787,153	\$10,390,594	\$10,598,406	\$10,810,374
Townhouses	\$320,000	\$3,549,147	\$3,620,130	\$3,692,532	\$3,766,383	\$3,841,711	\$3,463,668	\$3,532,941	\$3,603,600	\$3,675,672	\$3,749,185	\$1,477,773	\$1,507,329	\$1,537,475
Small Lot SFD	\$450,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Conventional SFD	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Office	\$292	\$17,100,964	\$17,442,984	\$17,791,843	\$18,147,680	\$18,510,634	\$20,126,132	\$20,528,654	\$20,939,228	\$21,358,012	\$21,785,172	\$21,663,322	\$22,096,588	\$22,538,520
Retail	\$320	\$1,996,927	\$2,036,866	\$2,077,603	\$2,119,155	\$2,161,538	\$2,007,930	\$2,048,088	\$2,089,050	\$2,130,831	\$2,173,448	\$1,966,167	\$2,005,491	\$2,045,601
Flex/Industrial	\$132	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total New Residential Value		\$23,108,966	\$23,571,146	\$24,042,569	\$24,523,420	\$25,013,888	\$23,154,235	\$23,617,320	\$24,089,666	\$24,571,460	\$25,062,889	\$22,424,328	\$22,872,814	\$23,330,271
Total New Non-Res Value		\$19,097,891	\$19,479,849	\$19,869,446	\$20,266,835	\$20,672,172	\$22,134,062	\$22,576,743	\$23,028,278	\$23,488,843	\$23,958,620	\$23,629,489	\$24,102,079	\$24,584,120
Total New Value Added		\$42,206,858	\$43,050,995	\$43,912,015	\$44,790,255	\$45,686,060	\$45,288,297	\$46,194,063	\$47,117,944	\$48,060,303	\$49,021,509	\$46,053,817	\$46,974,893	\$47,914,391
Total New Residential Value Net L	and Base	\$18,487,173	\$18,856,917	\$19,234,055	\$19,618,736	\$20,011,111	\$18,523,388	\$18,893,856	\$19,271,733	\$19,657,168	\$20,050,311	\$17,939,462	\$18,298,251	\$18,664,217
Total New Non-Res Value Net Lan	nd Base	\$15,278,313	\$15,583,879	\$15,895,557	\$16,213,468	\$16,537,738	\$17,707,249	\$18,061,394	\$18,422,622	\$18,791,075	\$19,166,896	\$18,903,591	\$19,281,663	\$19,667,296
Total New Value Added Net Land	Base	\$33,765,486	\$34,440,796	\$35,129,612	\$35,832,204	\$36,548,848	\$36,230,637	\$36,955,250	\$37,694,355	\$38,448,242	\$39,217,207	\$36,843,053	\$37,579,915	\$38,331,513



	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Cumulative Value of New Construction													
Residential	\$23,108,966	\$46,680,112	\$70,722,681	\$95,246,100	\$120,259,989	\$143,414,224	\$167,031,544	\$191,121,210	\$215,692,670	\$240,755,558	\$263,179,886	\$286,052,701	\$309,382,971
Commercial	\$19,097,891	\$38,577,741	\$58,447,187	\$78,714,022	\$99,386,194	\$121,520,256	\$144,096,999	\$167,125,277	\$190,614,120	\$214,572,740	\$238,202,229	\$262,304,308	\$286,888,428
Cumulative Value of New Construction Net	Base Land Value @ 20	0%											
Residential	\$18,487,173	\$37,344,090	\$56,578,144	\$76,196,880	\$96,207,991	\$114,731,379	\$133,625,235	\$152,896,968	\$172,554,136	\$192,604,447	\$210,543,909	\$228,842,160	\$247,506,377
Commercial	\$15,278,313	\$30,862,193	\$46,757,750	\$62,971,218	\$79,508,955	\$97,216,205	\$115,277,599	\$133,700,221	\$152,491,296	\$171,658,192	\$190,561,783	\$209,843,446	\$229,510,743
County Reassessments													
Increased New Residential Value Net Land B	ase				\$2,278,063						\$15,551,055		
Increased New Commercial Value Net Land	Base				\$1,882,655						\$13,351,106		
Increased Base Value	\$0	\$0	\$0	\$0	\$30,623,401	\$0	\$0	\$0	\$0	\$0	\$32,497,798	\$0	\$0
Total Value w/ Reassessments													
Residential	\$18,487,173	\$37,344,090	\$56,578,144	\$76,196,880	\$98,486,054	\$117,009,443	\$135,903,298	\$155,175,031	\$174,832,199	\$194,882,510	\$228,373,027	\$246,671,279	\$265,335,495
Commercial	\$15,278,313	\$30,862,193	\$46,757,750	\$62,971,218	\$81,391,610	\$99,098,860	\$117,160,254	\$135,582,876	\$154,373,951	\$173,540,847	\$205,795,544	\$225,077,207	\$244,744,504
Est YE 2010 Base Value ¹ \$500,316,9	968 \$500,316,968	\$500,316,968	\$500,316,968	\$500,316,968	\$530,940,368	\$530,940,368	\$530,940,368	\$530,940,368	\$530,940,368	\$530,940,368	\$563,438,167	\$563,438,167	\$563,438,167
Total Value	\$534,082,454	\$568,523,250	\$603,652,862	\$639,485,066	\$710,818,033	\$747,048,671	\$784,003,921	\$821,698,276	\$860,146,518	\$899,363,725	\$997,606,738	\$1,035,186,652	\$1,073,518,165
Incremental Value	\$33,765,486	\$68,206,282	\$103,335,894	\$139,168,098	\$210,501,066	\$246,731,703	\$283,686,953	\$321,381,309	\$359,829,551	\$399,046,758	\$497,289,770	\$534,869,685	\$573,201,198



¹ Based on data obtained from Mecklenburg County and adjusted downward by 8.5% to account for change in residential and commercial property values between YE 2008 and 3Q 2010.



Exhibit 48
Estimated Development Potential and Construction Value--Gateway Station 2010 - 2035

	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	TOTAL
Annual New													
Residential Units	79	79	71	71	71	71	71	69	69	69	69	69	2,024
Apartments	41	41	39	39	39	39	39	37	37	37	37	37	1,108
Condos	33	33	32	32	32	32	32	32	32	32	32	32	794
Townhouses	4	4	0	0	0	0	0	0	0	0	0	0	121
Small Lot SFD	0	0	0	0	0	0	0	0	0	0	0	0	0
Conventional SFD	0	0	0	0	0	0	0	0	0	0	0	0	0
Office	59,725	59,725	62,114	62,114	62,114	62,114	62,114	57,186	57,186	57,186	57,186	57,186	1,488,795
Retail from Demand	4,940	4,940	4,474	4,474	4,474	4,474	4,474	4,353	4,353	4,353	4,353	4,353	127,259
Flex/Industrial	0	0	0	0	0	0	0	0	0	0	0	0	0
Cumulative													_
Residential Units	1,243	1,322	1,393	1,464	1,535	1,606	1,678	1,747	1,816	1,885	1,954	2,024	
Apartments	685	727	766	805	844	883	923	960	997	1,034	1,071	1,108	
Condos	441	474	506	538	570	602	634	666	698	730	762	794	
Townhouses	117	121	121	121	121	121	121	121	121	121	121	121	
Small Lot SFD	0	0	0	0	0	0	0	0	0	0	0	0	
Conventional SFD	0	0	0	0	0	0	0	0	0	0	0	0	
Office	832,570	892,296	954,409	1,016,523	1,078,637	1,140,750	1,202,864	1,260,050	1,317,236	1,374,423	1,431,609	1,488,795	
Retail	78,188	83,128	87,602	92,076	96,549	101,023	105,496	109,849	114,201	118,554	122,906	127,259	
Flex/Industrial	0	0	0	0	0	0	0	0	0	0	0	0	
Value of New Construction												Ţ	
Residential Units													
Apartments	\$11,202,069	\$11,426,111	\$11,038,321	\$11,259,088	\$11,484,269	\$11,713,955	\$11,948,234	\$11,544,492	\$11,775,382	\$12,010,889	\$12,251,107	\$12,496,129	291,181,018
Condos	\$11,026,582	\$11,247,114	\$10,953,718	\$11,172,792	\$11,396,248	\$11,624,173	\$11,856,657	\$12,147,777	\$12,390,733	\$12,638,548	\$12,891,318	\$13,149,145	259,829,260
Townhouses	\$1,568,225	\$1,599,589	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	44,185,360
Small Lot SFD	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0
Conventional SFD	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0
Office	\$22,989,290	\$23,449,076	\$24,874,601	\$25,372,093	\$25,879,535	\$26,397,126	\$26,925,069	\$25,284,910	\$25,790,609	\$26,306,421	\$26,832,549	\$27,369,200	567,500,213
Retail	\$2,086,513	\$2,128,243	\$1,965,914	\$2,005,233	\$2,045,337	\$2,086,244	\$2,127,969	\$2,111,764	\$2,154,000	\$2,197,080	\$2,241,021	\$2,285,842	52,293,855
Flex/Industrial	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0
Total New Residential Value	\$23,796,876	\$24,272,814	\$21,992,039	\$22,431,880	\$22,880,518	\$23,338,128	\$23,804,891	\$23,692,269	\$24,166,115	\$24,649,437	\$25,142,426	\$25,645,274	\$595,195,638
Total New Commercial Value	\$25,075,803	\$25,577,319	\$26,840,516	\$27,377,326	\$27,924,873	\$28,483,370	\$29,053,038	\$27,396,675	\$27,944,608	\$28,503,500	\$29,073,570	\$29,655,042	\$619,794,068
Total New Value Added	\$48,872,679	\$49,850,132	\$48,832,555	\$49,809,206	\$50,805,390	\$51,821,498	\$52,857,928	\$51,088,944	\$52,110,723	\$53,152,937	\$54,215,996	\$55,300,316	\$1,214,989,706
Total New Residential Value	\$19,037,501	\$19,418,251	\$17,593,631	\$17,945,504	\$18,304,414	\$18,670,502	\$19,043,913	\$18,953,815	\$19,332,892	\$19,719,550	\$20,113,941	\$20,516,219	\$476,156,510
Total New Commercial Value	\$20,060,642	\$20,461,855	\$21,472,413	\$21,901,861	\$22,339,898	\$22,786,696	\$23,242,430	\$21,917,340	\$22,355,687	\$22,802,800	\$23,258,856	\$23,724,033	\$495,835,254
Total New Value Added	\$39,098,143	\$39,880,106	\$39,066,044	\$39,847,365	\$40,644,312	\$41,457,199	\$42,286,343	\$40,871,155	\$41,688,578	\$42,522,350	\$43,372,797	\$44,240,253	\$971,991,765



	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	TOTAL
Cumulative Value of New Construction	on												
Residential	\$333,179,847	\$357,452,661	\$379,444,700	\$401,876,580	\$424,757,098	\$448,095,226	\$471,900,117	\$495,592,386	\$519,758,501	\$544,407,938	\$569,550,364	\$595,195,638	\$595,195,638
Commercial	\$311,964,231	\$337,541,550	\$364,382,066	\$391,759,392	\$419,684,265	\$448,167,635	\$477,220,672	\$504,617,347	\$532,561,955	\$561,065,456	\$590,139,026	\$619,794,068	\$619,794,068
Cumulative Value of New Construction	on												
Residential	\$266,543,878	\$285,962,129	\$303,555,760	\$321,501,264	\$339,805,679	\$358,476,181	\$377,520,094	\$396,473,909	\$415,806,801	\$435,526,350	\$455,640,291	\$476,156,510	\$476,156,510
Commercial	\$249,571,385	\$270,033,240	\$291,505,653	\$313,407,513	\$335,747,412	\$358,534,108	\$381,776,538	\$403,693,878	\$426,049,564	\$448,852,365	\$472,111,221	\$495,835,254	\$495,835,254
County Reassessments													
Increased New Residential Value				\$30,262,246						\$46,214,583			\$94,305,948
Increased New Commercial Value				\$27,874,746						\$45,592,145			\$88,700,652
Increased Base Value	\$0	\$0	\$0	\$34,486,923	\$0	\$0	\$0	\$0	\$0	\$36,597,799	\$0	\$0	\$134,205,921
Total Value w/ Reassessments													
Residential	\$284,372,996	\$303,791,247	\$321,384,878	\$369,592,629	\$387,897,043	\$406,567,546	\$425,611,458	\$444,565,273	\$463,898,165	\$529,832,298	\$549,946,238	\$570,462,458	\$570,462,458
Commercial	\$264,805,146	\$285,267,001	\$306,739,414	\$356,516,021	\$378,855,919	\$401,642,615	\$424,885,045	\$446,802,385	\$469,158,072	\$537,553,017	\$560,811,873	\$584,535,907	\$584,535,907
Base	\$563,438,167	\$563,438,167	\$563,438,167	\$597,925,090	\$597,925,090	\$597,925,090	\$597,925,090	\$597,925,090	\$597,925,090	\$634,522,889	\$634,522,889	\$634,522,889	\$634,522,889
Total Value	\$1,112,616,308	\$1,152,496,414	\$1,191,562,458	\$1,324,033,739	\$1,364,678,052	\$1,406,135,250	\$1,448,421,593	\$1,489,292,748	\$1,530,981,327	\$1,701,908,203	\$1,745,281,000	\$1,789,521,253	\$1,789,521,253
Incremental Value	\$612,299,341	\$652,179,447	\$691,245,491	\$823,716,772	\$864,361,084	\$905,818,283	\$948,104,625	\$988,975,781	\$1,030,664,359	\$1,201,591,236	\$1,244,964,033	\$1,289,204,286	\$1,289,204,286



Exhibit 49
Estimated Development Potential and Construction Value--Graham & 24th Street Station 2010 - 2035

		2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Annual New														
Residential Units		15	15	15	15	15	22	22	22	22	22	26	26	26
Apartments	-	6	6	6	6	6	11	11	11	11	11	12	12	12
Condos		0	0	0	0	0	0	0	0	0	0	0	0	0
Townhouses		3	3	3	3	3	5	5	5	5	5	7	7	7
Small Lot SFD		7	7	7	7	7	6	6	6	6	6	7	7	7
Conventional SFD		0	0	0	0	0	0	0	0	0	0	0	0	0
Office		0	0	0	0	0	2,893	2,893	2,893	2,893	2,893	2,903	2,903	2,903
Retail from Demand		2,106	2,106	2,106	2,106	2,106	3,091	3,091	3,091	3,091	3,091	4,304	4,304	4,304
Flex/Industrial		478	478	478	478	478	515	515	515	515	515	356	356	356
Cumulative														
Residential Units		15	31	46	61	76	98	120	142	164	185	212	238	264
Apartments	_	6	11	17	23	29	39	50	61	72	82	95	107	120
Condos		0	0	0	0	0	0	0	0	0	0	0	0	0
Townhouses		3	6	8	11	14	19	24	29	34	39	46	53	59
Small Lot SFD		7	13	20	27	33	40	46	52	58	64	71	78	85
Conventional SFD		0	0	0	0	0	0	0	0	0	0	0	0	0
Office		0	0	0	0	0	2,893	5,786	8,678	11,571	14,464	17,367	20,271	23,174
Retail		2,106	4,212	6,318	8,424	10,530	13,621	16,712	19,803	22,893	25,984	30,288	34,591	38,895
Flex/Industrial		478	956	1,434	1,912	2,390	2,905	3,420	3,936	4,451	4,967	5,322	5,678	6,034
Value of New Construction														
Residential Units														
Apartments	\$116,000	\$680,279	\$693,884	\$707,762	\$721,917	\$736,356	\$1,400,629	\$1,428,642	\$1,457,215	\$1,486,359	\$1,516,086	\$1,794,397	\$1,830,285	\$1,866,890
Condos	\$142,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Townhouses	\$165,000	\$474,452	\$483,941	\$493,620	\$503,492	\$513,562	\$926,050	\$944,571	\$963,462	\$982,732	\$1,002,386	\$1,387,313	\$1,415,059	\$1,443,360
Small Lot SFD	\$225,000	\$1,536,679	\$1,567,413	\$1,598,761	\$1,630,736	\$1,663,351	\$1,550,439	\$1,581,447	\$1,613,076	\$1,645,338	\$1,678,245	\$1,977,651	\$2,017,204	\$2,057,548
Conventional	\$190,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Office	\$190	\$0	\$0	\$0	\$0	\$0	\$617,860	\$630,218	\$642,822	\$655,678	\$668,792	\$684,639	\$698,332	\$712,298
Retail	\$203	\$435,035	\$443,735	\$452,610	\$461,662	\$470,896	\$704,910	\$719,008	\$733,388	\$748,056	\$763,017	\$1,083,639	\$1,105,312	\$1,127,418
Flex/Industrial	\$91	\$44,397	\$45,285	\$46,191	\$47,115	\$48,057	\$52,867	\$53,924	\$55,003	\$56,103	\$57,225	\$40,278	\$41,084	\$41,906
Total New Residential Value		\$2,691,410	\$2,745,238	\$2,800,143	\$2,856,145	\$2,913,268	\$3,877,118	\$3,954,660	\$4,033,753	\$4,114,428	\$4,196,717	\$5,159,361	\$5,262,548	\$5,367,799
Total New Non-Res Value		\$479,432	\$489,020	\$498,801	\$508,777	\$518,952	\$1,375,637	\$1,403,150	\$1,431,213	\$1,459,837	\$1,489,034	\$1,808,556	\$1,844,728	\$1,881,622
Total New Value Added		\$3,170,841	\$3,234,258	\$3,298,943	\$3,364,922	\$3,432,221	\$5,252,755	\$5,357,810	\$5,464,966	\$5,574,265	\$5,685,751	\$6,967,917	\$7,107,276	\$7,249,421
Total New Residential Value N	let Land Base	\$2,153,128	\$2,196,190	\$2,240,114	\$2,284,916	\$2,330,615	\$3,101,694	\$3,163,728	\$3,227,003	\$3,291,543	\$3,357,374	\$4,127,489	\$4,210,039	\$4,294,239
Total New Non-Res Value Net		\$383,545	\$391,216	\$399,041	\$407,022	\$415,162	\$1,100,509	\$1,122,520	\$1,144,970	\$1,167,869	\$1,191,227	\$1,446,845	\$1,475,782	\$1,505,298
Total New Value Added Net La	and Base	\$2,536,673	\$2,587,407	\$2,639,155	\$2,691,938	\$2,745,777	\$4,202,204	\$4,286,248	\$4,371,973	\$4,459,412	\$4,548,600	\$5,574,334	\$5,685,821	\$5,799,537



Exhibit 49
Estimated Development Potential and Construction Value--Graham & 24th Street Station 2010 - 2035

	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Cumulative Value of New Construction													
Residential	\$2,691,410	\$5,436,647	\$8,236,790	\$11,092,935	\$14,006,204	\$17,883,322	\$21,837,982	\$25,871,735	\$29,986,164	\$34,182,881	\$39,342,242	\$44,604,790	\$49,972,589
Commercial	\$479,432	\$968,452	\$1,467,253	\$1,976,030	\$2,494,983	\$3,870,619	\$5,273,769	\$6,704,981	\$8,164,818	\$9,653,852	\$11,462,408	\$13,307,136	\$15,188,758
Cumulative Value of New Construction Net Base	e Land Value @ 20)%											
Residential	\$2,153,128	\$4,349,318	\$6,589,432	\$8,874,348	\$11,204,963	\$14,306,657	\$17,470,385	\$20,697,388	\$23,988,931	\$27,346,305	\$31,473,793	\$35,683,832	\$39,978,071
Commercial	\$383,545	\$774,762	\$1,173,803	\$1,580,824	\$1,995,986	\$3,096,495	\$4,219,015	\$5,363,985	\$6,531,855	\$7,723,081	\$9,169,927	\$10,645,709	\$12,151,006
County Reassessments													
Increased New Residential Value Net Land Base					\$265,317						\$2,007,708		
Increased New Commercial Value Net Land Base	e				\$47,262						\$471,690		
Increased Base Value	\$0	\$0	\$0	\$0	\$6,040,045	\$0	\$0	\$0	\$0	\$0	\$6,409,744	\$0	\$0
Total Value w/ Reassessments													
Residential	\$2,153,128	\$4,349,318	\$6,589,432	\$8,874,348	\$11,470,280	\$14,571,974	\$17,735,702	\$20,962,705	\$24,254,248	\$27,611,622	\$33,746,818	\$37,956,857	\$42,251,096
Commercial	\$383,545	\$774,762	\$1,173,803	\$1,580,824	\$2,043,248	\$3,143,757	\$4,266,277	\$5,411,247	\$6,579,117	\$7,770,343	\$9,688,878	\$11,164,660	\$12,669,958
Est YE 2010 Base Value ¹ \$98,680,646	\$98,680,646	\$98,680,646	\$98,680,646	\$98,680,646	\$104,720,690	\$104,720,690	\$104,720,690	\$104,720,690	\$104,720,690	\$104,720,690	\$111,130,434	\$111,130,434	\$111,130,434
Total Value	\$101,217,319	\$103,804,725	\$106,443,880	\$109,135,818	\$118,234,218	\$122,436,422	\$126,722,670	\$131,094,643	\$135,554,055	\$140,102,655	\$154,566,131	\$160,251,952	\$166,051,489
Incremental Value	\$2,536,673	\$5,124,080	\$7,763,235	\$10,455,172	\$19,553,573	\$23,755,777	\$28,042,024	\$32,413,997	\$36,873,409	\$41,422,010	\$55,885,486	\$61,571,306	\$67,370,843



¹ Based on data obtained from Mecklenburg County and adjusted downward by 8.5% to account for change in residential and commercial property values between YE 2008 and 3Q 2010.



Exhibit 49
Estimated Development Potential and Construction Value--Graham & 24th Street Station 2010 - 2035

	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	TOTAL
Annual New													
Residential Units	26	26	22	22	22	22	22	33	33	33	33	33	595
Apartments	12	12	12	12	12	12	12	18	18	18	18	18	296
Condos	0	0	0	0	0	0	0	0	0	0	0	0	0
Townhouses	7	7	6	6	6	6	6	10	10	10	10	10	150
Small Lot SFD	7	7	5	5	5	5	5	5	5	5	5	5	149
Conventional SFD	0	0	0	0	0	0	0	0	0	0	0	0	0
Office	2,903	2,903	3,019	3,019	3,019	3,019	3,019	3,064	3,064	3,064	3,064	3,064	59,395
Retail from Demand	4,304	4,304	4,406	4,406	4,406	4,406	4,406	4,660	4,660	4,660	4,660	4,660	92,831
Flex/Industrial	356	356	496	496	496	496	496	113	113	113	113	113	9,787
Cumulative													
Residential Units	291	317	339	362	384	407	429	462	495	529	562	595	
Apartments	132	145	156	168	180	192	203	222	240	259	277	296	
Condos	0	0	0	0	0	0	0	0	0	0	0	0	
Townhouses	66	73	79	84	90	96	102	112	121	131	140	150	
Small Lot SFD	92	99	104	109	114	119	124	129	134	139	144	149	
Conventional SFD	0	0	0	0	0	0	0	0	0	0	0	0	
Office	26,077	28,981	32,000	35,019	38,039	41,058	44,078	47,141	50,205	53,268	56,332	59,395	
Retail	43,198	47,502	51,908	56,313	60,719	65,125	69,531	74,191	78,851	83,511	88,171	92,831	
Flex/Industrial	6,389	6,745	7,241	7,736	8,232	8,728	9,224	9,336	9,449	9,562	9,675	9,787	
Value of New Construction												ı	
Residential Units													
Apartments	\$1,904,228	\$1,942,313	\$1,876,393	\$1,913,921	\$1,952,199	\$1,991,243	\$2,031,068	\$3,238,020	\$3,302,780	\$3,368,836	\$3,436,212	\$3,504,937	46,782,848
Condos	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0
Townhouses	\$1,472,228	\$1,501,672	\$1,316,249	\$1,342,574	\$1,369,426	\$1,396,814	\$1,424,751	\$2,408,559	\$2,456,730	\$2,505,865	\$2,555,982	\$2,607,102	33,891,954
Small Lot SFD	\$2,098,699	\$2,140,673	\$1,499,158	\$1,529,142	\$1,559,724	\$1,590,919	\$1,622,737	\$1,749,813	\$1,784,809	\$1,820,505	\$1,856,915	\$1,894,054	43,265,038
Conventional SFD	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0
Office	\$726,544	\$741,075	\$786,127	\$801,849	\$817,886	\$834,244	\$850,929	\$880,634	\$898,247	\$916,212	\$934,536	\$953,227	15,452,150
Retail	\$1,149,966	\$1,172,966	\$1,224,878	\$1,249,376	\$1,274,363	\$1,299,850	\$1,325,847	\$1,430,353	\$1,458,960	\$1,488,140	\$1,517,902	\$1,548,260	25,389,549
Flex/Industrial	\$42,744	\$43,599	\$61,982	\$63,222	\$64,486	\$65,776	\$67,091	\$15,566	\$15,878	\$16,195	\$16,519	\$16,850	1,119,342
Total New Residential Value	\$5,475,155	\$5,584,658	\$4,691,800	\$4,785,636	\$4,881,349	\$4,978,976	\$5,078,556	\$7,396,392	\$7,544,320	\$7,695,206	\$7,849,110	\$8,006,092	\$123,939,841
Total New Commercial Value	\$1,919,255	\$1,957,640	\$2,072,987	\$2,114,447	\$2,156,736	\$2,199,871	\$2,243,868	\$2,326,554	\$2,373,085	\$2,420,547	\$2,468,958	\$2,518,337	\$41,961,041
Total New Value Added	\$7,394,410	\$7,542,298	\$6,764,788	\$6,900,083	\$7,038,085	\$7,178,847	\$7,322,424	\$9,722,946	\$9,917,405	\$10,115,753	\$10,318,068	\$10,524,429	\$165,900,882
Total New Residential Value	\$4,380,124	\$4,467,727	\$3,753,440	\$3,828,509	\$3,905,079	\$3,983,181	\$4,062,845	\$5,917,113	\$6,035,456	\$6,156,165	\$6,279,288	\$6,404,874	\$99,151,873
Total New Commercial Value	\$1,535,404	\$1,566,112	\$1,658,390	\$1,691,558	\$1,725,389	\$1,759,896	\$1,795,094	\$1,861,243	\$1,898,468	\$1,936,437	\$1,975,166	\$2,014,670	\$33,568,833
Total New Value Added	\$5,915,528	\$6,033,838	\$5,411,830	\$5,520,067	\$5,630,468	\$5,743,077	\$5,857,939	\$7,778,357	\$7,933,924	\$8,092,602	\$8,254,454	\$8,419,543	\$132,720,706



Exhibit 49
Estimated Development Potential and Construction Value--Graham & 24th Street Station 2010 - 2035

	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	TOTAL
Cumulative Value of New Constructio	n												
Residential	\$55,447,744	\$61,032,402	\$65,724,203	\$70,509,839	\$75,391,188	\$80,370,165	\$85,448,720	\$92,845,112	\$100,389,432	\$108,084,638	\$115,933,748	\$123,939,841	\$123,939,841
Commercial	\$17,108,012	\$19,065,652	\$21,138,639	\$23,253,086	\$25,409,822	\$27,609,692	\$29,853,560	\$32,180,114	\$34,553,200	\$36,973,746	\$39,442,704	\$41,961,041	\$41,961,041
Cumulative Value of New Constructio	n												
Residential	\$44,358,195	\$48,825,922	\$52,579,362	\$56,407,871	\$60,312,951	\$64,296,132	\$68,358,976	\$74,276,090	\$80,311,546	\$86,467,710	\$92,746,999	\$99,151,873	\$99,151,873
Commercial	\$13,686,410	\$15,252,522	\$16,910,911	\$18,602,469	\$20,327,858	\$22,087,754	\$23,882,848	\$25,744,092	\$27,642,560	\$29,578,997	\$31,554,163	\$33,568,833	\$33,568,833
Increased New Residential Value				\$4,789,337						\$8,166,972			\$15,229,334
County Reassessments Increased New Residential Value				\$4.789.337						\$8.166.972			\$15,229,334
Increased New Commercial Value	¢0	\$0	¢0	\$1,438,055	¢0	¢0	¢0	¢0	¢0	\$2,734,746	¢0	¢0	\$4,691,753
Increased Base Value	\$0	\$ U	\$0	\$6,802,072	\$0	\$0	\$0	\$0	\$0	\$7,218,413	\$0	\$0	\$26,470,273
Total Value w/ Reassessments													
Residential	\$46,631,220	\$51,098,947	\$54,852,387	\$63,470,234	\$67,375,313	\$71,358,494	\$75,421,339	\$81,338,452	\$87,373,908	\$101,697,045	\$107,976,333	\$114,381,207	\$114,381,207
Commercial	\$14,205,362	\$15,771,473	\$17,429,863	\$20,559,475	\$22,284,864	\$24,044,761	\$25,839,855	\$27,701,098	\$29,599,566	\$34,270,750	\$36,245,916	\$38,260,586	\$38,260,586
Base	\$111,130,434	\$111,130,434	\$111,130,434	\$117,932,506	\$117,932,506	\$117,932,506	\$117,932,506	\$117,932,506	\$117,932,506	\$125,150,919	\$125,150,919	\$125,150,919	\$125,150,919
Total Value	\$171,967,016	\$178,000,855	\$183,412,685	\$201,962,215	\$207,592,683	\$213,335,761	\$219,193,700	\$226,972,056	\$234,905,980	\$261,118,714	\$269,373,168	\$277,792,712	\$277,792,712
Incremental Value	\$73,286,371	\$79,320,209	\$84,732,039	\$103,281,570	\$108,912,038	\$114,655,115	\$120,513,054	\$128,291,411	\$136,225,335	\$162,438,068	\$170,692,523	\$179,112,066	\$179,112,066



		2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Annual New														
Residential Units		18	18	18	18	18	22	22	22	22	22	32	32	32
Apartments	_	5	5	5	5	5	5	5	5	5	5	11	11	11
Condos		0	0	0	0	0	0	0	0	0	0	0	0	0
Townhouses		3	3	3	3	3	3	3	3	3	3	4	4	4
Small Lot SFD		7	7	7	7	7	8	8	8	8	8	8	8	8
Conventional SFD		3	3	3	3	3	5	5	5	5	5	10	10	10
Office		928	928	928	928	928	0	0	0	0	0	0	0	0
Retail from Demand		3,479	3,479	3,479	3,479	3,479	4,247	4,247	4,247	4,247	4,247	3,271	3,271	3,271
Flex/Industrial		0	0	0	0	0	0	0	0	0	0	0	0	0
Cumulative														
Residential Units		18	36	54	72	90	112	134	156	178	200	232	264	296
Apartments	_	5	10	14	19	24	29	34	40	45	50	61	71	82
Condos		0	0	0	0	0	0	0	0	0	0	0	0	0
Townhouses		3	6	9	12	15	18	21	24	27	30	33	37	41
Small Lot SFD		7	14	20	27	34	43	51	60	68	77	84	92	100
Conventional SFD		3	7	10	14	17	22	28	33	38	44	53	63	73
Office		928	1,856	2,784	3,712	4,640	4,640	4,640	4,640	4,640	4,640	4,640	4,640	4,640
Retail		3,479	6,959	10,438	13,917	17,396	21,644	25,891	30,138	34,385	38,632	41,903	45,174	48,445
Flex/Industrial		0	0	0	0	0	0	0	0	0	0	0	0	0
Value of New Construction														
Residential Units														
Apartments	\$109,000	\$531,306	\$541,932	\$552,771	\$563,826	\$575,103	\$640,962	\$653,781	\$666,857	\$680,194	\$693,798	\$1,448,840	\$1,477,817	\$1,507,373
Condos	\$120,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Townhouses	\$130,000	\$388,375	\$396,142	\$404,065	\$412,146	\$420,389	\$439,723	\$448,518	\$457,488	\$466,638	\$475,971	\$612,535	\$624,786	\$637,281
Small Lot SFD	\$175,000	\$1,218,847	\$1,243,224	\$1,268,089	\$1,293,451	\$1,319,320	\$1,674,129	\$1,707,611	\$1,741,763	\$1,776,599	\$1,812,131	\$1,660,885	\$1,694,102	\$1,727,984
Conventional	\$150,000	\$524,692	\$535,186	\$545,890	\$556,808	\$567,944	\$890,667	\$908,481	\$926,650	\$945,183	\$964,087	\$1,837,271	\$1,874,016	\$1,911,497
Office	\$179	\$168,971	\$172,351	\$175,798	\$179,314	\$182,900	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Retail	\$191	\$676,426	\$689,955	\$703,754	\$717,829	\$732,185	\$911,661	\$929,894	\$948,492	\$967,462	\$986,811	\$775,168	\$790,672	\$806,485
Flex/Industrial	\$86	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total New Residential Value		\$2,663,220	\$2,716,485	\$2,770,814	\$2,826,231	\$2,882,755	\$3,645,481	\$3,718,391	\$3,792,759	\$3,868,614	\$3,945,986	\$5,559,531	\$5,670,721	\$5,784,136
Total New Non-Res Value		\$845,397	\$862,305	\$879,551	\$897,142	\$915,085	\$911,661	\$929,894	\$948,492	\$967,462	\$986,811	\$775,168	\$790,672	\$806,485
Total New Value Added		\$3,508,617	\$3,578,790	\$3,650,366	\$3,723,373	\$3,797,840	\$4,557,142	\$4,648,285	\$4,741,251	\$4,836,076	\$4,932,797	\$6,334,699	\$6,461,393	\$6,590,621
Total New Residential Value Ne	t Land Base	\$2,130,576	\$2,173,188	\$2,216,651	\$2,260,984	\$2,306,204	\$2,916,385	\$2,974,713	\$3,034,207	\$3,094,891	\$3,156,789	\$4,447,625	\$4,536,577	\$4,627,309
Total New Non-Res Value Net L		\$676,318	\$689,844	\$703,641	\$717,714	\$732,068	\$729,328	\$743,915	\$758,793	\$773,969	\$789,449	\$620,135	\$632,537	\$645,188
Total New Value Added Net Lan	nd Base	\$2,806,894	\$2,863,032	\$2,920,293	\$2,978,698	\$3,038,272	\$3,645,714	\$3,718,628	\$3,793,000	\$3,868,860	\$3,946,238	\$5,067,759	\$5,169,114	\$5,272,497



	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Cumulative Value of New Construction													
Residential	\$2,663,220	\$5,379,705	\$8,150,519	\$10,976,750	\$13,859,505	\$17,504,986	\$21,223,377	\$25,016,136	\$28,884,750	\$32,830,736	\$38,390,267	\$44,060,988	\$49,845,124
Commercial	\$845,397	\$1,707,702	\$2,587,254	\$3,484,396	\$4,399,481	\$5,311,142	\$6,241,036	\$7,189,527	\$8,156,989	\$9,143,800	\$9,918,968	\$10,709,640	\$11,516,125
Cumulative Value of New Construction Ne	t Base Land Value @ 2	.0%											
Residential	\$2,130,576	\$4,303,764	\$6,520,415	\$8,781,400	\$11,087,604	\$14,003,989	\$16,978,702	\$20,012,909	\$23,107,800	\$26,264,589	\$30,712,214	\$35,248,791	\$39,876,099
Commercial	\$676,318	\$1,366,162	\$2,069,803	\$2,787,517	\$3,519,585	\$4,248,914	\$4,992,829	\$5,751,622	\$6,525,591	\$7,315,040	\$7,935,174	\$8,567,712	\$9,212,900
County Reassessments													
Increased New Residential Value Net Land	Base				\$262,538						\$1,954,874		
Increased New Commercial Value Net Lan	d Base				\$83,339						\$579,662		
Increased Base Value	\$0	\$0	\$0	\$0	\$7,327,120	\$0	\$0	\$0	\$0	\$0	\$7,775,598	\$0	\$0
Total Value w/ Reassessments													
Residential	\$2,130,576	\$4,303,764	\$6,520,415	\$8,781,400	\$11,350,142	\$14,266,527	\$17,241,240	\$20,275,447	\$23,370,338	\$26,527,127	\$32,929,626	\$37,466,203	\$42,093,512
Commercial	\$676,318	\$1,366,162	\$2,069,803	\$2,787,517	\$3,602,924	\$4,332,252	\$5,076,167	\$5,834,961	\$6,608,930	\$7,398,378	\$8,598,175	\$9,230,713	\$9,875,901
Est YE 2010 Base Value ¹ \$119,708	3,535 \$119,708,535	\$119,708,535	\$119,708,535	\$119,708,535	\$127,035,655	\$127,035,655	\$127,035,655	\$127,035,655	\$127,035,655	\$127,035,655	\$134,811,253	\$134,811,253	\$134,811,253
Total Value	\$122,515,429	\$125,378,461	\$128,298,753	\$131,277,452	\$141,988,721	\$145,634,434	\$149,353,062	\$153,146,063	\$157,014,923	\$160,961,161	\$176,339,055	\$181,508,169	\$186,780,666
Incremental Value	\$2,806,894	\$5,669,926	\$8,590,218	\$11,568,917	\$22,280,186	\$25,925,899	\$29,644,527	\$33,437,528	\$37,306,388	\$41,252,626	\$56,630,520	\$61,799,634	\$67,072,131



¹ Based on data obtained from Mecklenburg County and adjusted downward by 8.5% to account for change in residential and commercial property values between YE 2008 and 3Q 2010.



	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	TOTAL
Annual New													
Residential Units	32	32	27	27	27	27	27	23	23	23	23	23	612
Apartments	11	11	9	9	9	9	9	10	10	10	10	10	199
Condos	0	0	0	0	0	0	0	0	0	0	0	0	0
Townhouses	4	4	4	4	4	4	4	4	4	4	4	4	92
Small Lot SFD	8	8	7	7	7	7	7	7	7	7	7	7	182
Conventional SFD	10	10	7	7	7	7	7	2	2	2	2	2	139
Office	0	0	0	0	0	0	0	0	0	0	0	0	4,640
Retail from Demand	3,271	3,271	4,377	4,377	4,377	4,377	4,377	4,336	4,336	4,336	4,336	4,336	98,550
Flex/Industrial	0	0	0	0	0	0	0	0	0	0	0	0	0
Cumulative													
Residential Units	328	360	387	414	441	468	496	519	542	565	588	612	
Apartments	93	103	113	122	132	141	150	160	170	180	190	199	
Condos	0	0	0	0	0	0	0	0	0	0	0	0	
Townhouses	45	49	53	57	61	65	69	74	78	83	87	92	
Small Lot SFD	107	115	122	129	136	142	149	156	162	169	175	182	
Conventional SFD	83	93	99	106	113	120	126	129	131	134	136	139	
Office	4,640	4,640	4,640	4,640	4,640	4,640	4,640	4,640	4,640	4,640	4,640	4,640	
Retail	51,716	54,987	59,364	63,741	68,118	72,495	76,872	81,207	85,543	89,879	94,214	98,550	
Flex/Industrial	0	0	0	0	0	0	0	0	0	0	0	0	
Value of New Construction												Ţ	
Residential Units													
Apartments	\$1,537,521	\$1,568,271	\$1,405,260	\$1,433,365	\$1,462,032	\$1,491,273	\$1,521,099	\$1,616,669	\$1,649,003	\$1,681,983	\$1,715,622	\$1,749,935	29,366,593
Condos	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0
Townhouses	\$650,027	\$663,027	\$742,383	\$757,231	\$772,375	\$787,823	\$803,579	\$877,339	\$894,886	\$912,784	\$931,040	\$949,660	15,926,213
Small Lot SFD	\$1,762,544	\$1,797,795	\$1,661,755	\$1,694,990	\$1,728,890	\$1,763,467	\$1,798,737	\$1,724,084	\$1,758,566	\$1,793,737	\$1,829,612	\$1,866,204	41,318,514
Conventional SFD	\$1,949,727	\$1,988,721	\$1,386,132	\$1,413,854	\$1,442,132	\$1,470,974	\$1,500,394	\$557,504	\$568,654	\$580,027	\$591,628	\$603,460	27,041,580
Office	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	879,333
Retail	\$822,615	\$839,067	\$1,145,277	\$1,168,182	\$1,191,546	\$1,215,377	\$1,239,685	\$1,252,543	\$1,277,594	\$1,303,146	\$1,329,209	\$1,355,793	24,776,824
Flex/Industrial	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0
Total New Residential Value	\$5,899,818	\$6,017,815	\$5,195,529	\$5,299,440	\$5,405,429	\$5,513,537	\$5,623,808	\$4,775,597	\$4,871,109	\$4,968,531	\$5,067,902	\$5,169,260	\$113,652,899
Total New Commercial Value	\$822,615	\$839,067	\$1,145,277	\$1,168,182	\$1,191,546	\$1,215,377	\$1,239,685	\$1,252,543	\$1,277,594	\$1,303,146	\$1,329,209	\$1,355,793	\$25,656,157
Total New Value Added	\$6,722,433	\$6,856,882	\$6,340,806	\$6,467,622	\$6,596,975	\$6,728,914	\$6,863,493	\$6,028,140	\$6,148,703	\$6,271,677	\$6,397,110	\$6,525,052	\$139,309,057
Total New Residential Value	\$4,719,855	\$4,814,252	\$4,156,424	\$4,239,552	\$4,324,343	\$4,410,830	\$4,499,047	\$3,820,478	\$3,896,887	\$3,974,825	\$4,054,321	\$4,135,408	\$90,922,319
Total New Commercial Value	\$658,092	\$671,254	\$916,222	\$934,546	\$953,237	\$972,302	\$991,748	\$1,002,034	\$1,022,075	\$1,042,516	\$1,063,367	\$1,084,634	\$20,524,926
Total New Value Added	\$5,377,947	\$5,485,506	\$5,072,645	\$5,174,098	\$5,277,580	\$5,383,132	\$5,490,794	\$4,822,512	\$4,918,962	\$5,017,341	\$5,117,688	\$5,220,042	\$111,447,245



	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	TOTAL
Cumulative Value of New Construction	n												
Residential	\$55,744,943	\$61,762,757	\$66,958,287	\$72,257,727	\$77,663,156	\$83,176,693	\$88,800,501	\$93,576,098	\$98,447,207	\$103,415,738	\$108,483,640	\$113,652,899	\$113,652,899
Commercial	\$12,338,740	\$13,177,807	\$14,323,084	\$15,491,266	\$16,682,812	\$17,898,189	\$19,137,874	\$20,390,417	\$21,668,010	\$22,971,156	\$24,300,364	\$25,656,157	\$25,656,157
Cumulative Value of New Construction	n												
Residential	\$44,595,954	\$49,410,206	\$53,566,629	\$57,806,181	\$62,130,525	\$66,541,354	\$71,040,401	\$74,860,879	\$78,757,766	\$82,732,590	\$86,786,912	\$90,922,319	\$90,922,319
Commercial	\$9,870,992	\$10,542,245	\$11,458,467	\$12,393,013	\$13,346,250	\$14,318,551	\$15,310,299	\$16,312,333	\$17,334,408	\$18,376,925	\$19,440,292	\$20,524,926	\$20,524,926
Increased New Residential Value Increased New Commercial Value				\$4,753,794						\$8,363,720			\$15,334,926
County Reassessments Increased New Residential Value				\$4,753,794						\$8,363,720			\$15,334,926
Increased Base Value	\$0	\$0	\$0	\$1,129,586 \$8,251,527	\$0	\$0	\$0	\$0	\$0	\$1,824,739 \$8,756,587	\$0	\$0	\$3,617,326 \$32,110,832
Total Value w/ Reassessments	,,	, ,	,,,	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, ,	,	, ,	, ,	,	, 1, 1 1, 1	,	1.	, , ,
Residential	\$46,813,366	\$51,627,618	\$55,784,042	\$64,777,388	\$69,101,731	\$73,512,561	\$78,011,608	\$81,832,085	\$85,728,972	\$98,067,517	\$102,121,838	\$106,257,246	\$106,257,246
Commercial	\$10,533,993	\$11,205,246	\$12,121,468	\$14,185,599	\$15,138,836	\$16,111,138	\$17,102,886	\$18,104,920	\$19,126,995	\$21,994,251	\$23,057,617	\$24,142,252	\$24,142,252
Base	\$134,811,253	\$134,811,253	\$134,811,253	\$143,062,781	\$143,062,781	\$143,062,781	\$143,062,781	\$143,062,781	\$143,062,781	\$151,819,367	\$151,819,367	\$151,819,367	\$151,819,367
Total Value	\$192,158,612	\$197,644,118	\$202,716,763	\$222,025,768	\$227,303,348	\$232,686,479	\$238,177,274	\$242,999,785	\$247,918,748	\$271,881,135	\$276,998,823	\$282,218,864	\$282,218,864
Incremental Value	\$72,450,077	\$77,935,583	\$83,008,228	\$102,317,233	\$107,594,813	\$112,977,944	\$118,468,739	\$123,291,250	\$128,210,213	\$152,172,600	\$157,290,288	\$162,510,329	\$162,510,329



Exhibit 51
Estimated Development Potential and Construction Value--Harris Station 2010 - 2035

		2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Annual New														
Residential Units		71	71	71	71	71	91	91	91	91	91	89	89	89
Apartments	_	38	38	38	38	38	31	31	31	31	31	32	32	32
Condos		0	0	0	0	0	0	0	0	0	0	0	0	0
Townhouses		6	6	6	6	6	5	5	5	5	5	6	6	6
Small Lot SFD		20	20	20	20	20	34	34	34	34	34	31	31	31
Conventional SFD		7	7	7	7	7	21	21	21	21	21	20	20	20
Office		4,640	4,640	4,640	4,640	4,640	12,804	12,804	12,804	12,804	12,804	14,677	14,677	14,67
Retail from Demand		6,822	6,822	6,822	6,822	6,822	8,328	8,328	8,328	8,328	8,328	9,620	9,620	9,620
Flex/Industrial		4,119	4,119	4,119	4,119	4,119	5,671	5,671	5,671	5,671	5,671	5,324	5,324	5,324
Cumulative														
Residential Units		71	143	214	286	357	449	540	631	723	814	903	991	1,080
Apartments	-	38	76	115	153	191	222	254	285	316	348	380	412	444
Condos		0	0	0	0	0	0	0	0	0	0	0	0	(
Townhouses		6	12	18	23	29	34	39	44	49	54	61	67	73
Small Lot SFD		20	41	61	82	102	136	170	204	238	272	303	333	364
Conventional SFD		7	14	21	27	34	55	76	98	119	140	159	179	199
Office		4,640	9,281	13,921	18,561	23,201	36,006	48,810	61,614	74,418	87,222	101,899	116,576	131,253
Retail		6,822	13,644	20,466	27,288	34,111	42,438	50,766	59,094	67,422	75,750	85,370	94,990	104,610
Flex/Industrial		4,119	8,238	12,357	16,475	20,594	26,266	31,937	37,608	43,280	48,951	54,275	59,599	64,923
Value of New Construction														
Residential Units														
Apartments	\$123,000	\$4,796,376	\$4,892,304	\$4,990,150	\$5,089,953	\$5,191,752	\$4,339,724	\$4,426,518	\$4,515,049	\$4,605,350	\$4,697,456	\$4,904,789	\$5,002,885	\$5,102,943
Condos	\$130,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Townhouses	\$140,000	\$836,499	\$853,229	\$870,294	\$887,700	\$905,454	\$789,247	\$805,032	\$821,133	\$837,555	\$854,307	\$1,099,422	\$1,121,410	\$1,143,83
Small Lot SFD	\$190,000	\$3,969,960	\$4,049,359	\$4,130,346	\$4,212,953	\$4,297,212	\$7,270,501	\$7,415,911	\$7,564,229	\$7,715,514	\$7,869,824	\$7,212,985	\$7,357,244	\$7,504,389
Conventional	\$160,000	\$1,119,344	\$1,141,731	\$1,164,565	\$1,187,856	\$1,211,614	\$3,800,181	\$3,876,185	\$3,953,709	\$4,032,783	\$4,113,438	\$3,919,511	\$3,997,901	\$4,077,859
Office	\$191	\$902,940	\$920,999	\$939,419	\$958,207	\$977,371	\$2,750,854	\$2,805,871	\$2,861,989	\$2,919,229	\$2,977,613	\$3,481,385	\$3,551,013	\$3,622,033
Retail	\$204	\$1,417,510	\$1,445,861	\$1,474,778	\$1,504,273	\$1,534,359	\$1,910,465	\$1,948,675	\$1,987,648	\$2,027,401	\$2,067,949	\$2,436,650	\$2,485,383	\$2,535,091
Flex/Industrial	\$92	\$384,894	\$392,591	\$400,443	\$408,452	\$416,621	\$585,132	\$596,834	\$608,771	\$620,946	\$633,365	\$606,474	\$618,603	\$630,975
Total New Residential Value		\$10,722,179	\$10,936,623	\$11,155,355	\$11,378,462	\$11,606,032	\$16,199,653	\$16,523,646	\$16,854,119	\$17,191,202	\$17,535,026	\$17,136,707	\$17,479,441	\$17,829,030
Total New Non-Res Value		\$2,705,344	\$2,759,451	\$2,814,640	\$2,870,933	\$2,928,351	\$5,246,451	\$5,351,380	\$5,458,408	\$5,567,576	\$5,678,927	\$6,524,510	\$6,655,000	\$6,788,100
Total New Value Added		\$13,427,523	\$13,696,074	\$13,969,995	\$14,249,395	\$14,534,383	\$21,446,105	\$21,875,027	\$22,312,527	\$22,758,778	\$23,213,953	\$23,661,217	\$24,134,441	\$24,617,130
Total New Residential Value N	Net Land Base	\$8,577,743	\$8,749,298	\$8,924,284	\$9,102,770	\$9,284,825	\$12,959,723	\$13,218,917	\$13,483,295	\$13,752,961	\$14,028,021	\$13,709,366	\$13,983,553	\$14,263,224
Total New Non-Res Value Ne		\$2,164,275	\$2,207,561	\$2,251,712	\$2,296,746	\$2,342,681	\$4,197,161	\$4,281,104	\$4,366,726	\$4,454,061	\$4,543,142	\$5,219,608	\$5,324,000	\$5,430,480
Total New Value Added Net I	and Base	\$10,742,019	\$10,956,859	\$11,175,996	\$11,399,516	\$11,627,506	\$17,156,884	\$17,500,021	\$17,850,022	\$18,207,022	\$18,571,163	\$18,928,973	\$19,307,553	\$19,693,704



	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Cumulative Value of New Construction													
Residential	\$10,722,179	\$21,658,802	\$32,814,157	\$44,192,619	\$55,798,651	\$71,998,304	\$88,521,951	\$105,376,070	\$122,567,272	\$140,102,297	\$157,239,004	\$174,718,445	\$192,547,475
Commercial	\$2,705,344	\$5,464,795	\$8,279,435	\$11,150,368	\$14,078,719	\$19,325,170	\$24,676,550	\$30,134,958	\$35,702,534	\$41,381,462	\$47,905,971	\$54,560,971	\$61,349,071
Cumulative Value of New Construction Net B	ase Land Value @ 20	0%											
Residential	\$8,577,743	\$17,327,041	\$26,251,326	\$35,354,095	\$44,638,921	\$57,598,643	\$70,817,560	\$84,300,856	\$98,053,817	\$112,081,838	\$125,791,203	\$139,774,756	\$154,037,980
Commercial	\$2,164,275	\$4,371,836	\$6,623,548	\$8,920,294	\$11,262,975	\$15,460,136	\$19,741,240	\$24,107,967	\$28,562,027	\$33,105,169	\$38,324,777	\$43,648,777	\$49,079,257
County Reassessments													
Increased New Residential Value Net Land Ba	se				\$1,056,984						\$8,123,916		
Increased New Commercial Value Net Land B	ase				\$266,691						\$2,242,750		
Increased Base Value	\$0	\$0	\$0	\$0	\$6,606,382	\$0	\$0	\$0	\$0	\$0	\$7,010,745	\$0	\$0
Total Value w/ Reassessments													
Residential	\$8,577,743	\$17,327,041	\$26,251,326	\$35,354,095	\$45,695,904	\$58,655,627	\$71,874,544	\$85,357,840	\$99,110,801	\$113,138,822	\$134,972,103	\$148,955,656	\$163,218,880
Commercial	\$2,164,275	\$4,371,836	\$6,623,548	\$8,920,294	\$11,529,666	\$15,726,827	\$20,007,931	\$24,374,657	\$28,828,718	\$33,371,860	\$40,834,218	\$46,158,217	\$51,588,697
Est YE 2010 Base Value ¹ \$107,933,30	9 \$107,933,309	\$107,933,309	\$107,933,309	\$107,933,309	\$114,539,690	\$114,539,690	\$114,539,690	\$114,539,690	\$114,539,690	\$114,539,690	\$121,550,436	\$121,550,436	\$121,550,436
Total Value	\$118,675,327	\$129,632,186	\$140,808,182	\$152,207,698	\$171,765,261	\$188,922,144	\$206,422,166	\$224,272,187	\$242,479,210	\$261,050,372	\$297,356,757	\$316,664,309	\$336,358,013
Incremental Value	\$10,742,019	\$21,698,877	\$32,874,874	\$44,274,390	\$63,831,952	\$80,988,836	\$98,488,857	\$116,338,879	\$134,545,901	\$153,117,064	\$189,423,448	\$208,731,001	\$228,424,705



¹ Based on data obtained from Mecklenburg County and adjusted downward by 8.5% to account for change in residential and commercial property values between YE 2008 and 3Q 2010.



Exhibit 51
Estimated Development Potential and Construction Value--Harris Station 2010 - 2035

	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	TOTAL
Annual New													
Residential Units	89	89	76	76	76	76	76	69	69	69	69	69	1,985
Apartments	32	32	28	28	28	28	28	29	29	29	29	29	796
Condos	0	0	0	0	0	0	0	0	0	0	0	0	0
Townhouses	6	6	7	7	7	7	7	7	7	7	7	7	158
Small Lot SFD	31	31	28	28	28	28	28	23	23	23	23	23	677
Conventional SFD	20	20	13	13	13	13	13	10	10	10	10	10	355
Office	14,677	14,677	17,026	17,026	17,026	17,026	17,026	16,777	16,777	16,777	16,777	16,777	329,623
Retail from Demand	9,620	9,620	8,582	8,582	8,582	8,582	8,582	6,801	6,801	6,801	6,801	6,801	200,768
Flex/Industrial	5,324	5,324	2,725	2,725	2,725	2,725	2,725	2,611	2,611	2,611	2,611	2,611	102,250
Cumulative													_
Residential Units	1,169	1,257	1,334	1,410	1,486	1,562	1,638	1,708	1,777	1,846	1,916	1,985	
Apartments	476	508	536	565	593	621	649	678	708	737	766	796	
Condos	0	0	0	0	0	0	0	0	0	0	0	0	
Townhouses	80	86	93	100	107	114	121	128	135	143	150	158	
Small Lot SFD	394	425	453	480	508	536	563	586	609	632	654	677	
Conventional SFD	219	238	252	265	279	292	306	315	325	335	345	355	
Office	145,930	160,607	177,633	194,659	211,685	228,710	245,736	262,514	279,291	296,068	312,846	329,623	
Retail	114,230	123,851	132,433	141,015	149,598	158,180	166,762	173,563	180,365	187,166	193,967	200,768	
Flex/Industrial	70,247	75,572	78,297	81,022	83,747	86,472	89,197	91,807	94,418	97,029	99,639	102,250	
Value of New Construction													
Residential Units													
Apartments	\$5,205,002	\$5,309,102	\$4,757,256	\$4,852,401	\$4,949,449	\$5,048,438	\$5,149,407	\$5,472,944	\$5,582,403	\$5,694,051	\$5,807,932	\$5,924,091	126,307,728
Condos	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0
Townhouses	\$1,166,715	\$1,190,049	\$1,332,482	\$1,359,132	\$1,386,315	\$1,414,041	\$1,442,322	\$1,574,712	\$1,606,206	\$1,638,330	\$1,671,097	\$1,704,519	29,311,039
Small Lot SFD	\$7,654,477	\$7,807,567	\$7,216,763	\$7,361,099	\$7,508,320	\$7,658,487	\$7,811,657	\$6,551,520	\$6,682,550	\$6,816,201	\$6,952,525	\$7,091,576	167,683,171
Conventional SFD	\$4,159,417	\$4,242,605	\$2,957,081	\$3,016,223	\$3,076,547	\$3,138,078	\$3,200,840	\$2,378,684	\$2,426,258	\$2,474,783	\$2,524,279	\$2,574,764	73,766,236
Office	\$3,694,474	\$3,768,363	\$4,458,875	\$4,548,053	\$4,639,014	\$4,731,794	\$4,826,430	\$4,851,117	\$4,948,140	\$5,047,103	\$5,148,045	\$5,251,006	85,581,338
Retail	\$2,585,793	\$2,637,509	\$2,400,029	\$2,448,029	\$2,496,990	\$2,546,930	\$2,597,868	\$2,099,851	\$2,141,848	\$2,184,685	\$2,228,379	\$2,272,947	53,416,902
Flex/Industrial	\$643,595	\$656,467	\$342,718	\$349,572	\$356,563	\$363,695	\$370,969	\$362,503	\$369,753	\$377,148	\$384,691	\$392,385	11,874,159
Total New Residential Value	\$18,185,611	\$18,549,323	\$16,263,583	\$16,588,855	\$16,920,632	\$17,259,044	\$17,604,225	\$15,977,860	\$16,297,417	\$16,623,366	\$16,955,833	\$17,294,950	\$397,068,173
Total New Commercial Value	\$6,923,862	\$7,062,339	\$7,201,622	\$7,345,654	\$7,492,567	\$7,642,419	\$7,795,267	\$7,313,471	\$7,459,741	\$7,608,936	\$7,761,114	\$7,916,337	\$150,872,399
Total New Value Added	\$25,109,472	\$25,611,662	\$23,465,205	\$23,934,509	\$24,413,199	\$24,901,463	\$25,399,492	\$23,291,331	\$23,757,158	\$24,232,301	\$24,716,947	\$25,211,286	\$547,940,572
Total New Residential Value	\$14,548,488	\$14,839,458	\$13,010,866	\$13,271,084	\$13,536,505	\$13,807,236	\$14,083,380	\$12,782,288	\$13,037,934	\$13,298,692	\$13,564,666	\$13,835,960	\$317,654,539
Total New Commercial Value	\$5,539,089	\$5,649,871	\$5,761,297	\$5,876,523	\$5,994,054	\$6,113,935	\$6,236,214	\$5,850,777	\$5,967,793	\$6,087,149	\$6,208,891	\$6,333,069	\$120,697,919
Total New Value Added	\$20,087,578	\$20,489,329	\$18,772,164	\$19,147,607	\$19,530,559	\$19,921,170	\$20,319,594	\$18,633,065	\$19,005,726	\$19,385,841	\$19,773,558	\$20,169,029	\$438,352,458



	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	TOTAL
Cumulative Value of New Construction	on												
Residential	\$210,733,086	\$229,282,409	\$245,545,992	\$262,134,846	\$279,055,478	\$296,314,522	\$313,918,748	\$329,896,608	\$346,194,025	\$362,817,391	\$379,773,224	\$397,068,173	\$397,068,173
Commercial	\$68,272,932	\$75,335,271	\$82,536,893	\$89,882,547	\$97,375,115	\$105,017,533	\$112,812,800	\$120,126,272	\$127,586,013	\$135,194,948	\$142,956,062	\$150,872,399	\$150,872,399
Cumulative Value of New Construction	on												
Residential	\$168,586,469	\$183,425,927	\$196,436,793	\$209,707,877	\$223,244,382	\$237,051,618	\$251,134,998	\$263,917,286	\$276,955,220	\$290,253,913	\$303,818,579	\$317,654,539	\$317,654,539
Commercial	\$54,618,346	\$60,268,217	\$66,029,515	\$71,906,038	\$77,900,092	\$84,014,027	\$90,250,240	\$96,101,017	\$102,068,810	\$108,155,959	\$114,364,850	\$120,697,919	\$120,697,919
County Reassessments													
Increased New Residential Value				\$18,611,015						\$30,108,062			\$57,899,977
Increased New Commercial Value				\$5,861,570						\$10,495,957			\$18,866,967
Increased Base Value	\$0	\$0	\$0	\$7,439,859	\$0	\$0	\$0	\$0	\$0	\$7,895,238	\$0	\$0	\$28,952,224
Total Value w/ Reassessments													
Residential	\$177,767,369	\$192,606,827	\$205,617,693	\$237,499,792	\$251,036,298	\$264,843,533	\$278,926,913	\$291,709,201	\$304,747,135	\$348,153,889	\$361,718,556	\$375,554,515	\$375,554,515
Commercial	\$57,127,786	\$62,777,658	\$68,538,955	\$80,277,048	\$86,271,102	\$92,385,037	\$98,621,251	\$104,472,028	\$110,439,820	\$127,022,926	\$133,231,817	\$139,564,886	\$139,564,886
Base	\$121,550,436	\$121,550,436	\$121,550,436	\$128,990,295	\$128,990,295	\$128,990,295	\$128,990,295	\$128,990,295	\$128,990,295	\$136,885,533	\$136,885,533	\$136,885,533	\$136,885,533
Total Value	\$356,445,591	\$376,934,920	\$395,707,084	\$446,767,135	\$466,297,694	\$486,218,865	\$506,538,459	\$525,171,524	\$544,177,250	\$612,062,348	\$631,835,906	\$652,004,935	\$652,004,935
Incremental Value	\$248,512,282	\$269,001,612	\$287,773,776	\$338,833,827	\$358,364,386	\$378,285,556	\$398,605,150	\$417,238,215	\$436,243,942	\$504,129,039	\$523,902,597	\$544,071,626	\$544,071,626



		2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Annual New														
Residential Units		55	55	55	55	55	103	103	103	103	103	125	125	125
Apartments	_	29	29	29	29	29	47	47	47	47	47	43	43	43
Condos		0	0	0	0	0	0	0	0	0	0	0	0	0
Townhouses		9	9	9	9	9	10	10	10	10	10	13	13	13
Small Lot SFD		14	14	14	14	14	35	35	35	35	35	32	32	32
Conventional SFD		3	3	3	3	3	11	11	11	11	11	37	37	37
Office		13,921	13,921	13,921	13,921	13,921	38,413	38,413	38,413	38,413	38,413	27,257	27,257	27,257
Retail from Demand		6,185	6,185	6,185	6,185	6,185	15,101	15,101	15,101	15,101	15,101	21,806	21,806	21,806
Flex/Industrial		4,119	4,119	4,119	4,119	4,119	5,671	5,671	5,671	5,671	5,671	5,324	5,324	5,324
Cumulative														
Residential Units		55	109	164	218	273	376	478	581	684	787	912	1,037	1,162
Apartments	_	29	57	86	115	143	190	237	284	331	378	421	464	507
Condos		0	0	0	0	0	0	0	0	0	0	0	0	0
Townhouses		9	18	26	35	44	54	64	74	84	94	107	119	132
Small Lot SFD		14	27	41	55	68	104	139	174	209	244	277	309	342
Conventional SFD		3	7	10	14	17	28	38	49	59	70	107	144	181
Office		13,921	27,842	41,763	55,683	69,604	108,017	146,429	184,842	223,255	261,667	288,924	316,182	343,439
Retail		6,185	12,371	18,556	24,742	30,927	46,028	61,129	76,230	91,331	106,432	128,238	150,044	171,850
Flex/Industrial		4,119	8,238	12,357	16,475	20,594	26,266	31,937	37,608	43,280	48,951	54,275	59,599	64,923
Value of New Construction														
Residential Units														
Apartments	\$130,000	\$3,802,006	\$3,878,046	\$3,955,607	\$4,034,719	\$4,115,413	\$6,880,050	\$7,017,651	\$7,158,004	\$7,301,164	\$7,447,187	\$6,911,898	\$7,050,136	\$7,191,139
Condos	\$159,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Townhouses	\$170,000	\$1,523,624	\$1,554,096	\$1,585,178	\$1,616,882	\$1,649,219	\$1,916,743	\$1,955,078	\$1,994,180	\$2,034,063	\$2,074,744	\$2,670,024	\$2,723,424	\$2,777,893
Small Lot SFD	\$240,000	\$3,343,124	\$3,409,987	\$3,478,186	\$3,547,750	\$3,618,705	\$9,524,078	\$9,714,559	\$9,908,850	\$10,107,027	\$10,309,168	\$9,689,717	\$9,883,511	\$10,081,181
Conventional	\$205,000	\$717,080	\$731,421	\$746,050	\$760,971	\$776,190	\$2,434,491	\$2,483,181	\$2,532,845	\$2,583,501	\$2,635,171	\$9,473,080	\$9,662,542	\$9,855,792
Office	\$212	\$3,009,800	\$3,069,996	\$3,131,396	\$3,194,024	\$3,257,905	\$9,169,514	\$9,352,905	\$9,539,963	\$9,730,762	\$9,925,377	\$7,183,811	\$7,327,487	\$7,474,037
Retail	\$226	\$1,428,010	\$1,456,571	\$1,485,702	\$1,515,416	\$1,545,724	\$3,849,234	\$3,926,218	\$4,004,743	\$4,084,838	\$4,166,534	\$6,136,749	\$6,259,484	\$6,384,674
Flex/Industrial	\$102	\$427,659	\$436,213	\$444,937	\$453,836	\$462,912	\$650,146	\$663,149	\$676,412	\$689,940	\$703,739	\$673,860	\$687,337	\$701,084
Total New Residential Value		\$9,385,833	\$9,573,550	\$9,765,021	\$9,960,321	\$10,159,527	\$20,755,362	\$21,170,469	\$21,593,878	\$22,025,756	\$22,466,271	\$28,744,719	\$29,319,613	\$29,906,006
Total New Non-Res Value		\$4,865,470	\$4,962,780	\$5,062,035	\$5,163,276	\$5,266,542	\$13,668,894	\$13,942,272	\$14,221,118	\$14,505,540	\$14,795,651	\$13,994,420	\$14,274,308	\$14,559,794
Total New Value Added		\$14,251,303	\$14,536,329	\$14,827,056	\$15,123,597	\$15,426,069	\$34,424,256	\$35,112,741	\$35,814,996	\$36,531,296	\$37,261,922	\$42,739,139	\$43,593,922	\$44,465,800
Total New Residential Value Net	Land Base	\$7,508,666	\$7,658,840	\$7,812,016	\$7,968,257	\$8,127,622	\$16,604,289	\$16,936,375	\$17,275,103	\$17,620,605	\$17,973,017	\$22,995,775	\$23,455,691	\$23,924,805
Total New Non-Res Value Net La	nd Base	\$3,892,376	\$3,970,224	\$4,049,628	\$4,130,621	\$4,213,233	\$10,935,115	\$11,153,818	\$11,376,894	\$11,604,432	\$11,836,521	\$11,195,536	\$11,419,447	\$11,647,836
Total New Value Added Net Land	l Base	\$11,401,043	\$11,629,063	\$11,861,645	\$12,098,878	\$12,340,855	\$27,539,405	\$28,090,193	\$28,651,997	\$29,225,037	\$29,809,537	\$34,191,311	\$34,875,137	\$35,572,640



	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Cumulative Value of New Construction													
Residential	\$9,385,833	\$18,959,382	\$28,724,403	\$38,684,724	\$48,844,251	\$69,599,613	\$90,770,082	\$112,363,960	\$134,389,715	\$156,855,986	\$185,600,705	\$214,920,319	\$244,826,325
Commercial	\$4,865,470	\$9,828,250	\$14,890,286	\$20,053,562	\$25,320,103	\$38,988,998	\$52,931,270	\$67,152,387	\$81,657,927	\$96,453,578	\$110,447,998	\$124,722,306	\$139,282,100
Cumulative Value of New Construction Net Base	Land Value @ 20	%											
Residential	\$7,508,666	\$15,167,506	\$22,979,522	\$30,947,779	\$39,075,401	\$55,679,690	\$72,616,065	\$89,891,168	\$107,511,772	\$125,484,789	\$148,480,564	\$171,936,255	\$195,861,060
Commercial	\$3,892,376	\$7,862,600	\$11,912,228	\$16,042,849	\$20,256,083	\$31,191,198	\$42,345,016	\$53,721,910	\$65,326,342	\$77,162,862	\$88,358,398	\$99,777,845	\$111,425,680
County Reassessments													
Increased New Residential Value Net Land Base					\$925,248						\$8,206,071		
Increased New Commercial Value Net Land Base					\$479,634						\$4,738,345		
Increased Base Value	\$0	\$0	\$0	\$0	\$3,671,849	\$0	\$0	\$0	\$0	\$0	\$3,896,595	\$0	\$0
Total Value w/ Reassessments													
Residential	\$7,508,666	\$15,167,506	\$22,979,522	\$30,947,779	\$40,000,649	\$56,604,938	\$73,541,313	\$90,816,416	\$108,437,020	\$126,410,037	\$157,611,884	\$181,067,574	\$204,992,379
Commercial	\$3,892,376	\$7,862,600	\$11,912,228	\$16,042,849	\$20,735,717	\$31,670,832	\$42,824,650	\$54,201,544	\$65,805,976	\$77,642,496	\$93,576,377	\$104,995,824	\$116,643,659
Est YE 2010 Base Value ¹ \$59,989,688	\$59,989,688	\$59,989,688	\$59,989,688	\$59,989,688	\$63,661,537	\$63,661,537	\$63,661,537	\$63,661,537	\$63,661,537	\$63,661,537	\$67,558,133	\$67,558,133	\$67,558,133
Total Value	\$71,390,731	\$83,019,795	\$94,881,439	\$106,980,317	\$124,397,903	\$151,937,308	\$180,027,500	\$208,679,497	\$237,904,533	\$267,714,071	\$318,746,393	\$353,621,531	\$389,194,171
Incremental Value	\$11,401,043	\$23,030,106	\$34,891,751	\$46,990,628	\$64,408,215	\$91,947,619	\$120,037,812	\$148,689,808	\$177,914,845	\$207,724,382	\$258,756,705	\$293,631,842	\$329,204,482



¹ Based on data obtained from Mecklenburg County and adjusted downward by 8.5% to account for change in residential and commercial property values between YE 2008 and 3Q 2010.



Exhibit 52
Estimated Development Potential and Construction Value--Eastfield Station 2010 - 2035

	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	TOTAL
Annual New													
Residential Units	125	125	102	102	102	102	102	94	94	94	94	94	2,390
Apartments	43	43	38	38	38	38	38	39	39	39	39	39	976
Condos	0	0	3	3	3	3	3	4	4	4	4	4	36
Townhouses	13	13	10	10	10	10	10	11	11	11	11	11	265
Small Lot SFD	32	32	26	26	26	26	26	22	22	22	22	22	648
Conventional SFD	37	37	24	24	24	24	24	18	18	18	18	18	465
Office	27,257	27,257	25,539	25,539	25,539	25,539	25,539	25,166	25,166	25,166	25,166	25,166	651,477
Retail from Demand	21,806	21,806	17,508	17,508	17,508	17,508	17,508	17,343	17,343	17,343	17,343	17,343	389,715
Flex/Industrial	5,324	5,324	5,450	5,450	5,450	5,450	5,450	5,221	5,221	5,221	5,221	5,221	128,928
Cumulative													
Residential Units	1,287	1,412	1,514	1,616	1,718	1,820	1,922	2,015	2,109	2,203	2,296	2,390	
Apartments	549	592	630	667	705	742	780	819	858	897	937	976	
Condos	0	0	3	7	10	14	17	21	25	28	32	36	
Townhouses	145	157	168	178	188	199	209	220	231	243	254	265	
Small Lot SFD	374	407	433	459	486	512	538	560	582	604	626	648	
Conventional SFD	219	256	280	304	328	353	377	394	412	430	447	465	
Office	370,696	397,953	423,492	449,031	474,569	500,108	525,647	550,813	575,979	601,145	626,311	651,477	
Retail	193,656	215,461	232,969	250,477	267,985	285,493	303,001	320,344	337,687	355,030	372,372	389,715	
Flex/Industrial	70,247	75,572	81,022	86,472	91,922	97,372	102,822	108,043	113,264	118,485	123,707	128,928	
Value of New Construction													
Residential Units													
Apartments	\$7,334,962	\$7,481,661	\$6,703,993	\$6,838,072	\$6,974,834	\$7,114,331	\$7,256,617	\$7,712,550	\$7,866,801	\$8,024,137	\$8,184,620	\$8,348,312	166,583,911
Condos	\$0	\$0	\$756,660	\$771,793	\$787,229	\$802,973	\$819,033	\$894,211	\$912,096	\$930,338	\$948,944	\$967,923	8,591,199
Townhouses	\$2,833,451	\$2,890,120	\$2,427,021	\$2,475,562	\$2,525,073	\$2,575,574	\$2,627,086	\$2,868,225	\$2,925,590	\$2,984,102	\$3,043,784	\$3,104,659	59,355,394
Small Lot SFD	\$10,282,805	\$10,488,461	\$8,669,514	\$8,842,904	\$9,019,762	\$9,200,157	\$9,384,161	\$8,002,899	\$8,162,957	\$8,326,216	\$8,492,740	\$8,662,595	204,151,015
Conventional SFD	\$10,052,908	\$10,253,966	\$6,814,848	\$6,951,145	\$7,090,168	\$7,231,971	\$7,376,611	\$5,481,882	\$5,591,520	\$5,703,350	\$5,817,417	\$5,933,766	129,691,867
Office	\$7,623,518	\$7,775,988	\$7,431,459	\$7,580,088	\$7,731,690	\$7,886,324	\$8,044,050	\$8,085,196	\$8,246,900	\$8,411,838	\$8,580,074	\$8,751,676	181,515,778
Retail	\$6,512,367	\$6,642,615	\$5,440,065	\$5,548,867	\$5,659,844	\$5,773,041	\$5,888,502	\$5,949,579	\$6,068,570	\$6,189,942	\$6,313,740	\$6,440,015	118,671,044
Flex/Industrial	\$715,105	\$729,408	\$761,595	\$776,826	\$792,363	\$808,210	\$824,374	\$805,561	\$821,673	\$838,106	\$854,868	\$871,966	17,271,281
Total New Residential Value	\$30,504,126	\$31,114,208	\$25,372,035	\$25,879,476	\$26,397,065	\$26,925,007	\$27,463,507	\$24,959,768	\$25,458,963	\$25,968,143	\$26,487,506	\$27,017,256	\$568,373,384
Total New Commercial Value	\$14,850,990	\$15,148,010	\$13,633,119	\$13,905,781	\$14,183,897	\$14,467,575	\$14,756,926	\$14,840,336	\$15,137,143	\$15,439,885	\$15,748,683	\$16,063,657	\$317,458,103
Total New Value Added	\$45,355,116	\$46,262,219	\$39,005,154	\$39,785,257	\$40,580,962	\$41,392,582	\$42,220,433	\$39,800,104	\$40,596,106	\$41,408,028	\$42,236,189	\$43,080,912	\$885,831,487
Total New Residential Value	\$24,403,301	\$24,891,367	\$20,297,628	\$20,703,581	\$21,117,652	\$21,540,005	\$21,970,805	\$19,967,814	\$20,367,171	\$20,774,514	\$21,190,004	\$21,613,805	\$454,698,708
Total New Commercial Value	\$11,880,792	\$12,118,408	\$10,906,495	\$11,124,625	\$11,347,118	\$11,574,060	\$11,805,541	\$11,872,269	\$12,109,714	\$12,351,908	\$12,598,946	\$12,850,925	\$253,966,482
Total New Value Added	\$36,284,093	\$37,009,775	\$31,204,123	\$31,828,206	\$32,464,770	\$33,114,065	\$33,776,347	\$31,840,083	\$32,476,885	\$33,126,422	\$33,788,951	\$34,464,730	\$708,665,190



	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	TOTAL
Cumulative Value of New Construction	on												
Residential	\$275,330,450	\$306,444,659	\$331,816,694	\$357,696,170	\$384,093,235	\$411,018,242	\$438,481,749	\$463,441,517	\$488,900,480	\$514,868,623	\$541,356,129	\$568,373,384	\$568,373,384
Commercial	\$154,133,091	\$169,281,101	\$182,914,220	\$196,820,001	\$211,003,898	\$225,471,473	\$240,228,399	\$255,068,735	\$270,205,878	\$285,645,763	\$301,394,446	\$317,458,103	\$317,458,103
Cumulative Value of New Construction	on												
Residential	\$220,264,360	\$245,155,727	\$265,453,355	\$286,156,936	\$307,274,588	\$328,814,594	\$350,785,399	\$370,753,214	\$391,120,384	\$411,894,899	\$433,084,903	\$454,698,708	\$454,698,708
Commercial	\$123,306,473	\$135,424,881	\$146,331,376	\$157,456,001	\$168,803,118	\$180,377,178	\$192,182,719	\$204,054,988	\$216,164,702	\$228,516,610	\$241,115,557	\$253,966,482	\$253,966,482
County Reassessments													
Increased New Residential Value				\$23,223,228						\$41,143,283			\$73,497,831
Increased New Commercial Value				\$13,337,428						\$22,635,875			\$41,191,282
Increased Base Value	\$0	\$0	\$0	\$4,135,098	\$0	\$0	\$0	\$0	\$0	\$4,388,199	\$0	\$0	\$16,091,742
Total Value w/ Reassessments													
Residential	\$229,395,680	\$254,287,046	\$274,584,674	\$318,511,483	\$339,629,136	\$361,169,141	\$383,139,947	\$403,107,761	\$423,474,932	\$485,392,729	\$506,582,734	\$528,196,538	\$528,196,538
Commercial	\$128,524,451	\$140,642,860	\$151,549,355	\$176,011,408	\$187,358,525	\$198,932,585	\$210,738,126	\$222,610,395	\$234,720,109	\$269,707,892	\$282,306,839	\$295,157,764	\$295,157,764
Base	\$67,558,133	\$67,558,133	\$67,558,133	\$71,693,231	\$71,693,231	\$71,693,231	\$71,693,231	\$71,693,231	\$71,693,231	\$76,081,430	\$76,081,430	\$76,081,430	\$76,081,430
Total Value	\$425,478,264	\$462,488,038	\$493,692,162	\$566,216,122	\$598,680,892	\$631,794,957	\$665,571,304	\$697,411,387	\$729,888,272	\$831,182,051	\$864,971,002	\$899,435,732	\$899,435,732
Incremental Value	\$365,488,575	\$402,498,350	\$433,702,473	\$506,226,434	\$538,691,203	\$571,805,269	\$605,581,615	\$637,421,698	\$669,898,583	\$771,192,363	\$804,981,314	\$839,446,044	\$839,446,044



Exhibit 53
Estimated Development Potential and Construction Value--Hambright Station 2010 - 2035

		2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Annual New														
Residential Units		148	148	148	148	148	122	122	122	122	122	137	137	137
Apartments	_	63	63	63	63	63	44	44	44	44	44	49	49	49
Condos		0	0	0	0	0	0	0	0	0	0	10	10	10
Townhouses		42	42	42	42	42	31	31	31	31	31	30	30	30
Small Lot SFD		34	34	34	34	34	28	28	28	28	28	27	27	27
Conventional SFD		9	9	9	9	9	19	19	19	19	19	22	22	22
Office		26,432	26,432	26,432	26,432	26,432	69,428	69,428	69,428	69,428	69,428	62,155	62,155	62,155
Retail from Demand		22,741	22,741	22,741	22,741	22,741	48,104	48,104	48,104	48,104	48,104	45,805	45,805	45,805
Flex/Industrial		4,119	4,119	4,119	4,119	4,119	11,343	11,343	11,343	11,343	11,343	13,310	13,310	13,310
Cumulative														_
Residential Units		148	295	443	591	738	860	982	1,104	1,226	1,348	1,485	1,623	1,760
Apartments	_	63	125	188	251	314	357	401	444	488	531	580	629	678
Condos		0	0	0	0	0	0	0	0	0	0	10	20	30
Townhouses		42	84	126	167	209	241	272	303	334	366	395	425	455
Small Lot SFD		34	69	103	138	172	200	228	256	284	312	339	366	392
Conventional SFD		9	17	26	35	43	62	82	101	120	139	161	183	206
Office		26,432	52,863	79,295	105,726	132,158	201,586	271,014	340,441	409,869	479,297	541,452	603,608	665,763
Retail		22,741	45,481	68,222	90,963	113,703	161,807	209,910	258,014	306,118	354,221	400,026	445,831	491,635
Flex/Industrial		4,119	8,238	12,357	16,475	20,594	31,937	43,280	54,622	65,965	77,308	90,618	103,928	117,239
Value of New Construction														
Residential Units														
Apartments	\$136,000	\$8,700,744	\$8,874,759	\$9,052,254	\$9,233,299	\$9,417,965	\$6,664,436	\$6,797,724	\$6,933,679	\$7,072,352	\$7,213,800	\$8,252,668	\$8,417,721	\$8,586,076
Condos	\$154,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,889,631	\$1,927,424	\$1,965,972
Townhouses	\$170,000	\$7,258,373	\$7,403,541	\$7,551,612	\$7,702,644	\$7,856,697	\$5,989,822	\$6,109,619	\$6,231,811	\$6,356,447	\$6,483,576	\$6,257,869	\$6,383,026	\$6,510,686
Small Lot SFD	\$240,000	\$8,426,234	\$8,594,759	\$8,766,654	\$8,941,987	\$9,120,827	\$7,568,416	\$7,719,785	\$7,874,180	\$8,031,664	\$8,192,297	\$7,990,510	\$8,150,320	\$8,313,327
Conventional	\$205,000	\$1,814,619	\$1,850,911	\$1,887,930	\$1,925,688	\$1,964,202	\$4,400,462	\$4,488,472	\$4,578,241	\$4,669,806	\$4,763,202	\$5,706,675	\$5,820,808	\$5,937,224
Office	\$223	\$6,015,506	\$6,135,816	\$6,258,532	\$6,383,703	\$6,511,377	\$17,445,468	\$17,794,377	\$18,150,264	\$18,513,270	\$18,883,535	\$17,243,597	\$17,588,469	\$17,940,238
Retail	\$238	\$5,526,421	\$5,636,950	\$5,749,689	\$5,864,683	\$5,981,976	\$12,906,850	\$13,164,987	\$13,428,286	\$13,696,852	\$13,970,789	\$13,569,119	\$13,840,501	\$14,117,311
Flex/Industrial	\$107	\$450,168	\$459,171	\$468,355	\$477,722	\$487,276	\$1,368,729	\$1,396,104	\$1,424,026	\$1,452,506	\$1,481,556	\$1,773,315	\$1,808,782	\$1,844,957
Total New Residential Value		\$26,199,970	\$26,723,970	\$27,258,449	\$27,803,618	\$28,359,690	\$24,623,137	\$25,115,599	\$25,617,911	\$26,130,270	\$26,652,875	\$30,097,352	\$30,699,300	\$31,313,285
Total New Non-Res Value		\$11,992,095	\$12,231,937	\$12,476,575	\$12,726,107	\$12,980,629	\$31,721,046	\$32,355,467	\$33,002,577	\$33,662,628	\$34,335,881	\$32,586,031	\$33,237,752	\$33,902,507
Total New Value Added		\$38,192,065	\$38,955,906	\$39,735,024	\$40,529,725	\$41,340,319	\$56,344,183	\$57,471,067	\$58,620,488	\$59,792,898	\$60,988,756	\$62,683,384	\$63,937,051	\$65,215,792
Total New Residential Value Ne	t Land Base	\$20,959,976	\$21,379,176	\$21,806,759	\$22,242,894	\$22,687,752	\$19,698,509	\$20,092,480	\$20,494,329	\$20,904,216	\$21,322,300	\$24,077,882	\$24,559,440	\$25,050,628
Total New Non-Res Value Net L		\$9,593,676	\$9,785,549	\$9,981,260	\$10,180,885	\$10,384,503	\$25,376,837	\$25,884,374	\$26,402,061	\$26,930,102	\$27,468,704	\$26,068,825	\$26,590,201	\$27,122,005
Total New Value Added Net Lar	nd Base	\$30,553,652	\$31,164,725	\$31,788,019	\$32,423,780	\$33,072,255	\$45,075,346	\$45,976,853	\$46,896,390	\$47,834,318	\$48,791,005	\$50,146,707	\$51,149,641	\$52,172,634



	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Cumulative Value of New Construction													
Residential	\$26,199,970	\$52,923,940	\$80,182,389	\$107,986,006	\$136,345,697	\$160,968,833	\$186,084,433	\$211,702,344	\$237,832,614	\$264,485,489	\$294,582,841	\$325,282,141	\$356,595,426
Commercial	\$11,992,095	\$24,224,031	\$36,700,607	\$49,426,713	\$62,407,342	\$94,128,389	\$126,483,856	\$159,486,432	\$193,149,060	\$227,484,941	\$260,070,972	\$293,308,724	\$327,211,230
Cumulative Value of New Construction Net Base I	Land Value @ 20	%											
Residential	\$20,959,976	\$42,339,152	\$64,145,911	\$86,388,805	\$109,076,557	\$128,775,067	\$148,867,546	\$169,361,875	\$190,266,091	\$211,588,391	\$235,666,273	\$260,225,713	\$285,276,341
Commercial	\$9,593,676	\$19,379,225	\$29,360,485	\$39,541,371	\$49,925,874	\$75,302,711	\$101,187,085	\$127,589,146	\$154,519,248	\$181,987,953	\$208,056,778	\$234,646,979	\$261,768,984
County Reassessments													
Increased New Residential Value Net Land Base					\$2,582,772						\$17,360,046		
Increased New Commercial Value Net Land Base					\$1,182,171						\$11,350,906		
Increased Base Value	\$0	\$0	\$0	\$0	\$519,087	\$0	\$0	\$0	\$0	\$0	\$550,859	\$0	\$0
Total Value w/ Reassessments													
Residential	\$20,959,976	\$42,339,152	\$64,145,911	\$86,388,805	\$111,659,329	\$131,357,839	\$151,450,318	\$171,944,647	\$192,848,863	\$214,171,163	\$255,609,092	\$280,168,531	\$305,219,160
Commercial	\$9,593,676	\$19,379,225	\$29,360,485	\$39,541,371	\$51,108,045	\$76,484,882	\$102,369,256	\$128,771,317	\$155,701,419	\$183,170,124	\$220,589,855	\$247,180,056	\$274,302,061
Est YE 2010 Base Value ¹ \$8,480,699	\$8,480,699	\$8,480,699	\$8,480,699	\$8,480,699	\$8,999,786	\$8,999,786	\$8,999,786	\$8,999,786	\$8,999,786	\$8,999,786	\$9,550,645	\$9,550,645	\$9,550,645
Total Value	\$39,034,351	\$70,199,076	\$101,987,096	\$134,410,875	\$171,767,160	\$216,842,507	\$262,819,360	\$309,715,750	\$357,550,069	\$406,341,073	\$485,749,591	\$536,899,232	\$589,071,866
Incremental Value	\$30,553,652	\$61,718,377	\$93,506,396	\$125,930,176	\$163,286,461	\$208,361,807	\$254,338,661	\$301,235,051	\$349,069,369	\$397,860,374	\$477,268,892	\$528,418,533	\$580,591,167



¹ Based on data obtained from Mecklenburg County and adjusted downward by 8.5% to account for change in residential and commercial property values between YE 2008 and 3Q 2010.



Exhibit 53
Estimated Development Potential and Construction Value--Hambright Station 2010 - 2035

	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	TOTAL
Annual New													
Residential Units	137	137	119	119	119	119	119	104	104	104	104	104	3,147
Apartments	49	49	44	44	44	44	44	46	46	46	46	46	1,225
Condos	10	10	10	10	10	10	10	8	8	8	8	8	139
Townhouses	30	30	29	29	29	29	29	25	25	25	25	25	782
Small Lot SFD	27	27	19	19	19	19	19	18	18	18	18	18	631
Conventional SFD	22	22	17	1 <i>7</i>	17	17	17	6	6	6	6	6	370
Office	62,155	62,155	57,383	57,383	57,383	57,383	57,383	53,853	53,853	53,853	53,853	53,853	1,346,249
Retail from Demand	45,805	45,805	27,454	27,454	27,454	27,454	27,454	30,876	30,876	30,876	30,876	30,876	874,892
Flex/Industrial	13,310	13,310	13,625	13,625	13,625	13,625	13,625	13,053	13,053	13,053	13,053	13,053	277,250
Cumulative													_
Residential Units	1,897	2,035	2,154	2,272	2,391	2,510	2,629	2,732	2,836	2,939	3,043	3,147	
Apartments	726	775	819	863	907	951	995	1,041	1,087	1,133	1,179	1,225	
Condos	39	49	59	69	78	88	97	106	114	122	130	139	
Townhouses	484	514	543	572	600	629	658	683	708	732	757	782	
Small Lot SFD	419	446	465	483	502	521	540	558	576	595	613	631	
Conventional SFD	228	251	268	286	303	321	338	344	351	357	364	370	
Office	727,918	790,073	847,456	904,838	962,221	1,019,603	1,076,986	1,130,838	1,184,691	1,238,543	1,292,396	1,346,249	
Retail	537,440	583,244	610,698	638,152	665,605	693,059	720,513	751,389	782,264	813,140	844,016	874,892	
Flex/Industrial	130,549	143,859	157,484	171,109	184,734	198,359	211,985	225,038	238,091	251,144	264,197	277,250	
Value of New Construction												I	
Residential Units													
Apartments	\$8,757,797	\$8,932,953	\$8,218,837	\$8,383,214	\$8,550,878	\$8,721,896	\$8,896,334	\$9,455,290	\$9,644,396	\$9,837,284	\$10,034,029	\$10,234,710	214,885,094
Condos	\$2,005,291	\$2,045,397	\$2,035,737	\$2,076,452	\$2,117,981	\$2,160,340	\$2,203,547	\$1,924,648	\$1,963,141	\$2,002,404	\$2,042,452	\$2,083,301	30,443,716
Townhouses	\$6,640,900	\$6,773,718	\$6,741,726	\$6,876,560	\$7,014,092	\$7,154,373	\$7,297,461	\$6,373,834	\$6,501,310	\$6,631,337	\$6,763,963	\$6,899,243	169,764,241
Small Lot SFD	\$8,479,593	\$8,649,185	\$6,167,337	\$6,290,684	\$6,416,497	\$6,544,827	\$6,675,724	\$6,684,317	\$6,818,004	\$6,954,364	\$7,093,451	\$7,235,320	191,700,264
Conventional SFD	\$6,055,969	\$6,177,088	\$4,920,468	\$5,018,877	\$5,119,255	\$5,221,640	\$5,326,073	\$1,979,019	\$2,018,599	\$2,058,971	\$2,100,151	\$2,142,154	97,946,504
Office	\$18,299,043	\$18,665,024	\$17,576,432	\$17,927,961	\$18,286,520	\$18,652,251	\$19,025,296	\$18,212,010	\$18,576,250	\$18,947,775	\$19,326,731	\$19,713,265	398,072,708
Retail	\$14,399,657	\$14,687,650	\$8,979,341	\$9,158,928	\$9,342,107	\$9,528,949	\$9,719,528	\$11,149,757	\$11,372,752	\$11,600,207	\$11,832,211	\$12,068,855	271,294,354
Flex/Industrial	\$1,881,856	\$1,919,494	\$2,004,196	\$2,044,280	\$2,085,166	\$2,126,869	\$2,169,407	\$2,119,898	\$2,162,296	\$2,205,542	\$2,249,653	\$2,294,646	40,155,972
Total New Residential Value	\$31,939,551	\$32,578,342	\$28,084,105	\$28,645,787	\$29,218,702	\$29,803,076	\$30,399,138	\$26,417,108	\$26,945,450	\$27,484,359	\$28,034,046	\$28,594,727	\$704,739,818
Total New Commercial Value	\$34,580,557	\$35,272,168	\$28,559,970	\$29,131,169	\$29,713,793	\$30,308,068	\$30,914,230	\$31,481,665	\$32,111,298	\$32,753,524	\$33,408,595	\$34,076,767	\$709,523,033
Total New Value Added	\$66,520,108	\$67,850,510	\$56,644,074	\$57,776,956	\$58,932,495	\$60,111,145	\$61,313,368	\$57,898,773	\$59,056,748	\$60,237,883	\$61,442,641	\$62,671,494	\$1,414,262,852
Total New Residential Value	\$25,551,641	\$26,062,674	\$22,467,284	\$22,916,629	\$23,374,962	\$23,842,461	\$24,319,310	\$21,133,686	\$21,556,360	\$21,987,487	\$22,427,237	\$22,875,782	\$563,791,854
Total New Commercial Value	\$27,664,445	\$28,217,734	\$22,847,976	\$23,304,935	\$23,771,034	\$24,246,455	\$24,731,384	\$25,185,332	\$25,689,039	\$26,202,819	\$26,726,876	\$27,261,413	\$567,618,427
Total New Value Added	\$53,216,086	\$54,280,408	\$45,315,259	\$46,221,565	\$47,145,996	\$48,088,916	\$49,050,694	\$46,319,018	\$47,245,399	\$48,190,307	\$49,154,113	\$50,137,195	\$1,131,410,281



	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	TOTAL
Cumulative Value of New Construction	on												
Residential	\$388,534,978	\$421,113,320	\$449,197,424	\$477,843,211	\$507,061,913	\$536,864,990	\$567,264,128	\$593,681,236	\$620,626,686	\$648,111,045	\$676,145,091	\$704,739,818	\$704,739,818
Commercial	\$361,791,787	\$397,063,955	\$425,623,925	\$454,755,094	\$484,468,886	\$514,776,955	\$545,691,185	\$577,172,850	\$609,284,148	\$642,037,672	\$675,446,267	\$709,523,033	\$709,523,033
Cumulative Value of New Construction	on												
Residential	\$310,827,982	\$336,890,656	\$359,357,940	\$382,274,569	\$405,649,531	\$429,491,992	\$453,811,302	\$474,944,989	\$496,501,349	\$518,488,836	\$540,916,073	\$563,791,854	\$563,791,854
Commercial	\$289,433,430	\$317,651,164	\$340,499,140	\$363,804,075	\$387,575,109	\$411,821,564	\$436,552,948	\$461,738,280	\$487,427,318	\$513,630,138	\$540,357,013	\$567,618,427	\$567,618,427
Increased New Residential Value Increased New Commercial Value				\$34,637,724 \$31,356,420						\$55,030,054 \$51,911,424			\$109,610,597 \$95,800,921
Increased New Commercial Value				\$31,356,420						\$51,911,424			\$95,800,921
Increased Base Value	\$0	\$0	\$0	\$584,576	\$0	\$0	\$0	\$0	\$0	\$620,357	\$0	\$0	\$2,274,878
Total Value w/ Reassessments													
Residential	\$330,770,801	\$356,833,474	\$379,300,758	\$436,855,111	\$460,230,073	\$484,072,534	\$508,391,845	\$529,525,531	\$551,081,891	\$628,099,432	\$650,526,669	\$673,402,451	\$673,402,451
Commercial	\$301,966,507	\$330,184,241	\$353,032,217	\$407,693,572	\$431,464,606	\$455,711,061	\$480,442,445	\$505,627,777	\$531,316,815	\$609,431,059	\$636,157,935	\$663,419,348	\$663,419,348
Base	\$9,550,645	\$9,550,645	\$9,550,645	\$10,135,221	\$10,135,221	\$10,135,221	\$10,135,221	\$10,135,221	\$10,135,221	\$10,755,578	\$10,755,578	\$10,755,578	\$10,755,578
Total Value	\$642,287,952	\$696,568,361	\$741,883,620	\$854,683,904	\$901,829,900	\$949,918,816	\$998,969,510	\$1,045,288,528	\$1,092,533,927	\$1,248,286,069	\$1,297,440,181	\$1,347,577,376	\$1,347,577,376
Incremental Value	\$633,807,253	\$688,087,661	\$733,402,921	\$846,203,205	\$893,349,201	\$941,438,116	\$990,488,811	\$1,036,807,829	\$1,084,053,228	\$1,239,805,369	\$1,288,959,482	\$1,339,096,677	\$1,339,096,677



Exhibit 54
Estimated Development Potential and Construction Value--Huntersville Station 2010 - 2035

		2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Annual New														
Residential Units		34	34	34	34	34	50	50	50	50	50	79	79	79
Apartments	_	7	7	7	7	7	7	7	7	7	7	24	24	24
Condos		0	0	0	0	0	3	3	3	3	3	6	6	6
Townhouses		12	12	12	12	12	9	9	9	9	9	18	18	18
Small Lot SFD		7	7	7	7	7	21	21	21	21	21	20	20	20
Conventional SFD		9	9	9	9	9	10	10	10	10	10	11	11	11
Office		2,643	2,643	2,643	2,643	2,643	4,959	4,959	4,959	4,959	4,959	4,440	4,440	4,440
Retail from Demand		2,843	2,843	2,843	2,843	2,843	3,608	3,608	3,608	3,608	3,608	3,435	3,435	3,435
Flex/Industrial		2,059	2,059	2,059	2,059	2,059	2,836	2,836	2,836	2,836	2,836	1,065	1,065	1,065
Cumulative														_
Residential Units		34	69	103	138	172	223	273	323	374	424	503	583	662
Apartments	_	7	14	21	28	35	42	49	57	64	71	96	120	144
Condos		0	0	0	0	0	3	6	9	13	16	22	27	33
Townhouses		12	24	36	48	60	69	79	88	97	107	124	142	160
Small Lot SFD		7	14	21	28	34	55	76	97	118	139	160	180	200
Conventional SFD		9	17	26	35	43	53	62	72	82	91	102	113	125
Office		2,643	5,286	7,929	10,573	13,216	18,175	23,134	28,093	33,052	38,011	42,451	46,891	51,330
Retail		2,843	5,685	8,528	11,370	14,213	17,821	21,428	25,036	28,644	32,252	35,687	39,122	42,558
Flex/Industrial		2,059	4,119	6,178	8,238	10,297	13,133	15,968	18,804	21,640	24,476	25,540	26,605	27,670
Value of New Construction														
Residential Units														
Apartments	\$123,000	\$874,339	\$891,826	\$909,663	\$927,856	\$946,413	\$1,004,566	\$1,024,657	\$1,045,150	\$1,066,053	\$1,087,374	\$3,731,905	\$3,806,543	\$3,882,674
Condos	\$143,000	\$0	\$0	\$0	\$0	\$0	\$503,850	\$513,927	\$524,205	\$534,689	\$545,383	\$1,052,794	\$1,073,850	\$1,095,327
Townhouses	\$165,000	\$2,012,826	\$2,053,083	\$2,094,144	\$2,136,027	\$2,178,748	\$1,744,095	\$1,778,977	\$1,814,557	\$1,850,848	\$1,887,865	\$3,644,288	\$3,717,174	\$3,791,517
Small Lot SFD	\$225,000	\$1,579,919	\$1,611,517	\$1,643,748	\$1,676,623	\$1,710,155	\$5,321,543	\$5,427,974	\$5,536,533	\$5,647,264	\$5,760,209	\$5,618,328	\$5,730,694	\$5,845,308
Conventional	\$190,000	\$1,681,842	\$1,715,479	\$1,749,788	\$1,784,784	\$1,820,480	\$2,039,239	\$2,080,023	\$2,121,624	\$2,164,056	\$2,207,338	\$2,644,557	\$2,697,448	\$2,751,397
Office	\$201	\$541,395	\$552,223	\$563,268	\$574,533	\$586,024	\$1,121,494	\$1,143,924	\$1,166,803	\$1,190,139	\$1,213,942	\$1,108,517	\$1,130,687	\$1,153,301
Retail	\$214	\$621,722	\$634,157	\$646,840	\$659,777	\$672,972	\$871,212	\$888,637	\$906,409	\$924,538	\$943,028	\$915,916	\$934,234	\$952,919
Flex/Industrial	\$96	\$202,576	\$206,627	\$210,760	\$214,975	\$219,274	\$307,964	\$314,123	\$320,406	\$326,814	\$333,350	\$127,679	\$130,232	\$132,837
Total New Residential Value		\$6,148,927	\$6,271,905	\$6,397,343	\$6,525,290	\$6,655,796	\$10,613,292	\$10,825,558	\$11,042,069	\$11,262,911	\$11,488,169	\$16,691,872	\$17,025,709	\$17,366,223
Total New Non-Res Value		\$1,365,693	\$1,393,007	\$1,420,867	\$1,449,285	\$1,478,270	\$2,300,671	\$2,346,684	\$2,393,618	\$2,441,490	\$2,490,320	\$2,152,111	\$2,195,153	\$2,239,056
Total New Value Added		\$7,514,620	\$7,664,912	\$7,818,211	\$7,974,575	\$8,134,066	\$12,913,963	\$13,172,242	\$13,435,687	\$13,704,401	\$13,978,489	\$18,843,983	\$19,220,862	\$19,605,280
Total New Residential Value Ne	t Land Base	\$4,919,141	\$5,017,524	\$5,117,875	\$5,220,232	\$5,324,637	\$8,490,634	\$8,660,446	\$8,833,655	\$9,010,328	\$9,190,535	\$13,353,497	\$13,620,567	\$13,892,979
Total New Non-Res Value Net L	and Base	\$1,092,555	\$1,114,406	\$1,136,694	\$1,159,428	\$1,182,616	\$1,840,537	\$1,877,347	\$1,914,894	\$1,953,192	\$1,992,256	\$1,721,689	\$1,756,123	\$1,791,245
Total New Value Added Net Lan	nd Base	\$6,011,696	\$6,131,930	\$6,254,569	\$6,379,660	\$6,507,253	\$10,331,170	\$10,537,794	\$10,748,550	\$10,963,521	\$11,182,791	\$15,075,186	\$15,376,690	\$15,684,224



	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Cumulative Value of New Construction													
Residential	\$6,148,927	\$12,420,832	\$18,818,175	\$25,343,465	\$31,999,261	\$42,612,553	\$53,438,111	\$64,480,180	\$75,743,091	\$87,231,260	\$103,923,131	\$120,948,840	\$138,315,064
Commercial	\$1,365,693	\$2,758,701	\$4,179,568	\$5,628,853	\$7,107,123	\$9,407,794	\$11,754,478	\$14,148,096	\$16,589,586	\$19,079,906	\$21,232,018	\$23,427,171	\$25,666,227
Cumulative Value of New Construction Net Base	Land Value @ 20)%											
Residential	\$4,919,141	\$9,936,665	\$15,054,540	\$20,274,772	\$25,599,409	\$34,090,043	\$42,750,489	\$51,584,144	\$60,594,473	\$69,785,008	\$83,138,505	\$96,759,072	\$110,652,051
Commercial	\$1,092,555	\$2,206,961	\$3,343,655	\$4,503,082	\$5,685,699	\$7,526,235	\$9,403,583	\$11,318,477	\$13,271,669	\$15,263,925	\$16,985,614	\$18,741,737	\$20,532,982
County Reassessments													
Increased New Residential Value Net Land Base					\$606,156						\$4,879,183		
Increased New Commercial Value Net Land Base					\$134,629						\$1,074,261		
Increased Base Value	\$0	\$0	\$0	\$0	\$5,525,082	\$0	\$0	\$0	\$0	\$0	\$5,863,261	\$0	\$0
Total Value w/ Reassessments													
Residential	\$4,919,141	\$9,936,665	\$15,054,540	\$20,274,772	\$26,205,565	\$34,696,199	\$43,356,645	\$52,190,301	\$61,200,629	\$70,391,164	\$88,623,844	\$102,244,411	\$116,137,390
Commercial	\$1,092,555	\$2,206,961	\$3,343,655	\$4,503,082	\$5,820,328	\$7,660,864	\$9,538,212	\$11,453,106	\$13,406,298	\$15,398,554	\$18,194,504	\$19,950,627	\$21,741,872
Est YE 2010 Base Value ¹ \$90,267,312	\$90,267,312	\$90,267,312	\$90,267,312	\$90,267,312	\$95,792,394	\$95,792,394	\$95,792,394	\$95,792,394	\$95,792,394	\$95,792,394	\$101,655,654	\$101,655,654	\$101,655,654
Total Value	\$96,279,008	\$102,410,938	\$108,665,507	\$115,045,166	\$127,818,286	\$138,149,457	\$148,687,250	\$159,435,800	\$170,399,321	\$181,582,112	\$208,474,003	\$223,850,693	\$239,534,916
Incremental Value	\$6,011,696	\$12,143,626	\$18,398,195	\$24,777,854	\$37,550,974	\$47,882,145	\$58,419,938	\$69,168,488	\$80,132,009	\$91,314,800	\$118,206,691	\$133,583,381	\$149,267,604



¹ Based on data obtained from Mecklenburg County and adjusted downward by 8.5% to account for change in residential and commercial property values between YE 2008 and 3Q 2010.



Exhibit 54
Estimated Development Potential and Construction Value--Huntersville Station 2010 - 2035

	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	TOTAL
Annual New													
Residential Units	79	79	73	73	73	73	73	69	69	69	69	69	1,530
Apartments	24	24	22	22	22	22	22	23	23	23	23	23	418
Condos	6	6	8	8	8	8	8	12	12	12	12	12	146
Townhouses	18	18	15	15	15	15	15	12	12	12	12	12	334
Small Lot SFD	20	20	19	19	19	19	19	18	18	18	18	18	425
Conventional SFD	11	11	9	9	9	9	9	3	3	3	3	3	207
Office	4,440	4,440	4,099	4,099	4,099	4,099	4,099	3,847	3,847	3,847	3,847	3,847	99,937
Retail from Demand	3,435	3,435	2,941	2,941	2,941	2,941	2,941	2,895	2,895	2,895	2,895	2,895	78,609
Flex/Industrial	1,065	1,065	1,090	1,090	1,090	1,090	1,090	0	0	0	0	0	35,250
Cumulative													
Residential Units	741	821	893	966	1,039	1,111	1,184	1,253	1,322	1,391	1,461	1,530	
Apartments	169	193	215	237	259	281	303	326	349	372	395	418	
Condos	39	45	53	61	69	77	85	97	109	122	134	146	
Townhouses	178	196	211	226	241	257	272	284	297	309	321	334	
Small Lot SFD	220	240	259	277	296	315	333	352	370	389	407	425	
Conventional SFD	136	147	156	164	173	182	191	194	197	200	203	207	
Office	55,770	60,210	64,309	68,407	72,506	76,605	80,704	84,550	88,397	92,243	96,090	99,937	
Retail	45,993	49,428	52,370	55,311	58,253	61,194	64,136	67,030	69,925	72,820	75,714	78,609	
Flex/Industrial	28,735	29,800	30,890	31,980	33,070	34,160	35,250	35,250	35,250	35,250	35,250	35,250	
Value of New Construction												Į.	
Residential Units													
Apartments	\$3,960,327	\$4,039,534	\$3,716,606	\$3,790,939	\$3,866,757	\$3,944,093	\$4,022,974	\$4,275,738	\$4,361,253	\$4,448,478	\$4,537,447	\$4,628,196	70,791,362
Condos	\$1,117,234	\$1,139,578	\$1,542,507	\$1,573,357	\$1,604,824	\$1,636,921	\$1,669,659	\$2,680,760	\$2,734,375	\$2,789,062	\$2,844,843	\$2,901,740	30,078,886
Townhouses	\$3,867,348	\$3,944,695	\$3,454,936	\$3,524,035	\$3,594,516	\$3,666,406	\$3,739,734	\$3,093,184	\$3,155,048	\$3,218,149	\$3,282,512	\$3,348,162	72,592,873
Small Lot SFD	\$5,962,214	\$6,081,458	\$5,781,878	\$5,897,516	\$6,015,466	\$6,135,776	\$6,258,491	\$6,266,548	\$6,391,878	\$6,519,716	\$6,650,110	\$6,783,113	127,853,978
Conventional SFD	\$2,806,425	\$2,862,553	\$2,280,217	\$2,325,821	\$2,372,338	\$2,419,784	\$2,468,180	\$917,106	\$935,448	\$954,157	\$973,241	\$992,705	49,766,030
Office	\$1,176,367	\$1,199,894	\$1,129,914	\$1,152,512	\$1,175,562	\$1,199,073	\$1,223,055	\$1,170,772	\$1,194,188	\$1,218,071	\$1,242,433	\$1,267,281	26,395,372
Retail	\$971,977	\$991,416	\$865,865	\$883,182	\$900,846	\$918,863	\$937,240	\$940,761	\$959,576	\$978,767	\$998,343	\$1,018,310	21,937,506
Flex/Industrial	\$135,494	\$138,204	\$144,302	\$147,188	\$150,132	\$153,135	\$156,197	\$0	\$0	\$0	\$0	\$0	4,072,268
Total New Residential Value	\$17,713,548	\$18,067,819	\$16,776,145	\$17,111,668	\$17,453,901	\$17,802,979	\$18,159,039	\$17,233,335	\$17,578,002	\$17,929,562	\$18,288,153	\$18,653,916	\$351,083,129
Total New Commercial Value	\$2,283,838	\$2,329,514	\$2,140,081	\$2,182,882	\$2,226,540	\$2,271,071	\$2,316,492	\$2,111,533	\$2,153,763	\$2,196,839	\$2,240,775	\$2,285,591	\$52,405,146
Total New Value Added	\$19,997,385	\$20,397,333	\$18,916,225	\$19,294,550	\$19,680,441	\$20,074,050	\$20,475,531	\$19,344,868	\$19,731,765	\$20,126,401	\$20,528,929	\$20,939,507	\$403,488,276
Total New Residential Value	\$14,170,838	\$14,454,255	\$13,420,916	\$13,689,334	\$13,963,121	\$14,242,383	\$14,527,231	\$13,786,668	\$14,062,401	\$14,343,650	\$14,630,522	\$14,923,133	\$280,866,503
Total New Commercial Value	\$1,827,070	\$1,863,611	\$1,712,065	\$1,746,306	\$1,781,232	\$1,816,857	\$1,853,194	\$1,689,226	\$1,723,011	\$1,757,471	\$1,792,620	\$1,828,473	\$41,924,117
Total New Value Added	\$15,997,908	\$16,317,866	\$15,132,980	\$15,435,640	\$15,744,353	\$16,059,240	\$16,380,425	\$15,475,894	\$15,785,412	\$16,101,120	\$16,423,143	\$16,751,606	\$322,790,621





	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	TOTAL
Cumulative Value of New Construction	on												
Residential	\$156,028,611	\$174,096,430	\$190,872,575	\$207,984,242	\$225,438,143	\$243,241,123	\$261,400,161	\$278,633,496	\$296,211,498	\$314,141,060	\$332,429,213	\$351,083,129	\$351,083,129
Commercial	\$27,950,065	\$30,279,579	\$32,419,660	\$34,602,542	\$36,829,082	\$39,100,153	\$41,416,645	\$43,528,178	\$45,681,941	\$47,878,780	\$50,119,555	\$52,405,146	\$52,405,146
Cumulative Value of New Construction	on												
Residential	\$124,822,889	\$139,277,144	\$152,698,060	\$166,387,394	\$180,350,515	\$194,592,898	\$209,120,129	\$222,906,797	\$236,969,199	\$251,312,848	\$265,943,371	\$280,866,503	\$280,866,503
Commercial	\$22,360,052	\$24,223,663	\$25,935,728	\$27,682,034	\$29,463,266	\$31,280,122	\$33,133,316	\$34,822,542	\$36,545,553	\$38,303,024	\$40,095,644	\$41,924,117	\$41,924,117
County Reassessments													
Increased New Residential Value				\$13,105,283						\$24,266,989			\$42,857,611
Increased New Commercial Value				\$2,487,399						\$3,973,078			\$7,669,367
Increased Base Value	\$0	\$0	\$0	\$6,222,139	\$0	\$0	\$0	\$0	\$0	\$6,602,984	\$0	\$0	\$24,213,466
Total Value w/ Reassessments													
Residential	\$130,308,228	\$144,762,483	\$158,183,399	\$184,978,017	\$198,941,137	\$213,183,521	\$227,710,752	\$241,497,420	\$255,559,821	\$294,170,459	\$308,800,982	\$323,724,115	\$323,724,115
Commercial	\$23,568,942	\$25,432,553	\$27,144,618	\$31,378,323	\$33,159,555	\$34,976,411	\$36,829,605	\$38,518,831	\$40,241,842	\$45,972,391	\$47,765,011	\$49,593,484	\$49,593,484
Base	\$101,655,654	\$101,655,654	\$101,655,654	\$107,877,794	\$107,877,794	\$107,877,794	\$107,877,794	\$107,877,794	\$107,877,794	\$114,480,778	\$114,480,778	\$114,480,778	\$114,480,778
Total Value	\$255,532,825	\$271,850,691	\$286,983,671	\$324,234,133	\$339,978,486	\$356,037,726	\$372,418,150	\$387,894,045	\$403,679,457	\$454,623,628	\$471,046,771	\$487,798,377	\$487,798,377
Incremental Value	\$165,265,513	\$181,583,379	\$196,716,359	\$233,966,821	\$249,711,174	\$265,770,414	\$282,150,838	\$297,626,733	\$313,412,145	\$364,356,316	\$380,779,459	\$397,531,065	\$397,531,065



Exhibit 55
Estimated Development Potential and Construction Value--Caldwell-Sam Furr Station 2010 - 2035

		2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Annual New														
Residential Units		57	57	57	57	57	67	67	67	67	67	89	89	89
Apartments	•	14	14	14	14	14	15	15	15	15	15	24	24	24
Condos		0	0	0	0	0	0	0	0	0	0	0	0	0
Townhouses		12	12	12	12	12	13	13	13	13	13	16	16	16
Small Lot SFD		14	14	14	14	14	21	21	21	21	21	27	27	27
Conventional SFD		17	17	17	17	17	19	19	19	19	19	22	22	22
Office		2,203	2,203	2,203	2,203	2,203	5,951	5,951	5,951	5,951	5,951	9,767	9,767	9,767
Retail from Demand		0	0	0	0	0	6,013	6,013	6,013	6,013	6,013	7,634	7,634	7,634
Flex/Industrial		2,059	2,059	2,059	2,059	2,059	2,836	2,836	2,836	2,836	2,836	2,662	2,662	2,662
Cumulative														
Residential Units		57	114	171	228	285	352	419	486	553	621	710	799	889
Apartments	•	14	28	42	56	70	84	99	113	128	142	167	191	215
Condos		0	0	0	0	0	0	0	0	0	0	0	0	C
Townhouses		12	24	36	48	60	72	85	97	110	122	138	154	170
Small Lot SFD		14	28	41	55	69	90	111	132	153	174	201	227	254
Conventional SFD		17	35	52	69	87	106	125	144	163	182	204	227	249
Office		2,203	4,405	6,608	8,811	11,013	16,964	22,915	28,866	34,817	40,768	50,535	60,302	70,070
Retail		0	0	0	0	0	6,013	12,026	18,039	24,052	30,065	37,699	45,333	52,967
Flex/Industrial		2,059	4,119	6,178	8,238	10,297	13,133	15,968	18,804	21,640	24,476	27,138	29,800	32,462
Value of New Construction														
Residential Units														
Apartments	\$123,000	\$1,748,679	\$1,783,652	\$1,819,326	\$1,855,712	\$1,892,826	\$2,009,131	\$2,049,314	\$2,090,300	\$2,132,106	\$2,174,748	\$3,731,905	\$3,806,543	\$3,882,674
Condos	\$143,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Townhouses	\$155,000	\$1,890,837	\$1,928,654	\$1,967,227	\$2,006,571	\$2,046,703	\$2,184,523	\$2,228,214	\$2,272,778	\$2,318,234	\$2,364,598	\$3,043,042	\$3,103,903	\$3,165,981
Small Lot SFD	\$240,000	\$3,370,494	\$3,437,903	\$3,506,661	\$3,576,795	\$3,648,331	\$5,676,312	\$5,789,838	\$5,905,635	\$6,023,748	\$6,144,223	\$7,990,510	\$8,150,320	\$8,313,327
Conventional	\$200,000	\$3,540,720	\$3,611,535	\$3,683,765	\$3,757,441	\$3,832,589	\$4,293,134	\$4,378,997	\$4,466,577	\$4,555,908	\$4,647,026	\$5,567,487	\$5,678,837	\$5,792,414
Office	\$201	\$451,163	\$460,186	\$469,390	\$478,778	\$488,353	\$1,345,793	\$1,372,709	\$1,400,163	\$1,428,167	\$1,456,730	\$2,438,737	\$2,487,512	\$2,537,262
Retail	\$214	\$0	\$0	\$0	\$0	\$0	\$1,452,021	\$1,481,061	\$1,510,682	\$1,540,896	\$1,571,714	\$2,035,368	\$2,076,075	\$2,117,597
Flex/Industrial	\$96	\$202,576	\$206,627	\$210,760	\$214,975	\$219,274	\$307,964	\$314,123	\$320,406	\$326,814	\$333,350	\$319,197	\$325,581	\$332,092
Total New Residential Value		\$10,550,729	\$10,761,744	\$10,976,979	\$11,196,518	\$11,420,449	\$14,163,101	\$14,446,363	\$14,735,290	\$15,029,996	\$15,330,596	\$20,332,945	\$20,739,604	\$21,154,396
Total New Non-Res Value		\$653,738	\$666,813	\$680,149	\$693,752	\$707,628	\$3,105,778	\$3,167,893	\$3,231,251	\$3,295,876	\$3,361,794	\$4,793,302	\$4,889,168	\$4,986,951
Total New Value Added		\$11,204,468	\$11,428,557	\$11,657,128	\$11,890,271	\$12,128,076	\$17,268,879	\$17,614,256	\$17,966,542	\$18,325,872	\$18,692,390	\$25,126,247	\$25,628,772	\$26,141,347
Total New Residential Value	Net Land Base	\$8,440,584	\$8,609,395	\$8,781,583	\$8,957,215	\$9,136,359	\$11,330,481	\$11,557,090	\$11,788,232	\$12,023,997	\$12,264,477	\$16,266,356	\$16,591,683	\$16,923,517
Total New Non-Res Value N		\$522,991	\$533,451	\$544,120	\$555,002	\$566,102	\$2,484,622	\$2,534,315	\$2,585,001	\$2,636,701	\$2,689,435	\$3,834,641	\$3,911,334	\$3,989,561
Total New Value Added Net	Land Base	\$8,963,574	\$9,142,846	\$9,325,703	\$9,512,217	\$9,702,461	\$13,815,103	\$14,091,405	\$14,373,233	\$14,660,698	\$14,953,912	\$20,100,997	\$20,503,017	\$20,913,078



Exhibit 55
Estimated Development Potential and Construction Value--Caldwell-Sam Furr Station 2010 - 2035

	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Cumulative Value of New Construction													
Residential	\$10,550,729	\$21,312,473	\$32,289,452	\$43,485,971	\$54,906,419	\$69,069,520	\$83,515,883	\$98,251,174	\$113,281,170	\$128,611,766	\$148,944,711	\$169,684,314	\$190,838,710
Commercial	\$653,738	\$1,320,552	\$2,000,701	\$2,694,454	\$3,402,081	\$6,507,859	\$9,675,752	\$12,907,004	\$16,202,880	\$19,564,674	\$24,357,976	\$29,247,143	\$34,234,095
Cumulative Value of New Construction Net Base	Land Value @ 20	%											
Residential	\$8,440,584	\$17,049,979	\$25,831,562	\$34,788,776	\$43,925,136	\$55,255,616	\$66,812,707	\$78,600,939	\$90,624,936	\$102,889,413	\$119,155,769	\$135,747,452	\$152,670,968
Commercial	\$522,991	\$1,056,441	\$1,600,561	\$2,155,563	\$2,721,665	\$5,206,287	\$7,740,602	\$10,325,603	\$12,962,304	\$15,651,739	\$19,486,380	\$23,397,715	\$27,387,276
County Reassessments													
Increased New Residential Value Net Land Base					\$1,040,082						\$7,698,063		
Increased New Commercial Value Net Land Base	!				\$64,445						\$847,973		
Increased Base Value	\$0	\$0	\$0	\$0	\$4,908,168	\$0	\$0	\$0	\$0	\$0	\$5,208,587	\$0	\$0
Total Value w/ Reassessments													
Residential	\$8,440,584	\$17,049,979	\$25,831,562	\$34,788,776	\$44,965,218	\$56,295,699	\$67,852,789	\$79,641,022	\$91,665,018	\$103,929,495	\$127,893,914	\$144,485,597	\$161,409,113
Commercial	\$522,991	\$1,056,441	\$1,600,561	\$2,155,563	\$2,786,110	\$5,270,732	\$7,805,047	\$10,390,048	\$13,026,749	\$15,716,184	\$20,398,798	\$24,310,132	\$28,299,693
Est YE 2010 Base Value ¹ \$80,188,343	\$80,188,343	\$80,188,343	\$80,188,343	\$80,188,343	\$85,096,511	\$85,096,511	\$85,096,511	\$85,096,511	\$85,096,511	\$85,096,511	\$90,305,098	\$90,305,098	\$90,305,098
Total Value	\$89,151,917	\$98,294,763	\$107,620,465	\$117,132,682	\$132,847,839	\$146,662,942	\$160,754,347	\$175,127,580	\$189,788,278	\$204,742,190	\$238,597,810	\$259,100,827	\$280,013,905
Incremental Value	\$8,963,574	\$18,106,420	\$27,432,123	\$36,944,339	\$52,659,496	\$66,474,599	\$80,566,004	\$94,939,238	\$109,599,935	\$124,553,847	\$158,409,467	\$178,912,484	\$199,825,562



¹ Based on data obtained from Mecklenburg County and adjusted downward by 8.5% to account for change in residential and commercial property values between YE 2008 and 3Q 2010.



Exhibit 55
Estimated Development Potential and Construction Value--Caldwell-Sam Furr Station 2010 - 2035

	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	TOTAL
Annual New													
Residential Units	89	89	89	89	89	89	89	106	106	106	106	106	2,039
Apartments	24	24	22	22	22	22	22	23	23	23	23	23	489
Condos	0	0	0	0	0	0	0	8	8	8	8	8	41
Townhouses	16	16	15	15	15	15	15	25	25	25	25	25	402
Small Lot SFD	27	27	25	25	25	25	25	31	31	31	31	31	586
Conventional SFD	22	22	26	26	26	26	26	19	19	19	19	19	521
Office	9,767	9,767	9,837	9,837	9,837	9,837	9,837	9,232	9,232	9,232	9,232	9,232	184,949
Retail from Demand	7,634	7,634	6,537	6,537	6,537	6,537	6,537	6,432	6,432	6,432	6,432	6,432	133,081
Flex/Industrial	2,662	2,662	2,725	2,725	2,725	2,725	2,725	2,611	2,611	2,611	2,611	2,611	64,464
Cumulative													
Residential Units	978	1,067	1,156	1,245	1,333	1,422	1,510	1,616	1,722	1,827	1,933	2,039	
Apartments	240	264	286	308	330	352	374	397	420	443	466	489	
Condos	0	0	0	0	0	0	0	8	16	25	33	41	
Townhouses	186	201	217	232	248	263	278	303	328	353	377	402	
Small Lot SFD	281	308	333	358	383	408	433	463	494	524	555	586	
Conventional SFD	272	294	320	346	373	399	425	444	463	482	502	521	
Office	79,837	89,604	99,441	109,278	119,115	128,952	138,789	148,021	157,253	166,485	175,717	184,949	
Retail	60,601	68,235	74,772	81,308	87,845	94,382	100,918	107,351	113,783	120,216	126,648	133,081	
Flex/Industrial	35,124	37,786	40,511	43,236	45,961	48,686	51,411	54,021	56,632	59,243	61,853	64,464	
Value of New Construction													
Residential Units													
Apartments	\$3,960,327	\$4,039,534	\$3,716,606	\$3,790,939	\$3,866,757	\$3,944,093	\$4,022,974	\$4,275,738	\$4,361,253	\$4,448,478	\$4,537,447	\$4,628,196	80,569,259
Condos	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,787,173	\$1,822,916	\$1,859,375	\$1,896,562	\$1,934,494	9,300,520
Townhouses	\$3,229,300	\$3,293,886	\$3,278,329	\$3,343,896	\$3,410,774	\$3,478,989	\$3,548,569	\$5,811,437	\$5,927,665	\$6,046,219	\$6,167,143	\$6,290,486	84,347,959
Small Lot SFD	\$8,479,593	\$8,649,185	\$8,223,116	\$8,387,578	\$8,555,330	\$8,726,437	\$8,900,965	\$11,140,529	\$11,363,340	\$11,590,606	\$11,822,418	\$12,058,867	189,432,063
Conventional SFD	\$5,908,262	\$6,026,427	\$7,200,685	\$7,344,698	\$7,491,592	\$7,641,424	\$7,794,253	\$5,792,250	\$5,908,095	\$6,026,257	\$6,146,782	\$6,269,718	137,356,876
Office	\$2,588,008	\$2,639,768	\$2,711,792	\$2,766,028	\$2,821,349	\$2,877,776	\$2,935,331	\$2,809,853	\$2,866,050	\$2,923,371	\$2,981,838	\$3,041,475	50,777,583
Retail	\$2,159,949	\$2,203,148	\$1,924,145	\$1,962,627	\$2,001,880	\$2,041,918	\$2,082,756	\$2,090,579	\$2,132,391	\$2,175,039	\$2,218,540	\$2,262,910	39,041,294
Flex/Industrial	\$338,734	\$345,509	\$360,755	\$367,970	\$375,330	\$382,836	\$390,493	\$381,582	\$389,213	\$396,998	\$404,938	\$413,036	8,181,133
Total New Residential Value	\$21,577,484	\$22,009,033	\$22,418,737	\$22,867,111	\$23,324,454	\$23,790,943	\$24,266,761	\$28,807,127	\$29,383,269	\$29,970,935	\$30,570,353	\$31,181,760	\$501,006,677
Total New Commercial Value	\$5,086,690	\$5,188,424	\$4,996,692	\$5,096,626	\$5,198,559	\$5,302,530	\$5,408,580	\$5,282,014	\$5,387,654	\$5,495,407	\$5,605,316	\$5,717,422	\$98,000,010
Total New Value Added	\$26,664,174	\$27,197,457	\$27,415,429	\$27,963,737	\$28,523,012	\$29,093,472	\$29,675,342	\$34,089,141	\$34,770,924	\$35,466,342	\$36,175,669	\$36,899,182	\$599,006,687
Total New Residential Value	\$17,261,987	\$17,607,227	\$17,934,989	\$18,293,689	\$18,659,563	\$19,032,754	\$19,413,409	\$23,045,701	\$23,506,615	\$23,976,748	\$24,456,283	\$24,945,408	\$400,805,342
Total New Commercial Value	\$4,069,352	\$4,150,739	\$3,997,354	\$4,077,301	\$4,158,847	\$4,242,024	\$4,326,864	\$4,225,611	\$4,310,123	\$4,396,326	\$4,484,252	\$4,573,937	\$78,400,008
Total New Value Added	\$21,331,339	\$21,757,966	\$21,932,343	\$22,370,990	\$22,818,410	\$23,274,778	\$23,740,273	\$27,271,313	\$27,816,739	\$28,373,074	\$28,940,535	\$29,519,346	\$479,205,349





Exhibit 55
Estimated Development Potential and Construction Value--Caldwell-Sam Furr Station 2010 - 2035

	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	TOTAL
Cumulative Value of New Construction	on												
Residential	\$212,416,194	\$234,425,227	\$256,843,964	\$279,711,075	\$303,035,529	\$326,826,471	\$351,093,233	\$379,900,359	\$409,283,629	\$439,254,563	\$469,824,917	\$501,006,677	\$501,006,677
Commercial	\$39,320,785	\$44,509,209	\$49,505,901	\$54,602,527	\$59,801,086	\$65,103,616	\$70,512,196	\$75,794,210	\$81,181,865	\$86,677,272	\$92,282,588	\$98,000,010	\$98,000,010
Cumulative Value of New Construction	on												
Residential	\$169,932,955	\$187,540,182	\$205,475,171	\$223,768,860	\$242,428,423	\$261,461,177	\$280,874,586	\$303,920,287	\$327,426,903	\$351,403,651	\$375,859,933	\$400,805,342	\$400,805,342
Commercial	\$31,456,628	\$35,607,367	\$39,604,721	\$43,682,022	\$47,840,869	\$52,082,893	\$56,409,757	\$60,635,368	\$64,945,492	\$69,341,818	\$73,826,070	\$78,400,008	\$78,400,008
Increased New Residential Value Increased New Commercial Value				\$18,258,084 \$3,195,934						\$32,878,013 \$6,397,895			\$59,874,241 \$10,506,246
				. , ,									
Increased Base Value	\$0	\$0	\$0	\$5,527,394	\$0	\$0	\$0	\$0	\$0	\$5,865,715	\$0	\$0	\$21,509,865
Total Value w/ Reassessments													
Residential	\$178,671,100	\$196,278,327	\$214,213,316	\$250,765,089	\$269,424,652	\$288,457,406	\$307,870,815	\$330,916,516	\$354,423,132	\$411,277,892	\$435,734,175	\$460,679,583	\$460,679,583
Commercial	\$32,369,046	\$36,519,785	\$40,517,139	\$47,790,373	\$51,949,220	\$56,191,244	\$60,518,108	\$64,743,720	\$69,053,843	\$79,848,064	\$84,332,317	\$88,906,254	\$88,906,254
Base	\$90,305,098	\$90,305,098	\$90,305,098	\$95,832,492	\$95,832,492	\$95,832,492	\$95,832,492	\$95,832,492	\$95,832,492	\$101,698,208	\$101,698,208	\$101,698,208	\$101,698,208
Total Value	\$301,345,244	\$323,103,210	\$345,035,553	\$394,387,955	\$417,206,364	\$440,481,142	\$464,221,416	\$491,492,728	\$519,309,467	\$592,824,164	\$621,764,699	\$651,284,045	\$651,284,045
Incremental Value	\$221,156,901	\$242,914,867	\$264,847,210	\$314,199,612	\$337,018,022	\$360,292,800	\$384,033,073	\$411,304,386	\$439,121,125	\$512,635,821	\$541,576,356	\$571,095,702	\$571,095,702



		2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Annual New														
Residential Units		88	88	88	88	88	81	81	81	81	81	74	74	74
Apartments	-	21	21	21	21	21	22	22	22	22	22	8	8	8
Condos		6	6	6	6	6	6	6	6	6	6	8	8	8
Townhouses		18	18	18	18	18	12	12	12	12	12	16	16	16
Small Lot SFD		34	34	34	34	34	21	21	21	21	21	20	20	20
Conventional SFD		9	9	9	9	9	19	19	19	19	19	22	22	22
Office		4,405	4,405	4,405	4,405	4,405	6,943	6,943	6,943	6,943	6,943	4,440	4,440	4,440
Retail from Demand		5,330	5,330	5,330	5,330	5,330	6,765	6,765	6,765	6,765	6,765	6,441	6,441	6,441
Flex/Industrial		2,059	2,059	2,059	2,059	2,059	2,836	2,836	2,836	2,836	2,836	1,597	1,597	1,597
Cumulative														
Residential Units		88	176	264	352	440	520	601	681	762	843	917	991	1,065
Apartments	_	21	42	63	84	105	126	148	170	192	213	221	230	238
Condos		6	12	18	24	30	36	43	49	55	62	70	78	86
Townhouses		18	36	54	72	90	102	114	127	139	152	167	183	199
Small Lot SFD		34	69	103	138	172	193	214	235	256	277	297	317	337
Conventional SFD		9	17	26	35	43	62	82	101	120	139	161	183	206
Office		4,405	8,811	13,216	17,621	22,026	28,969	35,912	42,855	49,797	56,740	61,180	65,620	70,059
Retail		5,330	10,660	15,990	21,319	26,649	33,414	40,178	46,943	53,707	60,472	66,913	73,355	79,796
Flex/Industrial		2,059	4,119	6,178	8,238	10,297	13,133	15,968	18,804	21,640	24,476	26,073	27,670	29,267
Value of New Construction														
Residential Units														
Apartments	\$130,000	\$2,772,296	\$2,827,742	\$2,884,297	\$2,941,982	\$3,000,822	\$3,185,208	\$3,248,912	\$3,313,891	\$3,380,168	\$3,447,772	\$1,314,763	\$1,341,059	\$1,367,880
Condos	\$159,000	\$969,816	\$989,213	\$1,008,997	\$1,029,177	\$1,049,760	\$1,142,858	\$1,165,715	\$1,189,030	\$1,212,810	\$1,237,066	\$1,592,002	\$1,623,842	\$1,656,319
Townhouses	\$185,000	\$3,385,208	\$3,452,912	\$3,521,970	\$3,592,410	\$3,664,258	\$2,581,261	\$2,632,886	\$2,685,544	\$2,739,255	\$2,794,040	\$3,595,698	\$3,667,612	\$3,740,964
Small Lot SFD	\$260,000	\$9,128,420	\$9,310,988	\$9,497,208	\$9,687,152	\$9,880,895	\$6,149,338	\$6,272,325	\$6,397,771	\$6,525,727	\$6,656,241	\$6,492,290	\$6,622,135	\$6,754,578
Conventional	\$215,000	\$1,903,137	\$1,941,200	\$1,980,024	\$2,019,624	\$2,060,017	\$4,615,119	\$4,707,421	\$4,801,570	\$4,897,601	\$4,995,553	\$5,985,049	\$6,104,750	\$6,226,845
Office	\$212	\$952,455	\$971,504	\$990,934	\$1,010,753	\$1,030,968	\$1,657,319	\$1,690,466	\$1,724,275	\$1,758,761	\$1,793,936	\$1,170,101	\$1,193,503	\$1,217,373
Retail	\$226	\$1,230,492	\$1,255,102	\$1,280,204	\$1,305,808	\$1,331,924	\$1,724,274	\$1,758,760	\$1,793,935	\$1,829,814	\$1,866,410	\$1,812,749	\$1,849,004	\$1,885,985
Flex/Industrial	\$102	\$213,830	\$218,106	\$222,468	\$226,918	\$231,456	\$325,073	\$331,575	\$338,206	\$344,970	\$351,870	\$202,158	\$206,201	\$210,325
Total New Residential Value		\$18,158,877	\$18,522,055	\$18,892,496	\$19,270,346	\$19,655,752	\$17,673,785	\$18,027,260	\$18,387,806	\$18,755,562	\$19,130,673	\$18,979,801	\$19,359,397	\$19,746,585
Total New Non-Res Value		\$2,396,777	\$2,444,713	\$2,493,607	\$2,543,479	\$2,594,349	\$3,706,667	\$3,780,800	\$3,856,416	\$3,933,545	\$4,012,216	\$3,185,009	\$3,248,709	\$3,313,683
Total New Value Added		\$20,555,654	\$20,966,767	\$21,386,102	\$21,813,824	\$22,250,101	\$21,380,452	\$21,808,061	\$22,244,222	\$22,689,106	\$23,142,889	\$22,164,810	\$22,608,106	\$23,060,268
Total New Residential Value Ne	et Land Base	\$14,527,102	\$14,817,644	\$15,113,996	\$15,416,276	\$15,724,602	\$14,139,028	\$14,421,808	\$14,710,245	\$15,004,449	\$15,304,538	\$15,183,841	\$15,487,518	\$15,797,268
Total New Non-Res Value Net I		\$1,917,422	\$1,955,770	\$1,994,885	\$2,034,783	\$2,075,479	\$2,965,334	\$3,024,640	\$3,085,133	\$3,146,836	\$3,209,772	\$2,548,007	\$2,598,967	\$2,650,946
Total New Value Added Net La	nd Base	\$16,444,523	\$16,773,414	\$17,108,882	\$17,451,060	\$17,800,081	\$17,104,361	\$17,446,449	\$17,795,378	\$18,151,285	\$18,514,311	\$17,731,848	\$18,086,485	\$18,448,215



	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Cumulative Value of New Construction													
Residential	\$18,158,877	\$36,680,932	\$55,573,427	\$74,843,773	\$94,499,525	\$112,173,310	\$130,200,570	\$148,588,376	\$167,343,938	\$186,474,611	\$205,454,412	\$224,813,809	\$244,560,395
Commercial	\$2,396,777	\$4,841,490	\$7,335,096	\$9,878,575	\$12,472,924	\$16,179,591	\$19,960,391	\$23,816,808	\$27,750,352	\$31,762,568	\$34,947,576	\$38,196,285	\$41,509,968
Cumulative Value of New Construction Net I	Base Land Value @ 2	0%											
Residential	\$14,527,102	\$29,344,745	\$44,458,742	\$59,875,018	\$75,599,620	\$89,738,648	\$104,160,456	\$118,870,701	\$133,875,150	\$149,179,689	\$164,363,530	\$179,851,048	\$195,648,316
Commercial	\$1,917,422	\$3,873,192	\$5,868,077	\$7,902,860	\$9,978,339	\$12,943,673	\$15,968,313	\$19,053,446	\$22,200,282	\$25,410,054	\$27,958,061	\$30,557,028	\$33,207,975
County Reassessments													
Increased New Residential Value Net Land Ba	nse				\$1,790,088						\$12,133,230		
Increased New Commercial Value Net Land I	Base				\$236,272						\$1,830,209		
Increased Base Value	\$0	\$0	\$0	\$0	\$6,046,342	\$0	\$0	\$0	\$0	\$0	\$6,416,426	\$0	\$0
Total Value w/ Reassessments													
Residential	\$14,527,102	\$29,344,745	\$44,458,742	\$59,875,018	\$77,389,708	\$91,528,735	\$105,950,544	\$120,660,788	\$135,665,238	\$150,969,776	\$178,286,847	\$193,774,365	\$209,571,633
Commercial	\$1,917,422	\$3,873,192	\$5,868,077	\$7,902,860	\$10,214,611	\$13,179,945	\$16,204,585	\$19,289,718	\$22,436,554	\$25,646,327	\$30,024,542	\$32,623,509	\$35,274,456
Est YE 2010 Base Value ¹ \$98,783,5	19 \$98,783,519	\$98,783,519	\$98,783,519	\$98,783,519	\$104,829,861	\$104,829,861	\$104,829,861	\$104,829,861	\$104,829,861	\$104,829,861	\$111,246,287	\$111,246,287	\$111,246,287
Total Value	\$115,228,042	\$132,001,456	\$149,110,338	\$166,561,397	\$192,434,180	\$209,538,541	\$226,984,990	\$244,780,367	\$262,931,652	\$281,445,963	\$319,557,676	\$337,644,161	\$356,092,375
Incremental Value	\$16,444,523	\$33,217,937	\$50,326,819	\$67,777,878	\$93,650,661	\$110,755,022	\$128,201,471	\$145,996,848	\$164,148,134	\$182,662,444	\$220,774,157	\$238,860,642	\$257,308,856



¹ Based on data obtained from Mecklenburg County and adjusted downward by 8.5% to account for change in residential and commercial property values between YE 2008 and 3Q 2010.



Exhibit 56
Estimated Development Potential and Construction Value--Cornelius Station 2010 - 2035

	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	TOTAL
Annual New													
Residential Units	74	74	60	60	60	60	60	43	43	43	43	43	1,730
Apartments	8	8	7	7	7	7	7	8	8	8	8	8	329
Condos	8	8	8	8	8	8	8	8	8	8	8	8	183
Townhouses	16	16	15	15	15	15	15	8	8	8	8	8	347
Small Lot SFD	20	20	12	12	12	12	12	12	12	12	12	12	501
Conventional SFD	22	22	17	17	17	17	17	6	6	6	6	6	370
Office	4,440	4,440	4,099	4,099	4,099	4,099	4,099	3,847	3,847	3,847	3,847	3,847	118,665
Retail from Demand	6,441	6,441	5,515	5,515	5,515	5,515	5,515	5,427	5,427	5,427	5,427	5,427	147,392
Flex/Industrial	1,597	1,597	1,090	1,090	1,090	1,090	1,090	0	0	0	0	0	37,912
Cumulative													_
Residential Units	1,140	1,214	1,274	1,335	1,395	1,456	1,516	1,559	1,602	1,644	1,687	1,730	
Apartments	246	254	261	269	276	283	291	298	306	314	321	329	
Condos	94	102	110	118	126	134	141	150	158	166	174	183	
Townhouses	214	230	245	260	276	291	306	314	323	331	339	347	
Small Lot SFD	357	378	390	402	415	427	440	452	464	477	489	501	
Conventional SFD	228	251	268	286	303	321	338	344	351	357	364	370	
Office	74,499	78,939	83,037	87,136	91,235	95,334	99,432	103,279	107,126	110,972	114,819	118,665	
Retail	86,237	92,678	98,194	103,709	109,224	114,739	120,255	125,682	131,109	136,537	141,964	147,392	
Flex/Industrial	30,864	32,462	33,552	34,642	35,732	36,822	37,912	37,912	37,912	37,912	37,912	37,912	
Value of New Construction													
Residential Units													
Apartments	\$1,395,237	\$1,423,142	\$1,309,374	\$1,335,561	\$1,362,272	\$1,389,518	\$1,417,308	\$1,506,357	\$1,536,485	\$1,567,214	\$1,598,559	\$1,630,530	52,498,349
Condos	\$1,689,445	\$1,723,234	\$1,715,095	\$1,749,397	\$1,784,385	\$1,820,073	\$1,856,474	\$1,987,136	\$2,026,879	\$2,067,417	\$2,108,765	\$2,150,940	38,545,845
Townhouses	\$3,815,783	\$3,892,099	\$3,873,716	\$3,951,191	\$4,030,214	\$4,110,819	\$4,193,035	\$2,312,077	\$2,358,319	\$2,405,485	\$2,453,595	\$2,502,666	81,953,015
Small Lot SFD	\$6,889,670	\$7,027,463	\$4,454,188	\$4,543,272	\$4,634,137	\$4,726,820	\$4,821,356	\$4,827,563	\$4,924,114	\$5,022,596	\$5,123,048	\$5,225,509	161,594,805
Conventional SFD	\$6,351,382	\$6,478,410	\$5,160,491	\$5,263,700	\$5,368,974	\$5,476,354	\$5,585,881	\$2,075,556	\$2,117,068	\$2,159,409	\$2,202,597	\$2,246,649	102,724,382
Office	\$1,241,721	\$1,266,555	\$1,192,686	\$1,216,540	\$1,240,871	\$1,265,688	\$1,291,002	\$1,235,815	\$1,260,531	\$1,285,742	\$1,311,457	\$1,337,686	32,308,644
Retail	\$1,923,704	\$1,962,178	\$1,713,691	\$1,747,965	\$1,782,924	\$1,818,583	\$1,854,954	\$1,861,922	\$1,899,161	\$1,937,144	\$1,975,887	\$2,015,405	43,417,982
Flex/Industrial	\$214,532	\$218,822	\$152,319	\$155,365	\$158,473	\$161,642	\$164,875	\$0	\$0	\$0	\$0	\$0	4,649,184
Total New Residential Value	\$20,141,517	\$20,544,347	\$16,512,863	\$16,843,121	\$17,179,983	\$17,523,583	\$17,874,054	\$12,708,690	\$12,962,864	\$13,222,121	\$13,486,563	\$13,756,295	\$437,316,396
Total New Commercial Value	\$3,379,957	\$3,447,556	\$3,058,697	\$3,119,871	\$3,182,268	\$3,245,913	\$3,310,832	\$3,097,737	\$3,159,692	\$3,222,886	\$3,287,344	\$3,353,090	\$80,375,810
Total New Value Added	\$23,521,474	\$23,991,903	\$19,571,560	\$19,962,991	\$20,362,251	\$20,769,496	\$21,184,886	\$15,806,427	\$16,122,556	\$16,445,007	\$16,773,907	\$17,109,385	\$517,692,205
Total New Residential Value	\$16,113,214	\$16,435,478	\$13,210,291	\$13,474,497	\$13,743,986	\$14,018,866	\$14,299,244	\$10,166,952	\$10,370,291	\$10,577,697	\$10,789,251	\$11,005,036	\$349,853,116
Total New Commercial Value	\$2,703,965	\$2,758,045	\$2,446,957	\$2,495,896	\$2,545,814	\$2,596,731	\$2,648,665	\$2,478,190	\$2,527,754	\$2,578,309	\$2,629,875	\$2,682,472	\$64,300,648
Total New Value Added	\$18,817,179	\$19,193,523	\$15,657,248	\$15,970,393	\$16,289,801	\$16,615,597	\$16,947,909	\$12,645,142	\$12,898,044	\$13,156,005	\$13,419,125	\$13,687,508	\$414,153,764





	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	TOTAL
Cumulative Value of New Construction	on												
Residential	\$264,701,912	\$285,246,259	\$301,759,123	\$318,602,243	\$335,782,226	\$353,305,809	\$371,179,864	\$383,888,553	\$396,851,417	\$410,073,538	\$423,560,101	\$437,316,396	\$437,316,396
Commercial	\$44,889,925	\$48,337,481	\$51,396,177	\$54,516,048	\$57,698,316	\$60,944,229	\$64,255,061	\$67,352,798	\$70,512,490	\$73,735,376	\$77,022,719	\$80,375,810	\$80,375,810
Cumulative Value of New Construction	on												
Residential	\$211,761,529	\$228,197,007	\$241,407,298	\$254,881,795	\$268,625,781	\$282,644,647	\$296,943,891	\$307,110,843	\$317,481,134	\$328,058,830	\$338,848,081	\$349,853,116	\$349,853,116
Commercial	\$35,911,940	\$38,669,985	\$41,116,942	\$43,612,838	\$46,158,653	\$48,755,383	\$51,404,049	\$53,882,238	\$56,409,992	\$58,988,301	\$61,618,175	\$64,300,648	\$64,300,648
County Reassessments Increased New Residential Value				\$23,850,331						\$36,387,606			\$74,161,254
Increased New Commercial Value	¢0	¢0	¢0	\$4,041,700	¢0	¢0	¢0	¢ο	¢0	\$6,233,268	¢0	# 0	\$12,341,448
Increased Base Value	\$0	\$0	\$0	\$6,809,163	\$0	\$0	\$0	\$0	\$0	\$7,225,938	\$0	\$0	\$26,497,868
Total Value w/ Reassessments													
Residential	\$225,684,847	\$242,120,325	\$255,330,615	\$292,655,443	\$306,399,429	\$320,418,295	\$334,717,539	\$344,884,491	\$355,254,782	\$402,220,085	\$413,009,335	\$424,014,371	\$424,014,371
Commercial	\$37,978,421	\$40,736,465	\$43,183,423	\$49,721,019	\$52,266,833	\$54,863,564	\$57,512,229	\$59,990,419	\$62,518,173	\$71,329,749	\$73,959,624	\$76,642,096	\$76,642,096
Base	\$111,246,287	\$111,246,287	\$111,246,287	\$118,055,449	\$118,055,449	\$118,055,449	\$118,055,449	\$118,055,449	\$118,055,449	\$125,281,387	\$125,281,387	\$125,281,387	\$125,281,387
Total Value	\$374,909,554	\$394,103,077	\$409,760,325	\$460,431,911	\$476,721,712	\$493,337,309	\$510,285,218	\$522,930,359	\$535,828,404	\$598,831,221	\$612,250,346	\$625,937,854	\$625,937,854
Incremental Value	\$276,126,035	\$295,319,558	\$310,976,806	\$361,648,392	\$377,938,193	\$394,553,790	\$411,501,699	\$424,146,840	\$437,044,885	\$500,047,702	\$513,466,827	\$527,154,335	\$527,154,335



Exhibit 57
Estimated Development Potential and Construction Value--Davidson Station 2010 - 2035

		2011	2012	2013	2014	2015	2016	201 <i>7</i>	2018	2019	2020	2021	2022	2023
Annual New														
Residential Units		74	74	74	74	74	69	69	69	69	69	65	65	65
Apartments		14	14	14	14	14	15	15	15	15	15	16	16	16
Condos		6	6	6	6	6	5	5	5	5	5	12	12	12
Townhouses		18	18	18	18	18	19	19	19	19	19	12	12	12
Small Lot SFD		28	28	28	28	28	21	21	21	21	21	13	13	13
Conventional SFD		9	9	9	9	9	10	10	10	10	10	11	11	11
Office		4,405	4,405	4,405	4,405	4,405	6,943	6,943	6,943	6,943	6,943	5,328	5,328	5,328
Retail from Demand		4,264	4,264	4,264	4,264	4,264	5,412	5,412	5,412	5,412	5,412	5,153	5,153	5,153
Flex/Industrial		824	824	824	824	824	1,134	1,134	1,134	1,134	1,134	1,065	1,065	1,065
Cumulative														
Residential Units		74	148	222	296	370	439	507	576	644	713	777	842	906
Apartments		14	28	42	56	70	84	99	113	128	142	158	175	191
Condos		6	12	18	24	30	35	39	44	49	53	65	77	89
Townhouses		18	36	54	72	90	108	127	146	165	184	195	207	219
Small Lot SFD		28	55	83	110	138	159	180	201	222	243	256	269	283
Conventional SFD		9	17	26	35	43	53	62	72	82	91	102	113	125
Office		4,405	8,811	13,216	17,621	22,026	28,969	35,912	42,855	49,797	56,740	62,068	67,395	72,723
Retail		4,264	8,528	12,792	17,055	21,319	26,731	32,143	37,554	42,966	48,378	53,531	58,684	63,837
Flex/Industrial		824	1,648	2,471	3,295	4,119	5,253	6,387	7,522	8,656	9,790	10,855	11,920	12,985
Value of New Construction														
Residential Units														
Apartments	\$157,000	\$2,232,054	\$2,276,695	\$2,322,228	\$2,368,673	\$2,416,047	\$2,564,501	\$2,615,791	\$2,668,107	\$2,721,469	\$2,775,898	\$3,175,659	\$3,239,172	\$3,303,956
Condos	\$192,000	\$1,171,099	\$1,194,521	\$1,218,411	\$1,242,780	\$1,267,635	\$1,014,746	\$1,035,041	\$1,055,742	\$1,076,857	\$1,098,394	\$2,827,084	\$2,883,626	\$2,941,298
Townhouses	\$240,000	\$4,391,621	\$4,479,453	\$4,569,042	\$4,660,423	\$4,753,632	\$5,073,732	\$5,175,207	\$5,278,711	\$5,384,285	\$5,491,971	\$3,533,855	\$3,604,532	\$3,676,623
Small Lot SFD	\$325,000	\$9,128,420	\$9,310,988	\$9,497,208	\$9,687,152	\$9,880,895	\$7,686,673	\$7,840,406	\$7,997,214	\$8,157,159	\$8,320,302	\$5,410,241	\$5,518,446	\$5,628,815
Conventional	\$276,000	\$2,443,097	\$2,491,959	\$2,541,798	\$2,592,634	\$2,644,487	\$2,962,262	\$3,021,508	\$3,081,938	\$3,143,577	\$3,206,448	\$3,841,566	\$3,918,398	\$3,996,766
Office	\$212	\$952,455	\$971,504	\$990,934	\$1,010,753	\$1,030,968	\$1,657,319	\$1,690,466	\$1,724,275	\$1,758,761	\$1,793,936	\$1,404,121	\$1,432,204	\$1,460,848
Retail	\$226	\$984,394	\$1,004,082	\$1,024,163	\$1,044,647	\$1,065,540	\$1,379,420	\$1,407,008	\$1,435,148	\$1,463,851	\$1,493,128	\$1,450,200	\$1,479,204	\$1,508,788
Flex/Industrial	\$102	\$85,532	\$87,243	\$88,987	\$90,767	\$92,582	\$130,029	\$132,630	\$135,282	\$137,988	\$140,748	\$134,772	\$137,467	\$140,217
Total New Residential Value		\$19,366,290	\$19,753,616	\$20,148,688	\$20,551,662	\$20,962,695	\$19,301,915	\$19,687,953	\$20,081,712	\$20,483,346	\$20,893,013	\$18,788,406	\$19,164,174	\$19,547,458
Total New Non-Res Value		\$2,022,381	\$2,062,828	\$2,104,085	\$2,146,167	\$2,189,090	\$3,166,768	\$3,230,104	\$3,294,706	\$3,360,600	\$3,427,812	\$2,989,093	\$3,048,875	\$3,109,852
Total New Value Added		\$21,388,671	\$21,816,444	\$22,252,773	\$22,697,829	\$23,151,785	\$22,468,683	\$22,918,056	\$23,376,418	\$23,843,946	\$24,320,825	\$21,777,499	\$22,213,049	\$22,657,310
Total New Residential Value		\$15,493,032	\$15,802,893	\$16,118,951	\$16,441,330	\$16,770,156	\$15,441,532	\$15,750,362	\$16,065,369	\$16,386,677	\$16,714,410	\$15,030,725	\$15,331,339	\$15,637,966
Total New Non-Res Value N		\$1,617,905	\$1,650,263	\$1,683,268	\$1,716,933	\$1,751,272	\$2,533,415	\$2,584,083	\$2,635,765	\$2,688,480	\$2,742,249	\$2,391,274	\$2,439,100	\$2,487,882
Total New Value Added Net	Land Base	\$17,110,937	\$17,453,156	\$17,802,219	\$18,158,263	\$18,521,428	\$17,974,946	\$18,334,445	\$18,701,134	\$19,075,157	\$19,456,660	\$1 <i>7,</i> 421 <i>,</i> 999	\$17,770,439	\$18,125,848



	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Cumulative Value of New Construction													
Residential	\$19,366,290	\$39,119,906	\$59,268,595	\$79,820,257	\$100,782,952	\$120,084,867	\$139,772,820	\$159,854,532	\$180,337,878	\$201,230,891	\$220,019,297	\$239,183,471	\$258,730,929
Commercial	\$2,022,381	\$4,085,209	\$6,189,294	\$8,335,461	\$10,524,551	\$13,691,319	\$16,921,422	\$20,216,128	\$23,576,728	\$27,004,540	\$29,993,633	\$33,042,507	\$36,152,360
Cumulative Value of New Construction Net Base	Land Value @ 20%	6											
Residential	\$15,493,032	\$31,295,925	\$47,414,876	\$63,856,206	\$80,626,362	\$96,067,894	\$111,818,256	\$127,883,625	\$144,270,302	\$160,984,713	\$176,015,437	\$191,346,777	\$206,984,743
Commercial	\$1,617,905	\$3,268,167	\$4,951,435	\$6,668,368	\$8,419,640	\$10,953,055	\$13,537,138	\$16,172,902	\$18,861,382	\$21,603,632	\$23,994,906	\$26,434,006	\$28,921,888
County Reassessments													
Increased New Residential Value Net Land Base					\$1,909,113						\$13,015,406		
Increased New Commercial Value Net Land Base					\$199,365						\$1,550,827		
Increased Base Value	\$0	\$0	\$0	\$0	\$9,054,526	\$0	\$0	\$0	\$0	\$0	\$9,608,735	\$0	\$0
Total Value w/ Reassessments													
Residential	\$15,493,032	\$31,295,925	\$47,414,876	\$63,856,206	\$82,535,475	\$97,977,007	\$113,727,369	\$129,792,739	\$146,179,416	\$162,893,826	\$190,939,957	\$206,271,296	\$221,909,263
Commercial	\$1,617,905	\$3,268,167	\$4,951,435	\$6,668,368	\$8,619,005	\$11,152,420	\$13,736,503	\$16,372,267	\$19,060,747	\$21,802,996	\$25,745,098	\$28,184,198	\$30,672,080
Est YE 2010 Base Value ¹ \$147,930,429	\$147,930,429	\$147,930,429	\$147,930,429	\$147,930,429	\$156,984,955	\$156,984,955	\$156,984,955	\$156,984,955	\$156,984,955	\$156,984,955	\$166,593,690	\$166,593,690	\$166,593,690
Total Value	\$165,041,366	\$182,494,521	\$200,296,740	\$218,455,003	\$248,139,435	\$266,114,381	\$284,448,826	\$303,149,961	\$322,225,117	\$341,681,777	\$383,278,745	\$401,049,184	\$419,175,032
Incremental Value	\$1 <i>7</i> ,110,93 <i>7</i>	\$34,564,092	\$52,366,311	\$70,524,574	\$100,209,006	\$118,183,952	\$136,518,397	\$155,219,532	\$174,294,688	\$193,751,348	\$235,348,316	\$253,118,755	\$271,244,603



¹ Based on data obtained from Mecklenburg County and adjusted downward by 8.5% to account for change in residential and commercial property values between YE 2008 and 3Q 2010.



Exhibit 57
Estimated Development Potential and Construction Value--Davidson Station 2010 - 2035

	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	TOTAL
Annual New													
Residential Units	65	65	47	47	47	47	47	40	40	40	40	40	1,470
Apartments	16	16	7	7	7	7	7	8	8	8	8	8	298
Condos	12	12	12	12	12	12	12	11	11	11	11	11	226
Townhouses	12	12	12	12	12	12	12	5	5	5	5	5	328
Small Lot SFD	13	13	12	12	12	12	12	12	12	12	12	12	433
Conventional SFD	11	11	4	4	4	4	4	3	3	3	3	3	185
Office	5,328	5,328	4,099	4,099	4,099	4,099	4,099	3,847	3,847	3,847	3,847	3,847	123,105
Retail from Demand	5,153	5,153	4,412	4,412	4,412	4,412	4,412	4,342	4,342	4,342	4,342	4,342	117,913
Flex/Industrial	1,065	1,065	0	0	0	0	0	0	0	0	0	0	15,114
Cumulative													_
Residential Units	971	1,036	1,083	1,130	1,177	1,225	1,272	1,312	1,351	1,391	1,431	1,470	
Apartments	207	224	231	238	246	253	260	268	276	283	291	298	
Condos	101	113	124	136	147	159	170	181	192	204	215	226	
Townhouses	231	243	254	266	277	289	301	306	312	317	323	328	
Small Lot SFD	296	310	322	335	347	360	372	384	397	409	421	433	
Conventional SFD	136	147	151	156	160	164	169	172	175	178	182	185	
Office	78,051	83,378	87,477	91,576	95,674	99,773	103,872	107,719	111,565	115,412	119,258	123,105	
Retail	68,990	74,143	78,555	82,967	87,379	91,791	96,204	100,546	104,888	109,229	113,571	117,913	
Flex/Industrial	14,049	15,114	15,114	15,114	15,114	15,114	15,114	15,114	15,114	15,114	15,114	15,114	
Value of New Construction													
Residential Units													
Apartments	\$3,370,035	\$3,437,435	\$1,581,320	\$1,612,947	\$1,645,206	\$1,678,110	\$1,711,672	\$1,819,216	\$1,855,601	\$1,892,713	\$1,930,567	\$1,969,178	59,184,249
Condos	\$3,000,124	\$3,060,127	\$3,045,674	\$3,106,587	\$3,168,719	\$3,232,093	\$3,296,735	\$3,215,412	\$3,279,720	\$3,345,314	\$3,412,221	\$3,480,465	58,670,426
Townhouses	\$3,750,155	\$3,825,159	\$3,807,092	\$3,883,234	\$3,960,899	\$4,040,117	\$4,120,919	\$1,999,614	\$2,039,606	\$2,080,399	\$2,122,007	\$2,164,447	97,866,733
Small Lot SFD	\$5,741,391	\$5,856,219	\$5,567,735	\$5,679,090	\$5,792,671	\$5,908,525	\$6,026,695	\$6,034,453	\$6,155,142	\$6,278,245	\$6,403,810	\$6,531,886	176,039,784
Conventional SFD	\$4,076,701	\$4,158,235	\$1,656,157	\$1,689,281	\$1,723,066	\$1,757,528	\$1,792,678	\$1,332,218	\$1,358,862	\$1,386,039	\$1,413,760	\$1,442,035	63,672,997
Office	\$1,490,065	\$1,519,866	\$1,192,686	\$1,216,540	\$1,240,871	\$1,265,688	\$1,291,002	\$1,235,815	\$1,260,531	\$1,285,742	\$1,311,457	\$1,337,686	33,526,495
Retail	\$1,538,963	\$1,569,743	\$1,370,953	\$1,398,372	\$1,426,339	\$1,454,866	\$1,483,964	\$1,489,538	\$1,519,329	\$1,549,715	\$1,580,709	\$1,612,324	34,734,385
Flex/Industrial	\$143,021	\$145,882	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	1,823,148
Total New Residential Value	\$19,938,407	\$20,337,175	\$15,657,979	\$15,971,138	\$16,290,561	\$16,616,372	\$16,948,700	\$14,400,913	\$14,688,931	\$14,982,710	\$15,282,364	\$15,588,011	\$455,434,189
Total New Commercial Value	\$3,172,049	\$3,235,490	\$2,563,639	\$2,614,912	\$2,667,210	\$2,720,555	\$2,774,966	\$2,725,353	\$2,779,860	\$2,835,457	\$2,892,166	\$2,950,009	\$70,084,027
Total New Value Added	\$23,110,456	\$23,572,665	\$18,221,618	\$18,586,050	\$18,957,771	\$19,336,927	\$19,723,665	\$17,126,266	\$17,468,791	\$17,818,167	\$18,174,530	\$18,538,021	\$525,518,217
Total New Residential Value	\$15,950,725	\$16,269,740	\$12,526,383	\$12,776,911	\$13,032,449	\$13,293,098	\$13,558,960	\$11,520,730	\$11,751,145	\$11,986,168	\$12,225,891	\$12,470,409	\$364,347,351
Total New Commercial Value	\$2,537,640	\$2,588,392	\$2,050,912	\$2,091,930	\$2,133,768	\$2,176,444	\$2,219,973	\$2,180,282	\$2,223,888	\$2,268,366	\$2,313,733	\$2,360,008	\$56,067,222
Total New Value Added	\$18,488,365	\$18,858,132	\$14,577,294	\$14,868,840	\$15,166,217	\$15,469,542	\$15,778,932	\$13,701,013	\$13,975,033	\$14,254,533	\$14,539,624	\$14,830,417	\$420,414,573



	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	TOTAL
Cumulative Value of New Construction	on												
Residential	\$278,669,335	\$299,006,510	\$314,664,489	\$330,635,627	\$346,926,188	\$363,542,560	\$380,491,260	\$394,892,173	\$409,581,104	\$424,563,814	\$439,846,178	\$455,434,189	\$455,434,189
Commercial	\$39,324,409	\$42,559,900	\$45,123,539	\$47,738,451	\$50,405,662	\$53,126,216	\$55,901,182	\$58,626,535	\$61,406,395	\$64,241,852	\$67,134,018	\$70,084,027	\$70,084,027
Cumulative Value of New Construction	on												
Residential	\$222,935,468	\$239,205,208	\$251,731,591	\$264,508,502	\$277,540,951	\$290,834,048	\$304,393,008	\$315,913,738	\$327,664,883	\$339,651,051	\$351,876,942	\$364,347,351	\$364,347,351
Commercial	\$31,459,527	\$34,047,920	\$36,098,831	\$38,190,761	\$40,324,529	\$42,500,973	\$44,720,946	\$46,901,228	\$49,125,116	\$51,393,481	\$53,707,214	\$56,067,222	\$56,067,222
Increased New Residential Value				\$25,306,257						\$37,637,945			\$77,868,721
Increased New Residential Value Increased New Commercial Value				\$25,306,257 \$3,507,232						\$37,637,945 \$5,435,253			\$77,868,721 \$10,692,677
Increased Base Value	\$0	\$0	\$0	\$10,196,867	\$0	\$0	\$0	\$0	\$0	\$10,820,996	\$0	\$0	\$39,681,124
Total Value w/ Reassessments													
Residential	\$237,859,988	\$254,129,728	\$266,656,111	\$304,739,279	\$317,771,727	\$331,064,825	\$344,623,785	\$356,144,515	\$367,895,660	\$417,519,773	\$429,745,664	\$442,216,073	\$442,216,073
Commercial	\$33,209,719	\$35,798,112	\$37,849,023	\$43,448,184	\$45,581,953	\$47,758,397	\$49,978,369	\$52,158,651	\$54,382,539	\$62,086,158	\$64,399,891	\$66,759,899	\$66,759,899
Base	\$166,593,690	\$166,593,690	\$166,593,690	\$176,790,556	\$176,790,556	\$176,790,556	\$176,790,556	\$176,790,556	\$176,790,556	\$187,611,553	\$187,611,553	\$187,611,553	\$187,611,553
Total Value	\$437,663,397	\$456,521,529	\$471,098,824	\$524,978,019	\$540,144,237	\$555,613,778	\$571,392,710	\$585,093,723	\$599,068,756	\$667,217,484	\$681,757,108	\$696,587,524	\$696,587,524
Incremental Value	\$289,732,968	\$308,591,100	\$323,168,395	\$377,047,590	\$392,213,808	\$407,683,349	\$423,462,281	\$437,163,294	\$451,138,327	\$519,287,055	\$533,826,679	\$548,657,095	\$548,657,095



Exhibit 58
Estimated Development Potential and Construction Value--Mount Mourne Station 2010 - 2035

		2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Annual New														
Residential Units		51	51	51	51	51	54	54	54	54	54	56	56	56
Apartments	•	25	25	25	25	25	24	24	24	24	24	25	25	25
Condos		0	0	0	0	0	0	0	0	0	0	0	0	0
Townhouses		7	7	7	7	7	8	8	8	8	8	9	9	9
Small Lot SFD		10	10	10	10	10	13	13	13	13	13	14	14	14
Conventional SFD		9	9	9	9	9	8	8	8	8	8	8	8	8
Office		10,540	10,540	10,540	10,540	10,540	9,789	9,789	9,789	9,789	9,789	10,749	10,749	10,749
Retail from Demand		14,576	14,576	14,576	14,576	14,576	14,488	14,488	14,488	14,488	14,488	14,582	14,582	14,582
Flex/Industrial		0	0	0	0	0	0	0	0	0	0	2,662	2,662	2,662
Cumulative														
Residential Units		51	102	153	205	256	309	363	417	470	524	580	636	692
Apartments	•	25	50	76	101	126	151	175	199	224	248	273	297	322
Condos		0	0	0	0	0	0	0	0	0	0	0	0	0
Townhouses		7	15	22	29	37	45	54	62	70	79	88	98	107
Small Lot SFD		10	20	29	39	49	62	74	87	99	112	126	140	154
Conventional SFD		9	18	26	35	44	52	61	69	77	86	94	102	110
Office		10,540	21,080	31,621	42,161	52,701	62,490	72,278	82,067	91,856	101,644	112,394	123,143	133,892
Retail		14,576	29,151	43,727	58,303	72,879	87,366	101,854	116,341	130,829	145,317	159,898	174,480	189,062
Flex/Industrial		0	0	0	0	0	0	0	0	0	0	2,662	5,324	7,986
Value of New Construction														
Residential Units														
Apartments	\$116,000	\$2,984,889	\$3,044,587	\$3,105,479	\$3,167,588	\$3,230,940	\$3,184,630	\$3,248,322	\$3,313,289	\$3,379,555	\$3,447,146	\$3,538,990	\$3,609,770	\$3,681,966
Condos	\$127,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Townhouses	\$139,700	\$1,048,464	\$1,069,433	\$1,090,822	\$1,112,638	\$1,134,891	\$1,314,954	\$1,341,253	\$1,368,078	\$1,395,440	\$1,423,349	\$1,643,931	\$1,676,809	\$1,710,346
Small Lot SFD	\$200,000	\$2,001,362	\$2,041,390	\$2,082,218	\$2,123,862	\$2,166,339	\$2,823,810	\$2,880,286	\$2,937,892	\$2,996,649	\$3,056,582	\$3,486,690	\$3,556,424	\$3,627,552
Conventional	\$165,000	\$1,474,218	\$1,503,702	\$1,533,776	\$1,564,452	\$1,595,741	\$1,553,095	\$1,584,157	\$1,615,840	\$1,648,157	\$1,681,120	\$1,653,999	\$1,687,079	\$1,720,820
Office	\$192	\$2,063,263	\$2,104,528	\$2,146,618	\$2,189,551	\$2,233,342	\$2,115,590	\$2,157,902	\$2,201,060	\$2,245,081	\$2,289,983	\$2,565,038	\$2,616,339	\$2,668,666
Retail	\$205	\$3,046,708	\$3,107,642	\$3,169,795	\$3,233,191	\$3,297,855	\$3,343,459	\$3,410,328	\$3,478,535	\$3,548,105	\$3,619,068	\$3,715,493	\$3,789,803	\$3,865,599
Flex/Industrial	\$92	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$305,052	\$311,154	\$317,377
Total New Residential Value		\$7,508,933	\$7,659,112	\$7,812,294	\$7,968,540	\$8,127,911	\$8,876,489	\$9,054,018	\$9,235,099	\$9,419,801	\$9,608,197	\$10,323,610	\$10,530,082	\$10,740,683
Total New Non-Res Value		\$5,109,970	\$5,212,170	\$5,316,413	\$5,422,742	\$5,531,196	\$5,459,049	\$5,568,230	\$5,679,595	\$5,793,187	\$5,909,051	\$6,585,583	\$6,717,295	\$6,851,641
Total New Value Added		\$12,618,904	\$12,871,282	\$13,128,708	\$13,391,282	\$13,659,107	\$14,335,538	\$14,622,249	\$14,914,694	\$15,212,988	\$15,517,247	\$16,909,193	\$17,247,377	\$17,592,324
Total New Residential Value Ne		\$6,007,147	\$6,127,290	\$6,249,835	\$6,374,832	\$6,502,329	\$7,101,191	\$7,243,215	\$7,388,079	\$7,535,841	\$7,686,557	\$8,258,888	\$8,424,065	\$8,592,547
Total New Non-Res Value Net L		\$4,087,976	\$4,169,736	\$4,253,131	\$4,338,193	\$4,424,957	\$4,367,240	\$4,454,584	\$4,543,676	\$4,634,550	\$4,727,241	\$5,268,467	\$5,373,836	\$5,481,313
Total New Value Added Net Lar	nd Base	\$10,095,123	\$10,297,026	\$10,502,966	\$10,713,025	\$10,927,286	\$11,468,430	\$11,697,799	\$11,931,755	\$12,170,390	\$12,413,798	\$13,527,354	\$13,797,901	\$14,073,859





Exhibit 58
Estimated Development Potential and Construction Value--Mount Mourne Station 2010 - 2035

	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Cumulative Value of New Construction													
Residential	\$7,508,933	\$15,168,045	\$22,980,340	\$30,948,880	\$39,076,791	\$47,953,280	\$57,007,298	\$66,242,397	\$75,662,198	\$85,270,394	\$95,594,004	\$106,124,086	\$116,864,769
Commercial	\$5,109,970	\$10,322,140	\$15,638,554	\$21,061,295	\$26,592,491	\$32,051,541	\$37,619,771	\$43,299,366	\$49,092,553	\$55,001,604	\$61,587,187	\$68,304,482	\$75,156,123
Cumulative Value of New Construction Net Base	Land Value @ 20%	6											
Residential	\$6,007,147	\$12,134,436	\$18,384,272	\$24,759,104	\$31,261,433	\$38,362,624	\$45,605,838	\$52,993,918	\$60,529,758	\$68,216,316	\$76,475,203	\$84,899,269	\$93,491,815
Commercial	\$4,087,976	\$8,257,712	\$12,510,843	\$16,849,036	\$21,273,993	\$25,641,233	\$30,095,817	\$34,639,493	\$39,274,043	\$44,001,283	\$49,269,750	\$54,643,586	\$60,124,899
County Reassessments													
Increased New Residential Value Net Land Base					\$740,225						\$5,278,340		
Increased New Commercial Value Net Land Base	:				\$503,737						\$3,495,181		
Increased Base Value	\$0	\$0	\$0	\$0	\$18,194,899	\$0	\$0	\$0	\$0	\$0	\$19,308,573	\$0	\$0
Total Value w/ Reassessments													
Residential	\$6,007,147	\$12,134,436	\$18,384,272	\$24,759,104	\$32,001,657	\$39,102,848	\$46,346,063	\$53,734,142	\$61,269,983	\$68,956,540	\$82,493,768	\$90,917,834	\$99,510,380
Commercial	\$4,087,976	\$8,257,712	\$12,510,843	\$16,849,036	\$21,777,730	\$26,144,969	\$30,599,554	\$35,143,230	\$39,777,779	\$44,505,020	\$53,268,668	\$58,642,504	\$64,123,816
Est YE 2010 Base Value ¹ \$297,263,41	5 \$297,263,416	\$297,263,416	\$297,263,416	\$297,263,416	\$315,458,315	\$315,458,315	\$315,458,315	\$315,458,315	\$315,458,315	\$315,458,315	\$334,766,887	\$334,766,887	\$334,766,887
Total Value	\$307,358,539	\$317,655,564	\$328,158,530	\$338,871,556	\$369,237,702	\$380,706,133	\$392,403,932	\$404,335,687	\$416,506,077	\$428,919,875	\$470,529,323	\$484,327,225	\$498,401,084
Incremental Value	\$10,095,123	\$20,392,149	\$30,895,115	\$41,608,140	\$71,974,286	\$83,442,717	\$95,140,516	\$107,072,271	\$119,242,661	\$131,656,459	\$173,265,908	\$187,063,809	\$201,137,668



¹ Based on data obtained from Mecklenburg County and adjusted downward by 8.5% to account for change in residential and commercial property values between YE 2008 and 3Q 2010.



Exhibit 58
Estimated Development Potential and Construction Value--Mount Mourne Station 2010 - 2035

	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	TOTAL
Annual New													
Residential Units	56	56	60	60	60	60	60	64	64	64	64	64	1,422
Apartments	25	25	25	25	25	25	25	25	25	25	25	25	619
Condos	0	0	0	0	0	0	0	0	0	0	0	0	0
Townhouses	9	9	11	11	11	11	11	12	12	12	12	12	238
Small Lot SFD	14	14	17	17	17	17	17	20	20	20	20	20	366
Conventional SFD	8	8	8	8	8	8	8	7	7	7	7	7	199
Office	10,749	10,749	10,409	10,409	10,409	10,409	10,409	10,717	10,717	10,717	10,717	10,717	261,019
Retail from Demand	14,582	14,582	14,732	14,732	14,732	14,732	14,732	14,779	14,779	14,779	14,779	14,779	365,780
Flex/Industrial	2,662	2,662	2,725	2,725	2,725	2,725	2,725	2,611	2,611	2,611	2,611	2,611	39,988
Cumulative													
Residential Units	748	804	864	924	984	1,044	1,104	1,168	1,232	1,295	1,359	1,422	
Apartments	346	371	396	420	445	470	495	520	544	569	594	619	
Condos	0	0	0	0	0	0	0	0	0	0	0	0	
Townhouses	116	126	137	147	158	168	179	191	202	214	226	238	
Small Lot SFD	168	182	199	216	233	250	267	287	307	327	346	366	
Conventional SFD	118	126	134	141	149	156	164	171	178	185	192	199	
Office	144,642	155,391	165,800	176,209	186,618	197,027	207,436	218,153	228,869	239,586	250,303	261,019	
Retail	203,644	218,226	232,958	247,690	262,422	277,154	291,886	306,665	321,444	336,223	351,002	365,780	
Flex/Industrial	10,648	13,310	16,035	18,760	21,485	24,210	26,935	29,546	32,157	34,767	37,378	39,988	
Value of New Construction													
Residential Units													
Apartments	\$3,755,605	\$3,830,717	\$3,947,559	\$4,026,510	\$4,107,040	\$4,189,181	\$4,272,964	\$4,372,249	\$4,459,694	\$4,548,888	\$4,639,865	\$4,732,663	93,820,083
Condos	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0
Townhouses	\$1,744,552	\$1,779,443	\$2,037,465	\$2,078,215	\$2,119,779	\$2,162,174	\$2,205,418	\$2,482,328	\$2,531,975	\$2,582,614	\$2,634,266	\$2,686,952	44,375,589
Small Lot SFD	\$3,700,103	\$3,774,105	\$4,667,064	\$4,760,406	\$4,855,614	\$4,952,726	\$5,051,780	\$6,030,688	\$6,151,302	\$6,274,328	\$6,399,814	\$6,527,811	98,926,796
Conventional SFD	\$1,755,236	\$1,790,341	\$1,724,626	\$1,759,119	\$1,794,301	\$1,830,187	\$1,866,791	\$1,776,899	\$1,812,437	\$1,848,686	\$1,885,660	\$1,923,373	42,583,812
Office	\$2,722,039	\$2,776,480	\$2,742,303	\$2,797,149	\$2,853,092	\$2,910,154	\$2,968,357	\$3,117,235	\$3,179,580	\$3,243,172	\$3,308,035	\$3,374,196	65,588,753
Retail	\$3,942,911	\$4,021,769	\$4,144,438	\$4,227,327	\$4,311,873	\$4,398,111	\$4,486,073	\$4,590,309	\$4,682,115	\$4,775,758	\$4,871,273	\$4,968,698	98,046,234
Flex/Industrial	\$323,724	\$330,199	\$344,769	\$351,665	\$358,698	\$365,872	\$373,190	\$364,673	\$371,966	\$379,406	\$386,994	\$394,734	5,279,472
Total New Residential Value	\$10,955,497	\$11,174,607	\$12,376,714	\$12,624,248	\$12,876,733	\$13,134,268	\$13,396,953	\$14,662,164	\$14,955,407	\$15,254,515	\$15,559,606	\$15,870,798	\$279,706,281
Total New Commercial Value	\$6,988,674	\$7,128,447	\$7,231,510	\$7,376,141	\$7,523,663	\$7,674,137	\$7,827,619	\$8,072,218	\$8,233,662	\$8,398,335	\$8,566,302	\$8,737,628	\$168,914,459
Total New Value Added	\$17,944,171	\$18,303,054	\$19,608,225	\$20,000,389	\$20,400,397	\$20,808,405	\$21,224,573	\$22,734,382	\$23,189,069	\$23,652,851	\$24,125,908	\$24,608,426	\$448,620,740
Total New Residential Value	\$8,764,398	\$8,939,686	\$9,901,371	\$10,099,399	\$10,301,387	\$10,507,414	\$10,717,563	\$11,729,731	\$11,964,326	\$12,203,612	\$12,447,685	\$12,696,638	\$223,765,025
Total New Commercial Value	\$5,590,939	\$5,702,758	\$5,785,208	\$5,900,913	\$6,018,931	\$6,139,309	\$6,262,096	\$6,457,774	\$6,586,929	\$6,718,668	\$6,853,041	\$6,990,102	\$135,131,567
Total New Value Added	\$14,355,337	\$14,642,443	\$15,686,580	\$16,000,311	\$16,320,317	\$16,646,724	\$16,979,658	\$18,187,505	\$18,551,255	\$18,922,280	\$19,300,726	\$19,686,741	\$358,896,592





Exhibit 58
Estimated Development Potential and Construction Value--Mount Mourne Station 2010 - 2035

	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	TOTAL
Cumulative Value of New Construction	n												
Residential	\$127,820,266	\$138,994,873	\$151,371,587	\$163,995,836	\$176,872,569	\$190,006,837	\$203,403,790	\$218,065,955	\$233,021,362	\$248,275,877	\$263,835,483	\$279,706,281	\$279,706,281
Commercial	\$82,144,797	\$89,273,244	\$96,504,755	\$103,880,895	\$111,404,559	\$119,078,696	\$126,906,315	\$134,978,533	\$143,212,194	\$151,610,530	\$160,176,831	\$168,914,459	\$168,914,459
Cumulative Value of New Construction	n												
Residential	\$102,256,213	\$111,195,898	\$121,097,270	\$131,196,668	\$141,498,055	\$152,005,470	\$162,723,032	\$174,452,764	\$186,417,089	\$198,620,702	\$211,068,386	\$223,765,025	\$223,765,025
Commercial	\$65,715,838	\$71,418,595	\$77,203,804	\$83,104,716	\$89,123,647	\$95,262,956	\$101,525,052	\$107,982,826	\$114,569,756	\$121,288,424	\$128,141,465	\$135,131,567	\$135,131,567
Increased New Residential Value Increased New Commercial Value				\$11,312,537						\$19,248,282			\$36,579,385
County Reassessments Increased New Residential Value				\$11,312,537						\$19,248,282			\$36,579,385
Increased Base Value	\$0	\$0	\$0	\$7,281,613 \$20,490,412	\$0	\$0	\$0	\$0	\$0	\$12,112,976 \$21,744,589	\$0	\$0	\$23,393,507 \$79,738,472
Total Value w/ Reassessments	·	·	·	. , ,	·	·	·	·	·	. , ,			. , ,
Residential	\$108,274,778	\$117,214,464	\$127,115,835	\$148,527,771	\$158,829,158	\$169,336,572	\$180,054,135	\$191,783,866	\$203,748,192	\$235,200,087	\$247,647,771	\$260,344,410	\$260,344,410
Commercial	\$69,714,755	\$75,417,513	\$81,202,721	\$94,385,247	\$100,404,178	\$106,543,488	\$112,805,583	\$119,263,357	\$125,850,287	\$144,681,931	\$151,534,972	\$158,525,074	\$158,525,074
Base	\$334,766,887	\$334,766,887	\$334,766,887	\$355,257,299	\$355,257,299	\$355,257,299	\$355,257,299	\$355,257,299	\$355,257,299	\$377,001,888	\$377,001,888	\$377,001,888	\$377,001,888
Total Value	\$512,756,421	\$527,398,864	\$543,085,444	\$598,170,318	\$614,490,635	\$631,137,359	\$648,117,017	\$666,304,522	\$684,855,778	\$756,883,905	\$776,184,631	\$795,871,372	\$795,871,372
Incremental Value	\$215,493,005	\$230,135,448	\$245,822,028	\$300,906,902	\$317,227,219	\$333,873,943	\$350,853,602	\$369,041,107	\$387,592,362	\$459,620,490	\$478,921,216	\$498,607,956	\$498,607,956

