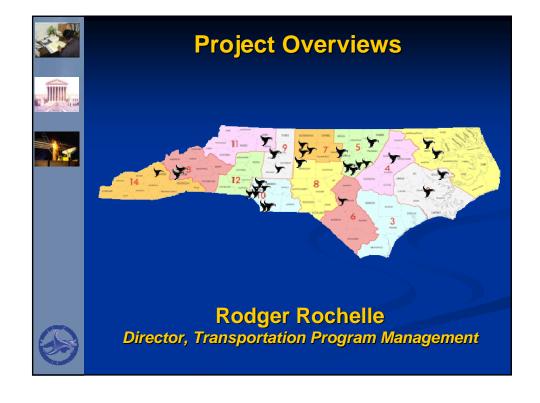
Charlotte Outer Loop and I-85 Widening TIP Projects R-2248E, R-2123CE, and I-3803B Industry Forum Agenda December 3, 2009, 1:00 p.m.

| (1) | Welcoming Remarks | Barry Moose |
|-----|--|--|
| (2) | Project Overviews | Rodger Rochelle |
| | a. Authorityb. Project Limitsc. NEPA & Merger Statusd. Timelinese. Stipends | |
| (3) | NCDOT Finance and Project Payout | Mark Foster |
| | a. NCDOT Finance – General b. Project Maximum Prices c. Project Availability of Payments d. GARVEE Program e. Financial Package for SOQs and Techr f. Finance Questions and Answers | nical Proposals |
| (4) | Division Goals and Objectives | Tawana Brooks |
| (5) | Disadvantaged Business Opportunities | Tawana Brooks |
| | a. Project Goalsb. Industry DBE Forum | |
| (6) | Project Synopses | Nilesh Surti Jackie Armstrong Tim McFadden |
| (7) | Design-Build Procurement Process | Rodger Rochelle |
| | a. Procurement Process b. Prequalification Requirements c. Statements of Qualifications d. Utility Coordination e. Conflict of Interest and Ethics f. Utilities and Meetings | |
| (8) | General Questions and Answers | All |







Authority



■ § 136-18(39). Powers of Department of Transportation.

"To enter into partnership agreements with the North Carolina Turnpike Authority, private entities, and authorized political subdivisions to finance, by tolls, contracts, and other financing methods authorized by law, the cost of acquiring, constructing, equipping, maintaining, and operating transportation infrastructure in this State, with priority given to highways, roads, streets, and bridges, and to plan, design, develop, acquire, construct, equip, maintain, and operate highways, roads, streets, bridges, and existing rail, ... Any contracts for construction of highways, roads, streets, and bridges which are awarded pursuant to an agreement entered into under this section shall comply with the competitive bidding requirements of Article 2 of this Chapter."









Project Limits

- R-2248E
 - I-485 (Charlotte Outer Loop) from West Of NC 115 To West Of I-85
- I-3803B
 - I-85 Widening from Bruton Smith Boulevard (SR 2894) To NC 73
- R-2123CE
 - I-485 (Charlotte Outer Loop) / I-85 Interchange









■ R-2248E

- Final Environmental Impact Statement for R-2248B Approved On January 29, 1992
- Record Of Decision for R-2248B Approved on October 15, 1992
- Categorical Exclusion for I-485 and Prosperity Church Road Interchange - Approved on May 10, 2006
- Right Of Way Environmental Consultation -Approved on June 4, 2009





NEPA Status



■ I-3803B

- Environmental Assessment Approved on June 24, 2009
- Finding of No Significant Impact -Approval anticipated In February 2010

■ R-2123CE

■ Categorical Exclusion - Approval imminent









- Concurrence Points obtained through 4B
- 4C by Design-Build Team

■ I-3803B

- Concurrence Points 3 and 4A will be Obtained in December 2009
- 4B, 4C by Design-Build Team

■ R-2123CE

- Only Concurrence Points 2A and 4A required and obtained
- Interagency Meeting with Design-Build Team

Timelines







■ R-2248E

- Request for Qualifications (RFQ)Advertisement November 16, 2009
- Statement of Qualifications (SOQ)Submittal December 22, 2009
- Technical and Price Proposals Submittal May 4, 2010
- Open Price Proposals May 21, 2010







Timelines

■ I-3803B

- RFQ Advertisement January 4, 2010
- SOQ Submittal February 9, 2010
- Technical and Price Proposals Submittal June 29, 2010
- Open Price Proposals July 20, 2010

R-2123CE

- RFQ Advertisement February 15, 2010
- SOQ Submittal March 22, 2010
- Technical and Price Proposals SubmittalJuly 29, 2010
- Open Price Proposals August 24, 2010







NCDOT Finance & Project Payout

- NCDOT Finance General
- Project Maximum Prices
- Project Availability of Payments
- GARVEE Program
- Financial Package for SOQs and Technical Proposals
- Finance Questions



Mark Foster
Chief Financial Officer

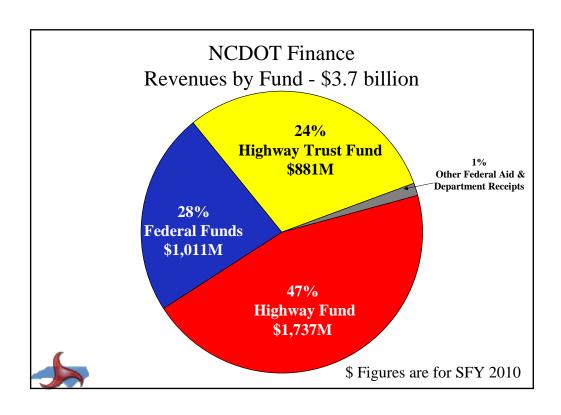
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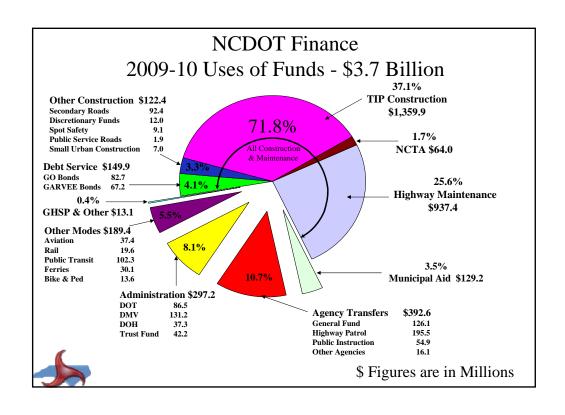
Industry Forum

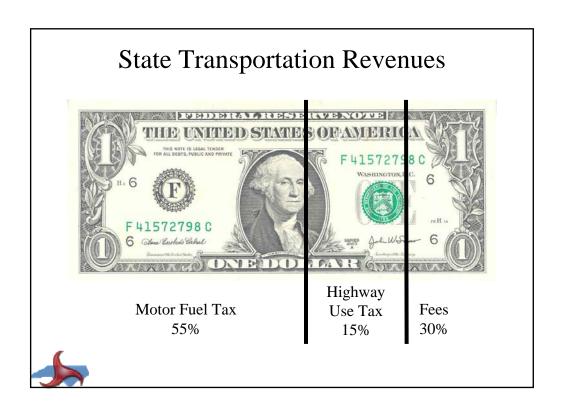
NCDOT and Project Finance

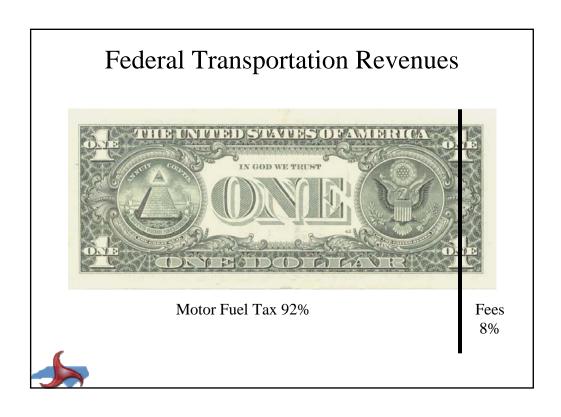
Mark Foster Charlotte, December 3, 2009

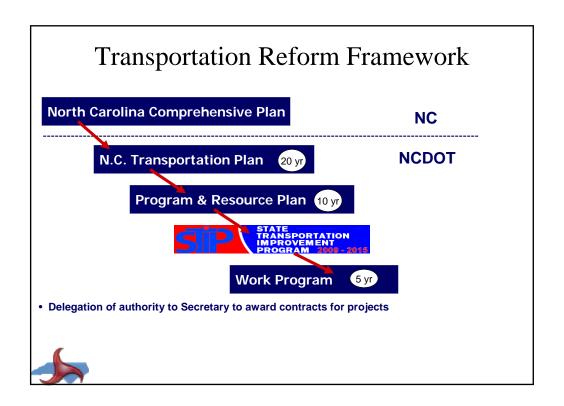


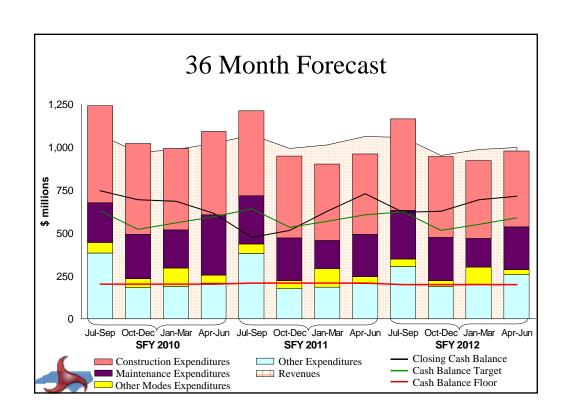








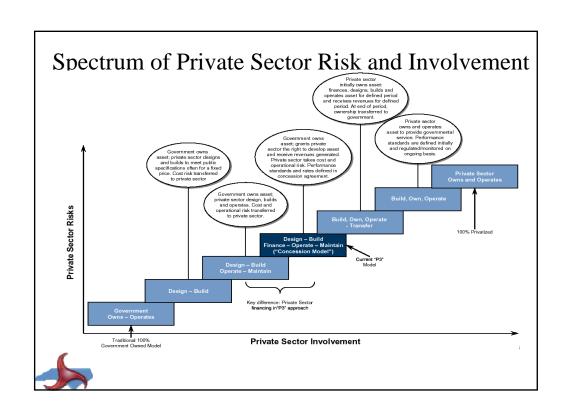




Cash Forecast Variance

| | Revenue (%) | Expenditure (%) |
|--------------------|-------------|-----------------|
| SFY 2008 | 2.9% | -6.6% |
| SFY 2009 | 1.8% | -6.5% |
| SFY 2010 – 1st Qtr | -0.5% | -18.6% |





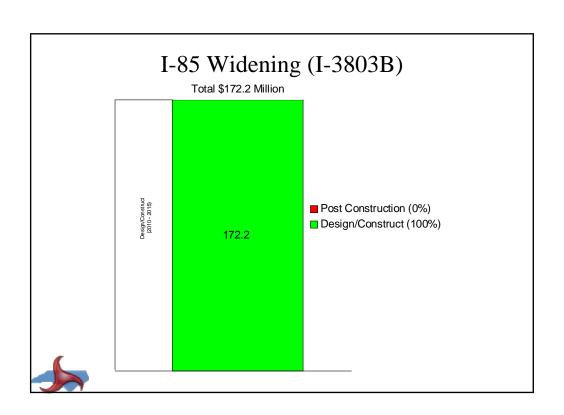
Project Maximum Prices - \$ in Millions

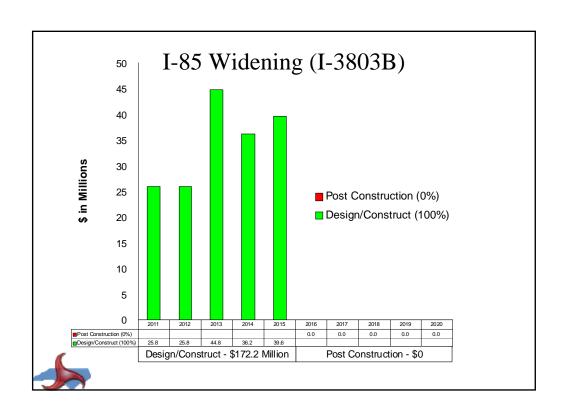
| | Reported (w/CEI) | Maximum Prices | % of Reported |
|---------------------------------|------------------|-------------------|------------------|
| I-85 Widening (I-3803B) | \$200 | \$172 | 86% |
| I-485 Loop (R-2248E) | \$185 | \$155 | 84% |
| I-485 Interchange (R-2123CE) | \$155 | \$131 | 85% |
| Total | \$540 | \$458 | 85% |



Maximum Price – Funding Sources (\$ in Millions)

| | | Funding Sources | | | | |
|---------------------------------|-------------------|-----------------|--------|------------|--|--|
| | Maximum Prices | Contractor | GARVEE | Trust Fund | | |
| I-85 Widening (I-3803B) | \$172 | 0 | \$150 | \$22 | | |
| I-485 Loop (R-2248E) | \$155 | \$25 | \$50 | \$80 | | |
| I-485 Interchange (R-2123CE) | \$131 | \$25 | \$50 | \$56 | | |
| Total | \$458 | \$50 | \$250 | \$158 | | |





I-85 Widening (I-3803B)

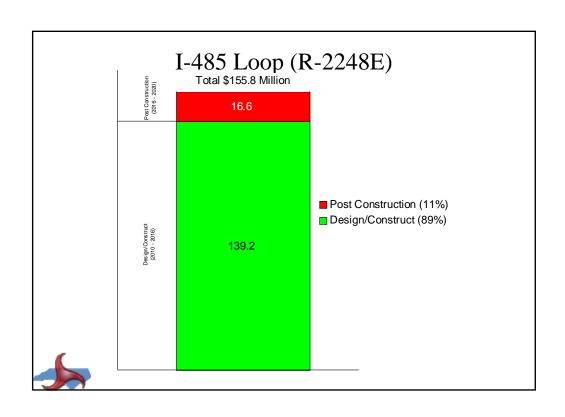
DESIGN/CONSTRUCT - \$ Millions

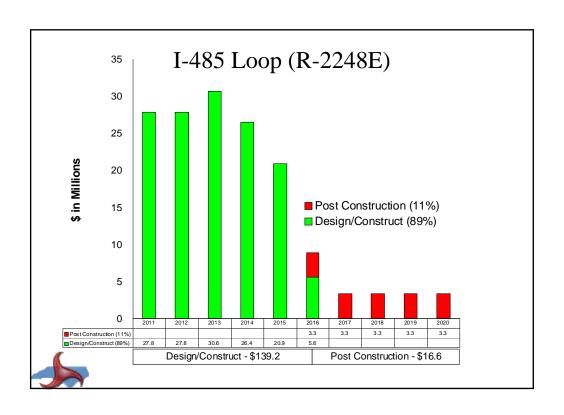
| | | SFY Quarter | | | | | |
|-------|----|-------------|------|------|------|---------|--|
| | | 1 | 2 | 3 | 4 | Total | |
| 2011 | % | 7.0 | 3.0 | 2.0 | 3.0 | 15.0 % | |
| 2011 | \$ | 12.1 | 5.2 | 3.4 | 5.2 | 25.8 | |
| 2012 | % | 4.0 | 3.0 | 2.0 | 6.0 | 15.0 % | |
| 2012 | \$ | 6.9 | 5.2 | 3.4 | 10.3 | 25.8 | |
| 2013 | % | 8.0 | 6.0 | 4.0 | 8.0 | 26.0 % | |
| 2013 | \$ | 13.8 | 10.3 | 6.9 | 13.8 | 44.8 | |
| 2014 | % | 8.0 | 5.0 | 3.0 | 5.0 | 21.0 % | |
| 2014 | \$ | 13.8 | 8.6 | 5.2 | 8.6 | 36.2 | |
| 2015 | % | 8.0 | 5.0 | 6.0 | 4.0 | 23.0 % | |
| 2013 | \$ | 13.8 | 8.6 | 10.3 | 6.9 | 39.6 | |
| Total | % | | · | | | 100.0 % | |
| Total | \$ | | | | | 172.2 | |

POST CONSTRUCTION - \$ Millions

| | | SFY Quarter | | | | |
|-------|----|-------------|-----|-----|-----|-------|
| | | 1 | 2 | 3 | 4 | Total |
| 2016 | % | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 % |
| 2010 | \$ | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 2017 | % | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 % |
| 2017 | \$ | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 2018 | % | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 % |
| 2016 | \$ | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 2019 | % | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 % |
| 2019 | \$ | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 2020 | % | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 % |
| 2020 | \$ | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Total | % | | · | · | | 0.0 % |
| Total | \$ | | | | | 0.0 |







I-485 Loop (R-2248E)

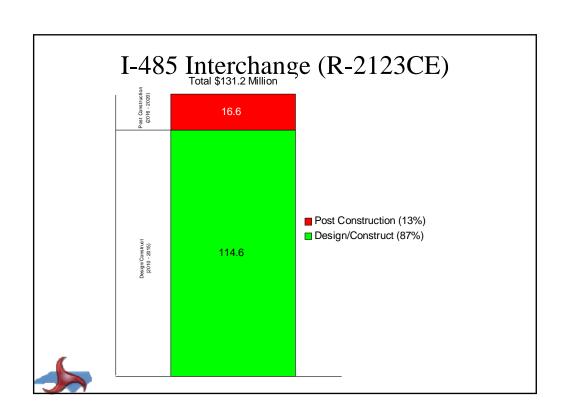
DESIGN/CONSTRUCT - \$ Millions

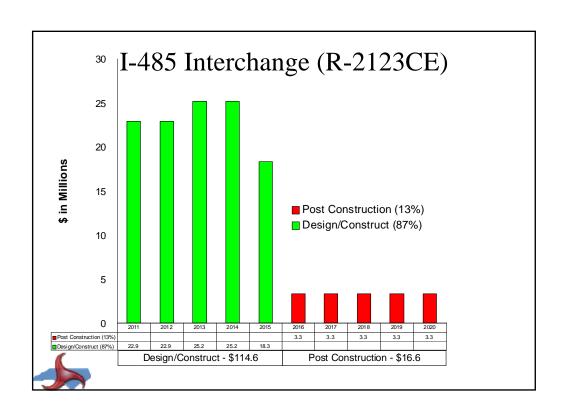
| | | SFY Quarter | | | | | | |
|-------|----|-------------|-----|-----|------|--------|--|--|
| | | 1 | 2 | 3 | 4 | Total | | |
| 2011 | % | 6.3 | 3.6 | 2.7 | 5.4 | 17.9 % | | |
| 2011 | \$ | 9.7 | 5.6 | 4.2 | 8.4 | 27.8 | | |
| 2012 | % | 5.4 | 2.7 | 2.7 | 7.1 | 17.9 % | | |
| 2012 | \$ | 8.4 | 4.2 | 4.2 | 11.1 | 27.8 | | |
| 2013 | % | 8.0 | 3.6 | 3.6 | 4.5 | 19.7 % | | |
| 2013 | \$ | 12.5 | 5.6 | 5.6 | 7.0 | 30.6 | | |
| 2014 | % | 6.3 | 3.6 | 3.6 | 3.6 | 17.0 % | | |
| 2014 | \$ | 9.7 | 5.6 | 5.6 | 5.6 | 26.4 | | |
| 2015 | % | 6.3 | 2.7 | 2.7 | 1.8 | 13.4 % | | |
| 2013 | \$ | 9.7 | 4.2 | 4.2 | 2.8 | 20.9 | | |
| 2016 | % | 2.7 | 0.9 | 0.0 | 0.0 | 3.6 | | |
| 2010 | \$ | 4.2 | 1.4 | 0.0 | 0.0 | 5.6 | | |
| Total | % | | | | | 89.4 % | | |
| Total | \$ | | | | | 139.2 | | |

POST CONSTRUCTION - \$ Millions

| | | | SFY Quarter | | | | | |
|-------|----|-----|-------------|-----|-----|--------|--|--|
| | | 1 | 2 | 3 | 4 | Total | | |
| 2016 | % | 0.0 | 2.1 | 0.0 | 0.0 | 2.1 % | | |
| 2010 | \$ | 0.0 | 3.3 | 0.0 | 0.0 | 3.3 | | |
| 2017 | % | 0.0 | 2.1 | 0.0 | 0.0 | 2.1 % | | |
| 2017 | \$ | 0.0 | 3.3 | 0.0 | 0.0 | 3.3 | | |
| 2018 | % | 0.0 | 2.1 | 0.0 | 0.0 | 2.1 % | | |
| 2016 | \$ | 0.0 | 3.3 | 0.0 | 0.0 | 3.3 | | |
| 2019 | % | 0.0 | 2.1 | 0.0 | 0.0 | 2.1 % | | |
| 2019 | \$ | 0.0 | 3.3 | 0.0 | 0.0 | 3.3 | | |
| 2020 | % | 0.0 | 2.1 | 0.0 | 0.0 | 2.1 % | | |
| 2020 | \$ | 0.0 | 3.3 | 0.0 | 0.0 | 3.3 | | |
| | | | | | | | | |
| Total | % | | | | | 10.6 % | | |
| TUIAI | \$ | | | | | 16.6 | | |







I-485 Interchange (R-2123CE)

DESIGN/CONSTRUCT - \$ Millions

| | | SFY Quarter | | | | | |
|-------|----|-------------|-----|-----|-----|-------|---|
| | | 1 | 2 | 3 | 4 | Total | |
| 2011 | % | 7.0 | 2.6 | 2.6 | 5.2 | 17.5 | % |
| 2011 | \$ | 9.2 | 3.4 | 3.4 | 6.9 | 22.9 | |
| 2012 | % | 5.2 | 2.6 | 2.6 | 7.0 | 17.5 | % |
| 2012 | \$ | 6.9 | 3.4 | 3.4 | 9.2 | 22.9 | |
| 2013 | % | 7.0 | 3.5 | 3.5 | 5.2 | 19.2 | % |
| 2013 | \$ | 9.2 | 4.6 | 4.6 | 6.9 | 25.2 | |
| 2014 | % | 7.0 | 3.5 | 3.5 | 5.2 | 19.2 | % |
| 2014 | \$ | 9.2 | 4.6 | 4.6 | 6.9 | 25.2 | |
| 2015 | % | 7.0 | 7.0 | | | 14.0 | % |
| 2013 | \$ | 9.2 | 9.2 | | | 18.3 | |
| Total | % | | | | | 87.4 | % |
| Total | \$ | | | | | 114.6 | |

POST CONSTRUCTION - \$ Millions

| | | | SFY Quarter | | | | | |
|-------|----|-----|-------------|-----|-----|--------|--|--|
| | | 1 | 2 | 3 | 4 | Total | | |
| 2016 | % | 0.0 | 2.5 | 0.0 | 0.0 | 2.5 % | | |
| 2010 | \$ | 0.0 | 3.3 | 0.0 | 0.0 | 3.3 | | |
| 2017 | % | 0.0 | 2.5 | 0.0 | 0.0 | 2.5 % | | |
| 2017 | \$ | 0.0 | 3.3 | 0.0 | 0.0 | 3.3 | | |
| 2018 | % | 0.0 | 2.5 | 0.0 | 0.0 | 2.5 % | | |
| 2010 | \$ | 0.0 | 3.3 | 0.0 | 0.0 | 3.3 | | |
| 2019 | % | 0.0 | 2.5 | 0.0 | 0.0 | 2.5 % | | |
| 2019 | \$ | 0.0 | 3.3 | 0.0 | 0.0 | 3.3 | | |
| 2020 | % | 0.0 | 2.5 | | | 2.5 % | | |
| 2020 | \$ | 0.0 | 3.3 | | | 3.3 | | |
| Total | % | | | | | 12.6 % | | |
| Total | \$ | | | | | 16.6 | | |



North Carolina GARVEE Legislation

- GARVEE Act House Bill 254:
 - Adopted in 2005
 - Authorized the issuance of bonds
 - Debt payable solely from future Federal Revenues
 - Finances improvements to the Federal Highway System
- Coverage Levels
 - Outstanding Principal may not exceed total Federal Transportation Funds authorized in the prior Federal Fiscal Year
 - Total Debt Service may not exceed 15% of the expected Annual Federal Transportation Funds in the most recently adopted Transportation Improvement Program (6.6x coverage)
- · Allows for Recurring Bond Issuance
- · Requires Geographic Distribution of bond proceeds



GARVEE Program Plan

Preliminary plan calls for bonds to be issued in multiple series:

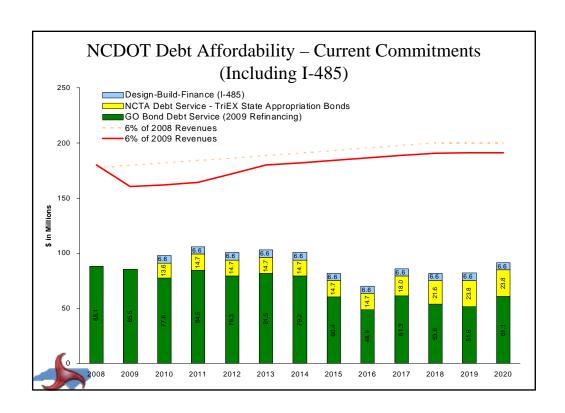
| IS | suea: | | <u>Fitch</u> | Moody | <u>'s S&P</u> |
|----|------------|---------------|--------------|-------|-------------------|
| • | 10/17/2007 | | AA- | | |
| • | 8/5/2009 | 242.5 million | AA- | Aa3 | (AA) |

Planned:

2011 319.0 million2013 96.3 million

- · Received rating upgrade from S&P to AA for 2009 issue
- 49 GARVEE Projects; 1,290.64M; 9.9% of total STIP Budget
- "Evergreen" Program Flexibility in project selection and substitution





Finance Next Steps

- Financial Package for SOQs and Technical Proposals
- Finance Questions and Answers







Disadvantaged Business Enterprise Goals

R-2248E: 15%

I-3803B: 14%

R-2123CE: 9%

DBE Industry Forum:

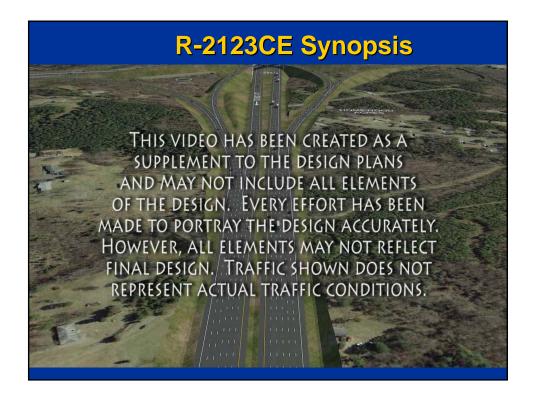
Anticipated mid - January in Charlotte

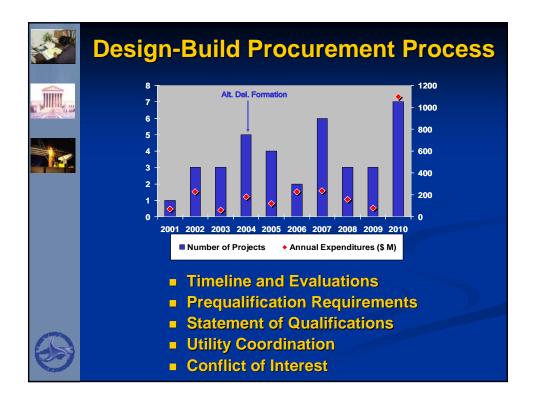














R-2248E Timeline for Design-Build Team Selection Process

I-485 (Charlotte Outer Loop) from west of NC115 to west of I-85

11/16/2009

| Request for Qualifications Advertisement | November 16, 2009 |
|---|-------------------|
| Industry Forum (optional) | December 3, 2009 |
| Statement of Qualifications (SOQ) due back from Design-Build (DB) Teams | December 22, 2009 |
| Department Announces Short-listed Teams | January 14, 2010 |
| Department Provides Industry Draft RFP to DB Teams | January 15, 2010 |
| Meeting with Short-listed Teams | February 4, 2010 |
| Issue Second Industry Draft RFP | February 19, 2010 |
| Second Meeting with Short-listed Teams | March 8, 2010 |
| Issue Final RFP | March 23, 2010 |
| Technical Proposals and Sealed Price Proposals Due | May 4, 2010 |
| Technical Presentations by Short-listed Teams | May 20, 2010 |
| Open Price Proposals | May 21, 2010 |
| Notice of Award | May 28, 2010 |
| | |

NOTE: All dates are approximate and subject to change without notice.



Advertisement & Shortlisting

- Technical Committee Reviews and **Shortlists Based On Pre-determined** Criteria:
 - Project Understanding And Approach
 - Design-Build Project Team
 - Proposer's Capabilities
 - Quality Program
 - Safety Program





Evaluation & Determination of Adjusted Low Bidder

- **■** Following Technical Presentations, Technical **Review Committee Completes Evaluation and Determines Consensus Score In Each Of** Several Major Categories, as Defined In RFP, That May Include:
 - Management
 - Responsiveness To Request For Proposals (DBE, Design, Natural Environment Responsibility, Aesthetics, Etc.)
 - Long Term Maintenance
 - Schedule And Milestones
 - Innovation
 - Maintenance Of Traffic And Safety Plan
 - Quality Plan
 - Technical Presentation
 - Warranty







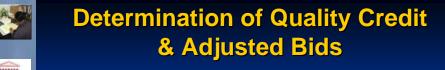


Evaluation & Determination of Adjusted Low Bidder

- Evaluation Sessions Are Facilitated (Ex Officio) By Director Of Transportation Program Management and / or the Design-**Build Project Engineer To Ensure** Consistency In Evaluation Approach
- Scores are Confidentially Transmitted To State Contract Officer
- When Price Proposals are Opened, The **State Contract Officer Determines The** Quality Credit, The Adjusted Bids, and The Apparent Adjusted Low Bidder









- Maximum Quality Credit Is Defined In The RFP
 - Quality Credit Prorated From 100 To 70
 - Technical Score Of 100 = Maximum Quality Credit
 - Technical Score Of 70 = 0% Credit
 - Maximum Quality Credit Typically Ranges From 15 - 30%





Example of Determination of Quality Credit & Adjusted Bids

| Proposer | Technical Score | Quality Credit (%) | Price Proposal (\$) | Quality Credit | Adjusted Price (\$) |
|----------|--------------------|-----------------------|------------------------|-------------------|------------------------|
| Α | 95 | 12.5 | 3,000,000 | 375,000 | 2,625,000 |
| * B | 90 | 10.0 | 2,700,000 | 270,000 | 2,430,000 |
| С | 70 | 0.0 | 2,600,000 | 0 | 2,600,000 |



Proposer B Has Lowest Adjusted Bid
(Based On 15% Maximum Quality Credit)



Prequalification Requirements



- Prime Contractor (S) Must Be Prequalified Individually
- Lead Design Firm MUST Be Prequalified





Prequalification Requirements

- Prior To Technical Proposal Submittal Deadline
 - All Joint Ventures, LLCs, Or Any Legal Structure That Are Different Than The Existing Prequalification Status <u>MUST</u> Be Prequalified
 - Design Firms SHOULD Be Prequalified
 - If Design Firms Are Not Prequalified Prior To Submittal Of The Technical Proposal, The Prime Contractor Is Solely Responsible For:
 - Ensuring That The Design Firm Is Prequalified Prior To The First Design Submittal Or
 - Replacing That Firm With A Prequalified Firm
- Subcontractors <u>MUST</u> Be Prequalified Prior To Performing Work







Statement of Qualifications

- Statements Of Qualifications That Exceed The Page Limits Or Violate The Section Format Instructions In The Request For Proposals WILL Be Rejected
 - **Font Size**
 - Double Spacing
 - Fold Out Pages Not Allowed
- Financial Qualifications Submitted Concurrently





Utility Coordination



- Individual Pre-bid Meetings With The **Utility Firms and Short-listed Designbuild Teams**
- Pass Through Non-betterment Utility **Relocation Costs**
- Water And Sewer Relocation/ **Construction May Be Required**





Conflict of Interest







Any Private Engineering Firm Under Contract, Or Previously Under Contract, With The NCDOT To Prepare Preliminary Plans, **Planning Reports Of Other Project Development Products Will Not Be Allowed** To Participate In Any Capacity – Reference The NCDOT Design-Build Policy & Procedures – October 4, 2007



- Exceptions May Be Granted By The Sate **Contract Officer, Upon Written Request From** The Firm, And A Determination That The **Involvement Does Not Constitute An Unfair** Advantage
- **Ethics Contract Provision**

