



# I-77 HOT LANES PROJECT

## Procurement Summary and Schedule



## Procurement Schedule

Summary Schedule	Date
Issue Request for Qualifications	February 15, 2012
Optional Industry Forum	February 23, 2012 10:00 a.m. Eastern time at the Charlotte Convention Center, Charlotte, NC
SOQ Due Date	March 15, 2012 3:00 p.m. Eastern time
Anticipated Announcement of Short-listed Proposers	March 30, 2012
Circulate Draft RFP to Short-listed Proposers	April 2012
Issue Final RFP	June 2012
Proposals Due	September 2012
Preferred Proposer Announced	October 2012
Commercial Close	December 2012

As shown, it is an aggressive procurement schedule, but also **ACHIEVABLE**.





## Advisory Team On Board

- The Advisory Team is composed by the following:
  - Technical Review Committee - NCDOT, FHWA support
  - RayStrategies LLC – Strategic and Commercial Advisory
  - KPMG Corporate Finance LLC – Financial Advisory
  - Nossaman LLP – Legal Advisory
  - Parsons Brinckerhoff - Technical Advisory
  - Stantec – Technical Advisory
  - Atkins and RK&K – Technical Advisory





# RFQ Evaluation

## Evaluation Criteria

- **Responsiveness:** Those SOQs not responsive according to the requirements of the RFQ or containing material misrepresentation may be excluded from further consideration
- **Pass/Fail Review:** A Proposer must obtain a “pass” on all seven pass/fail items in order for its SOQ to be evaluated qualitatively
- **Qualifications Evaluation Criteria in Weighting**
  - Proposer Structure and Experience (80 Points Maximum)
  - Approach to Development (20 Points Maximum)

## Evaluation Procedure

- Committees will review and evaluate SOQs in accordance with the established criteria
- NCDOT may request additional information, clarification, and verification from the Proposer
- The scores and evaluation of the SOQs shall not carry over or be used in any way in the evaluation of the RFP





## RFP Status and Schedule

- NCDOT intends to invite the Short-listed Proposers to submit proposals
- The selected Proposer will enter into one or more Comprehensive Agreements with NCDOT and become NCDOT's private partner for the project and develop, design, build, finance, operate and maintain the project
- It is expected that Proposers engage in an interactive process with NCDOT throughout procurement
- The estimated schedule for the RFP is the following:

RFP Summary Schedule	Date
Circulate Draft Documents to Short-listed Proposers	April 2012
Industry Review – Comments from Short-listed Proposers	April – June 2012
Issue final RFP	June 2012
Proposals Due	September 2012
Announce Preferred Proposer	October 2012





## Data Available to Short-listed Proposers

- Historic geotechnical data
- NEPA documentation for central section
- Raw traffic data
- Available utility information/contacts
- Available as-built plans for projects completed along the corridor
- Bridge inspection reports along corridor
- Summary of existing corridor condition
- Potential pavement design options





# One-on-One times

## February 23, 2012

Proposer	Time
Plenary Group	1.00 PM
Acciona Concessions Canada	2.15 PM
Vinci Concessions	3.30 PM
Hochtief PPP Solutions	4.45 PM

## February 24, 2012

Proposer	Time
OHL Concesiones	8.00 AM
Cintra	9.15 AM
ACS Infrastructure Development	10.30 AM
Macquarie Capital	12.45 PM
Abertis Infraestructuras	2.00 PM
Fluor Enterprises	3.15 PM
Meridiam Infrastructure	4.30 PM

**Duke Energy Center**  
 550 South Tryon Street, Suite 3200  
 Charlotte, NC 28202-4214





**THANK YOU**