

DESIGN-BUILD

The Contractor's Perspective

Business Decision

- Expertise in area of construction
- Geographical area of work

Business Partners

- Joint Ventures & Dedicated Subs
- Designer & sub-consultants
- Subcontractors and Vendors

Pre-bid (NCDOT Advertisement)

Project Selection:

- Good fit for you and partners
- Financial Commitment
 - Risk of Failure
 - Stipend

Statement of Qualifications (SOQ)

- Commitments
 - Personnel
 - Time
- Team Building
- Pursuit Strategy
- Understand the Project

Request For Proposal (RFP)

Manage the Process:

- Professional Resources
- Ensure Team is supported
- Plan the delivery

Managing Risk

- Allocate Risk to Partners (Subs)
- NCDOT risk (e.g. Permit approval durations)
- Schedule Milestones / ICT's / LD's
- Design Delivery
- Work to refine RFP w/ Q&A & ATC's
- Quantities
- Utility and R/W Coordination

Post Bid Keys to Success

- Be Proactive:
 - Partner w/ NCDOT and other Stakeholders to consolidate Team
- Over Communicate Plan
- Manage the Delivery of Design AND Construction (deadlines)
- Roles of Staff at Project (Contractor and NCDOT Division)
- Issue Resolution