

I. PORT OF WILMINGTON - INTERMODAL YARD IMPROVEMENT PROJECT

Benefit-Cost Analysis Report

| Lineeri | | | | | |
|---|---|---|---|---|---|
| Current Status/ Baseline & Problem to be Addressed | Change to Baseline | Type of Impacts | Affected Population | Economic Benefits | Summary of Results |
| Port of Wilmington additional Rail Investment for Queen City Express and CCX rail intermodal in lieu of truck. | Improvements on the Port to facilitate more efficient loading, unloading and storage of intermodal container trains. | Social Environmental Competitive. | Throughout North Carolina | Monetized value of reduced highway congestion costs | Projected Investment Cost undiscounted \$22.6 M including \$4.5M non- federal match. |
| Creates significant safety and environmental benefits. | Reduces adverse impact of additional projected activity at Port on highway system. | Accident reductions. Fuel consumption savings. Social benefits of reduced air emissions. | Local and regional community affected by air emissions, accidents, and road degradation. | Monetized value of reduced accidents, fuel consumption, and emissions. | \$86.5 million benefits NPV at 7% discount rate. |
| Creates significant maintenance and competitiveness benefits. | Port expects to divert trucks carrying containers to rail at lower cost. | Improved traffic flow and reduce delays and maintenance. | Drivers realizing fewer traffic delays higher safetyl through area. | Monetized value of competitive benefits, reduced hwy. maintenance, net consumer benefit. | Benefit/Cost Ratio of 4.8 at 7% NPV. |

EXECUTIVE SUMMARY



PROJECT DESCRIPTION

Rail movement of import and export containerized cargo is key to the Port of Wilmington's expanding its container market share participation. The purpose of the Port of Wilmington Rail Yard Improvements Project is to support the operation of the Queen City Express (QCE), an intermodal container train service operating between the Port of Wilmington, NC, and Charlotte, NC where the Port maintains an inland port. Services are being expanded to include connections with the Carolina Connector (CCX)regional rail container hub located in Rocky Mount, NC and the rest of the CSX Transportation rail system.

This is consistent with the competitive requirement to provide rail intermodal services to the hinterland enjoyed by neighboring, competing ports from Norfolk to Savannah. All these ports have constructed or plan to construct on dock or near dock rail intermodal facilities and rail served inland ports.

In Wilmington's case, the Port has been proactive to assume the role of agent and arranger of transportation for the movement of containers between the Port of Wilmington, NC, and Charlotte or CCX at Rocky Mount, NC and beyond on behalf of its customers. QCE's customers are ocean carriers, intermodal marketing companies, and transportation intermediaries. The service is configured as follows:

- CSX Transportation (CSXT), the line haul rail carrier, provides service to Charlotte, 200 miles distant, and to CCX via connection to CSXT's north-south mainline passing through Rocky Mount, NC (see Figure 6 Map);
- Within the Port, switching services are provided by Port-owned Wilmington Terminal Railway (WTRY); and
- Motor carriers provide drayage services for containers and chassis from railhead to customer.



Figure 1 New Intermodal Facility Improvements

Current Situation and Improvements: Referring to Figure 1, today the Port is using parts of the upper and lower pair of (orange) curved tracks formerly used for rail car storage as an "evolving" arrangement to establish proof of concept for the rail service.

While the Port has an excellent reputation for high productivity and low port costs, and the rail service has been enthusiastically received by clients, it is presently only a small fraction of Port throughput. Today, trains using the Port's intermodal rail facilities are constrained by the length of rail tracks available



for loading intermodal flat cars, and by lack of storage for cars awaiting loads, as well as by the incremental difficulty of loading cars on curves.

The proposed project provides an on-terminal intermodal yard with 5,000 feet of working tracks. The construction would include four 1,250-foot sidings with transfer areas that are located on both the east and west side of the intermodal tracks, allowing the Port to safely load and unload containers to and from an intermodal train on the terminal. Rehabilitation projects on connecting tracks are included to meet the overall need for increased capacity and train frequency. Additional paved container storage near the loading area is also planned. Without this investment, the Port's intermodal activity is capped at approximately 14,000 intermodal rail movements annually. With the proposed investment, the capacity increases to approximately 50,000 intermodal rail movements annually.

In 2023, the Port is forecasted to move 343,000 twenty-foot equivalent units (TEU) or 191,000 forty-foot equivalent containers (FEU), with rail accounting for 5.4% of total Port moves. By 2040, the number of rail intermodal moves is projected to grow to 50,000 containers, reflecting North Carolina's historic 5.5% real growth rate of Industrial GDP. Capacity could later be increased with the addition of gantry crane technology. The proposed facility could have a maximum design capacity to handle 100,000 containers per year with that technology.¹ By emphasizing rail intermodal share of throughput, Wilmington is emulating its A 25% level has already been realized by Savannah and 34% by Norfolk² and 25% is planned by Charleston³. Table 1 below relates current and predicted rail intermodal performance to the overall throughput of the Port per the 2012-2026 Strategic Plan and projections.

| Port of Wilmington 5 | Year Strate | gic Plan 20 | 021-2026 pl | lus Outyea | r Projectio | ns | | | | | | | |
|---|-------------|-------------|-------------|------------|-------------|---------|---------|---------|------------|-------------|---------|------------|-----------|
| Fiscal Year | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2030 | 2035 | 2039 | 2040 | 2042 | 2044 |
| 20 foot units (TEU's) | 330,000 | 319,300 | 330,300 | 343,113 | 448,807 | 467,109 | 484,640 | 5.50% | NC Industr | ial GDP rea | growth | Max. Cap'y | 1,200,000 |
| Containers @1.8 | 173,000 | 177,389 | 183,500 | 190,618 | 249,337 | 259,505 | 269,244 | 333,547 | 435,932 | 540,043 | 569,746 | 634,141 | 667,000 |
| | | | | | | | | | | | | Below as | Modeled |
| QCE Service Cont. | 6,000 | 7,661 | 6,957 | 8,446 | 8,578 | 8,466 | 8,608 | 10,664 | 13,937 | 17,266 | 18,215 | 18,215 | 18,215 |
| CCX Service Cont. | | | 100 | 1,882 | 5,760 | 10,393 | 15,028 | 18,617 | 24,332 | 30,143 | 31,801 | 31,801 | 31,801 |
| Total Rail Containers | 6,000 | 7,661 | 7,057 | 10,328 | 14,338 | 18,859 | 23,636 | 29,281 | 38,269 | 47,408 | 50,016 | 50,016 | 50,016 |
| | | | | | | | | | | | | | |
| Rail Share | 3% | 4% | 4% | 5% | 6% | 7% | 9% | 9% | 9% | 9% | 9% | 8% | 7% |
| Note: Some intermediate years are hidden from view. | | | | | | | | | | | | | |

Table 1 Current & Projected Traffic

Investments required total \$22.7 million including \$18 million in proposed federal funding for construction of the new intermodal loading facility tracks and loading pads. Matching funding in the amount of \$4.5 million will be provided by non-federal match. These matching investments result in an overall non-federal contribution of 20% consisting of funding contributions from the Port.

¹ Section 6 Port Improvement Projects, Mott MacDonald | Wilmington Rail Improvements 49 Landside Rail Improvements Serving the Port and Moving Trains Safely through the Community, September 2017, page 45 etc.

² ttps://www.joc.com/port-news/us-ports/georgia-ports-authority/savannah-intermodal-surges-rail-work-pushesahead_20190813.html?destination=node/3614451

³, *Market assessment and forecast for South Carolina Ports Authority facilities*, August 30, 2019, Mercator Advisors, pg. 63. Comprehensive graphic here: https://www.joc.com/port-news/us-ports/georgia-ports-authority/savannah-intermodalsurges-rail-work-pushes-ahead_20190813.html



Service life rail tracks and crossties assets is expected to exceed the 20 years discounting period provided in the Guidelines⁴. In total, the discounted investment costs are approximately \$18.1 million, discounting at 7%.

DEMOGRAPHICALLY QUANTIFIABLE BENEFITS DISCUSSION

The Port of Wilmington is located on the southern periphery of the City of Wilmington, NC along the Cape Fear River. The Port terminal is adjacent to Opportunity Zone (37129011000) in New Hanover County, North Carolina⁵. The Port-owned railroad employed to move container boxes in and out of the Port goes through two Opportunity Zones (37129011000 and 37129011100) as it enters and exits the Port. There are an additional Opportunity Zones in Wilmington and adjacent Pender and Brunswick Counties. Although the Port of Wilmington rail only goes through two Opportunity Zones in the region, the port draws employees from these other zones, and Port activities provide direct benefits to these zones.

Table 2 Opportunity Zones in the Tri-county Area

| New Hanover County | Pender County | Brunswick County |
|--------------------|---------------|------------------|
| 37129011000 | 37141920602 | 37019020104 |
| 37129011100 | 37141920601 | 37019020101 |
| 37129011200 | | 37019020602 |
| 37129011903 | | |

According to the Transportation Disadvantaged Census mapping tool, the Port of Wilmington, which is in Census Tract 109, is in a Disadvantaged Community with four or more Transportation Disadvantage indicators (Disadvantaged Community with Resilience Indicator, Environmental Indicator, Economy Indicator, Health Indicator, and Transportation Indicator). Additionally, neighboring tracts 107 and 108 within the Port's ready labor draw area show five or more Transportation Disadvantage Indicators including the APP designation.

a. Demographic Qualifier: Poverty

According to the 2019 U.S. Census Bureau American Community Survey (ACS) 22.2% of the population of the City of Wilmington were living below the poverty level. According to the U.S. Census Bureau the median income in Wilmington was \$47,580 and the per capita income was \$31,846⁶.

⁴ Guidelines for the Preparation of Discretionary Grants, USDOT, OST Office of Policy, February, 2021. ⁵<u>https://www.cdfifund.gov/Pages/Opportunity-Zones.aspx</u>

⁶ Stated in 2019 dollars, averaged for the period 2015-2019, U.S. Census Bureau, American Community Survey.



b. Urban or Rural Designation?

The population of greater Wilmington as defined by the US Census Bureau in April 2020 was 115,451⁷, suggesting that projects in the greater Wilmington area would qualify as "rural" according to the Notice of Finding Opportunity definition of area population less than 200,000.





c. Demographic Qualifier: Economic Equity

The Port's labor draw area encompasses numerous Census Tracts that display Areas of Persistent Poverty (APP) and Historically Disadvantaged Community status (HDC) as shown by the Map and Table that follow.

Figure 3 Map from Transportation disadvantaged Census Tracts

⁷ In the 2010 Census the Wilmington area had a population of 106,000.





Source: https://usdot.maps.arcgis.com/apps/dashboards/d6f90dfcc8b44525b04c7ce748a3674a

| County | Tract # | Locator | Countv | Tract APP | Tract |
|-------------|---------|--------------|--------|-----------|-------|
| New Hanover | | | | | |
| | 101 | NE WLM | no | ves | ves |
| | 102 | SE WLM | no | ves | ves |
| | 103 | Castle Havne | no | ves | ves |
| | 104 | Suburban | no | no | no |
| | 105.01 | WLM East | no | ves | ves |
| | 107 | WLM SE | no | ves | ves |
| | 108 | WLM SE | no | ves | ves |
| | 109 | WLM S & Port | no | no | ves |
| | 110 | WLM East | no | ves | ves |
| | 111 | WLM East | no | ves | ves |
| | 112 | WLM East | no | ves | ves |
| | 113 | WLM Center | no | ves | no |
| | 114 | Suburban | no | ves | ves |
| | 119.02 | WLM far East | no | ves | ves |
| | 121.01 | WLM far S | no | no | ves |
| Brunswick | | | | | |
| | 201.04 | Leyland - | no | yes | yes |

Table 3 APP and HDC Designations Wilmington Port Area

d. Demographic Qualifier: Ethnicity and Race

Wilmington and the area around the Port are racially diverse. According to the U.S. Census Bureau the area of greater Wilmington has the following racial and ethnic composition.

According to the FOCUS Equitable Growth Profile Summary of the Cape Fear Region and the U.S. Census Bureau, the region is experiencing rapid population growth⁸. But the dynamics of growth differ in in the Wilmington region compared with most growing regions. While in most growing regions, communities of color are driving growth as the aging White population shrinks as a share of the population,

⁸ Link here.



this is not the case in the Wilmington region. Non-Hispanic Whites represented 75 percent of Cape Fear's population in 1980 and are expected to represent 77 percent of the population in 2040.

The FOCUS study found that the Wilmington region is experiencing a demographic transformation characterized by a diversifying younger population and a rapidly growing senior population that is predominantly White. As the region's labor force grows increasingly diverse, closing wide and persistent racial gaps in economic opportunity and outcomes will be key to the region's future growth and prosperity. By creating pathways to good jobs, connecting younger generations with older ones, building communities of opportunity throughout the region, and ensuring educational and career pathways for all youth, the region's leaders can put all residents on the path toward reaching their full potential, and secure a bright economic future for all.

Any economic activity induced by an investment in the Port facilities and particularly in operating assets for expanded activities such as container handling and transportation are likely to be spread on a favorable ethnic and racial basis, even without considering the multiplier effects typically considered in a broader based impact analysis.

e. How does the Port's Business Expansion Impact Equity Issues?

A large part of the Port's labor force of 178 persons are drawn from those demographic groups most disadvantaged by today's technology centric and education focused economy. To secure a good paying job as a stevedore or a trucker or a railroad worker typically does not require higher education in the form of a completed college or graduate degree. Thus, the Port's expansion provides an excellent source of employment for those populations frequently facing the lack of sustained employment and falling into poverty

The North Carolina State Ports Authority has for many years maintained a policy of equal opportunity hiring from the local population and, along with that, a policy of training and promoting from within on the basis on merit. Current demographics of the Port of Wilmington labor force demonstrate that commitment.

| Project Title | Year | Percent |
|---|------|-------------|
| Asian (Non-Hispanic/Latino) | 1 | 1% |
| Black or African American | 32 | 18% |
| Hispanic/Latino | 6 | 3% |
| Two or More Races (Non-Hispanic/Latino) | 1 | 1% |
| White (Non-Hispanic/Latino) | 138 | 78 % |
| TOTAL | 178 | |

Table 4 Port of Wilmington Demographics

METHODOLOGY FOR COMPUTING QUANTITATIVE BENEFITS

We are measuring the public and competitive benefits of diverting containers from road to rail.



Specifically, among quantitative inputs needed to create benefit estimates for environmental quality of life, sustainability, safety, and competitiveness/consumer benefit are:

- Reduced truck haulage versus increased rail haulage expressed as:
 - *Miles traveled, tons hauled, ton-miles hauled, etc.*
- Environmental and quality of life characteristics including:
 - Gallons of fuel consumed, and contaminants produced, hours driven, congestion and safety effects, etc.
- Competitiveness:
 - *Reduced transport cost per mile, transit time, inventory carrying cost, etc.*

How did we derive transport effects for this investment?

The diversion is defined as a loaded or empty container diverted onto rail, first with the Queen City Express (QCE), and then a broader variety of rail paths via the CSXT rail system. Analysis done for the Port using PIERS⁹ data indicates the greater Charlotte intermodal market, comprised of cities and towns in western North Carolina including far western Asheville and central towns like Salisbury, Lexington, and the western Triad region¹⁰ is approximately 300,000 FEUs¹¹ import and export containers coming through Southeast ports ranging from Norfolk on the north to Savannah on the south.

QCE's available import-export marketplace, excluding some of the eastern Triad, was around 220,000 containers. We judged that 10-15% or 20,000+ containers was readily accessed by QCE trains for substitution for trucks. This figure is reached near the end of the projection period according to the projections and assumed ultimate rail share of movements. (See Table 1).

Referring to Figure 6 Map of Proposed Routes, the remaining growth of Wilmington containers handled by rail was assigned to other paths via CSXT railroad system using the recently completed CCX intermodal terminal located near Rocky Mount, NC. Looking at the dispersion of possible lanes and end points for CCX, prior studies¹² theorized that a 60% component of CCX's throughput would come mainly from eastern and central North Carolina including the Raleigh and Greensboro MSAs¹³ and the balance 40% of "pass-through" traffic would arrive from elsewhere and change trains, which is the means proposed here.

Figure 2: Map of Proposed Routes

⁹ PIERS is the leading provider of import and export data at the detailed, bill-of-lading level.

¹⁰ The Triad Region of North Carolina refers to the three neighboring cities of Winston Salem, Greensboro and High Point.

¹¹ Twenty-Foot Equivalent units and Forty-Foot Equivalent Units are standard measures; FEUs being equivalent to one typical 40-foot-long marine container,

¹² E.g. Evaluation of Proposed Eastern Carolina Intermodal Terminal (CCX), WSP Parsons Brinkerhoff, July 2016.

¹³ Metropolitan Statistical Areas include surrounding areas. At the time of the referenced study the Raleigh MSA included the entire Research Triangle, Raleigh, Durham, and Chapel Hill.





Since, for our purposes, CCX is a concentration point, the relationship to highway transport can be defined by making the conservative, simplifying assumption that all subsequent movements via CCX are by rail and, therefore, from our perspective, benefits are defined by the truck dray **versus** all rail movements between CCX and the Port. An illustration may be helpful to illustrate this point.

Assume a container arrives by ship at Wilmington destined for Toledo, OH. Assuming there were no CCX, it would be placed on a truck and driven to Toledo. Assuming further there were CCX, but no CCX rail connection to the Port, it would be driven to CCX at Rocky Mount and placed on a train for New Baltimore, OH, detrained there and drayed approximately 40 miles to Toledo.

Addition of an all-rail CSXT service from Wilmington via CCX allows that container to be placed on the train at the Port, thereby eliminating the truck transport from Wilmington to CCX at Rocky Mount. All other aspects of the journey whether by truck or train remain the same. The following diagram illustrates the point.

| Truck | |
|--|--------|
| Train ++++++ | |
| WLM | Toledo |
| WLMRMT/CCX+++++++++++++++++++++NBalto | Toledo |
| WLM+++++++RMT/CCX+++++++++++++++++++++NBalto | Toledo |

BENEFIT COST ANALYSIS

A quantitative benefit-cost analysis (BCA) was performed using available information about current truck drayage practices and current and proposed train operations, USDOT guidance, and supported by documentable costs and industry research data.



This BCA is not a comprehensive measure of the project's total potential economic impact as many likely regional benefits related to increased competitiveness of North Carolina firms and products and their employment and multiplier effects are not used in this type of analysis¹⁴.

Identifiable future years' costs and benefits have been projected, in constant dollars, for a period extending 20 years beyond construction. Per federal guidance, the monetized value of these quantified future benefits and costs are discounted to Present Value at a discount rate of 7%.

| Benefit or Cost Category | |
|--|---------------|
| Tot. Capital Cost including Match @ 7% NPV | \$18,184,207 |
| Quantified Benefits @ 7% NPV: | |
| Accident Reduction | \$6,606,246 |
| Non-Carbon Emissions Reduction | \$3,075,711 |
| Fuel Cost Savings | \$8,235,014 |
| Social Cost of Carbon @ 3% | 5,296,877 |
| Additional Savings: | |
| Road Wear Savings | \$5,589,267 |
| Reduced Highway Congestion | \$26,183,412 |
| Consumer Transport Cost Reduction | \$40,389,306 |
| Increased Inventory Holding Cost | \$(8,834,992) |
| Total Quantified Benefits | \$86,540,843 |
| Benefit Cost Ratio (BCR) | 4.8 |

Table 5 Benefit Cost Summary

Figures are presented in constant 2020 dollars.

PROJECT BENEFITS

Quantified project benefits are estimated through 2044, 20 years after the project is fully functioning. Benefits are projected using constant, 2020 dollars discounted at 7%, with the exception of carbon emissions damage, which, per federal guidelines, are discounted at 3%.

Abbreviated summaries of analysis methods and benefits are presented below. The BCA spreadsheet is provided in the Appendix.

a. Accident Reduction

Safety benefits are calculated based on estimated number of accidents that will be eliminated or avoided as a result of the Project. The accident data used for the analysis are based on experienced

¹⁴ Ibid. Footnote 5.



rates for North Carolina highways as found in *North Carolina 2020 Crash Facts* published by the North Carolina Division of Motor Vehicles¹⁵. First, avoided social costs of diverting trucks from North Carolina highways were calculated, an undiscounted sample of which is shown below.

| | | Truck | | | | | | | | |
|------|-------------|----------|---------------|----------------|---------|------|-------------|-----------------|----------------|-------------------|
| | Operational | 100MVMT | | | | | | | | Truck Cost |
| Year | Year # | Avoided | People Killed | People Injured | PDO | | Killed Cost | Injured Cost | PDO Cost | Avoided |
| | | | 1.21 | 106.99 | 166.06 | \$ | 12,837,400 | \$ 302,600 | \$ 4,600 | |
| | | | 100MVMT | 100MVMT | 100MVMT | Per | Accident | Per Accident | Per Accident | |
| | | | | | | \$10 | MM/Death | \$136,806/Inj. | | |
| 2025 | 1 | (0.0076) | (0.01) | (0.82) | (1.27) | \$ | (108,882) | \$ (171,779) | \$ (5,836) | \$ (286,498) |
| 2026 | 2 | (0.0157) | (0.02) | (1.68) | (2.61) | \$ | (223,930) | \$ (353,286) | \$ (12,003) | \$ (589,218) |
| 2027 | 3 | (0.0179) | (0.02) | (1.92) | (2.97) | \$ | (255,238) | \$ (402,679) | \$ (13,681) | \$ (671,599) |
| 2028 | 4 | (0.0283) | (0.03) | (3.02) | (4.69) | \$ | (402,836) | \$ (635,539) | \$ (21,593) | \$ (1,059,968) |
| 2029 | 5 | (0.0298) | (0.04) | (3.19) | (4.95) | \$ | (424,992) | \$ (670,494) | \$ (22,780) | \$ (1,118,267) |
| 2030 | 6 | (0.0315) | (0.04) | (3.37) | (5.22) | \$ | (448,367) | \$ (707,371) | \$ (24,033) | \$ (1,179,771) |

Table 6 Accident Savings (partial capture)

Next, the costs of rail accidents were calculated and used to reduce the truck calculated benefits to a net sum. The KABCO-scaled data for 2018 were evaluated and quantified using BCA guidance for valuation of accident costs and are then converted to an annual monetized benefit¹⁶.

| | | | | | | Total | |
|----------------|------------|------------|------------------|---------------|-----|---------------|-----------------|
| MM Train-Miles | | | | | Inc | remental Rail | |
| Added | Killed | Injured | Killed Cost | Injured Cost | | Cost | Net Decrease |
| | 0.0040 | 0.0712 | \$ 12,837,400 | \$ 302,600 | | | |
| | Per MM T-M | Per MM T-M | | | | | |
| | | | | | | | |
| 0.043 | 0.0002 | 0.00 | \$ 1,996 | \$ 641 | \$ | 2,637 | \$ (283,861) |
| 6.192 | 0.0245 | 0.44 | \$ 288,591 | \$ 92,685 | \$ | 381,277 | \$ (207,942) |
| 6.532 | 0.0259 | 0.47 | \$ 304,464 | \$ 97,783 | \$ | 402,247 | \$ (269,352) |
| 6.891 | 0.0273 | 0.49 | \$ 321,209 | \$ 103,161 | \$ | 424,371 | \$ (635,598) |
| 7.270 | 0.0288 | 0.52 | \$ 338,876 | \$ 108,835 | \$ | 447,711 | \$ (670,556) |

357,514 \$

114,821

Ś

472,335 \$

(707,436)

Table 7 Rail Accident Costs (partial capture - Net Decrease refers to sum of above table and this one.)

b. Fuel Consumption and Emissions Reduction

0.0304

Fuel consumption drives both fuel saving and emissions effects to the extent that truck traffic is diverted to rail, which is more fuel efficient. Here we have used rail's fuel efficiency as reported by the Association of American Railroads expressed as ton-miles of cargo hauled per gallon of fuel as 470 ton-miles per gallon¹⁷. This is contrasted with the same calculations for a heavy-duty diesel truck which moves 120 ton-miles per gallon of diesel.

0.55 \$

7.670

¹⁵ See: https://connect.ncdot.gov/business/DMV/CrashFactsDocuments/2020%20Crash%20Facts.pdf

¹⁶ Assumes Fatal is KABCO "K," Injury is KABCO "U."

¹⁷ https://www.aar.org/wp-content/uploads/2018/07/AAR-Environmental-Benefits-Movig-Freight-by-Rail.pdf



As with other diversion calculations, the savings resulting for decreased truck traffic is offset to the appropriate degree by increased fuel consumption by the railroad. Fuel cost savings are based on prices of \$3.73 per gallon¹⁸ for mid-grade diesel for both truck and rail modes operating in in North Carolina. A sample of undiscounted calculations is shown below.

| | | Valu | ie: Reduced | | | | | |
|------|---------------|------|----------------------|-------------|-----|---------------|-----|------------|
| | Reduced Truck | Truc | Truck Increased Rail | | Val | ue: Increased | | |
| Year | Consumption | Con | sumption | Consumption | Rai | l Consumption | Fue | el Savings |
| | Gallons | \$ | 3.73 | Gallons | \$ | 3.73 | | |
| 2025 | (123,234) | \$ | (459,662) | 70,036 | \$ | 261,233 | \$ | (198,429) |
| 2026 | (253,445) | \$ | (945,352) | 144,037 | \$ | 537,259 | \$ | (408,093) |
| 2027 | (288,880) | \$ | (1,077,524) | 164,175 | \$ | 612,374 | \$ | (465,150) |
| 2028 | (455,933) | \$ | (1,700,630) | 259,114 | \$ | 966,496 | \$ | (734,135) |
| 2029 | (481,009) | \$ | (1,794,165) | 273,365 | \$ | 1,019,653 | \$ | (774,512) |
| 2030 | (507,465) | \$ | (1,892,844) | 288,401 | \$ | 1,075,734 | \$ | (817,110) |

Table 8 Fuel Savings Calculation (partial capture undiscounted)

Emissions reductions are estimated for carbon and for non-carbon emissions. For the purposes of calculating fuel consumption and emissions benefits, heavy-duty combination (tractor trailer) trucks are assumed.

- Annual travel time savings for trucks is calculated based on the assumption one container is driven to Charlotte or CCX from Wilmington (or returned) in 4 hours 15 minutes each way and 3 hours to Rocky Mount, respectively. Conservatively, no "dead-head" or empty movements are assumed. Train movements are much longer in time elapsed, although only 7 hours and 45 minutes represent time spent under way on the mainline. Moreover, the train is assumed to be hauling many containers at the same time so that the operating hours attributed to one container are fractional.
- Carbon emissions are estimated based on estimated reduction of fuel consumption using an assumed 1.6 KG of CO₂ per mile for heavy trucks.
- Unit costs for the Social Cost of Carbon (SCC) as presented in the 2021 BCA Resource Guide are applied to calculate carbon-based emissions avoided.19
- Non-carbon emission quantities were estimated based on EPA guidance. The appropriate unit price for each type of emission was sourced from recent BTS²⁰ data or from an earlier study for the Federal Motor Carrier Administration.²¹ Offsetting this, increased rail locomotive emissions were based on that study's projection of grams of pollutants per horsepower hour per gallon of fuel.

¹⁸ <u>https://www.dat.com/industry-trends/trendlines/van/national-rates</u> February price of diesel minus \$0.36 NC fuel tax.

¹⁹ Social Cost of Carbon has been discounted at the private 7% rate and the public rate of 3%, which has been used here.

²⁰ https://www.bts.gov/content/estimated-national-average-vehicle-emissions-rates-vehicle-vehicle-type-using-gasolineand

²¹ Final Environmental Assessment for the 2011 Final Hours-of-Service (HOS) of Drivers Rule, Appendix A – Analysis of Air Quality Impacts. USDOT, Federal Motor Carrier Safety Administration.



- Unit costs of non-carbon emissions were derived from Table A-6 of USDOT's "Benefit-Cost Analysis Guidance for Discretionary Grant Programs."
- Coefficients are shown in the following table for locomotives and trucks. Since the rail fuel consumption is derived from ton-miles and the truck from miles, the co-efficient values are adjusted for rail's approximately 470 to 120 ton-miles per gallon advantage.

| Factors Applied to Emissions Analysis | | | | | | | | |
|---------------------------------------|-------|--------------|--------|--|--|--|--|--|
| Pollutant | Mode | Units | Rate | | | | | |
| CO ₂ | Rail | grams/gallon | 10,084 | | | | | |
| CO ₂ | Truck | grams/mile | 1,647 | | | | | |
| NOx | Rail | grams/gallon | 99 | | | | | |
| NOx | Truck | grams/mile | 4.58 | | | | | |
| PM _{2.5} | Rail | grams/gallon | 2.23 | | | | | |
| PM _{2.5} | Truck | grams/mile | 0.139 | | | | | |
| SO ₂ | Rail | grams/gallon | 0.094 | | | | | |
| SO ₂ | Truck | grams/mile | 0.0053 | | | | | |

 Table 9 Table of Authorities for Emissions for Truck & Rail

Table 10 reflects an estimated annual reduction of fuel use ranging from 123,000 gallons in 2025 to 1,124,000 gallons per year in 2040 when fully implemented. Total forecasted fuel savings and emissions reductions are summarized in the table below.

| Table 10 Summary | of Fuel Savings and | Emissions Reduction |
|------------------|---------------------|----------------------------|
|------------------|---------------------|----------------------------|

| | Fuel consumption (gallons) | Carbon tons | NOx tons | PM tons | SOX tons |
|--|----------------------------------|-------------|----------|-----------|----------|
| Total savings over 20 years | 16,540,545 | 104,721 | 255.4 | 4.0 | .228 |
| Average annual savings | 827,0275 | 5,236 | 4.3 | 0.03 | .011 |
| Average Annual Value of Fuel Consumption / Emissions Savings | \$1,396,8122 | \$353,390 | \$89,740 | \$276,361 | \$540 |

c. Road Wear Savings

Trucks impart significantly more wear on highway pavement and bridges than do autos. When truck traffic is shifted to rail this wear is eliminated and counted as a public benefit. Railroad rights of way are predominantly privately owned and maintained. The *Federal Highway Administration's Addendum to the*



1997 Federal Highway Cost Allocation Study Final Report published in May 2000 and its comprehensive study of highway costs resulted in the following indicia which have been updated to 2023 cost equivalents for use here in calculating Road Wear Savings and Reduced Highway Congestion costs:

Costs to public agencies (added use-related rehabilitation and maintenance costs), and external costs such as air pollution and congestion costs imposed on others. Many marginal costs vary by either location of travel or time-of-day. For instance, incremental pavement deterioration associated with an extra mile of travel by particular vehicle classes depends on the design and condition of the pavement upon which they travel, temperature, and other local characteristics. Congestion costs associated with an additional mile of travel on low-volume rural Interstate highways are negligible, but costs on urban Interstate highways may be high, particularly during peak periods when traffic volumes are greatest. The relative costs of pavement damage, congestion, crashes, air pollution, and noise for different vehicle classes operating in rural and urban areas are as important as the individual costs themselves.²²

For the journeys from Wilmington to Charlotte and Wilmington to Rocky Mount trips were assumed to be made throughout daylight travel hours using 60-kip, five-axle vehicles operating over 90% rural and 10% urban interstate infrastructure.

Table 11 Costs Authorities Used for North Carolina Road Wear

| North Carolina Highway Cost Allocation and Revenue Attribution Study | | | | | | | | | | | |
|--|---|----------------|---------------------|---------------------|--------------------|--------------------|-----|--|--|--|--|
| https://connect.ncdc | https://connect.ncdot.gov/projects/research/RNAProjDocs/RP2019-14%20-%20Full%20Final%20Report.pdf | | | | | | | | | | |
| From Table 4.14: Unit | t cost (| (\$/VMT) for f | ive-axle tractor/se | mitrailer for paver | nent rehabilitatio | n projects 2014-20 | 17. | | | | |
| Value = | \$ | 0.189 | | | | | | | | | |
| Inflation to 2020 | | 1.06 | | | | | | | | | |
| 2020 Value | \$ | 0.20 | | | | | | | | | |

²² Addendum to the 1997 Federal Highway Cost Allocation Study Final Report, FHWA May, 2000. https://www.fhwa.dot.gov/policy/hcas/addendum.cfm



d. Roadway Congestion Savings

| Congestion Sav | ings====> | \$0.93 | Per Guidance, Tal | ole A-5/ | | | | | | |
|-----------------------|--|--------------------|-------------------|----------|--|--|--|--|--|--|
| Alternative con | nputation: | | | | | | | | | |
| Lease/Purchase | \$ 0.2 | 1 | | | | | | | | |
| Driver Pay | \$ 0.4 | 1 | | | | | | | | |
| Driver Benefits | \$ 0.1 | 3 | | | | | | | | |
| Driver Bonus | \$ 0.0 | 4 Values for 2008. | | | | | | | | |
| Total | \$ 0.8 | 1 | | | | | | | | |
| Inflation to 201 | 1.1 | .7 | | | | | | | | |
| 2019 Equivalen | \$ 0.9 | 5 | | | | | | | | |
| https://trucking | https://truckingresearch.org/research/results/ATRITRBOpCosts.pdf | | | | | | | | | |

Table 12 Congestion Savings Authorities

Road congestion costs were calculated in the same way that pavement degradation costs were calculated using the per mile congestion costs from the table above attributed to 60-kip, five-axle combination (tractor trailer) vehicles again assuming 90% rural and 10% urban interstate travel.

e. Competitiveness Benefits (Net Transport Cost Reduction)

It is generally conceded that rail is more economical for the shipper than truck transport if rail can be employed for the same purposes. In this case the Queen City Express and CCX service is expressly designed to provide a truck-competitive service. In order to calculate the beneficial competitive effects for shippers and end users we used the dry van rate of \$2.94 per mile charged by Southeastern U.S. truckers²³. The Journal of Commerce Intermodal Savings Index²⁴ for Q4 2021 indicates a 36% cost savings for 12 months rail intermodal contract rates versus truck rates. Applying this savings percentage to truck moves converted to rail indicates savings benefits ranging from \$1.1 million in 2025 to \$10.1 million in 2040 when fully implemented.

| Table 13 Consumer Savings Authoritie | S |
|---|---|
|---|---|

| Dry van rate fo | or SE US: | | | | |
|-----------------|--|----------------------|-------------------|----------------|--------|
| Source: | Typical contract rate plus fuel surcha | rge (Rail) | | | \$1.53 |
| | Truck: DAT Data Services dry van rate | e for SE US, average | per mile, as of m | id-Feb., 2022. | \$2.98 |
| | Intermodal savings per mile. | | | Difference | \$1.45 |

f. Offsetting Inventory Carrying Costs

Slower speeds by rail hence added inventory carrying costs partially offset the beneficial shipper effects of rail. To reflect that offset, the carrying cost of inventory in a container was estimated based on work done by the FHWA in 1995 concerning the inventory costs for contents of five-axle combination (tractor trailer) trucks. We assumed the contents of a container today would approximate the contents of a dry freight van trailer. Based on earlier work, and themselves inflating that to 1995 dollars, the FHWA

²³ https://www.dat.com/industry-trends/trendlines/van/national-rates.

²⁴ <u>Microsoft Word - 1Q2022 JOC ISI Report.docx (sunsettrans.com)</u>



estimated that value at \$50,000. Bringing that value forward, and estimating an hourly interest rate to finance inventory, yields an updated carrying cost of 92.6 cents per hour. That financing cost is applied to the estimated differential times between truck and rail for availability in Charlotte or CCX - 67 hours loading to availability for rail versus 4 hours 45 minutes and three hours respectively for truck. While the conceptualized rail trip to Toledo, OH might be similar in time, the truck trip would be multiples longer, so it seems conservative to recognize the carrying cost the same way. The table below summarizes in undiscounted constant dollars the additional benefits discussed above.

Table 14 Summary of Additional Benefits

| | Road Wear Savings \$'s | Congestion Savings \$'s | Consumer Transport Benefits \$'s | Inventory Carrying Costs \$'s | Net Consumer Col 3-4 Benefits |
|--------------------------------|---------------------------|----------------------------|--|-------------------------------------|----------------------------------|
| Total savings over 20 years | 17,950,913 | 84,092,626 | 129,717,348 | -28,884,005 | 100,833,343 |
| Average annual savings | 897,546 | 4,204,631 | 6,485,867 | -1,444,200 | 5,041,667 |

PROJECT INVESTMENT COSTS

Project costs are arrayed in Table 9 below to show the major project elements, sequence, and costs. The project is included in NC State Ports Authority plans, demonstrating strong collaboration among a broad range of stakeholders, and is the product of a robust, inclusive planning process.²⁵.

The BCA assumes the project will be executed during 2022 to 2024, while maintaining present rail operational continuity, and will be complete and full benefits will accrue beginning in 2025.

Operations & Maintenance Costs:

The project is not expected to generate any material incremental operations and maintenance costs per se that are not already associated with present operations. In yard service, as contemplated here, rail tracks have very long service lives, more than 20 years, and require only incidental maintenance. Similarly, operational costs for periodic pavement repairs and those associated with stacking and lifting the containers onto railcars will not differ materially from truck-oriented costs, nor do the clerical and administrative costs differ.

²⁵ The project is not included in the STIP (the port rail is operated by a short line which are not eligible to participate in the STIP), but references to the need for improved Port intermodal capabilities are included in NCDOT statewide plans including the recent North Carolina Statewide Multimodal Freight Plan https://connect.ncdot.gov/projects/planning/Statewide-Freight-Plan/Documents/NCDOT_SWFrtPln_FinalReport_180209.pdf, and the North Carolina Department of Transportation 2040Plan https://www.ncdot.gov/initiatives-policies/Transportation/plan/Documents/NCDOT_2040TransportationPlan.pdf.



Table 15 Summary of Proposed Investments (undiscounted)

| Table 4. Costs | | | | | | | | |
|--|---------|---------------|---------|--------------|------------------|--------|----------------|--------|
| | | | | | | Federa | | |
| Activity | | Cost Per Unit | Quanity | TOTAL | Federal Share | ۱% | Port Share | Port % |
| Removal of Evisting Rail Tracks, Container Track 1 (tail | | | | | | | | |
| only) | lin ft | 1 000 | 50 | \$50,000 | \$40.000 | 80% | \$10,000,00 | 20% |
| Container Stacking Vard Lighting (masts luminaries | minte | 1,000 | 50 | Ş50,000 | <i>\$</i> 40,000 | 0070 | Ş10,000.00 | 2070 |
| conduit. foundations) | Ea | 150.000 | 5 | \$750.000 | \$600.000 | 80% | \$150.000.00 | 20% |
| Line/corner Marking and Signage | Ea | 50,000 | 1 | \$50,000 | \$40,000 | 80% | \$10,000.00 | 20% |
| Roadway jersey barriers | Ea | 1,500 | 120 | \$180,000 | \$144,000 | 80% | \$36,000.00 | 20% |
| 5,000 feet of working track on 4 sidings (1250 each), | | | | | | | | |
| transfer areas both the east and west side of the | | | | | | | | |
| intermodal yard | lin.ft. | 6,000 | 500 | \$3,000,000 | \$2,400,000 | 80% | \$600,000.00 | 20% |
| Paving Intermodal area | acre | 1,100,000 | 9.7 | \$10,670,000 | \$8,536,000 | 80% | \$2,134,000.00 | 20% |
| Technology system enhancement (OCR, RFID, | | | | | | | | |
| connectivity, etc.) | Ea | 1,000,000 | 1.0 | \$1,000,000 | \$800,000 | 80% | \$200,000.00 | 20% |
| Improved paving for future RMG | lin.ft. | 750 | 500 | \$375,000 | \$300,000 | 80% | \$75,000.00 | 20% |
| Secondary inspection area | Ea | 350,000 | 1 | \$350,000 | \$280,000 | 80% | \$70,000.00 | 20% |
| SUBTOTAL | | | | \$16,425,000 | \$13,140,000 | 80% | \$3,285,000 | 20% |
| Reach stackers | Ea | 1,500,000 | 3 | \$4,500,000 | \$3,600,000 | 80% | \$900,000.00 | 20% |
| Contingency | | | | \$1,642,500 | \$1,314,000 | 80% | \$328,500.00 | 20% |
| TOTAL | | | | \$22,567,500 | \$18,054,000 | 80% | \$4,513,500 | 20% |



1. BCA SPREADSHEET

Summary of Benefits & Costs

| Summary Discounted | | | | | | | | | | | | | | | | | |
|--------------------|------------------|-------------------|---------|---|-------|--------------|--------|-----------|-----|--------------|-----|-----------|-----|-----------|----------------|-------|------------|
| | | | | | | | | | | | | | | | | | |
| 13 | 14 | | 15 | 16 | | 17 | | 18 | | 19 | | 20 | | 21 | 22 | | 23 |
| | 7% discounted Va | alue of User Bene | efits i | n Base Year (202 | 20) C | Dollars | | | | | | | | | | | |
| | | | | | | | | | | | Nor | n-Carbon | | | | Socia | al Cost of |
| 7% Discount | Road Wear | Consumer Cos | t | Congestion | | Inventory | Fuel C | ost | Soc | cial Cost of | Emi | ission | Acc | ident | 3% Discount | Carb | on Savings |
| Factor to 2020 | Savings | Savings | | Savings | C | arrying Cost | Saving | gs | Car | rbon Savings | Sav | ings | Sav | rings | Factor to 2020 | @3% | 5 |
| | | | | | | | | | | | | | | | | | |
| 0.86 | | | _ | | | | | | | | | | | | 0.94 | \$ | - |
| 0.80 | | | _ | | | | | | | | | | | | 0.91 | \$ | - |
| 0.75 | | | _ | | | | | | | | | | | | 0.89 | \$ | - |
| 0.70 | \$ 106,658 | \$ 770,73 | \$3 | 499,648 | \$ | (184,763) | \$ | 138,044 | \$ | 41,982 | \$ | 47,626 | \$ | 197,479 | 0.86 | \$ | 51,821 |
| 0.65 | \$ 204,000 | \$ 1,474,15 | 51 \$ | 955,656 | \$ | (353,979) | \$ | 264,032 | \$ | 81,730 | \$ | 91,904 | \$ | 134,536 | 0.83 | \$ | 105,224 |
| 0.60 | \$ 216,245 | \$ 1,562,63 | 88 \$ | 1,013,021 | \$ | (375,227) | \$ | 279,881 | \$ | 88,156 | \$ | 100,110 | \$ | 162,069 | 0.81 | \$ | 118,379 |
| 0.56 | \$ 317,404 | \$ 2,293,63 | 5 \$ | 1,486,909 | \$ | (394,120) | \$ | 410,808 | \$ | 131,626 | \$ | 150,929 | \$ | 355,669 | 0.78 | \$ | 184,354 |
| 0.52 | \$ 311,421 | \$ 2,250,40 | 0 \$ | 1,458,880 | \$ | (410,840) | \$ | 403,065 | \$ | 131,334 | \$ | 152,023 | \$ | 348,965 | 0.76 | \$ | 191,856 |
| 0.48 | \$ 305,551 | \$ 2,207,98 | \$0 | 1,431,380 | \$ | (425,553) | \$ | 395,467 | \$ | 131,006 | \$ | 153,746 | \$ | 342,387 | 0.74 | \$ | 199,608 |
| 0.45 | \$ 299,791 | \$ 2,166,36 | 50 \$ | 1,404,399 | \$ | (438,418) | \$ | 388,012 | \$ | 130,644 | \$ | 150,848 | \$ | 335,933 | 0.72 | \$ | 207,618 |
| 0.42 | \$ 294,140 | \$ 2,125,52 | 4 \$ | 1,377,926 | \$ | (449,577) | \$ | 380,698 | \$ | 130,248 | \$ | 148,004 | \$ | 329,600 | 0.69 | \$ | 215,893 |
| 0.39 | \$ 288,596 | \$ 2,085,45 | 8 \$ | 1,351,952 | \$ | (459,167) | \$ | 373,522 | \$ | 129,822 | \$ | 145,214 | \$ | 323,387 | 0.67 | \$ | 224,441 |
| 0.36 | \$ 283,156 | \$ 2,046,14 | 17 \$ | 1,326,468 | \$ | (467,312) | \$ | 366,481 | \$ | 131,355 | \$ | 142,477 | \$ | 317,291 | 0.65 | \$ | 236,859 |
| 0.34 | Ş 277,818 | \$ 2,007,57 | 7 Ş | 1,301,464 | Ş | (474,126) | Ş | 359,573 | Ş | 130,832 | Ş | 139,791 | Ş | 311,311 | 0.63 | Ş | 246,062 |
| 0.31 | \$ 282,048 | \$ 2,038,14 | 15 \$ | 1,321,280 | \$ | (479,719) | \$ | 381,179 | \$ | 135,565 | \$ | 146,769 | \$ | 323,134 | 0.61 | \$ | 265,930 |
| 0.29 | \$ 295,717 | \$ 2,136,91 | .8 \$ | 1,385,312 | Ş | (484,190) | Ş | 430,915 | Ş | 145,716 | Ş | 163,280 | Ş | 352,520 | 0.60 | Ş | 298,138 |
| 0.27 | \$ 307,799 | \$ 2,224,22 | 25 \$ | 1,441,911 | \$ | (487,630) | \$ | 475,730 | \$ | 155,185 | \$ | 178,131 | \$ | 378,870 | 0.58 | \$ | 331,167 |
| 0.25 | \$ 318,417 | \$ 2,300,95 | 5 Ş | 1,491,653 | Ş | (490,125) | Ş | 515,993 | Ş | 164,002 | Ş | 191,446 | Ş | 402,413 | 0.56 | Ş | 365,037 |
| 0.23 | \$ 327,532 | \$ 2,366,81 | .8 \$ | 1,534,351 | \$ | (491,756) | \$ | 551,797 | \$ | 172,120 | \$ | 203,249 | \$ | 423,167 | 0.54 | \$ | 399,583 |
| 0.22 | \$ 310,797 | \$ 2,245,88 | 88 Ş | 1,455,955 | Ş | (492,595) | Ş | 543,003 | Ş | 166,573 | Ş | 198,696 | Ş | 410,064 | 0.53 | Ş | 403,339 |
| 0.20 | \$ 295,117 | \$ 2,132,58 | 81 \$ | 1,382,500 | \$ | (492,710) | \$ | 534,263 | \$ | 163,470 | \$ | 194,280 | \$ | 397,567 | 0.51 | \$ | 412,850 |
| 0.19 | \$ 280,420 | \$ 2,026,37 | 7 \$ | 1,313,651 | \$ | (492,165) | \$ | 525,582 | \$ | 158,342 | \$ | 190,711 | \$ | 385,639 | 0.50 | \$ | 417,099 |
| 0.18 | \$ 266,639 | \$ 1,926,79 | 95 \$ | 1,249,095 | \$ | (491,019) | \$ | 516,968 | \$ | 153,459 | \$ | 186,475 | \$ | 374,246 | 0.48 | \$ | 421,621 |
| | \$ 5,589,267 | \$ 40,389,30 |)6 \$ | 26,183,412 | \$ | (8,834,992) | \$ | 8,235,014 | \$ | 2,673,167 | \$ | 3,075,711 | \$ | 6,606,246 | | \$ | 5,296,877 |
| | | | To | TotalDiscounted Benefits @7% (Except for Carbon@3%) | | | | | | | | | | | | \$ | 86,540,843 |
| | | | Be | nefit-Cost Ratio | | | | | | | | | | | | | 4.8 |



Summary of Benefits & Costs continued

| Summary | /BCA Matrix | (| | | | | | | | | | | | | | | | |
|---------|---------------|-----------------|---------------|--------------------|-------|-----------------|------|--------------|-------|--------------|------|---------------|------|------------|-----|---------------|-----|---------------|
| | | | | | | | | | | | Г | | | | | | | |
| 1 | 2 | 3 | 4 | 5 | | 6 | | 7 | | 8 | 3 | 9 | | 10 | | 11 | | 12 |
| | | Undiscounted | Discounted | | | | | | | | | | | | | | | |
| | | Project Costs | Project Costs | Undiscounted Valu | ie of | f User Benefits | in I | Base Year Do | llars | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| Project | | Site Work/Track | | Road Wear | Со | nsumer Cost | c | Congestion | | Inventory | Fu | uel Cost | Soci | al Cost of | Non | -Carbon | | |
| Year | Calendar Year | Work | To 2019, @7% | Savings | | Savings | | Savings | C | arrying Cost | Sa | avings | Carb | on Savings | Emi | ssion Savings | Acc | ident Savings |
| | | | | | | | | | | | | | | | | | | |
| 0 | 2022 | 7,522,500 | 6,506,210 | | | | | | | | | | | | | | | |
| 1 | 2023 | 7,522,500 | 6,050,776 | | | | | | | | | | | | | | | |
| 2 | 2024 | 7,522,500 | 5,627,221 | | | | | | | | | | | | | | | |
| 3 | 2025 | | | \$ 153,313 | \$ | 1,107,871 | \$ | 718,206 | \$ | (265,583) |) \$ | \$ 198,429 | \$ | 60,345 | \$ | 68,458 | \$ | 283,861 |
| 4 | 2026 | | | \$ 315,306 | \$ | 2,278,475 | \$ | 1,477,080 | \$ | (547,117) |) \$ | \$ 408,093 | \$ | 126,324 | \$ | 142,049 | \$ | 207,942 |
| 5 | 2027 | | | \$ 359,390 | \$ | 2,597,035 | \$ | 1,683,595 | \$ | (623,611) |) \$ | \$ 465,150 | \$ | 146,512 | \$ | 166,378 | \$ | 269,352 |
| 6 | 2028 | | | \$ 567,217 | \$ | 4,098,839 | \$ | 2,657,178 | \$ | (704,312) |) \$ | \$ 734,135 | \$ | 235,222 | \$ | 269,718 | \$ | 635,598 |
| 7 | 2029 | | | \$ 598,414 | \$ | 4,324,275 | \$ | 2,803,323 | \$ | (789,452) |) \$ | \$ 774,512 | \$ | 252,366 | \$ | 292,122 | \$ | 670,556 |
| 8 | 2030 | | | \$ 631,327 | \$ | 4,562,110 | \$ | 2,957,506 | \$ | (879,274) |) \$ | \$ 817,110 | \$ | 270,683 | \$ | 317,668 | \$ | 707,436 |
| 9 | 2031 | | | \$ 666,050 | \$ | 4,813,026 | \$ | 3,120,168 | \$ | (974,037) |) \$ | \$ 862,051 | \$ | 290,252 | \$ | 335,140 | \$ | 746,345 |
| 10 | 2032 | | | \$ 702,682 | \$ | 5,077,742 | \$ | 3,291,778 | \$ | (1,074,012) |) \$ | \$ 909,464 | \$ | 311,155 | \$ | 353,573 | \$ | 787,394 |
| 11 | 2033 | | | \$ 741,330 | \$ | 5,357,018 | \$ | 3,472,826 | \$ | (1,179,485) |) \$ | \$ 959,485 | \$ | 333,479 | \$ | 373,019 | \$ | 830,701 |
| 12 | 2034 | | | \$ 782,103 | \$ | 5,651,654 | \$ | 3,663,831 | \$ | (1,290,759) |) \$ | \$ 1,012,256 | \$ | 362,815 | \$ | 393,535 | \$ | 876,389 |
| 13 | 2035 | | | \$ 825,119 | \$ | 5,962,495 | \$ | 3,865,342 | \$ | (1,408,154) |)\$ | \$ 1,067,930 | \$ | 388,570 | \$ | 415,180 | \$ | 924,591 |
| 14 | 2036 | | | \$ 900,734 | \$ | 6,508,906 | \$ | 4,219,567 | \$ | (1,532,005) |)\$ | \$ 1,217,312 | \$ | 432,932 | \$ | 468,714 | \$ | 1,031,941 |
| 15 | 2037 | | | \$ 1,015,468 | \$ | 7,337,999 | \$ | 4,757,048 | \$ | (1,662,667) |)\$ | \$ 1,479,728 | \$ | 500,377 | \$ | 560,691 | \$ | 1,210,526 |
| 16 | 2038 | | | \$ 1,136,512 | \$ | 8,212,693 | \$ | 5,324,091 | \$ | (1,800,517) |) \$ | \$ 1,756,577 | \$ | 573,001 | \$ | 657,727 | \$ | 1,398,934 |
| 17 | 2039 | | | \$ 1,264,214 | \$ | 9,135,495 | \$ | 5,922,321 | \$ | (1,945,948) |) \$ | \$ 2,048,652 | \$ | 651,140 | \$ | 760,100 | \$ | 1,597,703 |
| 18 | 2040 | | | \$ 1,398,280 | \$ | 10,104,290 | \$ | 6,550,367 | \$ | (2,099,377) |) \$ | \$ 2,355,701 | \$ | 734,805 | \$ | 867,701 | \$ | 1,806,563 |
| 19 | 2041 | | | \$ 1,426,707 | \$ | 10,309,705 | \$ | 6,683,533 | \$ | (2,261,246) |) \$ | \$ 2,492,644 | \$ | 764,651 | \$ | 912,112 | \$ | 1,882,391 |
| 20 | 2042 | | | \$ 1,456,696 | \$ | 10,526,417 | \$ | 6,824,022 | \$ | (2,432,017) |) \$ | \$ 2,637,120 | \$ | 806,889 | \$ | 958,966 | \$ | 1,962,390 |
| 21 | 2043 | | | \$ 1,488,336 | \$ | 10,755,049 | \$ | 6,972,238 | \$ | (2,612,180) |) \$ | \$ 2,789,541 | \$ | 840,406 | \$ | 1,012,205 | \$ | 2,046,788 |
| 22 | 2044 | | | \$ 1,521,715 | \$ | 10,996,255 | \$ | 7,128,607 | \$ | (2,802,253) |) \$ | \$ 2,950,346 | \$ | 875,791 | \$ | 1,064,216 | \$ | 2,135,829 |
| 1 | Total | 22,567,500 | 18,184,207 | \$ 17,950,913 | \$ | 129,717,348 | \$ | 84,092,626 | \$ | (28,884,005) |) \$ | \$ 27,936,235 | \$ | 8,957,716 | \$ | 10,389,273 | \$ | 22,013,229 |
| | | | | Total Undiscounted | l Ber | nefits | | | | | | | | | | | \$ | 272,173,334 |



Input Values

Based on increment between "No Build" and "Build" scenarios.

| | | | | | | | | Truck Fuel | |
|------------|-------------|---------------|--------------|------------------|----------------|--------------|-------------|--------------|-----------------|
| | Truck-Miles | Reduced Truck | | | Increased Rail | Truck-Miles | Train-Miles | Avoided | Rail Fuel Added |
| | Diverted | Hours | Containers D | Diverted to Rail | RTM (MM) | Avoided | Added (MM) | (Gallons) | (Gallons) |
| | | | Charlotte | ССХ | | | | | |
| 2025 | (764,049) | (13,563) | 2,030 | 2,491 | 85.6 | (764,049) | 0.043 | (123,234) | 70,036 |
| 2026 | (1,571,362) | (27,894) | 3,386 | 5,912 | 123.8 | (1,571,362) | 0.062 | (253,445) | 144,037 |
| 2027 | (1,791,059) | (31,794) | 3,860 | 6,738 | 130.6 | (1,791,059) | 0.065 | (288,880) | 164,175 |
| 2028 | (2,826,785) | (50,180) | 4,359 | 7,610 | 137.8 | (2,826,785) | 0.069 | (455,933) | 259,114 |
| 2029 | (2,982,258) | (52,939) | 4,886 | 8,530 | 145.4 | (2,982,258) | 0.073 | (481,009) | 273,365 |
| 2030 | (3,146,283) | (55,851) | 5,442 | 9,501 | 153.4 | (3,146,283) | 0.077 | (507,465) | 288,401 |
| 2031 | (3,319,328) | (58,923) | 6,029 | 10,525 | 161.8 | (3,319,328) | 0.081 | (535,376) | 304,263 |
| 2032 | (3,501,891) | (62,164) | 6,647 | 11,605 | 170.7 | (3,501,891) | 0.085 | (564,821) | 320,997 |
| 2033 | (3,694,495) | (65,583) | 7,300 | 12,745 | 180.1 | (3,694,495) | 0.090 | (595,886) | 338,652 |
| 2034 | (3,897,692) | (69,190) | 7,989 | 13,947 | 190.0 | (3,897,692) | 0.095 | (628,660) | 357,278 |
| 2035 | (4,112,066) | (72,995) | 8,715 | 15,216 | 200.5 | (4,112,066) | 0.100 | (663,236) | 376,928 |
| 2036 | (4,488,901) | (78,564) | 9,482 | 16,554 | 211.5 | (4,488,901) | 0.106 | (724,016) | 397,659 |
| 2037 | (5,060,689) | (86,237) | 10,291 | 17,966 | 223.2 | (5,060,689) | 0.112 | (816,240) | 419,530 |
| 2038 | (5,663,926) | (94,331) | 11,144 | 19,455 | 235.4 | (5,663,926) | 0.118 | (913,536) | 442,604 |
| 2039 | (6,300,341) | (102,871) | 12,044 | 21,027 | 248.4 | (6,300,341) | 0.124 | (1,016,184) | 466,948 |
| 2040 | (6,968,476) | (111,813) | 12,994 | 22,684 | 261.9 | (6,968,476) | 0.131 | (1,123,948) | 492,392 |
| 2041 | (7,110,141) | (109,626) | 13,995 | 24,433 | 254.5 | (7,110,141) | 0.127 | (1,146,797) | 478,528 |
| 2042 | (7,259,598) | (107,320) | 15,052 | 26,279 | 246.8 | (7,259,598) | 0.123 | (1,170,903) | 463,900 |
| 2043 | (7,417,275) | (104,886) | 16,167 | 28,225 | 238.5 | (7,417,275) | 0.119 | (1,196,335) | 448,468 |
| 2044 | (7,583,624) | (102,319) | 17,344 | 30,279 | 229.9 | (7,583,624) | 0.115 | (1,223,165) | 432,188 |
| Total | | (1,459,044) | 179,156 | 311,722 | 3,830 | (89,460,240) | 2 | (14,429,071) | 6,939,464 |
| Avg. Annua | al | (72,952) | 8,958 | 15,586 | 192 | (4,473,012) | 0 | (721,454) | 346,973 |



Input Values Continued ...

| | | | | Economic Competitivenes | s | | | | | | |
|------|-------------|-------------|-------------------|----------------------------|-----|-----------------|--------------|---------------------|------|--------------|------------------|
| | | | Road Wear (8) | (9) | | Congestion (10) | h | nventory Carrying (| Cost | | |
| | Operational | Truck-Miles | Road Wear | Customer Cos | : | Congestion | | · · · • | | | 1 |
| Year | Year # | Diverted | Savings | Savings | | Savings | Containers [| Diverted to Rail | | Cost | Net Savings |
| | | | | 1.45/truck-mil | e | .94/truck-mile | | | | | |
| | | | .20/truck-mile 1/ | saved 2/ | | saved 3/ | Charlotte | ССХ | | .926/hour | |
| 2025 | 1 | (764,049) | \$ (153,313) | \$ (1,107,8) | 71) | \$ (718,206) | 2,030 | 2,491 | \$ | (265,583) | ĺ |
| 2026 | 2 | (1,571,362) | \$ (315,306) | \$ (2,278,4 | 75) | \$ (1,477,080) | 3,386 | 5,912 | \$ | (547,117) | |
| 2027 | 3 | (1,791,059) | \$ (359,390) | \$ (2,597,03 | 35) | \$ (1,683,595) | 3,860 | 6,738 | \$ | (623,611) | |
| 2028 | 4 | (2,826,785) | \$ (567,217) | \$ (4,098,83 | 39) | \$ (2,657,178) | 4,359 | 7,610 | \$ | (704,312) | |
| 2029 | 5 | (2,982,258) | \$ (598,414) | \$ (4,324,2 | 75) | \$ (2,803,323) | 4,886 | 8,530 | \$ | (789,452) | |
| 2030 | 6 | (3,146,283) | \$ (631,327) | \$ (4,562,12 | LO) | \$ (2,957,506) | 5,442 | 9,501 | \$ | (879,274) | |
| 2031 | 7 | (3,319,328) | \$ (666,050) | \$ (4,813,02 | 26) | \$ (3,120,168) | 6,029 | 10,525 | \$ | (974,037) | |
| 2032 | 8 | (3,501,891) | \$ (702,682) | \$ (5,077,74 | 12) | \$ (3,291,778) | 6,647 | 11,605 | \$ | (1,074,012) | |
| 2033 | 9 | (3,694,495) | \$ (741,330) | \$ (5,357,02 | L8) | \$ (3,472,826) | 7,300 | 12,745 | \$ | (1,179,485) | |
| 2034 | 10 | (3,897,692) | \$ (782,103) | \$ (5,651,65 | 54) | \$ (3,663,831) | 7,989 | 13,947 | \$ | (1,290,759) | |
| 2035 | 11 | (4,112,066) | \$ (825,119) | \$ (5,962,49 | 95) | \$ (3,865,342) | 8,715 | 15,216 | \$ | (1,408,154) | |
| 2036 | 12 | (4,488,901) | \$ (900,734) | \$ (6,508,90 | 06) | \$ (4,219,567) | 9,482 | 16,554 | \$ | (1,532,005) | |
| 2037 | 13 | (5,060,689) | \$ (1,015,468) | \$ (7,337,99 | 99) | \$ (4,757,048) | 10,291 | 17,966 | \$ | (1,662,667) | |
| 2038 | 14 | (5,663,926) | \$ (1,136,512) | \$ (8,212,69 | 93) | \$ (5,324,091) | 11,144 | 19,455 | \$ | (1,800,517) | |
| 2039 | 15 | (6,300,341) | \$ (1,264,214) | \$ (9,135,49 | 95) | \$ (5,922,321) | 12,044 | 21,027 | \$ | (1,945,948) | |
| 2040 | 16 | (6,968,476) | \$ (1,398,280) | \$ (10,104,29 | 90) | \$ (6,550,367) | 12,994 | 22,684 | \$ | (2,099,377) | |
| 2041 | 17 | (7,110,141) | \$ (1,426,707) | \$ (10,309,70 |)5) | \$ (6,683,533) | 13,995 | 24,433 | \$ | (2,261,246) | |
| 2042 | 18 | (7,259,598) | \$ (1,456,696) | \$ (10,526,42 | L7) | \$ (6,824,022) | 15,052 | 26,279 | \$ | (2,432,017) | |
| 2043 | 19 | (7,417,275) | \$ (1,488,336) | \$ (10,755,04 | 19) | \$ (6,972,238) | 16,167 | 28,225 | \$ | (2,612,180) | |
| 2044 | 20 | (7,583,624) | \$ (1,521,715) | \$ (10,996,2 | 55) | \$ (7,128,607) | 17,344 | 30,279 | \$ | (2,802,253) | <u> </u> |
| | | Total | \$ (17,950,913) | \$ (129,717,34 | 18) | \$ (84,092,626) | | | \$ | (28,884,005) | \$ (100,833,343) |
| | | Avg. Annual | \$ (897,546) | \$ (6,485,80 | 57) | \$ (4,204,631) | | | \$ | (1,444,200) | \$ (5,041,667) |



Input Values Continued ...

| DECREAS | ED EMISSIONS F | ROM TRUCKS | | | | | |
|---------|----------------|---------------|------------------|-----------------|-------------------|----|---------------|
| | | | | | | | |
| | | | | | | | |
| | Operational | Reduced Truck | Fuel Use Savings | Carbon Emission | Unit Cost for SCC | S | ocial Cost of |
| Year | Year # | Hours | (Trucks) | Truck | by Year | | Carbon |
| | | hours | activity inputs | metric tons | per metric ton | | |
| 2025 | 1 | (13,563) | (123,234) | (1,258) | \$ 56 | \$ | (70,460) |
| 2026 | 2 | (27,894) | (253,445) | (2,588) | \$ 57 | \$ | (147,498) |
| 2027 | 3 | (31,794) | (288,880) | (2,949) | \$ 58 | \$ | (171,069) |
| 2028 | 4 | (50,180) | (455,933) | (4,655) | \$ 59 | \$ | (274,650) |
| 2029 | 5 | (52,939) | (481,009) | (4,911) | \$ 60 | \$ | (294,666) |
| 2030 | 6 | (55,851) | (507,465) | (5,181) | \$ 61 | \$ | (316,054) |
| 2031 | 7 | (58,923) | (535,376) | (5,466) | \$ 62 | \$ | (338,903) |
| 2032 | 8 | (62,164) | (564,821) | (5,767) | \$ 63 | \$ | (363,310) |
| 2033 | 9 | (65,583) | (595,886) | (6,084) | \$ 64 | \$ | (389,376) |
| 2034 | 10 | (69,190) | (628,660) | (6,419) | \$ 66 | \$ | (423,629) |
| 2035 | 11 | (72,995) | (663,236) | (6,772) | \$ 67 | \$ | (453,700) |
| 2036 | 12 | (78,564) | (724,016) | (7,392) | \$ 68 | \$ | (502,670) |
| 2037 | 13 | (86,237) | (816,240) | (8,334) | \$ 69 | \$ | (575,033) |
| 2038 | 14 | (94,331) | (913,536) | (9,327) | \$ 70 | \$ | (652,905) |
| 2039 | 15 | (102,871) | (1,016,184) | (10,375) | \$ 71 | \$ | (736,642) |
| 2040 | 16 | (111,813) | (1,123,948) | (11,476) | \$ 72 | \$ | (826,236) |
| 2041 | 17 | (109,626) | (1,146,797) | (11,709) | \$ 73 | \$ | (854,742) |
| 2042 | 18 | (107,320) | (1,170,903) | (11,955) | \$ 75 | \$ | (896,619) |
| 2043 | 19 | (104,886) | (1,196,335) | (12,215) | \$ 76 | \$ | (928,308) |
| 2044 | 20 | (102,319) | (1,223,165) | (12,489) | \$ 77 | \$ | (961,616) |
| Total | | (1,251,838) | (12,009,571) | (122,618) | | \$ | (8,288,163) |



| DECREASE | D EMISSIONS FROM | M TR | UCKS | | | | | | | | | |
|----------------|------------------|------|--------------|----------------------|----|----------------|-------------------|----------------|----|-----------------|----------------|--------------------|
| | | | | | | | | | | | | Total Value: |
| | | | | | | | | | | | | Non-Carbon |
| | Unit Cost of NOx | | Value of Nox | | U | nit Cost of PM | Value of PM | | Ur | nit Cost of Sox | Value of Sox | Emissions |
| NOx Reductions | by Year | | Reductions | PM Reductions | | by Year | Reductions | Sox Reductions | | by Year | Reductions | Reductions |
| metric tons | per metric ton | | | metric tons | I | per metric ton | | metric tons | p | per metric ton | | |
| (3.5) | \$ 16,500 | \$ | (57,739) | (0.106) | \$ | 801,700 | \$ (85,143) | (0.004) | \$ | 44,900 | \$ (182) | \$ (143,064) |
| (7.2) | \$ 16,800 | \$ | (120,907) | (0.218) | \$ | 814,500 | \$ (177,903) | (0.008) | \$ | 45,500 | \$ (379) | \$ (299,188) |
| (8.2) | \$ 17,100 | \$ | (140,272) | (0.249) | \$ | 827,400 | \$ (205,987) | (0.009) | \$ | 46,200 | \$ (439) | \$ (346,698) |
| (12.9) | \$ 17,400 | \$ | (225,272) | (0.393) | \$ | 840,600 | \$ (330,291) | (0.015) | \$ | 46,900 | \$ (703) | \$ (556,266) |
| (13.7) | \$ 17,700 | \$ | (241,760) | (0.415) | \$ | 854,000 | \$ (354,012) | (0.016) | \$ | 47,600 | \$ (752) | \$ (596,524) |
| (14.4) | \$ 18,100 | \$ | (260,821) | (0.437) | \$ | 867,600 | \$ (379,430) | (0.017) | \$ | 48,200 | \$ (804) | \$ (641,055) |
| (15.2) | \$ 18,100 | \$ | (275,166) | (0.461) | \$ | 867,600 | \$ (400,299) | (0.018) | \$ | 48,200 | \$ (848) | \$ (676,313) |
| (16.0) | \$ 18,100 | \$ | (290,300) | (0.487) | \$ | 867,600 | \$ (422,315) | (0.019) | \$ | 48,200 | \$ (895) | \$ (713,510) |
| (16.9) | \$ 18,100 | \$ | (306,266) | (0.514) | \$ | 867,600 | \$ (445,543) | (0.020) | \$ | 48,200 | \$ (944) | \$ (752,753) |
| (17.9) | \$ 18,100 | \$ | (323,111) | (0.542) | \$ | 867,600 | \$ (470,048) | (0.021) | \$ | 48,200 | \$ (996) | \$ (794,154) |
| (18.8) | \$ 18,100 | \$ | (340,882) | (0.572) | \$ | 867,600 | \$ (495,900) | (0.022) | \$ | 48,200 | \$ (1,050) | \$ (837,833) |
| (20.6) | \$ 18,100 | \$ | (372,121) | (0.624) | \$ | 867,600 | \$ (541,345) | (0.024) | \$ | 48,200 | \$ (1,147) | \$ (914,613) |
| (23.2) | \$ 18,100 | \$ | (419,521) | (0.703) | \$ | 867,600 | \$ (610,301) | (0.027) | \$ | 48,200 | \$ (1,293) | \$ (1,031,115) |
| (25.9) | \$ 18,100 | \$ | (469,528) | (0.787) | \$ | 867,600 | \$ (683,049) | (0.030) | \$ | 48,200 | \$ (1,447) | \$ (1,154,024) |
| (28.9) | \$ 18,100 | \$ | (522,286) | (0.876) | \$ | 867,600 | \$ (759,798) | (0.033) | \$ | 48,200 | \$ (1,609) | \$ (1,283,694) |
| (31.9) | \$ 18,100 | \$ | (577,673) | (0.969) | \$ | 867,600 | \$ (840,373) | (0.037) | \$ | 48,200 | \$ (1,780) | \$ (1,419,826) |
| (32.6) | \$ 18,100 | \$ | (589,416) | (0.988) | \$ | 867,600 | \$ (857,457) | (0.038) | \$ | 48,200 | \$ (1,816) | \$ (1,448,690) |
| (33.2) | \$ 18,100 | \$ | (601,806) | (1.009) | \$ | 867,600 | \$ (875,481) | (0.038) | \$ | 48,200 | \$ (1,855) | \$ (1,479,142) |
| (34.0) | \$ 18,100 | \$ | (614,877) | (1.031) | \$ | 867,600 | \$ (894,497) | (0.039) | \$ | 48,200 | \$ (1,895) | \$ (1,511,269) |
| (34.7) | \$ 18,100 | \$ | (628,667) | (1.054) | \$ | 867,600 | \$ (914,558) | (0.040) | \$ | 48,200 | \$ (1,937) | \$ (1,545,162) |
| (341) | | \$ | (6,134,846) | (10.3) | | | \$ (8,934,677) | (0.395) | | | \$ (18,938) | \$ (15,088,461) |



| INCRE | ASED EMISSIONS | FROM RAIL | | | | | |
|-------------|-----------------|----------------|-----------------|------------------|-------------------|----|---------------|
| | | | | | | | |
| | | Increased Rail | Increased Rail | Carbon Emissions | Unit Cost for SCC | S | ocial Cost of |
| Year | perational Year | RTM (MM) | Fuel Consumed | Rail | by Year | | Carbon |
| | | | activity inputs | metric tons | per metric ton | | |
| 2025 | 1 | 85.6 | 70,036 | 181 | \$ 56 | \$ | 10,115 |
| 2026 | 2 | 123.8 | 144,037 | 371 | \$ 57 | \$ | 21,174 |
| 2027 | 3 | 130.6 | 164,175 | 423 | \$ 58 | \$ | 24,558 |
| 2028 | 4 | 137.8 | 259,114 | 668 | \$ 59 | \$ | 39,427 |
| 2029 | 5 | 145.4 | 273,365 | 705 | \$ 60 | \$ | 42,301 |
| 2030 | 6 | 153.4 | 288,401 | 744 | \$ 61 | \$ | 45,371 |
| 2031 | 7 | 161.8 | 304,263 | 785 | \$ 62 | \$ | 48,651 |
| 2032 | 8 | 170.7 | 320,997 | 828 | \$ 63 | \$ | 52,155 |
| 2033 | 9 | 180.1 | 338,652 | 873 | \$ 64 | \$ | 55,897 |
| 2034 | 10 | 190.0 | 357,278 | 921 | \$ 66 | \$ | 60,814 |
| 2035 | 11 | 200.5 | 376,928 | 972 | \$67 | \$ | 65,131 |
| 2036 | 12 | 211.5 | 397,659 | 1,026 | \$ 68 | \$ | 69,738 |
| 2037 | 13 | 223.2 | 419,530 | 1,082 | \$ 69 | \$ | 74,656 |
| 2038 | 14 | 235.4 | 442,604 | 1,141 | \$ 70 | \$ | 79,903 |
| 2039 | 15 | 248.4 | 466,948 | 1,204 | \$ 71 | \$ | 85,502 |
| 2040 | 16 | 261.9 | 492,392 | 1,270 | \$ 72 | \$ | 91,431 |
| 2041 | 17 | 254.5 | 478,528 | 1,234 | \$ 73 | \$ | 90,091 |
| 2042 | 18 | 246.8 | 463,900 | 1,196 | \$ 75 | \$ | 89,730 |
| 2043 | 19 | 238.5 | 448,468 | 1,157 | \$ 76 | \$ | 87,902 |
| 2044 | 20 | 229.9 | 432,188 | 1,115 | \$ 77 | \$ | 85,825 |
| Total | | | 6,939,464 | 17,897 | | \$ | 1,220,370 |
| Net Rail Sa | vings (Cost) | | 5,070,107 | 104,721 | | \$ | 7,067,792 |
| Average Sa | avings | | 253,505 | 5,236 | | \$ | 353,390 |



| INCREASED EMISSIONS FROM RAIL | | | | | | | | | | | | |
|-------------------------------|------------------|----|--------------|-------------|----|-----------------|-----------------|--------------|----|-----------------|--------------|-----------------|
| | | | | | | | | | | | | Total Value: |
| | Unit Cost of NOx | | Value of Nox | | ι | Unit Cost of PM | Value of PM | | ι | nit Cost of Sox | Value of Sox | Non-Carbon |
| NOx Incease | by Year | | Increase | PM Increase | | by Year | Increase | Sox Increase | | by Year | Increase | Emissions |
| metric tons | per metric ton | | | metric tons | | per metric ton | | metric tons | | per metric ton | | |
| 2.6 | \$ 16,500 | \$ | 42,526 | 0.040 | \$ | 801,700 | \$ 32,004 | 0.002 | \$ | 44,900 | \$ 75 | \$ 74,605 |
| 5.3 | \$ 17,000 | \$ | 90,110 | 0.082 | \$ | 814,500 | \$ 66,871 | 0.003 | \$ | 45,700 | \$ 158 | \$ 157,139 |
| 6.0 | \$ 17,000 | \$ | 102,708 | 0.094 | \$ | 827,400 | \$ 77,428 | 0.004 | \$ | 46,500 | \$ 183 | \$ 180,319 |
| 9.5 | \$ 17,000 | \$ | 162,102 | 0.148 | \$ | 840,600 | \$ 124,152 | 0.006 | \$ | 47,300 | \$ 294 | \$ 286,548 |
| 10.1 | \$ 17,000 | \$ | 171,017 | 0.156 | \$ | 854,000 | \$ 133,069 | 0.007 | \$ | 48,200 | \$ 316 | \$ 304,402 |
| 10.6 | \$ 17,000 | \$ | 180,423 | 0.164 | \$ | 867,600 | \$ 142,623 | 0.007 | \$ | 49,100 | \$ 340 | \$ 323,387 |
| 11.2 | \$ 17,000 | \$ | 190,347 | 0.173 | \$ | 867,600 | \$ 150,468 | 0.007 | \$ | 49,100 | \$ 359 | \$ 341,173 |
| 11.8 | \$ 17,000 | \$ | 200,816 | 0.183 | \$ | 867,600 | \$ 158,743 | 0.008 | \$ | 49,100 | \$ 378 | \$ 359,937 |
| 12.5 | \$ 17,000 | \$ | 211,861 | 0.193 | \$ | 867,600 | \$ 167,474 | 0.008 | \$ | 49,100 | \$ 399 | \$ 379,734 |
| 13.1 | \$ 17,000 | \$ | 223,513 | 0.204 | \$ | 867,600 | \$ 176,685 | 0.009 | \$ | 49,100 | \$ 421 | \$ 400,619 |
| 13.9 | \$ 17,000 | \$ | 235,806 | 0.215 | \$ | 867,600 | \$ 186,403 | 0.009 | \$ | 49,100 | \$ 444 | \$ 422,653 |
| 14.6 | \$ 17,000 | \$ | 248,775 | 0.227 | \$ | 867,600 | \$ 196,655 | 0.010 | \$ | 49,100 | \$ 469 | \$ 445,899 |
| 15.4 | \$ 17,000 | \$ | 262,458 | 0.239 | \$ | 867,600 | \$ 207,471 | 0.010 | \$ | 49,100 | \$ 494 | \$ 470,424 |
| 16.3 | \$ 17,000 | \$ | 276,893 | 0.252 | \$ | 867,600 | \$ 218,882 | 0.011 | \$ | 49,100 | \$ 522 | \$ 496,297 |
| 17.2 | \$ 17,000 | \$ | 292,122 | 0.266 | \$ | 867,600 | \$ 230,921 | 0.011 | \$ | 49,100 | \$ 550 | \$ 523,593 |
| 18.1 | \$ 17,000 | \$ | 308,041 | 0.281 | \$ | 867,600 | \$ 243,504 | 0.012 | \$ | 49,100 | \$ 580 | \$ 552,125 |
| 17.6 | \$ 17,000 | \$ | 299,367 | 0.273 | \$ | 867,600 | \$ 236,647 | 0.011 | \$ | 49,100 | \$ 564 | \$ 536,578 |
| 17.1 | \$ 17,000 | \$ | 290,216 | 0.264 | \$ | 867,600 | \$ 229,414 | 0.011 | \$ | 49,100 | \$ 547 | \$ 520,176 |
| 16.5 | \$ 17,000 | \$ | 280,562 | 0.256 | \$ | 852,700 | \$ 217,973 | 0.011 | \$ | 49,100 | \$ 528 | \$ 499,063 |
| 15.9 | \$ 17,000 | \$ | 270,377 | 0.246 | \$ | 852,700 | \$ 210,060 | 0.010 | \$ | 49,100 | \$ 509 | \$ 480,946 |
| 255.4 | | \$ | 4,340,040 | 4.0 | | | \$ 3,407,448 | 0.167 | | | \$ 8,131 | \$ 7,755,620 |
| 85.7 | | \$ | 1,794,807 | 6.4 | | | \$ 5,527,229 | 0.228 | | | \$ 10,806 | \$ 7,332,841 |
| 4.3 | | \$ | 89,740 | 0.3 | | | \$ 276,361 | 0.011 | | | \$ 540 | \$ 366,642 |



| FUEL COST S | SAVINGS | | | | | | | |
|-------------|---------------|--------------|-------------------|----------------|-----|-----------------|-----|--------------|
| | Reduced Truck | Valı Truc | ue: Reduced ck | Increased Rail | Val | ue: Increased | | |
| Year | Consumption | Con | sumption | Consumption | Rai | Consumption | Fue | el Savings |
| | Gallons | \$ | 3.73 | Gallons | \$ | 3.73 | | |
| 2025 | (123,234) | \$ | (459,662) | 70,036 | \$ | 261,233 | \$ | (198,429) |
| 2026 | (253,445) | \$ | (945,352) | 144,037 | \$ | 537,259 | \$ | (408,093) |
| 2027 | (288,880) | \$ | (1,077,524) | 164,175 | \$ | 612,374 | \$ | (465,150) |
| 2028 | (455,933) | \$ | (1,700,630) | 259,114 | \$ | 966,496 | \$ | (734,135) |
| 2029 | (481,009) | \$ | (1,794,165) | 273,365 | \$ | 1,019,653 | \$ | (774,512) |
| 2030 | (507,465) | \$ | (1,892,844) | 288,401 | \$ | 1,075,734 | \$ | (817,110) |
| 2031 | (535,376) | \$ | (1,996,951) | 304,263 | \$ | 1,134,899 | \$ | (862,051) |
| 2032 | (564,821) | \$ | (2,106,783) | 320,997 | \$ | 1,197,319 | \$ | (909,464) |
| 2033 | (595,886) | \$ | (2,222,656) | 338,652 | \$ | 1,263,171 | \$ | (959,485) |
| 2034 | (628,660) | \$ | (2,344,902) | 357,278 | \$ | 1,332,646 | \$ | (1,012,256) |
| 2035 | (663,236) | \$ | (2,473,872) | 376,928 | \$ | 1,405,941 | \$ | (1,067,930) |
| 2036 | (724,016) | \$ | (2,700,581) | 397,659 | \$ | 1,483,268 | \$ | (1,217,312) |
| 2037 | (816,240) | \$ | (3,044,576) | 419,530 | \$ | 1,564,848 | \$ | (1,479,728) |
| 2038 | (913,536) | \$ | (3,407,491) | 442,604 | \$ | 1,650,915 | \$ | (1,756,577) |
| 2039 | (1,016,184) | \$ | (3,790,367) | 466,948 | \$ | 1,741,715 | \$ | (2,048,652) |
| 2040 | (1,123,948) | \$ | (4,192,325) | 492,392 | \$ | 1,836,624 | \$ | (2,355,701) |
| 2041 | (1,146,797) | \$ | (4,277,553) | 478,528 | \$ | 1,784,908 | \$ | (2,492,644) |
| 2042 | (1,170,903) | \$ | (4,367,468) | 463,900 | \$ | 1,730,348 | \$ | (2,637,120) |
| 2043 | (1,196,335) | \$ | (4,462,328) | 448,468 | \$ | 1,672,787 | \$ | (2,789,541) |
| 2044 | (1,223,165) | \$ | (4,562,406) | 432,188 | \$ | 1,612,060 | \$ | (2,950,346) |
| Total | (12,009,571) | \$ | (44,795,700) | 6,058,808 | | 22,599,352 | \$ | (22,196,348) |
| | | | | | | | \$ | (1,396,812) |
| Source: | dat.com | For | | | (Fo | r mid-grade and | die | sel) |



| ACCIDENT S | SAVINGS | | | Monetized values p | er accident assun | ne 1.09 fatalities | per fatal crash and | 1.44 injuries per inju | | NC number reflec | t deaths or injuries; r | | | | | |
|-------------|-------------------|--------------|---------------------|-----------------------|-------------------|--------------------|---------------------|------------------------|---------------|------------------|-------------------------|------------|---------------|--------------|------------------|----------------|
| | | Truck | | | | | | | | | | | | | Total | |
| | Operational | 100MVMT | | | | | | | Truck Cost | MM Train-Miles | | | | | Incremental Rail | |
| Year | Year # | Avoided | People Killed | People Injured | PDO | Killed Cost | Injured Cost | PDO Cost | Avoided | Added | Killed | Injured | Killed Cost | Injured Cost | : Cost | Net Decrease |
| | | | 1.21 | 106.99 | 166.06 | \$ 12,837,400 | \$ 302,600 | \$ 4,600 | | | 0.0040 | 0.0712 | \$ 12,837,400 | \$ 302,600 |) | |
| | | | 100MVMT | 100MVMT | 100MVMT | Per Accident | Per Accident | Per Accident | | | Per MM T-M | Per MM T-M | | | | |
| | | | | | | \$10 MM/Death | \$136,806/Inj. | | | | | | | | | |
| 2025 | 1 | (0.0076) | (0.01) | (0.82) | (1.27) | \$ (108,882) | \$ (171,779) | \$ (5,836) \$ | (286,498) | 0.043 | 0.0002 | 0.00 | \$ 1,996 | \$ 641 | \$ 2,637 | \$ (283,861) |
| 2026 | 2 | (0.0157) | (0.02) | (1.68) | (2.61) | \$ (223,930) | \$ (353,286) | \$ (12,003) \$ | (589,218) | 6.192 | 0.0245 | 0.44 | \$ 288,591 | \$ 92,685 | \$ 381,277 | \$ (207,942) |
| 2027 | 3 | (0.0179) | (0.02) | (1.92) | (2.97) | \$ (255,238) | \$ (402,679) | \$ (13,681) \$ | (671,599) | 6.532 | 0.0259 | 0.47 | \$ 304,464 | \$ 97,783 | \$ 402,247 | \$ (269,352) |
| 2028 | 4 | (0.0283) | (0.03) | (3.02) | (4.69) | \$ (402,836) | \$ (635,539) | \$ (21,593) \$ | (1,059,968) | 6.891 | 0.0273 | 0.49 | \$ 321,209 | \$ 103,161 | \$ 424,371 | \$ (635,598) |
| 2029 | 5 | (0.0298) | (0.04) | (3.19) | (4.95) | \$ (424,992) | \$ (670,494) | \$ (22,780) \$ | (1,118,267) | 7.270 | 0.0288 | 0.52 | \$ 338,876 | \$ 108,835 | \$ 447,711 | \$ (670,556) |
| 2030 | 6 | (0.0315) | (0.04) | (3.37) | (5.22) | \$ (448,367) | \$ (707,371) | \$ (24,033) \$ | (1,179,771) | 7.670 | 0.0304 | 0.55 | \$ 357,514 | \$ 114,821 | \$ 472,335 | \$ (707,436) |
| 2031 | 7 | (0.0332) | (0.04) | (3.55) | (5.51) | \$ (473,027) | \$ (746,277) | \$ (25,355) \$ | (1,244,659) | 8.092 | 0.0320 | 0.58 | \$ 377,177 | \$ 121,136 | \$ 498,314 | \$ (746,345) |
| 2032 | 8 | (0.0350) | (0.04) | (3.75) | (5.82) | \$ (499,044) | \$ (787,322) | \$ (26,749) \$ | (1,313,115) | 8.537 | 0.0338 | 0.61 | \$ 397,922 | \$ 127,799 | \$ 525,721 | \$ (787,394) |
| 2033 | 9 | (0.0369) | (0.04) | (3.95) | (6.13) | \$ (526,491) | \$ (830,624) | \$ (28,221) \$ | (1,385,336) | 9.007 | 0.0356 | 0.64 | \$ 419,808 | \$ 134,828 | \$ 554,635 | \$ (830,701) |
| 2034 | 10 | (0.0390) | (0.05) | (4.17) | (6.47) | \$ (555,448) | \$ (876,309) | \$ (29,773) \$ | (1,461,530) | 9.502 | 0.0376 | 0.68 | \$ 442,897 | \$ 142,243 | \$ 585,140 | \$ (876,389) |
| 2035 | 11 | (0.0411) | (0.05) | (4.40) | (6.83) | \$ (585,998) | \$ (924,506) | \$ (31,410) \$ | 6 (1,541,914) | 10.025 | 0.0397 | 0.71 | \$ 467,257 | \$ 150,067 | \$ 617,323 | \$ (924,591) |
| 2036 | 12 | (0.0449) | (0.05) | (4.80) | (7.45) | \$ (639,699) | \$ (1,009,229) | \$ (34,289) \$ | (1,683,217) | 10.576 | 0.0419 | 0.75 | \$ 492,956 | \$ 158,320 | \$ 651,276 | \$ (1,031,941) |
| 2037 | 13 | (0.0506) | (0.06) | (5.41) | (8.40) | \$ (721,183) | \$ (1,137,783) | \$ (38,656) \$ | (1,897,622) | 11.158 | 0.0442 | 0.79 | \$ 520,068 | \$ 167,028 | \$ 687,096 | \$ (1,210,526) |
| 2038 | 14 | (0.0566) | (0.07) | (6.06) | (9.41) | \$ (807,149) | \$ (1,273,407) | \$ (43,264) \$ | (2,123,820) | 11.771 | 0.0466 | 0.84 | \$ 548,672 | \$ 176,214 | \$ 724,886 | \$ (1,398,934) |
| 2039 | 15 | (0.0630) | (0.08) | (6.74) | (10.46) | \$ (897,842) | \$ (1,416,491) | \$ (48,126) \$ | (2,362,458) | 12.419 | 0.0491 | 0.88 | \$ 578,849 | \$ 185,906 | \$ 764,755 | \$ (1,597,703) |
| 2040 | 16 | (0.0697) | (0.08) | (7.46) | (11.57) | \$ (993,056) | \$ (1,566,706) | \$ (53,229) \$ | (2,612,991) | 13.096 | 0.0518 | 0.93 | \$ 610,391 | \$ 196,036 | \$ 806,428 | \$ (1,806,563) |
| 2041 | 17 | (0.0711) | (0.09) | (7.61) | (11.81) | \$ (1,013,244) | \$ (1,598,556) | \$ (54,311) \$ | (2,666,111) | 12.727 | 0.0504 | 0.91 | \$ 593,204 | \$ 190,516 | \$ 783,720 | \$ (1,882,391) |
| 2042 | 18 | (0.0726) | (0.09) | (7.77) | (12.05) | \$ (1,034,543) | \$ (1,632,158) | \$ (55,453) \$ | (2,722,154) | 12.338 | 0.0488 | 0.88 | \$ 575,071 | \$ 184,693 | \$ 759,764 | \$ (1,962,390) |
| 2043 | 19 | (0.0742) | (0.09) | (7.94) | (12.32) | \$ (1,057,013) | \$ (1,667,608) | \$ (56,657) \$ | (2,781,278) | 11.927 | 0.0472 | 0.85 | \$ 555,941 | \$ 178,549 | \$ 734,490 | \$ (2,046,788) |
| 2044 | 20 | (0.0758) | (0.09) | (8.11) | (12.59) | \$ (1,080,719) | \$ (1,705,008) | \$ (57,928) \$ | (2,843,655) | 11.494 | 0.0455 | 0.82 | \$ 535,759 | \$ 172,067 | \$ 707,826 | \$ (2,135,829) |
| | | | | | | | | | | | | | | | | |
| North Carol | ina accident rate | data source: | https://connect.n | cdot.gov/business/I | DMV/CrashFactsD | ocuments/2020% | 20Crash%20Facts. | pdf | | | | | | | | |
| | | | "North Carolina: 2 | 020 Traffic Crash Fac | ts." | | | | | | | | | | | |
| | | | Fatality and injury | rates reflect 2015-2 | 019 averages. PD0 | O rates reflect 20 | 19 results. | | | | | | | | | |



Discount Table

| DISCOUNT 1 | ABLES | At 7% | At 3% |
|-------------------|----------------|-------|-------|
| Discount F | actors to 2020 | @7% | @3% |
| 2020 | 0 | 1.00 | 1.00 |
| 2021 | 1 | 0.93 | 0.97 |
| 2022 | 2 | 0.86 | 0.94 |
| 2023 | 3 | 0.80 | 0.91 |
| 2024 | 4 | 0.75 | 0.89 |
| 2025 | 5 | 0.70 | 0.86 |
| 2026 | 6 | 0.65 | 0.83 |
| 2027 | 7 | 0.60 | 0.81 |
| 2028 | 8 | 0.56 | 0.78 |
| 2029 | 9 | 0.52 | 0.76 |
| 2030 | 10 | 0.48 | 0.74 |
| 2031 | 11 | 0.45 | 0.72 |
| 2032 | 12 | 0.42 | 0.69 |
| 2033 | 13 | 0.39 | 0.67 |
| 2034 | 14 | 0.36 | 0.65 |
| 2035 | 15 | 0.34 | 0.63 |
| 2036 | 16 | 0.31 | 0.61 |
| 2037 | 17 | 0.29 | 0.60 |
| 2038 | 18 | 0.27 | 0.58 |
| 2039 | 19 | 0.25 | 0.56 |
| 2040 | 20 | 0.23 | 0.54 |
| 2041 | 21 | 0.22 | 0.53 |
| 2042 | 22 | 0.20 | 0.51 |
| 2043 | 23 | 0.19 | 0.50 |
| 2044 | 24 | 0.18 | 0.48 |
| 2045 | 25 | 0.16 | 0.47 |



All tables and data provided in included Excel File