

North Carolina Train Service Study

PIEDMONT AND CAROLINIAN SUMMER 2016 ON-BOARD SURVEY RESULTS NCDOT Rail Division

Prepared by WSP |Parsons Brinckerhoff *August 2016*



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1. INTRODUCTION

The North Carolina Department of Transportation (NCDOT) Rail Division and WSP | Parsons Brinckerhoff conducted on-board surveys throughout North Carolina in June 2016 on the statesupported *Piedmont* and *Carolinian* services. Two on-board survey periods were previously conducted in 2014. The purpose of this survey was to update information about passenger statistics, preferences, and demographics for the *Piedmont* and *Carolinian* services. Results of the survey provide data to increase rider satisfaction in regards to amenities while reviewing allocation of resources. The results also give insight on areas to focus marketing efforts of the state passenger rail to increase ridership and awareness.

1.1 Summary of On-Board Survey III Study

Surveys were conducted and collected on-board the Piedmont and Carolinian services during a passenger's trip. The survey took place the week of June 6th and June 20th. Surveys were administered by trained contracted staff. Contracted staff were educated about NCDOT Rail Division and their initiatives in order to conduct the survey and help answer questions from passengers regarding the survey. During the entire month of June rail construction work was conducted between Charlotte and Raleigh weekly on Mondays, which canceled passenger rail service between Raleigh and Charlotte; therefore no surveys were completed on Mondays during the weeks of the survey. Survey questions were the same for both the *Piedmont* and Carolinian services; however the answer choices were tailored for each service depending on amenities and route information. For example, since the *Piedmont* only services destinations between Raleigh and Charlotte, there were only those nine stations listed as "where did you get on this train?" The Carolinian goes all the way to New York; therefore the answer choices included stops between Charlotte to New York City. The survey was also available in Spanish. If a passenger requested help filling out the survey, the surveyor was instructed to read the guestions and answer choices to the passenger to not exclude anyone from participating. Not all passengers feel comfortable disclosing personal information therefore some surveys do not have all questions answered. The *Piedmont, Carolinian* and Spanish version of the surveys are provided in Appendix A.

The survey focused on the passenger experience on-board the *Piedmont* and *Carolinian* services. Questions poll passengers about their trip, first mile/last mile connectivity, important factors in taking the train, important amenities, frequency of travel, and items that will influence advertising and marketing activities including riders' demographics. The results of these questions will provide NCDOT Rail Division with information of potential areas of improvement regarding on-board experiences.

Three thousand four hundred and twenty-two surveys were completed and gathered into a comprehensive database. The summary results of these surveys are found in Appendix B.

2. METRICS AND OBJECTIVES

- Evaluate customer satisfaction with state passenger rail services
- Update passenger demographics
- Evaluate reach of the new advertising/branding campaign
- Identify potential strategies to improve advertising based on passenger data
- Evaluate services and amenities that are most important to passengers and if features can be reduced and/or eliminated while maintaining a level of service that passengers expect

3. DATA COLLECTION

3.1 Survey Design and Administration

The questions for the June 2016 survey were based on the previous two surveys, in order to have similar questions for comparison. Once the questions were compiled, they were reviewed by NCDOT Rail Division. Before the survey period began, contracted staff were trained by both WSP | Parsons Brinckerhoff and NCDOT Rail Division, to become familiar with the survey and surveying process. The PowerPoint used for training is found in Appendix D. Once trained, contracted staff were assigned surveying shifts. The first survey in April 2014 collected a total of 2,491 surveys which was about 1,000 fewer surveys than the survey in June 2016. The table below shows the number of surveys collected during each day of surveying.

Date of Survey	Number of Surveys
Tuesday, June 7	295
Wednesday, June 8	392
Thursday, June 9	281
Friday, June 10	586
Saturday, June 11	338
Sunday, June 12	389
Tuesday, June 21	191
Wednesday, June 22	88
Thursday, June 23	114
Friday, June 24	282
Saturday, June 25	116
Sunday, June 26	136
Total Surveys	3,208

3.2 Database and Quality Control

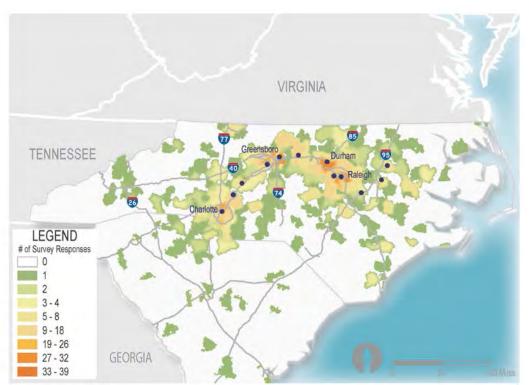
Prior to the start of surveying, an electronic version of the survey was created on SurveyMonkey. This electronic version was used to record all the surveys and was tested multiple times before surveying began to ensure that the data entered would match the hardcopy of the survey. All the surveys were manually entered into SurveyMonkey. Once all the surveys were entered into SurveyMonkey, surveys were randomly chosen to be back-checked for quality control.

4. SURVEY RESULTS AND ANALYSIS

4.1 Passenger Origin and Destination

Figure 1 shows the survey responses by passenger's home zip codes. The zip codes with the most responses are shown in dark orange, with high response areas showing up in Greensboro, Durham and Raleigh. Of the zip codes that recorded 30 or more responses, Durham and Greensboro each had four zip codes to do so, Raleigh had three, and Charlotte had one. As departure locations, Charlotte accounted for 29 percent of survey responses, Raleigh 15 percent and both Durham and Greensboro 9 percent each.

Figure 1



Carolinas Survey Responses by Zip Codes

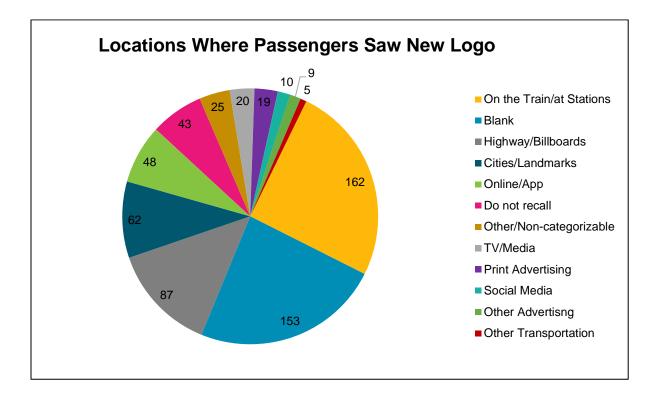
Figure 2 displays passengers who saw the new logo compared to their residence (zip code). Unlike the survey responses, which spread out further away from the stations, familiarity with the logo is more concentrated around the stations. Of the zip codes that had 10 or more passengers who noted they had previously seen the logo, Raleigh included two zip codes, Durham had one and Salisbury had one. Figure 3 gives a breakdown of locations where passengers saw the new logo.

Figure 2

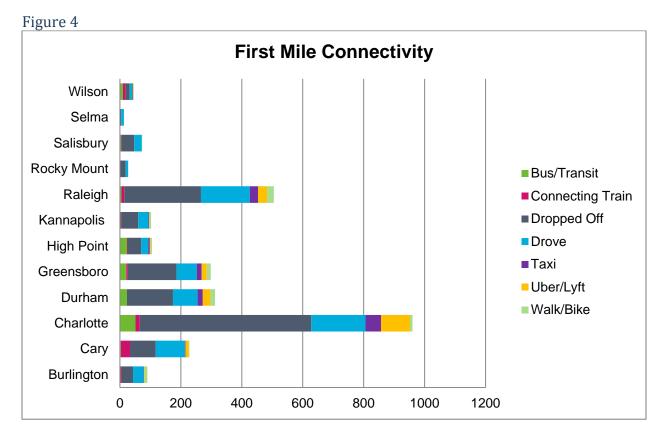


Logo Familiarity by North Carolina Zip Codes

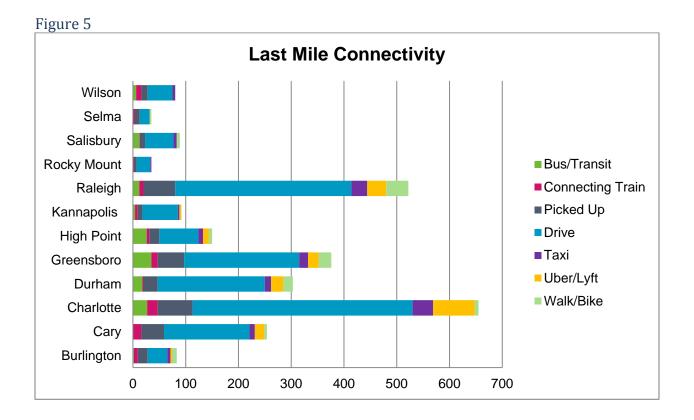
Figure 3



The survey asked customers about their first mile and last mile connectivity. This data provides information about what method passengers use to arrive and depart from the train stations. This information is helpful for making train service more appealing to passengers so that facilities accommodate their overall transportation methods; not just their train travel. For first mile connectivity, overall most passengers responded they were dropped off. Dropped off was the highest response for almost every station in North Carolina. In Cary, more passengers drove to the station and in Burlington, being dropped off was tied with the number of passengers who drove. Overall, the number of passengers who were dropped off was almost double the number of people who drove, which was the next highest response. There were also more passengers who took Uber or Lyft to the station than those who took a taxi, putting Uber and Lyft as the third most common response. This information is provided in Figure 4.



In regards to last mile connectivity, being picked up had the most responses overall and was the most common response for each station in North Carolina. Being picked up had more responses than all other answers combined. Like first mile connectivity, passengers who drove accounted for the second highest response and more passengers took Uber or Lyft than taxis. However, Uber and Lyft was the fourth most common response behind bus/transit. Figure 5 shows the full breakdown of last mile connectivity.



4.2 Demographics Comparison Between Survey Periods

The end of the survey allowed passengers to provide various demographic information, including level of education, employment status, age group, and household income. The same questions were included on the previous two on-board surveys in 2014, allowing for comparison among the three surveys.

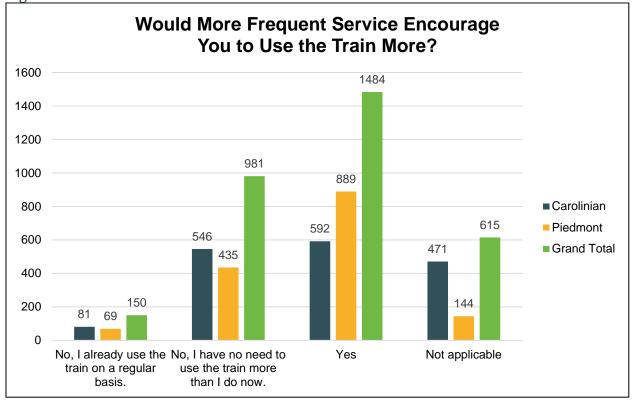
Evaluating passengers' employment status, passengers were asked to describe their employment status based on five choices: Full Time, Part Time, Student, Unemployed, or Retired. One of the most notable changes across the surveys, in regards to employment status, is the decrease in the number of students. The first survey (April 2014) recorded the most students, with the Carolinian reporting 16 percent student passengers and the Piedmont 31 percent. These numbers fell slightly during the second survey (November 2014). The numbers fell even more in June 2016. Compared to the first survey, the June 2016 reported six percent fewer student passengers on the Carolinian and 17 percent fewer student passengers on the Piedmont. The first two surveys both fell within most universities' academic year, but the third survey took place during the summer, which may have contributed to the lower number of student passengers. While student passengers decreased, the number of retirees increased between the first and third surveys. Retired passengers on the Carolinian increased nine percent, from 22 percent in April 2014 to 31 percent in June 2016. The *Piedmont* saw an eight percent increase in retired passengers during the same period, from 12 percent in April 2014 to 20 percent in June 2016. In June 2016, students and retirees were 34 percent of the Piedmont passengers and 41 percent of the Carolinian passengers.

While the changes in the number of students and retirees represented the most significant demographic changes, a change in household incomes stands out. While the breakdown of passengers' household incomes remains fairly consistent across the three surveys, the

breakdown of *Piedmont* passengers' household incomes in June 2016 shows the most variation. Passengers within the \$50,000 to \$100,000 income bracket represented the greatest number of passengers and increased six percent from the April 2014 survey. In both previous surveys, the under \$25,000 income bracket represented the greatest number of passengers. In June 2016, the \$50,000 to \$100,000 income bracket represented seven percent more passengers than the under \$25,000 income bracket. The comparison charts with this information is provided in Appendix C.

4.3 Travel Frequency

NCDOT Rail Division is planning to add a fourth frequency to the *Piedmont* in 2017 and potentially a fifth frequency in 2019. The survey asked passengers, would they use the train more frequently if more frequent service were available between Raleigh and Charlotte? Ninety-four percent of passengers responded to this question; meaning that six percent left it blank. Of those, 46 percent answered **yes, more frequent service would encourage them to use the train more**. Sixty percent of those who answered yes, were Piedmont passengers and 40 percent were Carolinian. Figure 6 below shows a comparison of the responses received for this question.



Passengers were also asked about their current travel frequency between Charlotte and Raleigh. Figure 7 shows the passengers' travel frequency. In addition, it illustrates within each frequency whether or not those passengers would use the service more frequently if the train ran more often between Charlotte and Raleigh. **Passengers who travel weekly between Charlotte and Raleigh have the greatest response to increased frequency with 69 percent indicating they would ride the train more often**. Sixty-three percent of daily passengers, and 61 percent of monthly passengers indicated they would ride the train more often. All other

Figure 6

categories, excluding passengers who never ride the train, had over 40 percent of passengers indicating they would ride the train more frequently with increased service between Charlotte and Raleigh.

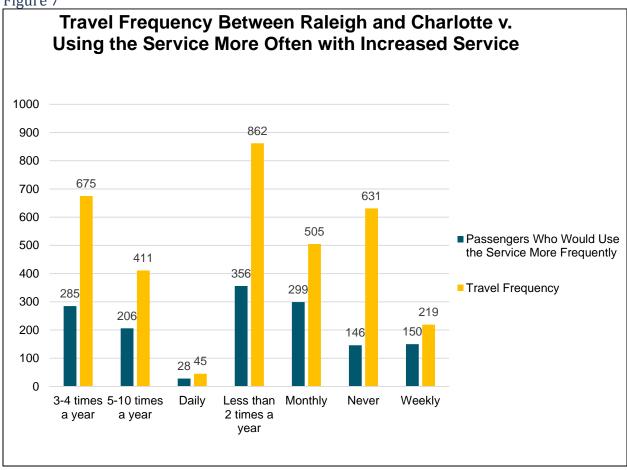


Figure 7

4.4 Customer Satisfaction and Passenger Preferences

Figure 8, Figure 9 and Figure 10 show how passengers purchased their tickets during the three surveys. Most methods remained fairly consistent across the three surveys. The two methods that showed the most variation were purchasing online (<u>www.Amtrak.com</u> or <u>www.NCByTrain.org</u>) and buying through the Amtrak Mobile App. During the first survey, 73 percent of ticket purchases were made online; the Amtrak Mobile App was not an available method for purchasing tickets at the time of this survey. During The Amtrak Mobile App had been released as a method for purchasing tickets by the second survey (November 2014), and accounted for 11 percent of ticket purchases. During this same survey, online ticket purchases dropped by 14 percent to 59 percent of ticket purchases, according to survey results. In June 2016, the share of tickets bought on the Amtrak Mobile App continued to rise, accounting for 14 percent of ticket purchases. Although online was still the most popular method for purchasing tickets, sales continued to decline, accounting for 55 percent of ticket purchases.

Figure 8

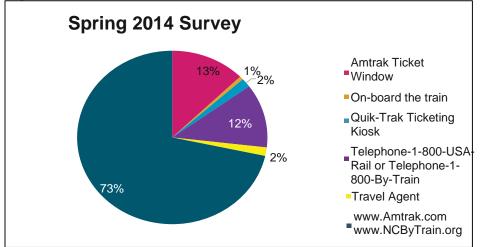
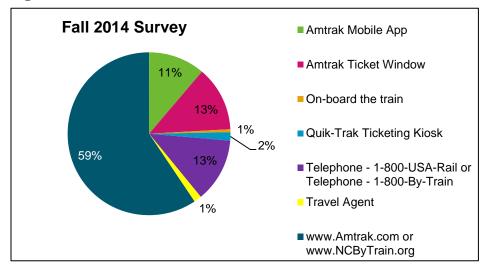
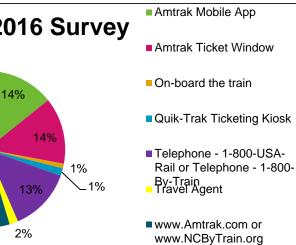


Figure 9

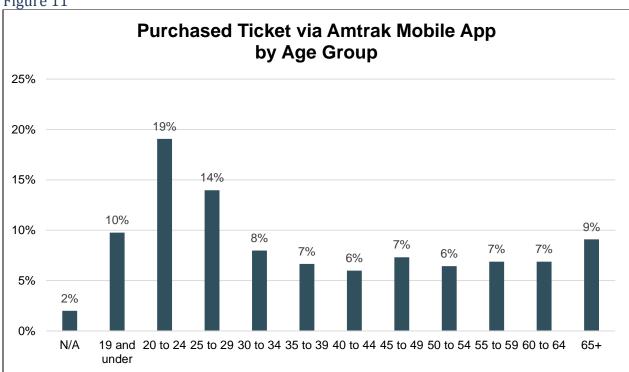




55%



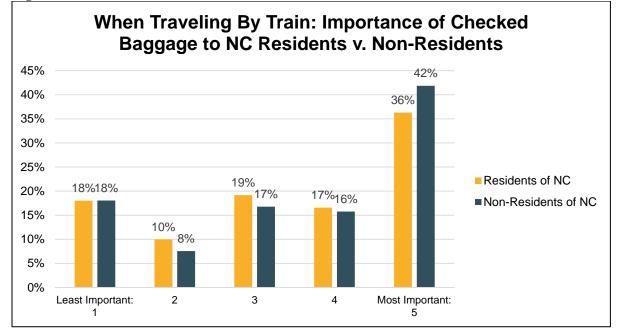
To further analyze the growing Amtrak Mobile App ticket purchases, the responses of the 14 percent of passengers who purchased their tickets via the Amtrak Mobile App were broken into age groups. Of those 14 percent of passengers, 43 percent were under the age of 30. Passengers under the age of 34 accounted for 51 percent of the tickets purchased via Amtrak Mobile App. Figure 11 shows that passengers between the ages of 20 and 29 accounted for the largest number of passengers purchasing tickets via the Amtrak Mobile App.





The survey asked passengers to rate aspects of traveling by train based on how important those aspects are to the passenger. This includes station staffing, checked baggage, and connecting to transit. Passengers rated these aspects on a on a scale of 1-5, with 1 being least important and 5 being most important. Looking at tasks performed by station staff, the two charts below show the importance of checked baggage to passengers and how many passengers purchased tickets at the ticket window. Figure 12, looking at checked baggage, shows that over two-thirds of North Carolina residents rate checked baggage at a 3 or above. Over 35 percent of passengers, who are North Carolina residents, responded that checked baggage was most important.

Figure 12



While checked baggage remains important, the Figure 13 shows how many tickets were purchased at the ticket window in North Carolina. (Only stations who sell tickets at an Amtrak ticket window are shown as NCDOT operated stations do not have the ability to sell tickets.) Charlotte saw the most, with over 100 ticket sales (12 percent of Charlotte's ticket sales) at the ticket window. Though fewer than Charlotte's number of tickets purchased at the ticket window, Durham and Greensboro's ticket window sales accounted for 20 and 22 percent of each station's ticket sales, respectively.

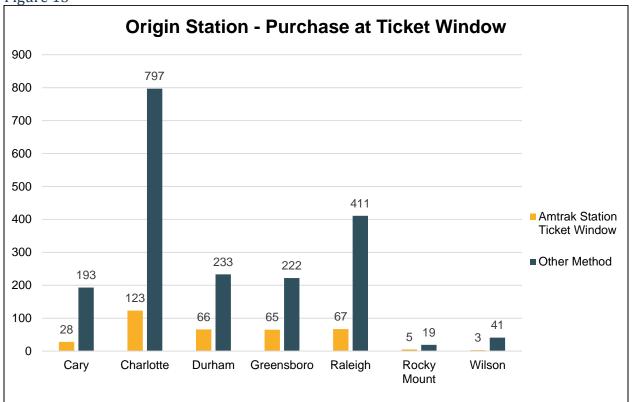
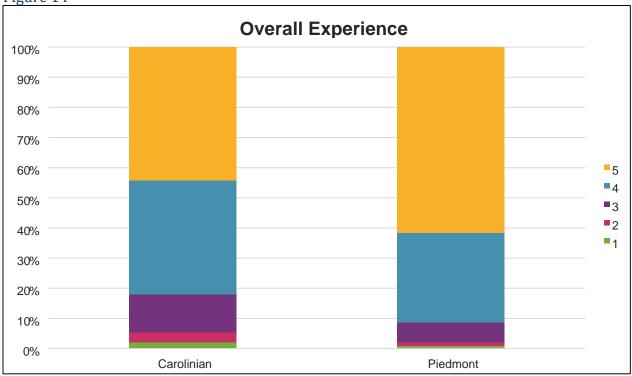


Figure 13

One question asked passengers to rate their overall experience on a scale of 1-5, with 1 being least satisfied and 5 being most satisfied. The overall experience varied between passengers on the *Carolinian* and *Piedmont*, with 59 percent of *Piedmont* passengers reporting being most satisfied compared to 42 percent of *Carolinian* passengers. When looking at passengers who responded with a 4 or 5, 10 percent more *Piedmont* passengers reported these levels of satisfaction than *Carolinian* passengers. Figure 14 shows the breakdown of overall experience.



4.5 Trip Purpose

Passengers were asked to describe the purpose of their trip, selecting between: Visit Family/Friends, Business, Commute to Work, Leisure, School, and Other. As Figure 15 indicates, visiting family and friends was the most common reason for passengers' travel overall and across all age groups. Visiting family and friends accounted for 65 percent of all trips. Combining that with trips for leisure, the next most common response, accounts for 77 percent of trips. The third most common trip purpose was business. When business is combined with commute to work, passengers between the ages of 30 and 54 account for 51 percent of this type of travel, and account for 7 percent of travel overall. Those passengers in the age group of 30 to 34 were the most frequent business traveler, accounting for 12 percent of business travel. School was the least popular reason; however this may be due to the time of year and because the age bracket of 60 and older made up the largest group of riders (28 percent).

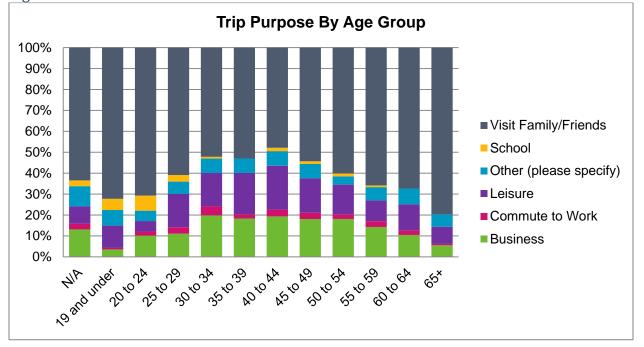


Figure 15

4.6 Customers' Comments

Frequent

Helpful Staff

Service

General comments received from all the surveys were reviewed and categorized to generate a word cloud for the *Piedmont* and *Carolinian* service, shown in Figure 15 and Figure 16 below. The size of the words in the word cloud has a direct correlation to the frequency with which the themes were mentioned in survey responses, providing a snapshot of the most common survey results. The first word cloud, Figure 16, shows the comments received only from *Piedmont* passengers and the second word cloud, Figure 17, shows comments received only from *Carolinian* passengers.

Figure 16 - Piedmont Helpful Staff Improve Wi-Fi ne Ira ve t More/Louder Announcements Retter ADA Facilities/Amenitie Quiet Car Increased Availability More Parking at Stations (RGH in Particular) of Destinations by Improve Transit Connectivity Too Many Stops Climate Control Train Along Route Train is Late Expensive Tickets More Frequent Service Dirty Bathrooms Better food and amenities Figure 17 - Carolinian Bathrooms Checked Baggage Better ADA Facilities/Amenities Increased Availability Quiet Car Too Many Stops Along Route More Parking at Stations (RGH in Particular) ve Transit Connectivity of Destinations by More rain

Better food and Climate Control

Food is Expensive

amenities

Expensive Tickets

5. EVALUATION and FINDINGS

The June 2016 survey effort supplements and validate many of the findings from the 2014 surveys. A portrait of important ridership metrics can be framed from these results and the accompanying analysis.

The most significant findings and discrepancies are enumerated below.

- Despite a 17 percent decrease in the student passengers between the April 2014 survey and the June 2016 survey, the rider-shed of *Piedmont*-served stations has close to 50 colleges and universities. This large concentration of students provides a great potential for outreach to these universities. NCDOT Rail Division and WSP | Parsons Brinkerhoff are working with the various colleges and universities in providing marketing material for freshman orientation packets. Discussions are on-going regarding NCDOT Rail Division participating at new student orientations. This would provide the opportunity for outreach to parents, students, and staff. Many schools host festivals during the first week of classes, which would provide a great introduction of the *Piedmont* and *Carolinian* services to new and returning students;
- 2. NCDOT Rail Division recently revised the North Carolina Call Center agent scripts to inform potential callers of the ability to book tickets using the Amtrak Mobile App. This initiative has assisted in the use of the mobile app. Booking tickets through the mobile app and the internet decreases in popularity with increasing age, while the inverse is true for ticket window and telephone reservations. Passengers under the age of 34 accounted for 51 percent of the tickets purchased via Amtrak mobile app. Additionally, purchasing tickets on-board the train, through the Quik-Trak Ticketing Kiosk, or through a travel agent, is relatively uncommon;
- The greatest use of the *Piedmont* or *Carolinian* is for visiting friends/family. Though
 riders using the train to commute to work or for business purposes continue to increase.
 This type of user most likely will continue to increase with the additional fourth and fifth
 frequency between Charlotte and Raleigh. Riders within the ages of 30 to 49 represent
 the greatest users from a commute//business use perspective;
- Once the fourth and fifth frequencies are in operation, the results show that business use will increase over 55% on a monthly basis. Survey results also indicate that there would be a 69% increase in weekly users;
- Customer service satisfaction is a common theme throughout the survey. When it comes to checked baggage, over 35 percent of passengers, who are North Carolina residents, responded that checked baggage was most important in relationship to customer service.

6. MARKETING CONCEPTS

The results of the June 2016 survey provide insight on the success of the marketing initiative NCDOT Rail Division is undertaking, as well as concepts on enhancing and improving the marketing resources. Additional concepts to enhance and focus on for improving ridership and awareness are:

- 1. Further promote the utilization of roadside billboards depicting the new logo and theme (as they are the most popular response for seeing the new ads);
- 2. Continue to build upon the partnership with universities/colleges along the corridor to promote to passenger rail service for students and the benefits/discount opportunities;
- Extend the use of internet ads for utilizing the passenger rail service (as this form of media/marketing was popular) – which also reaches the younger generations and is cost effective;
- 4. Add "destinations/things to do" in NC on the NCByTrain and Amtrak Vacation pages since there is currently nothing in NC listed;
- 5. The "Go. Reconnect" theme is working well since most of the trips were for the purpose of visiting family/friends, but to encourage and appeal to more of the business travelers it would be beneficial to add marketing material related to the business travelers and promote those themes (such as develop a second ad to tie into wi-fi and the ability to work instead of sitting in traffic).

APPENDIX A – SAMPLE SURVEYS



June 2016 Piedmont Service Passenger Survey

In an effort to provide the best service possible, NCDOT is conducting a survey to solicit your feedback on the *Piedmont* service. A NCDOT representative is available to answer questions and will collect your completed survey before you reach your destination.

1. Where did you get on t	he train? (Select one)	6. How often do you travel to areas between			
 Charlotte 	 Burlington 	Charlotte and Raleigh?			
🔘 Kannapolis	🔵 Durham		3-4 times a year		
 Salisbury 	○ Cary	Weekly	5-10 times a year		
High Point	🔿 Raleigh		Less than 2 times a year		
 Greensboro 			Never		
		7. How often do you trave	l to areas between North		
2. Where will you get off t	his train? (Select one)	Carolina, Virginia, Wash	nington D.C., New Jersey,		
○ Charlotte		New York, and Florida?			
 Kannapolis 	O Durham		3-4 times a year		
 Salisbury 	○ Cary	O Weekly	5-10 times a year		
O High Point	🔘 Raleigh		Less than 2 times a year		
 Greensboro 			O Never		
		8. If train service were not	available, how would you		
3. How did you get to the	train station?	make this trip today? (S	elect one)		
Connecting Train	○ Bus/Transit		Airplane		
○ Drove	○ Walk/Bike		Would not make the trip		
 Dropped Off 	○ Uber/Lyft	9. How important was eac	h factor in choosing to		
○ Taxi		take the train?	2		
		(1 = least important, 5 = l			
4. How will you get to you		Only transportation availa	1 2 3 4 5 ble O		
Connecting Train		Save time	0 0 0 0 0		
	○ Walk/Bike	Save money			
Picked Up Trui	○ Uber/Lyft	·			
○ Taxi		Avoid driving in traffic			
5. What best describes th	e purpose of your trip?	Ability to work while trave			
(Select one)		The experience	00000		
○ Visit Family/Friends	○ Leisure	Relaxation	00000		
○ Business	○ School	Environmental benefits	$\bigcirc \bigcirc \bigcirc \bigcirc \bigcirc \bigcirc \bigcirc \bigcirc$		
 Commute to Work 	○ Other	Reconnect with friends & f			

10. How many people (including yourself) are traveling in your party?	17. For this trip, how did you purchase your ticket?
 1 3 5+ 2 4 11. Are you traveling with children under 13 years old? Yes. How many? 	 www.Amtrak.com or www.NCByTrain.org Amtrak Mobile App Telephone – 1-800-USA-RAIL or 1-800 BY-TRAIN Amtrak Station Ticket Window Quik-Trak Ticketing Kiosk On-board the train
○ No	 Travel Agent
 12. How many nights will you stay away from home on this trip? 0 2 4 	18. If the method used to purchase your ticket for this trip were not available, how would you purchase your ticket?
 1 3 5+ 13. Including this trip, how many train trips have you made in the past 30 days? (Count a round trip as 2 trips)	 www.Amtrak.com or www.NCByTrain.org Amtrak Mobile App Telephone – 1-800-USA-RAIL or 1-800 BY-TRAIN Amtrak Station Ticket Window
 1 3 5+ 2 4 14. If the train ran more often between Raleigh and Charlette world it appears to prove the second s	 Quik-Trak Ticketing Kiosk On-board the train Travel Agent I would not ride the train
and Charlotte would it encourage you to use the service more frequently?	19. Which type of ticket did you purchase?
 Yes No, I have no need to use the train more than I do now. 	 One-way Multi-Ride Round Trip Group
\bigcirc No, I already use the train on a regular basis. \bigcirc Not applicable	20. What is your zip code?
15. Do you ever purchase items on the internet?	21. How did you learn about the Piedmont or Carolinian services? (Select all that apply)
 Yes No 16. Which media source do you use regularly? (Select all that apply) 	 Have taken it before Friend/Relative/Word of Mouth Highway Sign/Billboard
 Radio Television Newspaper Social Media 	 Advertisement (Radio, Print, Electronic) Travel Agent Events and Festivals NCByTrain.org or Amtrak.com

Have you seen this logo prior to today?



Yes. Where?_

○ No

23. For this trip, please rate the importance of the following.(1 = least important, 5 = most important)

	1	2	3	4	5
Station Staffing	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
Station Signage/Boarding Directions	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
Availability of Parking	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
Connecting Bus/Transit/Private Provider Services	\bigcirc	\bigcirc	\bigcirc	\bigcirc	0
Checked Baggage	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
Station Security and Safety	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
ADA (American with Disabilities Act) Compliant Facilities	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc

24.	When traveling by train, please rate the
	importance of the following.
	(1 = least important, 5 = most important)

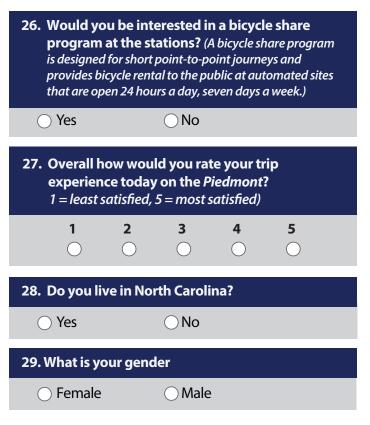
	1	2	3	4	5
On Time Performance	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
Frequent Train Service	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
Facility Cleanliness	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
ADA (American with Disabilities Act) Compliant Facilities	\bigcirc	0	\bigcirc	\bigcirc	\bigcirc
Availability of Business Class/ Premium Class Service	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
Trip Information/Alerts/Status	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
Seat Spacing and Comfort	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
Visibility (Size and clarity of windows, scenery)	\bigcirc	0	\bigcirc	\bigcirc	\bigcirc
Checked Baggage	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
Continued next column					

(1 = least important, 5 = most important)

	1	2	3	4	5
Ability to Handle Bicycles	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
NCDOT Volunteer Train Hosts	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
Wi-Fi	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
Snack and Beverage Service	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc

- 25. If you were able to bundle services with your train fare, which services would you be interested in purchasing? (Select all that apply)
 - Connecting Transit
 - \bigcirc Rental Car

 - O Tour Packages
 - Dining Options at Destinations
 - Sporting Event Tickets
 - 🔘 Тахі
 - O Uber/Lyft
 - Bicycle Share
 - \bigcirc None



30. What best describes y	our age group?	33. What is your ethnicity?
 19 and under 20 to 24 25 to 29 30 to 34 35 to 39 40 to 44 	 45 to 49 50 to 54 55 to 59 60 to 64 65+ 	 American Indian Asian/Asian American Black/African American Hispanic/Latino White/Caucasian Other
31. What best describes y	our employment status?	34. What is your total household income in the past 12 months?
 Full Time Part Time Student 	UnemployedRetired	 Under \$25,000 \$25,000 to \$49,000 \$50,000 to \$100,000
32. What is your highest o	education level?	○ \$100,000 or more
 No HS Diploma HS Diploma or GED Some College Associate's Degree 	 Bachelor's Degree Master's Degree Post Graduate 	
Additional Comments:		

If you would like to receive NC By Train information, promotions and deals please provide your email address below:

Thank you for completing the survey.

For official use only:

Train	Number:	
IIalli	numper.	

_ Time: __



June 2016 Carolinian Service Passenger Survey

In an effort to provide the best service possible, NCDOT is conducting a survey to solicit your feedback on the *Carolinian* service. A NCDOT representative is available to answer questions and will collect your completed survey before you reach your destination.

1. Where did you get or	the train? (Select one)	3. How did you get to the train station?		
○ Charlotte	O Petersburg VA	○ Connecting Train	○ Bus/Transit	
🔘 Kannapolis	O Richmond VA		○ Walk/Bike	
 Salisbury 	• Fredericksburg VA	 Dropped Off 	○ Uber/Lyft	
○ High Point	O Quantico VA	⊖ Taxi		
O Greensboro	O Alexandria VA	4. How will you get to you	r final destination?	
O Burlington	O Washington DC	 Connecting Train 	Bus/Transit	
O Durham	O Baltimore MD		○ Walk/Bike	
○ Cary	O Wilmington DE	O Picked Up	○ Uber/Lyft	
O Raleigh	O Philadelphia PA	🔿 Тахі		
○ Selma	O Trenton NJ			
\bigcirc Wilson	O Newark NJ	5. What best describes th (Select one)	e purpose of your trip?	
Rocky Mount	O New York NY	○ Visit Family/Friends	○ Leisure	
		 Business 	○ School	
2. Where will you get of	ff this train? (Select one)	○ Commute to Work	○ Other	
○ Charlotte	O Petersburg VA			
\bigcirc Kannapolis	○ Richmond VA	6. How often do you trave Charlotte and Raleigh?		
\bigcirc Salisbury	○ Fredericksburg VA		3-4 times a year	
\bigcirc High Point	\bigcirc Quantico VA		 5 - 10 times a year 	
O Greensboro	\bigcirc Alexandria VA	•	• Less than 2 times a year	
O Burlington	\bigcirc Washington DC		○ Never	
O Durham	O Baltimore MD			
○ Cary	O Wilmington DE	Carolina, Virginia, Was	el to areas between North hington D.C., New Jersey,	
O Raleigh	O Philadelphia PA	New York, and Florida?		
O Selma	O Trenton NJ		○ 3-4 times a year	
		O Weekly	5-10 times a year	
Wilson	O Newark NJ		 Less than 2 times a year 	
O Raleigh	O Philadelphia PA	New York, and Florida?	○ 3-4 times a year	

8. If train service were not available, how would you make this trip today? (Select one)

Automobile

O Bus

Airplane

O Would not make the trip

9. How important was each factor in choosing to take the train?

(1 = least important, 5 = most important)

	1	2	3	4	5
Only transportation available	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
Save time	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
Save money	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
Avoid driving in traffic	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
Ability to work while traveling	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
The experience	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
Relaxation	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
Environmental benefits	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
Reconnect with friends & family	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc



 \bigcirc No

Are you traveling with children under 13 years old?

Yes. How many? _____

 12. How many nights will you stay away from home on this trip?

 0
 0

U	0 3	⊖ 5 +						
13. Including this trip, how many train trips have you made in the past 30 days? (Count a round trip as 2 trips)								
<u> </u>	<u> </u>	○ 5+						
\bigcirc 2	○ 4							

14. If the train ran more often between Raleigh and Charlotte would it encourage you to use the service more frequently? ○ Yes No, I have no need to use the train more than I do now. No, I already use the train on a regular basis. Not applicable 15. Do you ever purchase items on the internet? ○ Yes O No 16. Which media source do you use regularly? (Select all that apply) Magazines Television Internet ○ Social Media Newspaper 17. For this trip, how did you purchase your ticket? www.Amtrak.com or www.NCByTrain.org Amtrak Mobile App Telephone – 1-800-USA-RAIL or 1-800 BY-TRAIN O Amtrak Station Ticket Window Quik-Trak Ticketing Kiosk On-board the train Travel Agent 18. If the method used to purchase your ticket for this trip were not available, how would you purchase your ticket? www.Amtrak.com or www.NCByTrain.org Amtrak Mobile App Telephone – 1-800-USA-RAIL or 1-800 BY-TRAIN Amtrak Station Ticket Window Quik-Trak Ticketing Kiosk On-board the train Travel Agent I would not ride the train

19. Which type of ticket did you purchase?

One-way

O Round Trip

Multi-RideGroup

20. What is your zip code?

21. How did you learn about the *Piedmont* or *Carolinian* services? (*Select all that apply*)

- Have taken it before
- Friend/Relative/Word of Mouth
- O Highway Sign/Billboard
- Advertisement (Radio, Print, Electronic)
- Travel Agent
- Events and Festivals
- NCByTrain.org or Amtrak.com

22. Have you seen this logo prior to today?



○ Yes. Where?_

○ No

23. For this trip, please rate the importance of the following.

(1 = least important, 5 = most important)

	1	2	3	4	5
Station Staffing	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
Station Signage/Boarding Directions	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
Availability of Parking	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
Connecting Bus/Transit/Private Provider Services	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
Checked Baggage	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
Station Security and Safety	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
ADA (American with Disabilities Act) Compliant Facilities	0	0	0	\bigcirc	\bigcirc

24. When traveling by train, please rate the importance of the following.(1 = least important, 5 = most important)

45
$) \cap O$
$) \bigcirc \bigcirc$
$) \cap O$
) $)$ $)$ $)$

- 25. If you were able to bundle services with your train fare, which services would you be interested in purchasing? (Select all that apply)
 - Connecting Transit
 - Rental Car
 - Lodging
 - O Tour Packages
 - Dining Options at Destinations
 - O Sporting Event Tickets
 - 🔵 Taxi
 - O Uber/Lyft
 - O Bicycle Share
 - O None

	erested in a bicycle share	31. What best describes your employment status?
program at the stations? (A bicycle share program is designed for short point-to-point journeys and provides bicycle rental to the public at automated sites		○ Full Time ○ Unemployed
	rs a day, seven days a week.)	○ Part Time ○ Retired
⊖ Yes	⊖ No	⊖ Student
27. Overall how woul		32. What is your highest education level?
1 = least satisfied, 5	on the Carolinian? 5 = most satisfied)	 No HS Diploma Bachelor's Degree
1 2	3 4 5	○ HS Diploma or GED ○ Master's Degree
0 0	\circ \circ \circ	○ Some College ○ Post Graduate
28. Do you live in Nor	th Carolina?	○ Associate's Degree
⊖ Yes	⊖ No	33. What is your ethnicity?
29. What is your gend	er	O American Indian
 Female 	⊖ Male	🔿 Asian/Asian American
Ŭ	<u> </u>	O Black/African American
30. What best describ	es your age group?	○ Hispanic/Latino
\bigcirc 19 and under	○ 45 to 49	○ White/Caucasian
20 to 24	○ 50 to 54	○ Other
25 to 29	○ 55 to 59	
30 to 34	○ 60 to 64	34. What is your total household income in the past 12 months?
○ 35 to 39	○ 65+	○ Under \$25,000 ○ \$50,000 to \$100,000
○ 40 to 44		 ○ \$100,000 to \$49,000 ○ \$100,000 or more
Additional Comments:		

If you would like to receive NC By Train information, promotions and deals please provide your email address below:

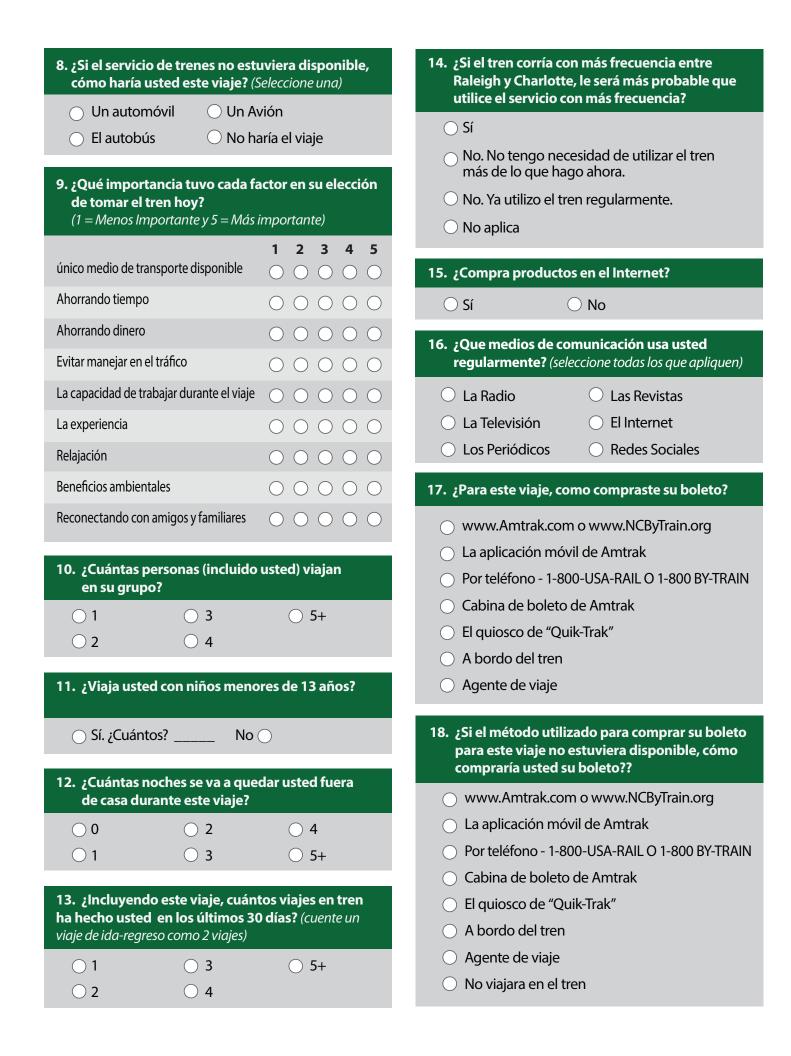
Thank you for completing the survey.						
For official use only:						
Train Number: Time: Date: Date:						



Encuesta de Pasajeros en el junio del año 2016

En un esfuerzo para proporcionar el mejor servicio posible, NCDOT está llevando a cabo una encuesta para solicitar su opinión sobre el servicio. Un representante de NCDOT está disponible para contestar preguntas y para recoger su encuesta completada antes de llegar a su destino.

1. ¿Dónde usted aborc	la el tren?	3. ¿Cómo llegaste a la estación del tren?
 Charlotte Kannapolis Salisbury High Point 	 Petersburg VA Richmond VA Fredericksburg VA Quantico VA 	 Conexión de tren Conduciendo Alguien lo dejó Taxi El autobús / el transporte público Caminando / Bicicleta Uber/Lyft
 Greensboro Burlington Durham Cary Raleigh Selma 	 Alexandria VA Washington DC Baltimore MD Wilmington DE Philadelphia PA Trenton NJ 	 4. ¿Cómo va a llegar a su destino final? Conexión de tren Conduciendo Alguien lo recoge Taxi El autobús / el transporte público Caminando/Bicicleta Uber/Lyft
 Wilson Rocky Mount 	 Newark NJ New York NY 	 5. ¿Qué actividad mejor describe el propósito de su viaje? (Seleccione una) Visitar Familia/Amigos O Placer
2. ¿Dónde usted va a d	lescender del tren?	 Negocio Estudios
 2. ¿Dónde usted va a d Charlotte Kannapolis Salisbury High Point Greensboro Burlington 	escender del tren? Petersburg VA Richmond VA Fredericksburg VA Quantico VA Alexandria VA Washington DC	 Negocio Estudios



19. ¿Qué tipo de boleto compró usted?

 \bigcirc Billete sin retorno \bigcirc Billete de varias viajes

○ Billete de vuelta ○ Billete de grupo

20. ¿Cuál es su código postal?

21. ¿Cómo aprendió acerca de los servicios del Piedmont o Carolinian? (Seleccione todos los que apliquen)

- Ha usado antes los servicios
- O Amigos/Familiares/Recomendación
- Cartelera
- La internet
- Anuncio (de radio, medios impresos, o electrónicos)
- O Agente de viaje
- Eventos y Festivales
- O NCByTrain.org o Amtrak.com

22. ¿Usted ha visto este logo antes de hoy?



⊖ ¿Si? ¿Adonde? __



23. Para este viaje, por favor seleccione la importancia de lo siguiente.

(1 = Menos Importante y 5 = Más importante)

	1	2	3	4	5	
Personal de la estación	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc	
Señalización de la estación y direcciones de embarque	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc	
Disponibilidad de estacionamiento	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc	
Conexión a los servicios de autobús	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc	
Servicio de equipaje	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc	
La seguridad de la estación	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc	
ADA (Ley sobre Estadounidenses con Discapacidades) Instalaciones cumplen con las regulaciones de la ADA	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc	

24. Cuando se viaja en tren, por favor seleccione la importancia de lo siguiente. (1 = Menos Importante y 5 = Más importante)

	1	2	3	4	5
Los trenes estén a tiempo	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
Servicio frecuente	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
Facilidades Limpias	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
ADA (Ley sobre Estadounidenses con Discapacidades) Instalaciones cumplen con las regulaciones de la ADA	\bigcirc	0	0	0	\bigcirc
Servicio Clase Ejecutiva/Clase Prima	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
Información sobre el trayecto / Alertas / Estado	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
Asientos Cómodos y Espaciados	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
Visibilidad (El tamaño y la claridad de las ventanas, escenografía)	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
Servicio de equipaje	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
Capacidad para transportar bicicletas	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
Anfitriones voluntarios en el tren de la NCDOT	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
Wi-Fi	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
Servicio de Comida (Carolinian) o servicio de aperitivos (Piedmont)	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc

- 25. ¿Si usted pudiera agrupar servicios con su billete de tren, que servicios estaría usted interesado en comprar? (Seleccione todos los que apliquen)
 - O Conexión de transporte
 - Carro rentado
 - Hospedaje
 - Paquetes turísticos
 - Locales de restauración en destinos
 - Entradas para eventos deportivos
 - O Servicios de taxi
 - Servicios de Uber/Lyft
 - Bicicletas de alquiler
 - O Ninguno

26. ¿Estaría usted interesado en un programa de compartir bicicletas en la estación? (un programa	31. ¿Cuál describe mejor su situación de empleo?
de compartir bicicletas se ha diseñado para trayectos cortos punto a punto y ofrece alquiler de bicicletas para el público en los sitios automatizados que están abiertos las 24 horas del día, los siete días de la semana)	 Tiempo completo Desempleado Tiempo parcial Retirado Estudiante
⊖ Si ⊖ No	
27 En general cómo ustod calificatio cu	32. ¿Cuál es su nivel de educación más alto?
27. ¿En general cómo usted calificaría su experiencia en el viaje de hoy en el Carolinian? (1 = menos satisfecho y 5= más satisfecho)	 Sin Diploma de Escuela Grado de Asociado Secundaria Diploma de Escuela Grado de Bachiller
1 2 3 4 5 O O O O O	Secundaria o GED Algunas clases de la universidad O Grado de Maestría Postgrado
28. ¿Usted vive en Carolina del Norte?	33. ¿Cuál es su origen étnico?
⊖ Si ⊖ No	
29. ¿Cuál es tu sexo?	 Indio Americano Asiático
○ Femenino ○ Masculino	Asiático Black (Afreemericane)
	Black/ Afroamericano
30. ¿Cuál describe mejor su grupo de edad?	Hispano/Latino
19 años o menos 45 a 49	Blanco/ Caucásico Otro
○ 20 a 24 ○ 50 a 54	O Otro
○ 25 a 29 ○ 55 a 59	34. ¿Cuál es el ingreso total de tu hogar en los
○ 30 a 34 ○ 60 a 64	últimos 12 meses?
○ 35 a 39 ○ 65+	Menos de \$25,000
○ 40 a 44	\$25,000 a \$49,000 más de \$100,000
Comentarios adicionales:	

Si desea recibir información, promociones y ofertas con respecto a "NC By Train", por favor proporcione su dirección de correo electrónico:

Gracias por completar esta encuesta.

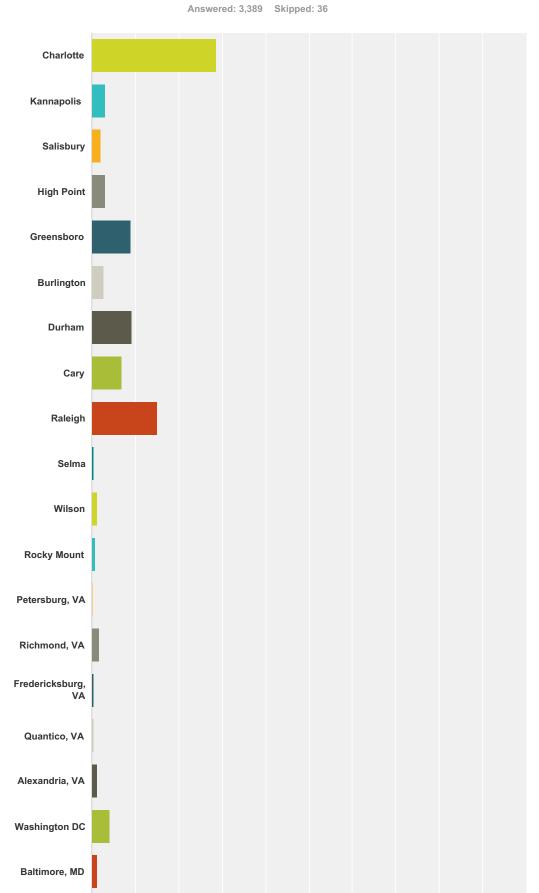
For Official Use Only: Exclusivamente para uso oficial:

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_ Date: __

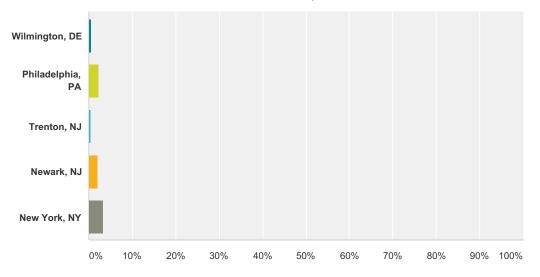
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APPENDIX B – SURVEY RESULTS



Q1 Where did you get on the train?

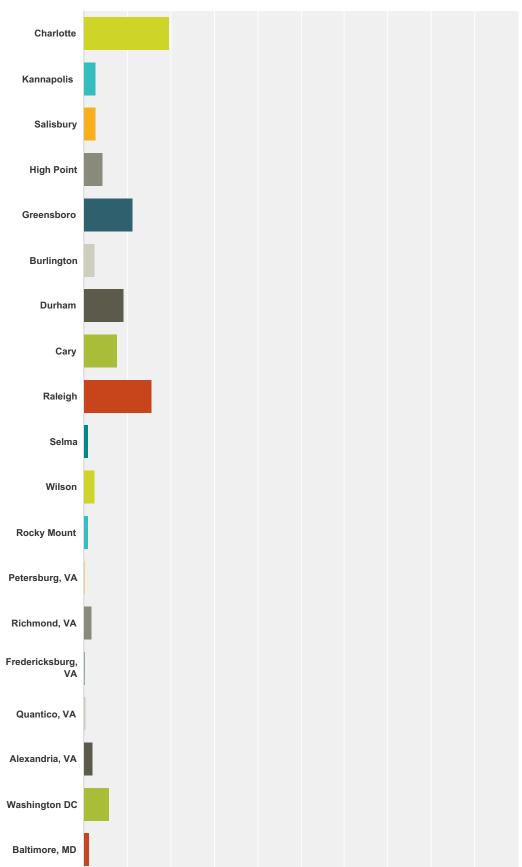
NCDOT On-Board Rail Survey June 2016



Answer Choices	Responses	
Charlotte	28.50%	966
Kannapolis	3.10%	105
Salisbury	2.18%	74
High Point	3.16%	107
Greensboro	8.94%	303
Burlington	2.66%	90
Durham	9.27%	314
Cary	6.79%	230
Raleigh	15.05%	510
Selma	0.38%	13
Wilson	1.30%	44
Rocky Mount	0.80%	27
Petersburg, VA	0.30%	10
Richmond, VA	1.59%	54
Fredericksburg, VA	0.35%	12
Quantico, VA	0.32%	11
Alexandria, VA	1.30%	44
Washington DC	4.19%	142
Baltimore, MD	1.15%	39
Wilmington, DE	0.56%	19
Philadelphia, PA	2.36%	80
Trenton, NJ	0.44%	15
Newark, NJ	2.04%	69

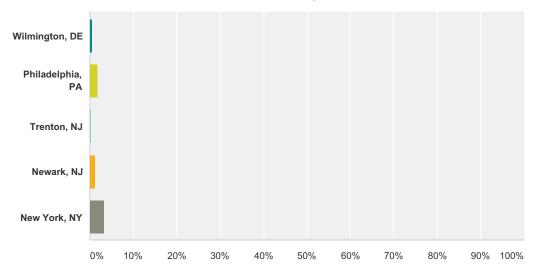
NCDOT On-Board Rail Survey June 2016

New York, NY	3.28% 111
Total	3,389



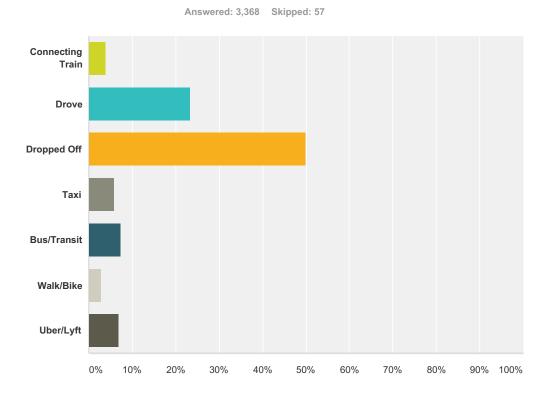
Q2 Where did you get off this train?

Answered: 3,366 Skipped: 59



Answer Choices	Responses	
Charlotte	19.61%	660
Kannapolis	2.79%	94
Salisbury	2.67%	90
High Point	4.46%	150
Greensboro	11.35%	382
Burlington	2.47%	83
Durham	9.12%	307
Cary	7.66%	258
Raleigh	15.72%	529
Selma	1.10%	37
Wilson	2.53%	85
Rocky Mount	1.04%	35
Petersburg, VA	0.27%	9
Richmond, VA	1.96%	66
Fredericksburg, VA	0.27%	9
Quantico, VA	0.36%	12
Alexandria, VA	1.99%	67
Washington DC	5.91%	199
Baltimore, MD	1.28%	43
Wilmington, DE	0.56%	19
Philadelphia, PA	1.90%	64
Trenton, NJ	0.24%	8
Newark, NJ	1.34%	45

New York, NY	3.42% 115
Total	3,366



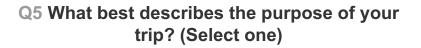
Q3 How did you get to the train station?

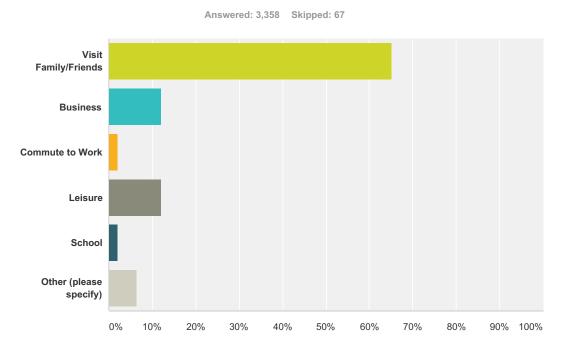
Answer Choices	Responses	
Connecting Train	3.98%	134
Drove	23.28%	784
Dropped Off	49.82%	1,678
Тахі	5.91%	199
Bus/Transit	7.36%	248
Walk/Bike	2.85%	96
Uber/Lyft	6.80%	229
Total		3,368

Q4 How will you get to your final destination?

Answered: 3,347 Skipped: 78 Connecting Train Drive Picked Up Taxi **Bus/Transit** Walk/Bike Uber/Lyft 0% 10% 20% 30% 40% 50% 60% 70% 80% 90% 100%

Answer Choices	Responses	
Connecting Train	4.03%	135
Drive	11.65%	390
Picked Up	60.02%	2,009
Taxi	6.36%	213
Bus/Transit	7.17%	240
Walk/Bike	4.15%	139
Uber/Lyft	6.60%	221
Total		3,347

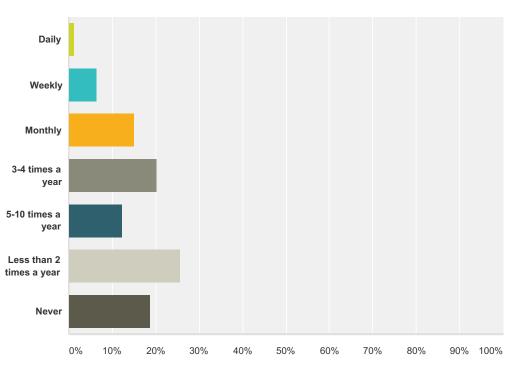




Answer Choices	Responses	
Visit Family/Friends	65.13%	2,187
Business	12.09%	406
Commute to Work	2.17%	73
Leisure	12.12%	407
School	2.08%	70
Other (please specify)	6.40%	215
Total		3,358

Q6 How often do you travel to areas between Charlotte and Raleigh?

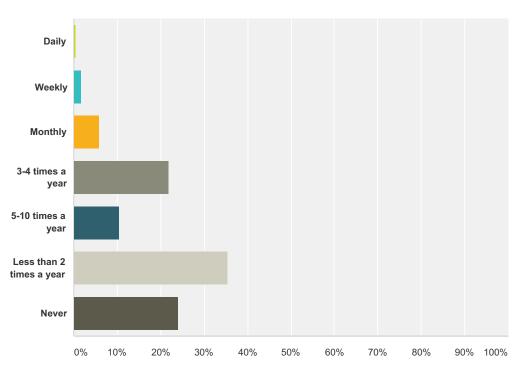
Answered: 3,348 Skipped: 77



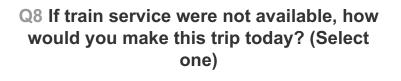
Answer Choices	Responses	
Daily	1.34%	45
Weekly	6.54%	219
Monthly	15.08%	505
3-4 times a year	20.19%	676
5-10 times a year	12.28%	411
Less than 2 times a year	25.72%	861
Never	18.85%	631
Total		3,348

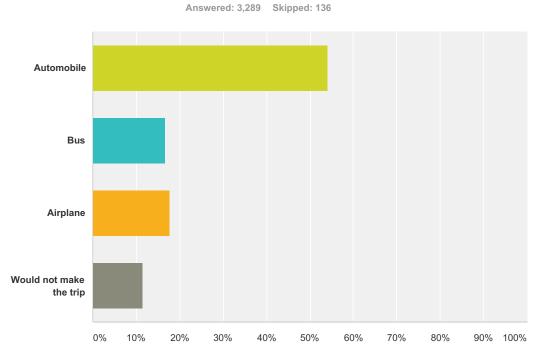
Q7 How often do you travel to areas between North Carolina, Virginia, Washington D.C., New Jersey, New York, and Florida?

Answered: 3,337 Skipped: 88

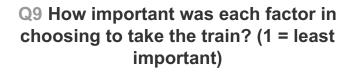


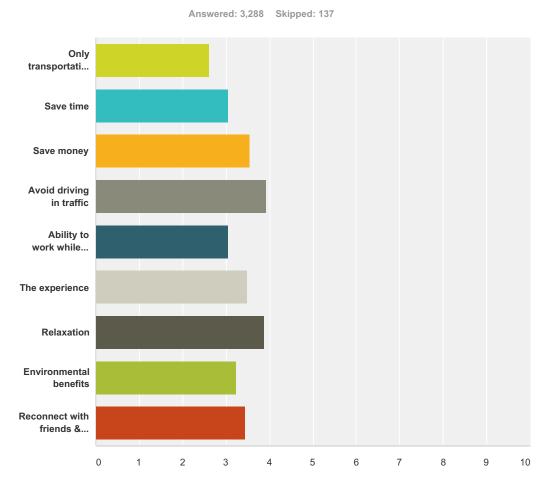
Answer Choices	Responses	
Daily	0.51%	17
Weekly	1.59%	53
Monthly	5.87%	196
3-4 times a year	21.97%	733
5-10 times a year	10.43%	348
Less than 2 times a year	35.54%	1,186
Never	24.09%	804
Total		3,337





Answer Choices	Responses
Automobile	54.03% 1,777
Bus	16.72% 550
Airplane	17.70% 582
Would not make the trip	11.55% 380
Total	3,289



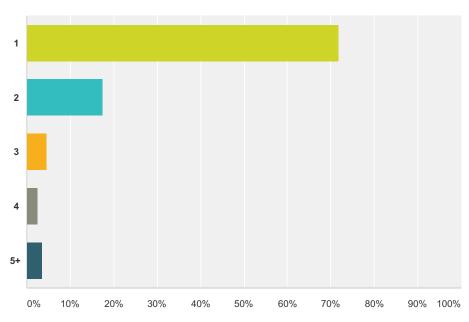


	1	2	3	4	5	Total	Weighted Average
Only transportation available	41.54%	8.95%	16.70%	11.96%	20.84%		
	1,174	253	472	338	589	2,826	2.6
Save time	27.94%	10.89%	16.98%	17.65%	26.54%		
	798	311	485	504	758	2,856	3.0
Save money	17.18%	7.80%	16.80%	18.93%	39.29%		
	502	228	491	553	1,148	2,922	3.5
Avoid driving in traffic	13.45%	4.61%	10.13%	18.66%	53.15%		
	405	139	305	562	1,601	3,012	3.9
Ability to work while traveling	31.85%	7.95%	14.06%	16.16%	29.97%		
	897	224	396	455	844	2,816	3.
The experience	16.89%	8.96%	18.17%	19.96%	36.02%		
	490	260	527	579	1,045	2,901	3.4
Relaxation	8.88%	6.37%	16.52%	24.79%	43.45%		
	265	190	493	740	1,297	2,985	3.8
Environmental benefits	20.61%	10.53%	21.95%	18.84%	28.07%		
	583	298	621	533	794	2,829	3.

Reconnect with friends & family	24.28%	6.34%	12.57%	13.32%	43.49%		
	709	185	367	389	1,270	2,920	3.45

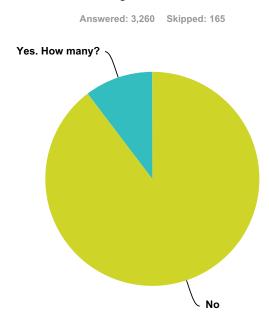
Q10 How many people (including yourself) are traveling in your party?

Answered: 3,254 Skipped: 171



Answer Choices	Responses	
1	71.88%	2,339
2	17.46%	568
3	4.64%	151
4	2.43%	79
5+	3.60%	117
Total		3,254

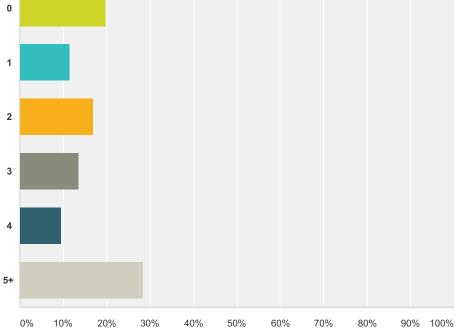
Q11 Are you traveling with children under 13 years old?



Answer Choices	Responses
No	89.66% 2,923
Yes. How many?	10.34% 337
Total	3,260

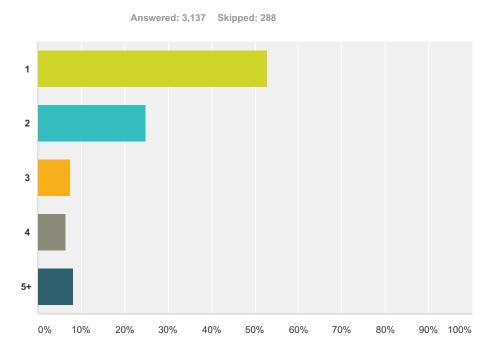
Q12 How many nights will you stay away from home on this trip?

Answered: 3,242 Skipped: 183



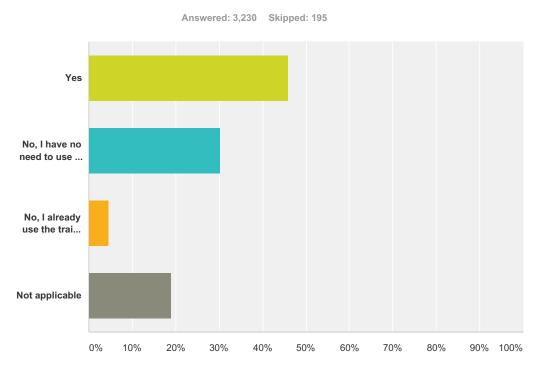
Answer Choices	Responses	
0	19.90%	645
1	11.51%	373
2	17.00%	551
3	13.66%	443
4	9.56%	310
5+	28.38%	920
Total		3,242

Q13 Including this trip, how many train trips have you made in the past 30 days? (round trip is 2 trips)



Answer Choices	Responses	
1	52.85%	1,658
2	24.93%	782
3	7.55%	237
4	6.57%	206
5+	8.10%	254
Total		3,137

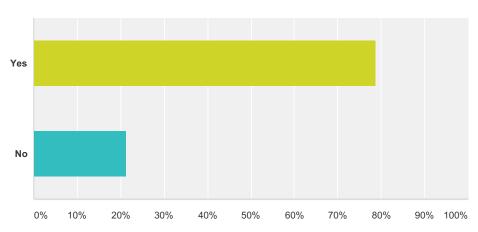
Q14 If the train ran more often between Raleigh and Charlotte would it encourage you to use the service more frequently?



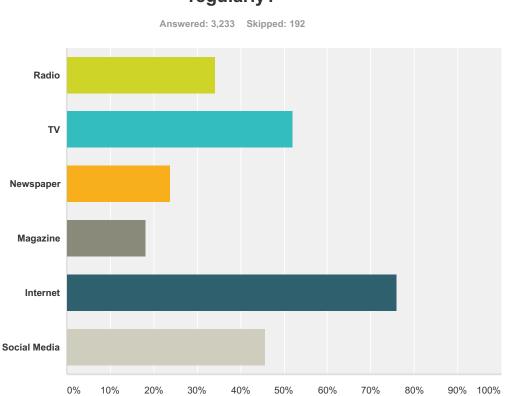
Answer Choices	Responses	
Yes	45.91%	1,483
No, I have no need to use the train more than I do now.	30.37%	981
No, I already use the train on a regular basis.	4.64%	150
Not applicable	19.07%	616
Total		3,230

Q15 Do you ever purchase items on the internet?

Answered: 3,212 Skipped: 213



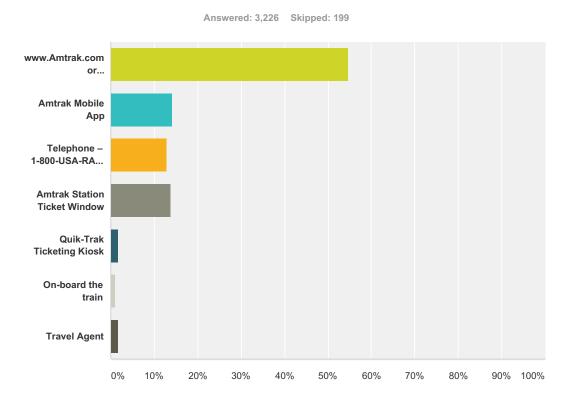
Answer Choices	Responses	
Yes	78.77%	2,530
No	21.23%	682
Total		3,212



Q16 Which media source do you use regularly?

nswer Choices	Responses	
Radio	34.21%	1,106
TV	52.06%	1,683
Newspaper	23.88%	772
Magazine	18.13%	586
Internet	75.94%	2,455
Social Media	45.75%	1,479
otal Respondents: 3,233		

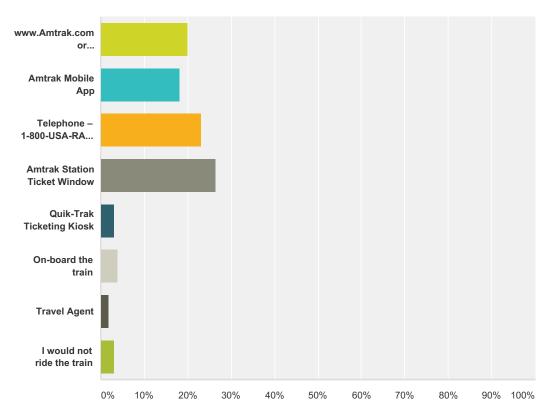
Q17 For this trip, how did you purchase your ticket?



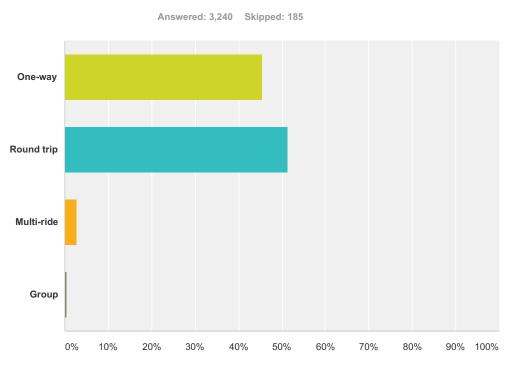
Answer Choices	Responses	
www.Amtrak.com or www.NCByTrain.org	54.71%	1,765
Amtrak Mobile App	14.26%	460
Telephone – 1-800-USA-RAIL or 1-800 BY-TRAIN	13.02%	420
Amtrak Station Ticket Window	13.70%	442
Quik-Trak Ticketing Kiosk	1.58%	51
On-board the train	0.96%	31
Travel Agent	1.77%	57
Fotal		3,226

Q18 If the method used to purchase your ticket for this trip were not available, how would you purchase your ticket?





Answer Choices	Responses	
www.Amtrak.com or www.NCByTrain.org	19.99%	641
Amtrak Mobile App	18.25%	585
Telephone – 1-800-USA-RAIL or 1-800 BY-TRAIN	23.27%	746
Amtrak Station Ticket Window	26.45%	848
Quik-Trak Ticketing Kiosk	3.06%	98
On-board the train	3.99%	128
Travel Agent	1.81%	58
I would not ride the train	3.18%	102
Total		3,206



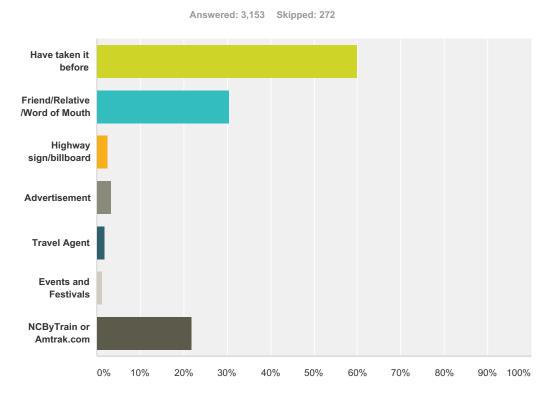
Q19 Which type of ticket did you purchase?

Answer Choices	Responses	
One-way	45.56%	1,476
Round trip	51.27%	1,661
Multi-ride	2.78%	90
Group	0.40%	13
Total		3,240

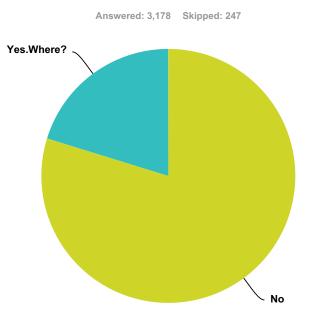
Q20 What is your zip code?

Answered: 2,745 Skipped: 680

Q21 How did you learn about the Piedmont or Carolinian services? (Select all that apply)



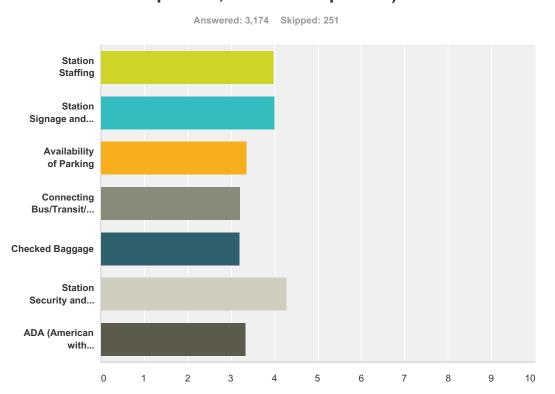
nswer Choices	Responses	
Have taken it before	59.94%	1,890
Friend/Relative/Word of Mouth	30.42%	959
Highway sign/billboard	2.41%	76
Advertisement	3.39%	107
Travel Agent	1.93%	61
Events and Festivals	1.30%	41
NCByTrain or Amtrak.com	21.98%	693
otal Respondents: 3,153		



Q22 Have you seen this logo prior to today?

Answer Choices	Responses	
No	79.77%	2,535
Yes.Where?	20.23%	643
Total		3,178

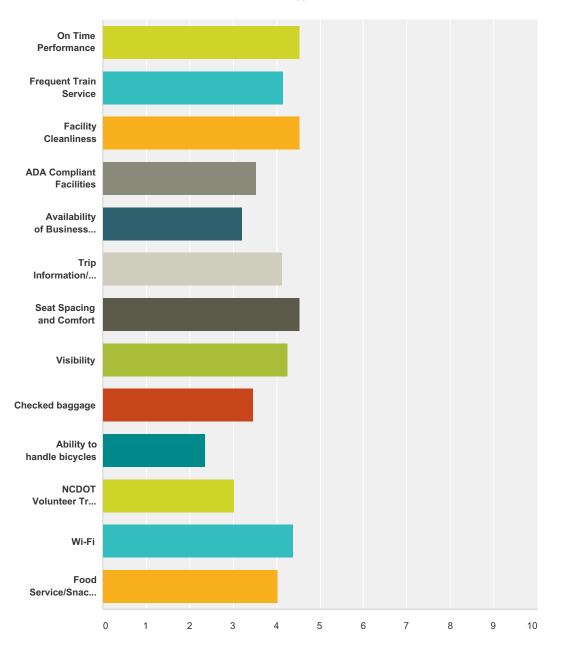
Q23 1. For this trip, please rate the importance of the following. (Matrix with answer choices showing: 1 = least important, 5 = most important)



	1	2	3	4	5	Total	Weighted Average
Station Staffing	6.55%	5.74%	17.03%	23.98%	46.69%		
	202	177	525	739	1,439	3,082	3.9
Station Signage and Boarding Directions	6.17%	5.27%	17.10%	24.10%	47.36%		
	186	159	516	727	1,429	3,017	4.
Availability of Parking	23.79%	7.93%	14.38%	15.36%	38.54%		
	705	235	426	455	1,142	2,963	3.
Connecting Bus/Transit/Private Provider Services	26.73%	8.24%	15.52%	15.70%	33.80%		
	775	239	450	455	980	2,899	3
Checked Baggage	27.97%	8.49%	14.34%	15.21%	33.99%		
	837	254	429	455	1,017	2,992	3
Station Security and Safety	5.43%	3.03%	11.20%	18.27%	62.07%		
	165	92	340	555	1,885	3,037	4
ADA (American with Disabilities Act) Compliant Facilities	26.07%	6.42%	13.88%	14.95%	38.67%		
	755	186	402	433	1,120	2,896	3

Q24 When traveling by train, please rate the importance of the following. (Matrix with answer choices showing: 1 = least important, 5 = most important)

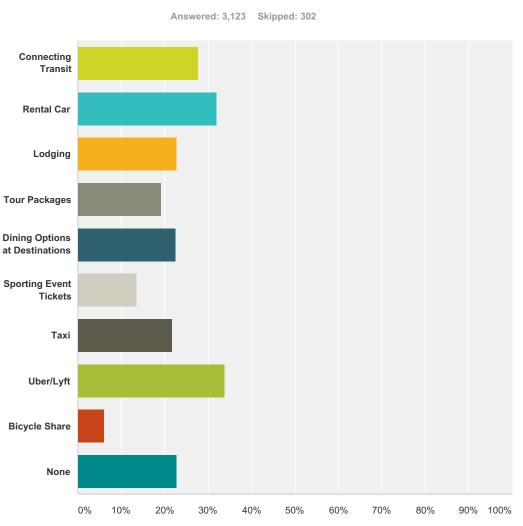
Answered: 3,195 Skipped: 230



	1	2	3	4	5	Total	Weighted Average
On Time Performance	2.27%	1.92%	6.46%	18.83%	70.52%		
	71	60	202	589	2,206	3,128	4.53
Frequent Train Service	3.93%	4.33%	15.47%	25.10%	51.17%		
	118	130	464	753	1,535	3,000	4.15

NCDOT On-Doard Ran Survey June 2010							
Facility Cleanliness	1.92%	1.92%	6.77%	19.62%	69.77%		
	59	59	208	603	2,144	3,073	4.53
ADA Compliant Facilities	19.86%	7.05%	14.68%	17.07%	41.33%		
	583	207	431	501	1,213	2,935	3.53
Availability of Business Class/Premium Class Service	23.26%	10.91%	19.09%	15.36%	31.37%		
	680	319	558	449	917	2,923	3.21
Trip Information/Alerts/Status	4.11%	3.98%	16.28%	24.97%	50.65%		
	123	119	487	747	1,515	2,991	4.14
Seat Spacing and Comfort	1.75%	1.27%	6.98%	20.75%	69.24%		
	54	39	215	639	2,132	3,079	4.54
Visibility	2.72%	3.34%	14.00%	25.02%	54.92%		
	83	102	427	763	1,675	3,050	4.26
Checked baggage	18.02%	9.16%	18.42%	16.36%	38.04%		
	541	275	553	491	1,142	3,002	3.47
Ability to handle bicycles	47.70%	11.50%	13.91%	10.93%	15.96%		
	1,348	325	393	309	451	2,826	2.36
NCDOT Volunteer Train Hosts	24.36%	12.53%	23.00%	16.01%	24.11%		
	700	360	661	460	693	2,874	3.03
Wi-Fi	5.29%	1.98%	7.81%	17.93%	66.99%		
	158	59	233	535	1,999	2,984	4.39
Food Service/Snack and Beverage Service	6.56%	5.16%	16.78%	22.84%	48.65%		
-	197	155	504	686	1,461	3,003	4.02

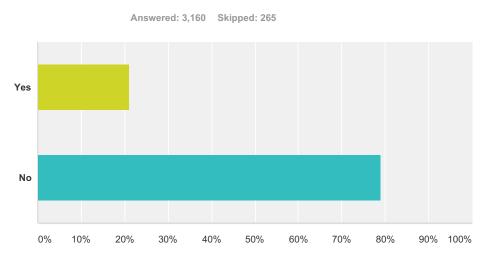
Q25 If you were able to bundle services with your train fare, which services would you be interested in purchasing? (Select all that apply)



swer Choices	Responses	
Connecting Transit	27.79%	868
Rental Car	31.89%	996
Lodging	22.77%	711
Tour Packages	19.21%	600
Dining Options at Destinations	22.54%	704
Sporting Event Tickets	13.64%	426
Taxi	21.74%	679
Uber/Lyft	33.75%	1,054
Bicycle Share	5.99%	187

None	22.67%	708
Total Respondents: 3,123		

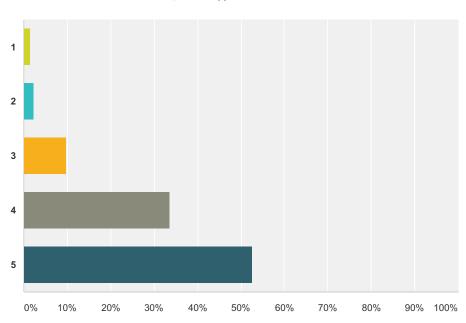
Q26 Would you be interested in a bicycle share program at the stations?



Answer Choices	Responses	
Yes	21.14%	668
No	78.86%	2,492
Total		3,160

Q27 Overall how would you rate your trip experience today ? 1 = least satisfied, 5 = most satisfied

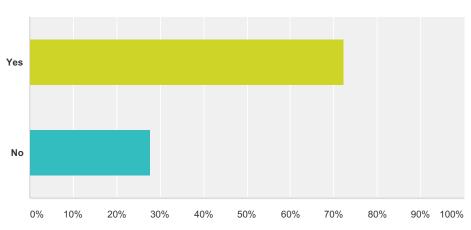
Answered: 3,107 Skipped: 318



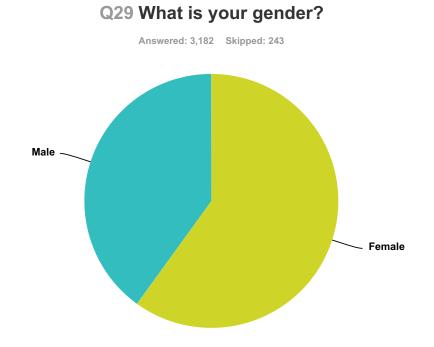
Answer Choices	Responses	
1	1.54%	48
2	2.32%	72
3	9.91%	308
4	33.67%	1,046
5	52.56%	1,633
Total		3,107

Q28 Do you live in North Carolina?

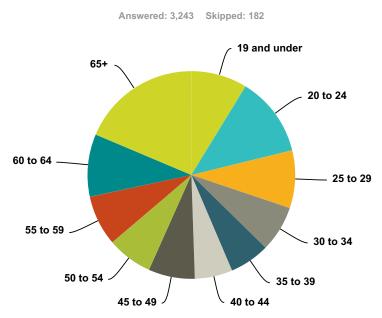




Answer Choices	Responses	
Yes	72.20%	2,319
No	27.80%	893
Total		3,212

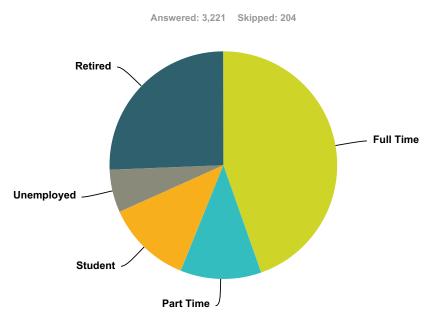


Answer Choices	Responses
Female	59.96% 1,908
Male	40.04% 1,274
Total	3,182



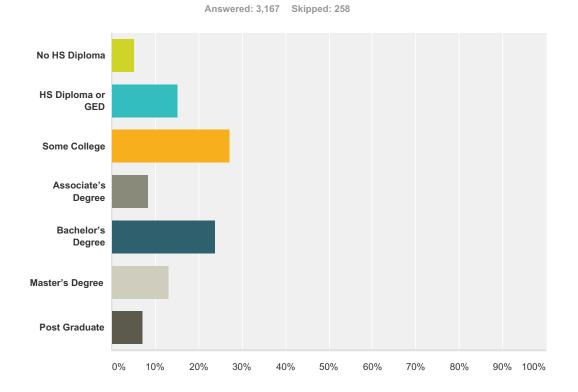
Q30 What best describes your age group?

Answer Choices	Responses	
19 and under	8.73%	283
20 to 24	12.46%	404
25 to 29	8.97%	291
30 to 34	7.15%	232
35 to 39	6.29%	204
40 to 44	5.86%	190
45 to 49	7.25%	235
50 to 54	7.06%	229
55 to 59	7.86%	255
60 to 64	9.74%	316
65+	18.62%	604
Total		3,243



Q31 What best describes your employment status?

Answer Choices	Responses	
Full Time	44.61%	1,437
Part Time	11.52%	371
Student	12.14%	391
Unemployed	6.09%	196
Retired	25.64%	826
Total		3,221

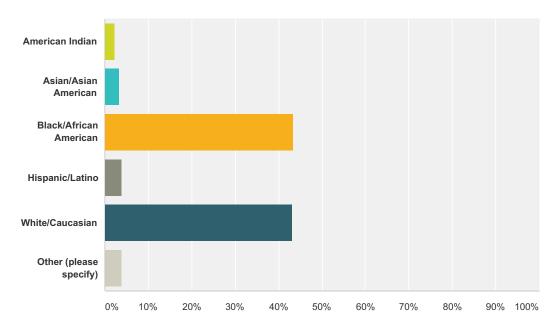


Q32 What is your highest education level?

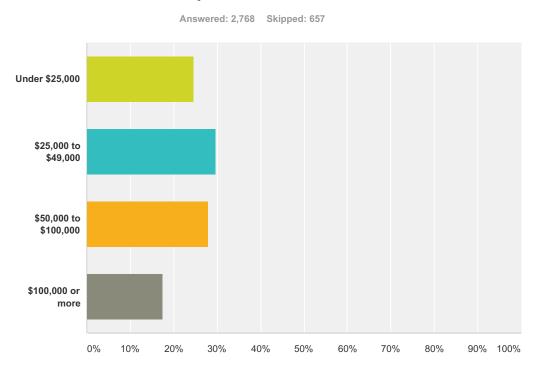
Answer Choices	Responses	
No HS Diploma	5.12%	162
HS Diploma or GED	15.25%	483
Some College	27.06%	857
Associate's Degree	8.43%	267
Bachelor's Degree	23.87%	756
Master's Degree	13.17%	417
Post Graduate	7.10%	225
Total		3,167

Q33 What is your ethnicity?

Answered: 3,135 Skipped: 290



Answer Choices	Responses	
American Indian	2.20%	69
Asian/Asian American	3.35%	105
Black/African American	43.38%	1,360
Hispanic/Latino	3.92%	123
White/Caucasian	43.16%	1,353
Other (please specify)	3.99%	125
Total		3,135



Q34 What is your total household income in the past 12 months?

Answer Choices	Responses
Under \$25,000	24.67% 683
\$25,000 to \$49,000	29.73% 823
\$50,000 to \$100,000	28.07% 777
\$100,000 or more	17.52% 485
Total	2,768

Q35 Additional Comments

Answered: 740 Skipped: 2,685

Q36 Email Address

Answered: 337 Skipped: 3,088

Q37 Train Number

Answered: 3,411 Skipped: 14

Q38 Date

Answered: 3,415 Skipped: 10

Q39 Time

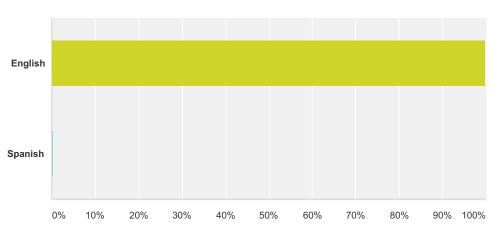
Answered: 3,414 Skipped: 11

Q40 Survey Number

Answered: 3,407 Skipped: 18

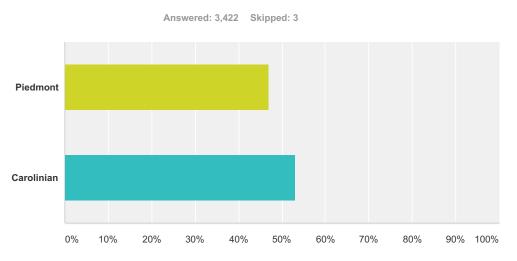
Q41 English or Spanish

Answered: 3,423 Skipped: 2



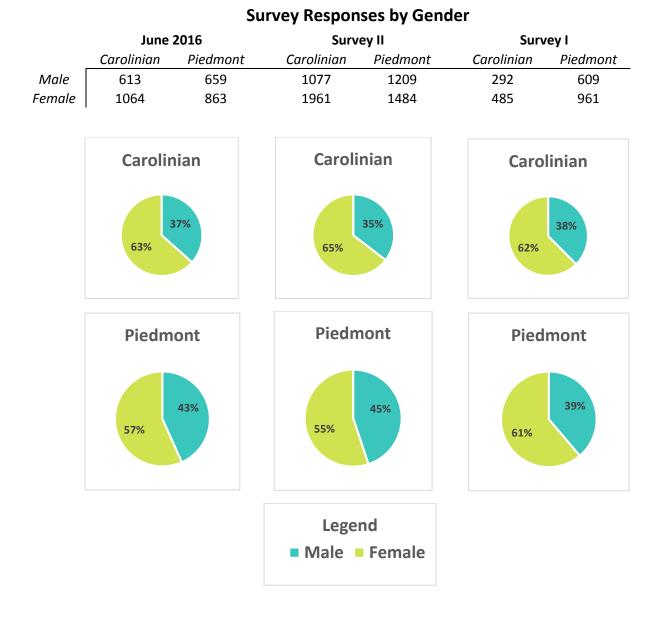
Answer Choices	Responses	
English	99.77%	3,415
Spanish	0.23%	8
Total		3,423

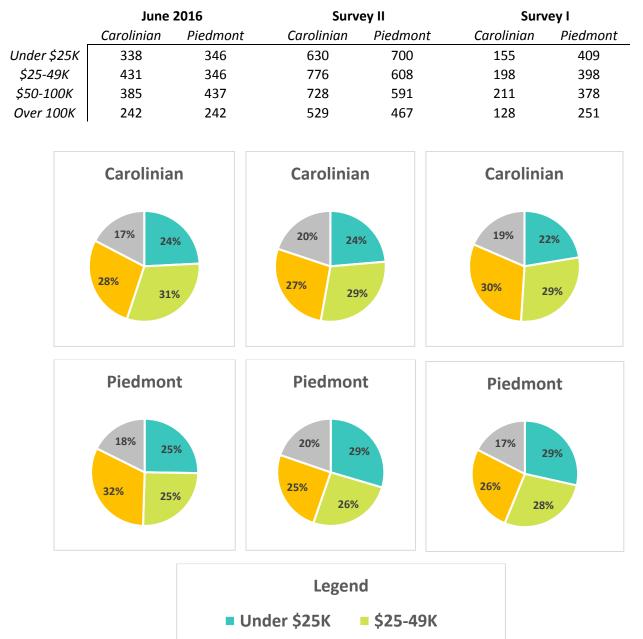
Q42 Piedmont or Carolinian



Answer Choices	Responses	
Piedmont	47.05% 1,6	610
Carolinian	52.95% 1,8	312
Total	3,4	422

APPENDIX C – DEMOGRAPHIC COMPARISON





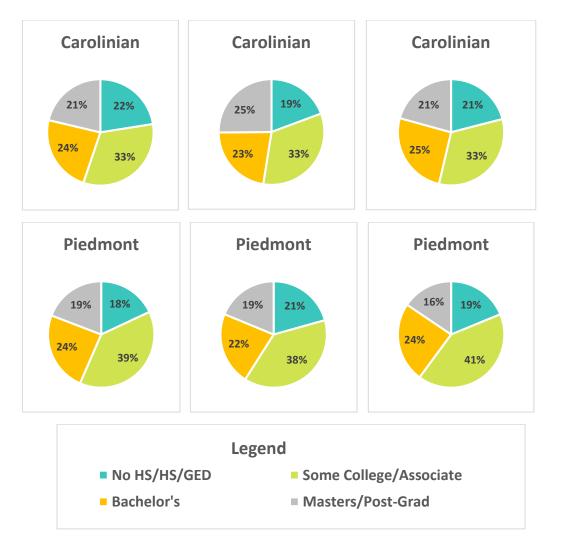
\$50-100K

Over 100K

Survey Responses by Household Income

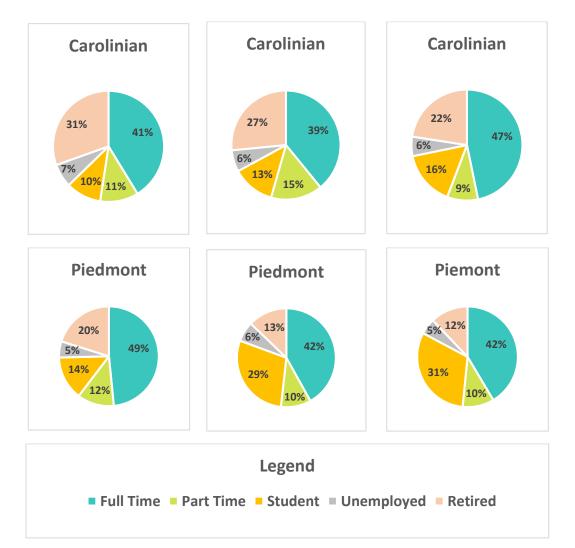
	June 2016		Survey II		Survey I	
	Carolinian	Piedmont	Carolinian	Piedmont	Carolinian	Piedmont
No HS/HS/GED Some	374	271	546	522	154	288
College/Associate	544	578	937	968	240	633
Bachelor's	391	365	631	561	188	373
Masters/Post-Grad	354	288	710	474	152	238

Survey Responses by Education

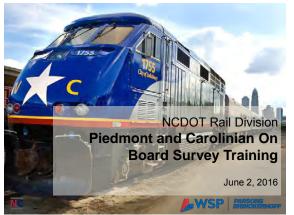


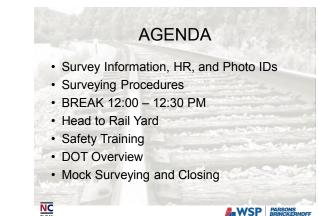
	June 2016		Survey II		Survey I	
_	Carolinian	Piedmont	Carolinian	Piedmont	Carolinian	Piedmont
Full Time	699	738	1293	1138	363	664
Part Time	189	182	506	268	70	162
Student	174	217	418	783	124	500
Unemployed	116	80	212	178	44	82
Retired	516	307	877	348	175	194

Survey Responses by Employment



APPENDIX D – POWERPOINT









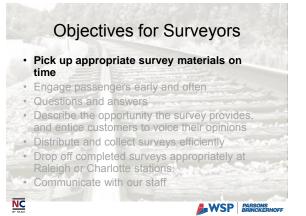


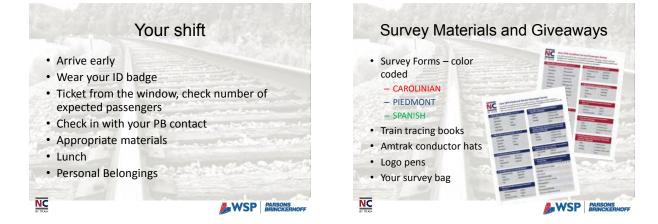
YOU! Our Surveyors

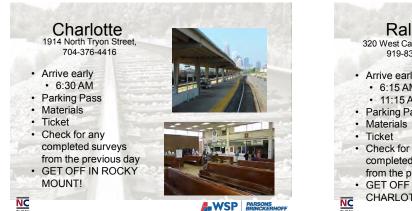
- You are the face and hands of our surveying process
- You represent NCDOT on this project
- Your participation and commitment are essential and are appreciated
- Let us know if you have any questions or concerns at any time



WSP	PARSONS BRINCKERHOFF







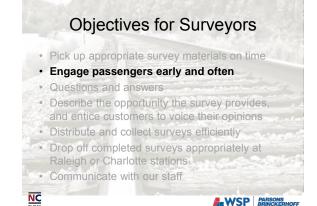


SURVEYING ONLY

- Introduce yourself to Amtrak staff
- Have your ticket scanned
- · Be friendly and courteous; it's their train
- We do NOT work for Amtrak
- Emergency situation you are a passenger
- Do NOT help customers with baggage
- Stay out of the way

NC

- Customers with questions about the service should be directed to Amtrak
- · Communicate with Genevieve/Rachel if there are any issues



Know your topic

- What is NCDOT?
- NCDOT owns and maintains trains in North Carolina
- Improving service and ridership
- Be KNOWLEDGEABLE what does the survey say?
- · LEARN MORE: http://www.ncbytrain.org/

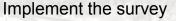
NC

WSP BRINCKERHO

WSP PARSONS BRINCKER

Relate to customers

- Introduce yourself
- Connect to them with a friendly, professional demeanor
- Ask them to share their concerns and feedback
- Listen and respond



- Approach with an open-ended question
- The first "no" is not the end of our interaction
- Convey the importance of their opinion and the need to get them to complete surveys
- Distribute giveaways as needed, or when asked

Things we want to say

- North Carolina would like your opinion about the train service
- Please take this quick survey to weigh in on your experience
- North Carolina would like to improve public transportation services for you and it begins with your participation in this brief survey

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NC
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NC

WSP

DO NOT SAY

- · Do you want to take a survey?
- Do you have time to talk?

NC

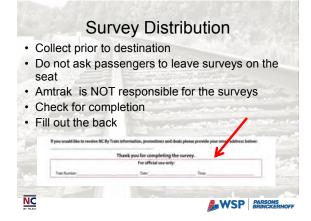
The answer will almost always be NO!

Turn Negatives into a Positive

- "I'm sorry the train is late, unfortunately there isn't anything I can do about that but I would like to hear about how the rest of your trip has been, has the staff been good, have you tried the food, etc.?"
- "I'm sorry you had a negative experience in another state, how has service been here/today?"

Objectives for Surveyors Objectives for Surveyors Pick up appropriate survey materials on time Pick up appropriate survey materials on time Engage passengers early and often Engage passengers early and often Questions and answers Questions and answers · Describe the opportunity the survey provides Describe the opportunity the survey provides and entice customers to voice their opinions and entice customers to voice their opinions · Distribute and collect surveys efficiently Distribute and collect surveys efficiently · Drop off completed surveys appropriately Drop off completed surveys appropriately at Raleigh or Charlotte stations. at Raleigh or Charlotte stations · Communicate with our staff · Communicate with our staff NC NC WSP PARSONS

NC





What do I do with my completed surveys?

- · Charlotte/Raleigh
- Envelopes
- All completed surveys for the Piedmont trains are to be turned in at Raleigh station only
- All completed surveys for the Carolinian trains are to be turned in at Charlotte station only



WSP	PARSONS BRINCKERHOFF

