North Carolina Train Service Study

## PIEDMONT AND CAROLINIAN SUMMER 2016 ON-BOARD SURVEY RESULTS NCDOT Rail Division

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August 2016
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## 1. INTRODUCTION

The North Carolina Department of Transportation (NCDOT) Rail Division and WSP | Parsons Brinckerhoff conducted on-board surveys throughout North Carolina in June 2016 on the statesupported Piedmont and Carolinian services. Two on-board survey periods were previously conducted in 2014. The purpose of this survey was to update information about passenger statistics, preferences, and demographics for the Piedmont and Carolinian services. Results of the survey provide data to increase rider satisfaction in regards to amenities while reviewing allocation of resources. The results also give insight on areas to focus marketing efforts of the state passenger rail to increase ridership and awareness.

### 1.1 Summary of On-Board Survey III Study

Surveys were conducted and collected on-board the Piedmont and Carolinian services during a passenger's trip. The survey took place the week of June $6^{\text {th }}$ and June $20^{\text {th }}$. Surveys were administered by trained contracted staff. Contracted staff were educated about NCDOT Rail Division and their initiatives in order to conduct the survey and help answer questions from passengers regarding the survey. During the entire month of June rail construction work was conducted between Charlotte and Raleigh weekly on Mondays, which canceled passenger rail service between Raleigh and Charlotte; therefore no surveys were completed on Mondays during the weeks of the survey. Survey questions were the same for both the Piedmont and Carolinian services; however the answer choices were tailored for each service depending on amenities and route information. For example, since the Piedmont only services destinations between Raleigh and Charlotte, there were only those nine stations listed as "where did you get on this train?" The Carolinian goes all the way to New York; therefore the answer choices included stops between Charlotte to New York City. The survey was also available in Spanish. If a passenger requested help filling out the survey, the surveyor was instructed to read the questions and answer choices to the passenger to not exclude anyone from participating. Not all passengers feel comfortable disclosing personal information therefore some surveys do not have all questions answered. The Piedmont, Carolinian and Spanish version of the surveys are provided in Appendix A.
The survey focused on the passenger experience on-board the Piedmont and Carolinian services. Questions poll passengers about their trip, first mile/last mile connectivity, important factors in taking the train, important amenities, frequency of travel, and items that will influence advertising and marketing activities including riders' demographics. The results of these questions will provide NCDOT Rail Division with information of potential areas of improvement regarding on-board experiences.
Three thousand four hundred and twenty-two surveys were completed and gathered into a comprehensive database. The summary results of these surveys are found in Appendix B.

## 2. METRICS AND OBJECTIVES

- Evaluate customer satisfaction with state passenger rail services
- Update passenger demographics
- Evaluate reach of the new advertising/branding campaign
- Identify potential strategies to improve advertising based on passenger data
- Evaluate services and amenities that are most important to passengers and if features can be reduced and/or eliminated while maintaining a level of service that passengers expect


## 3. DATA COLLECTION

### 3.1 Survey Design and Administration

The questions for the June 2016 survey were based on the previous two surveys, in order to have similar questions for comparison. Once the questions were compiled, they were reviewed by NCDOT Rail Division. Before the survey period began, contracted staff were trained by both WSP | Parsons Brinckerhoff and NCDOT Rail Division, to become familiar with the survey and surveying process. The PowerPoint used for training is found in Appendix D. Once trained, contracted staff were assigned surveying shifts. The first survey in April 2014 collected a total of 2,491 surveys which was about 1,000 fewer surveys than the survey in June 2016. The table below shows the number of surveys collected during each day of surveying.

| Date of Survey | Number of Surveys |
| :---: | :---: |
| Tuesday, June 7 | 295 |
| Wednesday, June 8 | 392 |
| Thursday, June 9 | 281 |
| Friday, June 10 | 586 |
| Saturday, June 11 | 338 |
| Sunday, June 12 | 389 |
| Tuesday, June 21 | 191 |
| Wednesday, June 22 | 88 |
| Thursday, June 23 | 114 |
| Friday, June 24 | 282 |
| Saturday, June 25 | 116 |
| Sunday, June 26 | 136 |
| Total Surveys | 3,208 |

### 3.2 Database and Quality Control

Prior to the start of surveying, an electronic version of the survey was created on SurveyMonkey. This electronic version was used to record all the surveys and was tested multiple times before surveying began to ensure that the data entered would match the hardcopy of the survey. All the surveys were manually entered into SurveyMonkey. Once all the surveys were entered into SurveyMonkey, surveys were randomly chosen to be back-checked for quality control.

## 4. SURVEY RESULTS AND ANALYSIS

### 4.1 Passenger Origin and Destination

Figure 1 shows the survey responses by passenger's home zip codes. The zip codes with the most responses are shown in dark orange, with high response areas showing up in Greensboro, Durham and Raleigh. Of the zip codes that recorded 30 or more responses, Durham and Greensboro each had four zip codes to do so, Raleigh had three, and Charlotte had one. As departure locations, Charlotte accounted for 29 percent of survey responses, Raleigh 15 percent and both Durham and Greensboro 9 percent each.

Figure 1

## Carolinas Survey Responses by Zip Codes



Figure 2 displays passengers who saw the new logo compared to their residence (zip code). Unlike the survey responses, which spread out further away from the stations, familiarity with the logo is more concentrated around the stations. Of the zip codes that had 10 or more passengers who noted they had previously seen the logo, Raleigh included two zip codes, Durham had one and Salisbury had one. Figure 3 gives a breakdown of locations where passengers saw the new logo.

Figure 2

## Logo Familiarity by North Carolina Zip Codes



Figure 3

## Locations Where Passengers Saw New Logo



- On the Train/at Stations

■ Blank

- Highway/Billboards

■ Cities/Landmarks

- Online/App
- Do not recall

■ Other/Non-categorizable
-TV/Media
■ Print Advertising

- Social Media
- Other Advertisng
- Other Transportation

The survey asked customers about their first mile and last mile connectivity. This data provides information about what method passengers use to arrive and depart from the train stations. This information is helpful for making train service more appealing to passengers so that facilities accommodate their overall transportation methods; not just their train travel. For first mile connectivity, overall most passengers responded they were dropped off. Dropped off was the highest response for almost every station in North Carolina. In Cary, more passengers drove to the station and in Burlington, being dropped off was tied with the number of passengers who drove. Overall, the number of passengers who were dropped off was almost double the number of people who drove, which was the next highest response. There were also more passengers who took Uber or Lyft to the station than those who took a taxi, putting Uber and Lyft as the third most common response. This information is provided in Figure 4.

Figure 4


In regards to last mile connectivity, being picked up had the most responses overall and was the most common response for each station in North Carolina. Being picked up had more responses than all other answers combined. Like first mile connectivity, passengers who drove accounted for the second highest response and more passengers took Uber or Lyft than taxis. However, Uber and Lyft was the fourth most common response behind bus/transit. Figure 5 shows the full breakdown of last mile connectivity.

Figure 5


### 4.2 Demographics Comparison Between Survey Periods

The end of the survey allowed passengers to provide various demographic information, including level of education, employment status, age group, and household income. The same questions were included on the previous two on-board surveys in 2014, allowing for comparison among the three surveys.

Evaluating passengers' employment status, passengers were asked to describe their employment status based on five choices: Full Time, Part Time, Student, Unemployed, or Retired. One of the most notable changes across the surveys, in regards to employment status, is the decrease in the number of students. The first survey (April 2014) recorded the most students, with the Carolinian reporting 16 percent student passengers and the Piedmont 31 percent. These numbers fell slightly during the second survey (November 2014). The numbers fell even more in June 2016. Compared to the first survey, the June 2016 reported six percent fewer student passengers on the Carolinian and 17 percent fewer student passengers on the Piedmont. The first two surveys both fell within most universities' academic year, but the third survey took place during the summer, which may have contributed to the lower number of student passengers. While student passengers decreased, the number of retirees increased between the first and third surveys. Retired passengers on the Carolinian increased nine percent, from 22 percent in April 2014 to 31 percent in June 2016. The Piedmont saw an eight percent increase in retired passengers during the same period, from 12 percent in April 2014 to 20 percent in June 2016. In June 2016, students and retirees were 34 percent of the Piedmont passengers and 41 percent of the Carolinian passengers.

While the changes in the number of students and retirees represented the most significant demographic changes, a change in household incomes stands out. While the breakdown of passengers' household incomes remains fairly consistent across the three surveys, the
breakdown of Piedmont passengers' household incomes in June 2016 shows the most variation. Passengers within the $\$ 50,000$ to $\$ 100,000$ income bracket represented the greatest number of passengers and increased six percent from the April 2014 survey. In both previous surveys, the under $\$ 25,000$ income bracket represented the greatest number of passengers. In June 2016, the $\$ 50,000$ to $\$ 100,000$ income bracket represented seven percent more passengers than the under $\$ 25,000$ income bracket. The comparison charts with this information is provided in Appendix C.

### 4.3 Travel Frequency

NCDOT Rail Division is planning to add a fourth frequency to the Piedmont in 2017 and potentially a fifth frequency in 2019. The survey asked passengers, would they use the train more frequently if more frequent service were available between Raleigh and Charlotte? Ninetyfour percent of passengers responded to this question; meaning that six percent left it blank. Of those, 46 percent answered yes, more frequent service would encourage them to use the train more. Sixty percent of those who answered yes, were Piedmont passengers and 40 percent were Carolinian. Figure 6 below shows a comparison of the responses received for this question.

Figure 6


Passengers were also asked about their current travel frequency between Charlotte and Raleigh. Figure 7 shows the passengers' travel frequency. In addition, it illustrates within each frequency whether or not those passengers would use the service more frequently if the train ran more often between Charlotte and Raleigh. Passengers who travel weekly between Charlotte and Raleigh have the greatest response to increased frequency with 69 percent indicating they would ride the train more often. Sixty-three percent of daily passengers, and 61 percent of monthly passengers indicated they would ride the train more often. All other
categories, excluding passengers who never ride the train, had over 40 percent of passengers indicating they would ride the train more frequently with increased service between Charlotte and Raleigh.

Figure 7


### 4.4 Customer Satisfaction and Passenger Preferences

Figure 8, Figure 9 and Figure 10 show how passengers purchased their tickets during the three surveys. Most methods remained fairly consistent across the three surveys. The two methods that showed the most variation were purchasing online (www.Amtrak.com or www.NCByTrain.org) and buying through the Amtrak Mobile App. During the first survey, 73 percent of ticket purchases were made online; the Amtrak Mobile App was not an available method for purchasing tickets at the time of this survey. During The Amtrak Mobile App had been released as a method for purchasing tickets by the second survey (November 2014), and accounted for 11 percent of ticket purchases. During this same survey, online ticket purchases dropped by 14 percent to 59 percent of ticket purchases, according to survey results. In June 2016, the share of tickets bought on the Amtrak Mobile App continued to rise, accounting for 14 percent of ticket purchases. Although online was still the most popular method for purchasing tickets, sales continued to decline, accounting for 55 percent of ticket purchases.

Figure 8


Figure 9

| Fall 2014 Survey | - Amtrak Mobile App |
| :---: | :---: |
|  | ■ Amtrak Ticket Window |
|  | - On-board the train |
|  | ■ Quik-Trak Ticketing Kiosk |
|  | Telephone-1-800-USA-Rail or Telephone - 1-800-By-Train |
|  | - Travel Agent |
|  | www.Amtrak.com or www.NCByTrain.org |

Figure 10

## Summer 2016 Survey

- Amtrak Mobile App

■ Amtrak Ticket Window


- On-board the train

■ Quik-Trak Ticketing Kiosk

■ Telephone - 1-800-USARail or Telephone - 1-800-
By-Train
Travel Agent

- www.Amtrak.com or www.NCByTrain.org

To further analyze the growing Amtrak Mobile App ticket purchases, the responses of the 14 percent of passengers who purchased their tickets via the Amtrak Mobile App were broken into age groups. Of those 14 percent of passengers, 43 percent were under the age of 30. Passengers under the age of 34 accounted for 51 percent of the tickets purchased via Amtrak Mobile App. Figure 11 shows that passengers between the ages of 20 and 29 accounted for the largest number of passengers purchasing tickets via the Amtrak Mobile App.

Figure 11


The survey asked passengers to rate aspects of traveling by train based on how important those aspects are to the passenger. This includes station staffing, checked baggage, and connecting to transit. Passengers rated these aspects on a on a scale of 1-5, with 1 being least important and 5 being most important. Looking at tasks performed by station staff, the two charts below show the importance of checked baggage to passengers and how many passengers purchased tickets at the ticket window. Figure 12, looking at checked baggage, shows that over two-thirds of North Carolina residents rate checked baggage at a 3 or above. Over 35 percent of passengers, who are North Carolina residents, responded that checked baggage was most important.

Figure 12


While checked baggage remains important, the Figure 13 shows how many tickets were purchased at the ticket window in North Carolina. (Only stations who sell tickets at an Amtrak ticket window are shown as NCDOT operated stations do not have the ability to sell tickets.) Charlotte saw the most, with over 100 ticket sales (12 percent of Charlotte's ticket sales) at the ticket window. Though fewer than Charlotte's number of tickets purchased at the ticket window, Durham and Greensboro's ticket window sales accounted for 20 and 22 percent of each station's ticket sales, respectively.

Figure 13


One question asked passengers to rate their overall experience on a scale of 1-5, with 1 being least satisfied and 5 being most satisfied. The overall experience varied between passengers on the Carolinian and Piedmont, with 59 percent of Piedmont passengers reporting being most satisfied compared to 42 percent of Carolinian passengers. When looking at passengers who responded with a 4 or 5, 10 percent more Piedmont passengers reported these levels of satisfaction than Carolinian passengers. Figure 14 shows the breakdown of overall experience.

Figure 14


### 4.5 Trip Purpose

Passengers were asked to describe the purpose of their trip, selecting between: Visit Family/Friends, Business, Commute to Work, Leisure, School, and Other. As Figure 15 indicates, visiting family and friends was the most common reason for passengers' travel overall and across all age groups. Visiting family and friends accounted for 65 percent of all trips. Combining that with trips for leisure, the next most common response, accounts for 77 percent of trips. The third most common trip purpose was business. When business is combined with commute to work, passengers between the ages of 30 and 54 account for 51 percent of this type of travel, and account for 7 percent of travel overall. Those passengers in the age group of 30 to 34 were the most frequent business traveler, accounting for 12 percent of business travel. School was the least popular reason; however this may be due to the time of year and because the age bracket of 60 and older made up the largest group of riders (28 percent).
Figure 15


### 4.6 Customers' Comments

General comments received from all the surveys were reviewed and categorized to generate a word cloud for the Piedmont and Carolinian service, shown in Figure 15 and Figure 16 below. The size of the words in the word cloud has a direct correlation to the frequency with which the themes were mentioned in survey responses, providing a snapshot of the most common survey results. The first word cloud, Figure 16, shows the comments received only from Piedmont passengers and the second word cloud, Figure 17, shows comments received only from Carolinian passengers.

Figure 16 - Piedmont


Figure 17-Carolinian


## 5. EVALUATION and FINDINGS

The June 2016 survey effort supplements and validate many of the findings from the 2014 surveys. A portrait of important ridership metrics can be framed from these results and the accompanying analysis.

The most significant findings and discrepancies are enumerated below.

1. Despite a 17 percent decrease in the student passengers between the April 2014 survey and the June 2016 survey, the rider-shed of Piedmont-served stations has close to 50 colleges and universities. This large concentration of students provides a great potential for outreach to these universities. NCDOT Rail Division and WSP | Parsons Brinkerhoff are working with the various colleges and universities in providing marketing material for freshman orientation packets. Discussions are on-going regarding NCDOT Rail Division participating at new student orientations. This would provide the opportunity for outreach to parents, students, and staff. Many schools host festivals during the first week of classes, which would provide a great introduction of the Piedmont and Carolinian services to new and returning students;
2. NCDOT Rail Division recently revised the North Carolina Call Center agent scripts to inform potential callers of the ability to book tickets using the Amtrak Mobile App. This initiative has assisted in the use of the mobile app. Booking tickets through the mobile app and the internet decreases in popularity with increasing age, while the inverse is true for ticket window and telephone reservations. Passengers under the age of 34 accounted for 51 percent of the tickets purchased via Amtrak mobile app. Additionally, purchasing tickets on-board the train, through the Quik-Trak Ticketing Kiosk, or through a travel agent, is relatively uncommon;
3. The greatest use of the Piedmont or Carolinian is for visiting friends/family. Though riders using the train to commute to work or for business purposes continue to increase. This type of user most likely will continue to increase with the additional fourth and fifth frequency between Charlotte and Raleigh. Riders within the ages of 30 to 49 represent the greatest users from a commute//business use perspective;
4. Once the fourth and fifth frequencies are in operation, the results show that business use will increase over $55 \%$ on a monthly basis. Survey results also indicate that there would be a $69 \%$ increase in weekly users;
5. Customer service satisfaction is a common theme throughout the survey. When it comes to checked baggage, over 35 percent of passengers, who are North Carolina residents, responded that checked baggage was most important in relationship to customer service.

## 6. MARKETING CONCEPTS

The results of the June 2016 survey provide insight on the success of the marketing initiative NCDOT Rail Division is undertaking, as well as concepts on enhancing and improving the marketing resources. Additional concepts to enhance and focus on for improving ridership and awareness are:

1. Further promote the utilization of roadside billboards depicting the new logo and theme (as they are the most popular response for seeing the new ads);
2. Continue to build upon the partnership with universities/colleges along the corridor to promote to passenger rail service for students and the benefits/discount opportunities;
3. Extend the use of internet ads for utilizing the passenger rail service (as this form of media/marketing was popular) - which also reaches the younger generations and is cost effective;
4. Add "destinations/things to do" in NC on the NCByTrain and Amtrak Vacation pages since there is currently nothing in NC listed;
5. The "Go. Reconnect" theme is working well since most of the trips were for the purpose of visiting family/friends, but to encourage and appeal to more of the business travelers it would be beneficial to add marketing material related to the business travelers and promote those themes (such as develop a second ad to tie into wi-fi and the ability to work instead of sitting in traffic).

## APPENDIX A - SAMPLE SURVEYS

## June 2016 Piedmont Service Passenger Survey

In an effort to provide the best service possible, NCDOT is conducting a survey to solicit your feedback on the Piedmont service. A NCDOT representative is available to answer questions and will collect your completed survey before you reach your destination.

1. Where did you get on the train? (Select one)Charlotte
Burlington
Kannapolis
Durham
Salisbury
CaryHigh Point
RaleighGreensboro
2. Where will you get off this train? (Select one)

Charlotte
Kannapolis
SalisburyHigh Point
RaleighGreensboro
3. How did you get to the train station?Connecting Train
Bus/TransitDrove
Walk/BikeDropped Off
Uber/LyftTaxi
4. How will you get to your final destination?

Connecting Train
Bus/Transit
Drive
Walk/Bike
Picked Up
Uber/Lyft
Taxi
5. What best describes the purpose of your trip? (Select one)

Visit Family/FriendsLeisure

Business
School
Commute to Work
Other $\qquad$
6. How often do you travel to areas between Charlotte and Raleigh?
Daily
3-4 times a year
Weekly
5-10 times a year
Monthly
Less than 2 times a year
O Never
7. How often do you travel to areas between North Carolina, Virginia, Washington D.C., New Jersey, New York, and Florida?
O Daily
3-4 times a year
Weekly
5-10 times a year
Monthly
Less than 2 times a year
Never
8. If train service were not available, how would you make this trip today? (Select one)
O Automobile
Airplane
OBus
Would not make the trip
9. How important was each factor in choosing to take the train?
(1 = least important, 5 = most important)

|  | $\mathbf{1}$ | $\mathbf{2}$ | $\mathbf{3}$ | $\mathbf{4}$ |
| :--- | :--- | :--- | :--- | :--- |

10. How many people (including yourself) are traveling in your party?
$\bigcirc 1$
3
5+
O
○
11. Are you traveling with children under 13 years old?Yes. How many? $\qquad$No
12. How many nights will you stay away from home on this trip?
$\bigcirc$
$\bigcirc 2$
$\bigcirc 4$
$\bigcirc 1$
3
5+
13. Including this trip, how many train trips have you made in the past 30 days? (Count a round trip as 2 trips)
$\bigcirc 1$
3
5+
○ 2
○
14. If the train ran more often between Raleigh and Charlotte would it encourage you to use the service more frequently?
$\bigcirc$ Yes
No, I have no need to use the train more than I do now.No, I already use the train on a regular basis.Not applicable
15. Do you ever purchase items on the internet?
O Yes
O No
16. Which media source do you use regularly? (Select all that apply)
$\bigcirc$ Radio
Magazines
Television
Internet
Newspaper
Social Media
17. For this trip, how did you purchase your ticket?
www.Amtrak.com or www.NCByTrain.org
Amtrak Mobile App
Telephone - 1-800-USA-RAIL or 1-800 BY-TRAIN
Amtrak Station Ticket Window
Quik-Trak Ticketing Kiosk
On-board the train
O Travel Agent
18. If the method used to purchase your ticket for this trip were not available, how would you purchase your ticket?
www.Amtrak.com or www.NCByTrain.org
O Amtrak Mobile App
Telephone-1-800-USA-RAIL or 1-800 BY-TRAIN
Amtrak Station Ticket Window
Quik-Trak Ticketing Kiosk
On-board the train
Travel Agent
I would not ride the train
19. Which type of ticket did you purchase?One-way
Multi-Ride
Round Trip
Group

## 20. What is your zip code?

21. How did you learn about the Piedmont or Carolinian services? (Select all that apply)

O Have taken it before
Friend/Relative/Word of MouthHighway Sign/Billboard
Advertisement (Radio, Print, Electronic)
Travel Agent
Events and Festivals
NCByTrain.org or Amtrak.com

(1 = least important, 5 = most important)
Ability to Handle Bicycles
NCDOT Volunteer Train Hosts
Wi-Fi
Snack and Beverage Service
25. If you were able to bundle services with your
train fare, which services would you be interested
in purchasing? (Select all that apply)
Connecting Transit
Rental Car
Lodging
Tour Packages
Dining Options at Destinations
Sporting Event Tickets
Taxi
Uber/Lyft
Bicycle Share
None

## 26. Would you be interested in a bicycle share

 program at the stations? (A bicycle share program is designed for short point-to-point journeys and provides bicycle rental to the public at automated sites that are open 24 hours a day, seven days a week.)○ Yes
ONo
27. Overall how would you rate your trip experience today on the Piedmont?
1 = least satisfied, 5 = most satisfied)


## 28. Do you live in North Carolina?

$\bigcirc$ Yes
ONo

## 29. What is your gender

Female
Male
30. What best describes your age group?19 and under
45 to 49
20 to 24
50 to 54
25 to 29
○ 55 to 59
30 to 34
60 to 6435 to 3965+40 to 44
31. What best describes your employment status?

Full Time
OnemployedPart Time
RetiredStudent
32. What is your highest education level?No HS DiplomaBachelor's DegreeHS Diploma or GED
Master's DegreeSome College
$\bigcirc$ Post GraduateAssociate's Degree

Additional Comments:

If you would like to receive NC By Train information, promotions and deals please provide your email address below:

Thank you for completing the survey.

## For official use only:

$\qquad$ Date: $\qquad$

## June 2016 Carolinian Service Passenger Survey

In an effort to provide the best service possible, NCDOT is conducting a survey to solicit your feedback on the Carolinian service. A NCDOT representative is available to answer questions and will collect your completed survey before you reach your destination.

1. Where did you get on the train? (Select one)

Charlotte
O Petersburg VA
Kannapolis
Richmond VA
Salisbury
Fredericksburg VA
OHigh Point
Quantico VA
Greensboro
Alexandria VA
Burlington
Washington DC
Durham
Baltimore MD
Cary
Raleigh
Wilmington DE
Philadelphia PA
Selma
Trenton NJ
Wilson
Newark NJ
Rocky MountNew York NY
2. Where will you get off this train? (Select one)

Charlotte
Oetersburg VA
Kannapolis
Richmond VA
Salisbury
Fredericksburg VA
Oigh Point
Quantico VA
Greensboro
Alexandria VA
Burlington
Washington DC
Durham
Baltimore MD
CaryRaleigh
Wilmington DE
Philadelphia PA
Selma
Trenton NJ
WilsonNewark NJRocky Mount

## 3. How did you get to the train station?

Connecting TrainBus/Transit
Drove
Walk/BikeDropped Off
Uber/LyftTaxi
4. How will you get to your final destination?Connecting TrainBus/TransitDrive
Walk/Bike
$\bigcirc$ Picked Up
Uber/LyftTaxi

## 5. What best describes the purpose of your trip? (Select one)

Visit Family/Friends
Leisure
Business
SchoolCommute to Work
Other $\qquad$
6. How often do you travel to areas between Charlotte and Raleigh?
Daily3-4 times a year
Weekly
5-10 times a year
MonthlyLess than 2 times a year
O Never

## 7. How often do you travel to areas between North Carolina, Virginia, Washington D.C., New Jersey, New York, and Florida?

Daily
3-4 times a year
Weekly
5-10 times a year
Monthly
Less than 2 times a year
O Never
8. If train service were not available, how would you make this trip today? (Select one)
O Automobile
Airplane
Bus
Would not make the trip
9. How important was each factor in choosing to
take the train?
(1 = least important, 5 = most important)
Only transportation available
Save time
Save money
Avoid driving in traffic
Ability to work while traveling
The experience
Relaxation
Environmental benefits
Reconnect with friends \& family
10. How many people (including yourself) are traveling in your party?
$\bigcirc 1$
$\bigcirc 3$
5+
$\bigcirc 2$
○ 4
11. Are you traveling with children under 13 years old?
$\bigcirc$ Yes. How many? $\qquad$ No
12. How many nights will you stay away from home on this trip?
$\bigcirc$
$\bigcirc 2$
○ 4
1
3
5+
13. Including this trip, how many train trips have you made in the past 30 days? (Count a round trip as 2 trips)
$\bigcirc 1$
3
5+
$\bigcirc 2$
○ 4
14. If the train ran more often between Raleigh and Charlotte would it encourage you to use the service more frequently?
$\bigcirc$ Yes
No, I have no need to use the train more than I do now.

No, I already use the train on a regular basis.
O Not applicable
15. Do you ever purchase items on the internet?
OYes
$\bigcirc$
No
16. Which media source do you use regularly? (Select all that apply)
Radio
Magazines
Television
O Internet
Newspaper
Social Media
17. For this trip, how did you purchase your ticket?
www.Amtrak.com or www.NCByTrain.org
O Amtrak Mobile App
Telephone - 1-800-USA-RAIL or 1-800 BY-TRAIN
Amtrak Station Ticket Window
Quik-Trak Ticketing Kiosk
On-board the train
OTravel Agent
18. If the method used to purchase your ticket for this trip were not available, how would you purchase your ticket?
www.Amtrak.com or www.NCByTrain.org
Amtrak Mobile App
Telephone - 1-800-USA-RAIL or 1-800 BY-TRAIN
Amtrak Station Ticket Window
Quik-Trak Ticketing Kiosk
On-board the train
Travel Agent
I would not ride the train
19. Which type of ticket did you purchase?One-way
Multi-Ride
Round TripGroup
20. What is your zip code?
21. How did you learn about the Piedmont or Carolinian services? (Select all that apply)

O Have taken it before
Friend/Relative/Word of Mouth
Highway Sign/Billboard
Advertisement (Radio, Print, Electronic)
Travel AgentEvents and Festivals
NCByTrain.org or Amtrak.com
22. Have you seen this logo prior
to today?Yes. Where?
ONo
23. For this trip, please rate the importance of the following.
(1 = least important, 5 = most important)

|  | 1234 |
| :---: | :---: |
| Station Staffing | $\bigcirc \bigcirc \bigcirc \bigcirc$ |
| Station Signage/Boarding Directions | $\bigcirc \bigcirc \bigcirc \bigcirc$ |
| Availability of Parking | $\bigcirc \bigcirc \bigcirc \bigcirc$ |
| Connecting Bus/Transit/Private Provider Services | $\bigcirc \bigcirc \bigcirc \bigcirc$ |
| Checked Baggage | $\bigcirc \bigcirc \bigcirc \bigcirc$ |
| Station Security and Safety | $\bigcirc \bigcirc \bigcirc \bigcirc \bigcirc$ |
| ADA (American with Disabilities Act) Compliant Facilities | $\bigcirc \bigcirc \bigcirc \bigcirc \bigcirc$ |


| 24. When traveling by train, please rate the <br> importance of the following. <br> (1 = least important, 5 = most important) <br> On Time Performance <br> Frequent Train Service <br> Facility Cleanliness <br> ADA (American with Disabilities <br> Act) Compliant Facilities <br> Availability of Business Class/ <br> Premium Class Service <br> Trip Information/Alerts/Status <br> Seat Spacing and Comfort <br> Visibility (Size and clarity of <br> windows, scenery) <br> Checked Baggage <br> Ability to Handle Bicycles <br> NCDOT Volunteer Train Hosts <br> Wi-Fi <br> Food Service |
| :--- |

25. If you were able to bundle services with your train fare, which services would you be interested in purchasing? (Select all that apply)Connecting Transit
ORental Car
Lodging
Tour Packages
Dining Options at Destinations
Sporting Event Tickets
Taxi
Uber/Lyft
Oicycle Share
None
26. Would you be interested in a bicycle share program at the stations? (A bicycle share program is designed for short point-to-point journeys and provides bicycle rental to the public at automated sites that are open 24 hours a day, seven days a week.)

Yes
ONo
27. Overall how would you rate your trip experience today on the Carolinian?
1 = least satisfied, 5 = most satisfied)
1
2
3
4
5
$\bigcirc$
$\bigcirc$
$\bigcirc$
$\bigcirc$
28. Do you live in North Carolina?Yes
ONo
29. What is your gender

FemaleMale
30. What best describes your age group?
19 and under
O 45 to 49
O 20 to 24
50 to 54
25 to 29
55 to 59
30 to 34
60 to 64
35 to 39
65+40 to 44
31. What best describes your employment status?
$\bigcirc$
Full Time
UnemployedPart TimeRetiredStudent

## 32. What is your highest education level?

No HS DiplomaBachelor's DegreeHS Diploma or GEDMaster's DegreeSome CollegePost GraduateAssociate's Degree

## 33. What is your ethnicity?

American IndianAsian/Asian AmericanBlack/African AmericanHispanic/LatinoWhite/CaucasianOther $\qquad$34. What is your total household income in the past 12 months?Under \$25,000
$\$ 50,000$ to $\$ 100,000$
$\$ 25,000$ to $\$ 49,000$
$\$ 100,000$ or more

## Additional Comments:

If you would like to receive NC By Train information, promotions and deals please provide your email address below:

Thank you for completing the survey.

## For official use only:

$\qquad$
$\qquad$

## Encuesta de Pasajeros en el junio del año 2016

En un esfuerzo para proporcionar el mejor servicio posible, NCDOT está llevando a cabo una encuesta para solicitar su opinión sobre el servicio. Un representante de NCDOT está disponible
BY TRAIN para contestar preguntas y para recoger su encuesta completada antes de llegar a su destino.

## 1. ¿Dónde usted aborda el tren?

Charlotte
O Petersburg VA
Kannapolis
Richmond VA
Salisbury
Fredericksburg VA
O High Point
Quantico VA
Greensboro
Alexandria VA
Burlington
Washington DC
Durham
Baltimore MD
CaryRaleigh
Philadelphia PASelma
Trenton NJ
$\bigcirc$
Wilson
Newark NJ
Rocky MountNew York NY
2. ¿Dónde usted va a descender del tren?

Charlotte
Oetersburg VA
Kannapolis
Richmond VA
Salisbury
Fredericksburg VA
High Point
Quantico VA
Greensboro
Alexandria VA
Burlington
Washington DC
Durham
Baltimore MD
CaryRaleigh
Wilmington DE
Philadelphia PA
Selma
$\bigcirc$
WilsonNewark NJ
Rocky Mount

## 3. ¿Cómo llegaste a la estación del tren?

Conexión de trenEl autobús / el transporte públicoConduciendoAlguien lo dejóTaxiCaminando / Bicicleta
O Uber/Lyft

## 4. ¿Cómo va a llegar a su destino final?

Conexión de trenEl autobús / el transporte públicoConduciendoCaminando/BicicletaAlguien lo recogeTaxiUber/Lyft

## 5. ¿Qué actividad mejor describe el propósito de su viaje? (Seleccione una)

Visitar Familia/Amigos$\bigcirc$ Placer
Negocio
EstudiosIr al trabajo
Otro $\qquad$
6. ¿Con qué frecuencia viajas a zonas entre Charlotte y Raleigh?
Diariamente
$5-10$ veces al año
Semanalmente
3-4 veces al año
Mensualmente
Menos de 2 veces al año
Nunca
7. ¿Con qué frecuencia viajas a zonas entre Carolina del Norte, Virginia, Washington D.C., Nueva Jersey, Nueva York y Florida?
Diariamente
$5-10$ veces al año
Semanalmente
3-4 veces al año
Mensualmente
Menos de 2 veces al año
Nunca
8. ¿Si el servicio de trenes no estuviera disponible, cómo haría usted este viaje? (Seleccione una)
On automóvil
On Avión
O El autobús
No haría el viaje

| 9. ¿Qué importancia tuvo cada factor en su elección |
| :--- |
| de tomar el tren hoy? |
| (1 =Menos Importante y 5 = Más importante) |
| único medio de transporte disponible |
| Ahorrando tiempo |
| Ahorrando dinero |
| Evitar manejar en el tráfico |
| La capacidad de trabajar durante el viaje |
| La experiencia |
| Relajación |
| Beneficios ambientales |
| Reconectando con amigos y familiares |

10. ¿Cuántas personas (incluido usted) viajan en su grupo?
$\bigcirc 1$
$\bigcirc 3$
5+
$\bigcirc 2$
○ 4
11. ¿Viaja usted con niños menores de 13 años?

Sí. ¿Cuántos? $\qquad$ No $\bigcirc$
12. ¿Cuántas noches se va a quedar usted fuera de casa durante este viaje?
$\bigcirc$
$\bigcirc 2$
○ 4
1
3
5+
13. ilncluyendo este viaje, cuántos viajes en tren ha hecho usted en los últimos 30 días? (cuente un viaje de ida-regreso como 2 viajes)
$\bigcirc 1$
$\bigcirc$
5+
$\bigcirc 2$
○ 4
14. ¿Si el tren corría con más frecuencia entre Raleigh y Charlotte, le será más probable que utilice el servicio con más frecuencia?
$\bigcirc \mathrm{S}$
No. No tengo necesidad de utilizar el tren más de lo que hago ahora.No. Ya utilizo el tren regularmente.No aplica

## 15. ¿Compra productos en el Internet?

○ Sí
$\bigcirc$ No
16. ¿Que medios de comunicación usa usted regularmente? (seleccione todas los que apliquen)
OLa Radio
Las Revistas
OLa Televisión
O El Internet
Los Periódicos
Redes Sociales
17. ¿Para este viaje, como compraste su boleto?
www.Amtrak.com o www.NCByTrain.org
La aplicación móvil de Amtrak
Por teléfono-1-800-USA-RAIL O 1-800 BY-TRAIN
Cabina de boleto de Amtrak
Ol quiosco de "Quik-Trak"
A bordo del tren
Agente de viaje
18. ¿Si el método utilizado para comprar su boleto para este viaje no estuviera disponible, cómo compraría usted su boleto??
www.Amtrak.com o www.NCByTrain.org
Oa aplicación móvil de Amtrak
Por teléfono-1-800-USA-RAIL O 1-800 BY-TRAIN
Cabina de boleto de Amtrak
Ol quiosco de "Quik-Trak"
A bordo del tren
Agente de viaje
No viajara en el tren
19. ¿Qué tipo de boleto compró usted?Billete sin retorno $\bigcirc$ Billete de varias viajesBillete de vuelta Billete de grupo

## 20. ¿Cuál es su código postal?

21. ¿Cómo aprendió acerca de los servicios del Piedmont o Carolinian? (Seleccione todos los que apliquen)
Ha usado antes los servicios
Amigos/Familiares/Recomendación
CarteleraLa internetAnuncio (de radio, medios impresos, o electrónicos)Agente de viajeEventos y Festivales
NCByTrain.org o Amtrak.com
22. ¿Usted ha visto este logo antes de hoy?¿Si? ¿Adonde? $\qquad$
O
23. Para este viaje, por favor seleccione la importancia de lo siguiente.
(1 = Menos Importante y 5 = Más importante)

|  | 1234 |
| :---: | :---: |
| Personal de la estación | $\bigcirc \bigcirc \bigcirc \bigcirc$ |
| Señalización de la estación y direcciones de embarque | $\bigcirc \bigcirc \bigcirc \bigcirc$ |
| Disponibilidad de estacionamiento | $\bigcirc \bigcirc \bigcirc \bigcirc$ |
| Conexión a los servicios de autobús | $\bigcirc \bigcirc \bigcirc \bigcirc$ |
| Servicio de equipaje | $\bigcirc \bigcirc \bigcirc \bigcirc \bigcirc$ |
| La seguridad de la estación | $\bigcirc \bigcirc \bigcirc \bigcirc$ |
| ADA (Ley sobre Estadounidenses con Discapacidades) Instalaciones cumplen con las regulaciones de la ADA | $\bigcirc \bigcirc \bigcirc \bigcirc \bigcirc$ |


| 24. Cuando se viaja en tren, por favor seleccione |
| :--- |
| la importancia de lo siguiente. |
| (1 = Menos Importante y 5 = Más importante) |

25. iSi usted pudiera agrupar servicios con su billete de tren, que servicios estaría usted interesado en comprar? (Seleccione todos los que apliquen)

Conexión de transporteCarro rentado
Hospedaje
$\bigcirc$ Paquetes turísticos
Locales de restauración en destinos
Entradas para eventos deportivos
Servicios de taxi
Servicios de Uber/Lyft
Bicicletas de alquiler
O Ninguno
26. ¿Estaría usted interesado en un programa de compartir bicicletas en la estación? (un programa de compartir bicicletas se ha diseñado para trayectos cortos punto a punto y ofrece alquiler de bicicletas para el público en los sitios automatizados que están abiertos las 24 horas del día, los siete días de la semana)
$\bigcirc \mathrm{Si}$
ONo
27. ¿En general cómo usted calificaría su experiencia en el viaje de hoy en el Carolinian? (1 = menos satisfecho y $5=$ más satisfecho)

| $\mathbf{1}$ | $\mathbf{2}$ | $\mathbf{3}$ | $\mathbf{4}$ | $\mathbf{5}$ |
| :--- | :--- | :--- | :--- | :--- |
| $\bigcirc$ | $\bigcirc$ | $\bigcirc$ | $\bigcirc$ | $\bigcirc$ |

28. ¿Usted vive en Carolina del Norte?
$\bigcirc \mathrm{Si}$
ONo
29. ¿Cuál es tu sexo?
$\bigcirc$
Femenino
Masculino
30. ¿Cuál describe mejor su grupo de edad?19 años o menos
O 45 a 49
O20a24
〇 50 a 54
O25a29
55a 59
O 30 a 34
O6a 64
35 a 39
65+40 a 44
31. ¿Cuál describe mejor su situación de empleo?Tiempo completo Desempleado
Tiempo parcial
$\bigcirc$ RetiradoEstudiante

## 32. ¿Cuál es su nivel de educación más alto?

Sin Diploma de EscuelaGrado de Asociado SecundariaDiploma de Escuela
Grado de Bachiller Secundaria o GED

Grado de Maestría
Algunas clases de la universidad
$\bigcirc$ Postgrado

## 33. ¿Cuál es su origen étnico?

Indio AmericanoAsiáticoBlack/ AfroamericanoHispano/LatinoBlanco/ CaucásicoOtro $\qquad$34. ¿Cuál es el ingreso total de tu hogar en los últimos 12 meses?

Menos de $\$ 25,000$
$\$ 50,000$ a $\$ 100,000$
$\$ 25,000$ a $\$ 49,000$
más de \$100,000

## Comentarios adicionales:

## Si desea recibir información, promociones y ofertas con respecto a "NC By Train", por favor proporcione su dirección de correo electrónico:

## Gracias por completar esta encuesta.

## For Official Use Only: Exclusivamente para uso oficial:

$\qquad$
$\qquad$

## APPENDIX B - SURVEY RESULTS

Q1 Where did you get on the train?
Answered: 3,389 Skipped: 36


NCDOT On-Board Rail Survey June 2016


| Answer Choices | Responses |  |
| :---: | :---: | :---: |
| Charlotte | 28.50\% | 966 |
| Kannapolis | 3.10\% | 105 |
| Salisbury | 2.18\% | 74 |
| High Point | 3.16\% | 107 |
| Greensboro | 8.94\% | 303 |
| Burlington | 2.66\% | 90 |
| Durham | 9.27\% | 314 |
| Cary | 6.79\% | 230 |
| Raleigh | 15.05\% | 510 |
| Selma | 0.38\% | 13 |
| Wilson | 1.30\% | 44 |
| Rocky Mount | 0.80\% | 27 |
| Petersburg, VA | 0.30\% | 10 |
| Richmond, VA | 1.59\% | 54 |
| Fredericksburg, VA | 0.35\% | 12 |
| Quantico, VA | 0.32\% | 11 |
| Alexandria, VA | 1.30\% | 44 |
| Washington DC | 4.19\% | 142 |
| Baltimore, MD | 1.15\% | 39 |
| Wilmington, DE | 0.56\% | 19 |
| Philadelphia, PA | 2.36\% | 80 |
| Trenton, NJ | 0.44\% | 15 |
| Newark, NJ | 2.04\% | 69 |

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| New York, NY | $3.28 \%$ |
| :--- | :--- | :--- |
| Total | 3,389 |

## Q2 Where did you get off this train?



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| Answer Choices | Responses |  |
| :---: | :---: | :---: |
| Charlotte | 19.61\% | 660 |
| Kannapolis | 2.79\% | 94 |
| Salisbury | 2.67\% | 90 |
| High Point | 4.46\% | 150 |
| Greensboro | 11.35\% | 382 |
| Burlington | 2.47\% | 83 |
| Durham | 9.12\% | 307 |
| Cary | 7.66\% | 258 |
| Raleigh | 15.72\% | 529 |
| Selma | 1.10\% | 37 |
| Wilson | 2.53\% | 85 |
| Rocky Mount | 1.04\% | 35 |
| Petersburg, VA | 0.27\% | 9 |
| Richmond, VA | 1.96\% | 66 |
| Fredericksburg, VA | 0.27\% | 9 |
| Quantico, VA | 0.36\% | 12 |
| Alexandria, VA | 1.99\% | 67 |
| Washington DC | 5.91\% | 199 |
| Baltimore, MD | 1.28\% | 43 |
| Wilmington, DE | 0.56\% | 19 |
| Philadelphia, PA | 1.90\% | 64 |
| Trenton, NJ | 0.24\% | 8 |
| Newark, NJ | 1.34\% | 45 |

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| New York, NY | $3.42 \%$ |
| :--- | :--- |
| Total |  |

NCDOT On-Board Rail Survey June 2016

## Q3 How did you get to the train station?



| Answer Choices | Responses |
| :--- | :--- | :--- |
| Connecting Train | $3.98 \%$ |
| Drove | 234 |
| Dropped Off | 784 |
| Taxi | $\mathbf{2 3 . 2 8 \%}$ |
| Bus/Transit | $\mathbf{4 9 . 8 2 \%}$ |
| Walk/Bike | $\mathbf{5 . 9 1 \%}$ |
| Uber/Lyft | $\mathbf{7 . 3 6 \%}$ |
| Total | $2.85 \%$ |

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## Q4 How will you get to your final destination?

Answered: 3,347 Skipped: 78


| Answer Choices | Responses |  |
| :---: | :---: | :---: |
| Connecting Train | 4.03\% | 135 |
| Drive | 11.65\% | 390 |
| Picked Up | 60.02\% | 2,009 |
| Taxi | 6.36\% | 213 |
| Bus/Transit | 7.17\% | 240 |
| Walk/Bike | 4.15\% | 139 |
| Uber/Lyft | 6.60\% | 221 |
| Total |  | 3,347 |

NCDOT On-Board Rail Survey June 2016

## Q5 What best describes the purpose of your trip? (Select one)

Answered: 3,358 Skipped: 67



NCDOT On-Board Rail Survey June 2016

## Q6 How often do you travel to areas between Charlotte and Raleigh?



| Answer Choices | Responses |
| :--- | :--- | :--- |
| Daily | 219 |
| Weekly | $1.34 \%$ |
| Monthly | $6.54 \%$ |
| $3-4$ times a year | $15.08 \%$ |
| 5-10 times a year | $\mathbf{5 0 5}$ |
| Less than 2 times a year | $\mathbf{2 0 . 1 9 \%}$ |
| Never | $\mathbf{1 2 . 2 8 \%}$ |
| Total | $\mathbf{2 5 . 7 2 \%}$ |

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## Q7 How often do you travel to areas between North Carolina, Virginia, Washington D.C., New Jersey, New York, and Florida?

Answered: 3,337 Skipped: 88


| Answer Choices | Responses |
| :--- | :--- | :--- |
| Daily | $\mathbf{0 . 5 1 \%}$ |
| Weekly | $1.59 \%$ |
| Monthly | 53 |
| 3-4 times a year | $\mathbf{5 . 8 7 \%}$ |
| 5-10 times a year | $\mathbf{2 1 . 9 7 \%}$ |
| Less than 2 times a year | $\mathbf{1 0 . 4 3 \%}$ |
| Never | $\mathbf{3 5 . 5 4 \%}$ |
| Total | $\mathbf{2 4 . 0 9 \%}$ |

NCDOT On-Board Rail Survey June 2016

## Q8 If train service were not available, how would you make this trip today? (Select one)



| Answer Choices | Responses |
| :--- | :--- | :--- |
| Automobile | $\mathbf{5 4 . 0 3 \%}$ |
| Bus | 1,777 |
| Airplane | $\mathbf{1 6 . 7 2 \%}$ |
| Would not make the trip | $\mathbf{1 7 . 7 0 \%}$ |
| Total | $\mathbf{1 1 . 5 5 \%}$ |

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## Q9 How important was each factor in choosing to take the train? (1 = least important)



|  | 1 | 2 | 3 | 4 | 5 | Total | Weighted Average |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Only transportation available | 41.54\% | 8.95\% | 16.70\% | 11.96\% | 20.84\% |  |  |
|  | 1,174 | 253 | 472 | 338 | 589 | 2,826 | 2.62 |
| Save time | 27.94\% | 10.89\% | 16.98\% | 17.65\% | 26.54\% |  |  |
|  | 798 | 311 | 485 | 504 | 758 | 2,856 | 3.04 |
| Save money | 17.18\% | 7.80\% | 16.80\% | 18.93\% | 39.29\% |  |  |
|  | 502 | 228 | 491 | 553 | 1,148 | 2,922 | 3.55 |
| Avoid driving in traffic | 13.45\% | 4.61\% | 10.13\% | 18.66\% | 53.15\% |  |  |
|  | 405 | 139 | 305 | 562 | 1,601 | 3,012 | 3.93 |
| Ability to work while traveling | 31.85\% | 7.95\% | 14.06\% | 16.16\% | 29.97\% |  |  |
|  |  |  |  |  |  | 2,816 | 3.04 |
| The experience | 16.89\% | 8.96\% | 18.17\% | 19.96\% | 36.02\% |  |  |
|  | 490 | 260 | 527 | 579 | 1,045 | 2,901 | 3.49 |
| Relaxation | 8.88\% | 6.37\% | 16.52\% | 24.79\% | 43.45\% |  |  |
|  |  |  |  | 740 |  | 2,985 | 3.88 |
| Environmental benefits | 20.61\% | 10.53\% | 21.95\% | 18.84\% | 28.07\% |  |  |
|  |  |  | 621 | 533 | 794 | 2,829 | 3.23 |

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| $\mathbf{2 4 . 2 8 \%}$ | $\mathbf{6 . 3 4 \%}$ | $\mathbf{1 2 . 5 7 \%}$ | $\mathbf{1 3 . 3 2 \%}$ | $\mathbf{4 3 . 4 9 \%}$ |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 709 | 185 | 367 | 389 | 1,270 | 2,920 |

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## Q10 How many people (including yourself) are traveling in your party?

Answered: 3,254 Skipped: 171


| Answer Choices | Responses |  |
| :---: | :---: | :---: |
| 1 | 71.88\% | 2,339 |
| 2 | 17.46\% | 568 |
| 3 | 4.64\% | 151 |
| 4 | 2.43\% | 79 |
| $5+$ | 3.60\% | 117 |
| Total |  | 3,254 |

NCDOT On-Board Rail Survey June 2016

## Q11 Are you traveling with children under 13 years old?

Answered: 3,260 Skipped: 165


| Answer Choices | Responses |
| :---: | :---: | :---: |
| No | $\mathbf{8 9 . 6 6 \%}$ |
| Yes. How many? | $\mathbf{1 0 . 3 4 \%}$ |
| Total | 337 |

NCDOT On-Board Rail Survey June 2016

## Q12 How many nights will you stay away from home on this trip?

Answered: 3,242 Skipped: 183


| Answer Choices | Responses |  |
| :---: | :---: | :---: |
| 0 | 19.90\% | 645 |
| 1 | 11.51\% | 373 |
| 2 | 17.00\% | 551 |
| 3 | 13.66\% | 443 |
| 4 | 9.56\% | 310 |
| 5+ | 28.38\% | 920 |
| Total |  | 3,242 |

NCDOT On-Board Rail Survey June 2016

## Q13 Including this trip, how many train trips have you made in the past 30 days? (round trip is 2 trips)



| Answer Choices | Responses |  |
| :---: | :---: | :---: |
| 1 | $52.85 \%$ | 1,658 |
| 2 | $24.93 \%$ | 782 |
| 3 | 237 |  |
| 4 | $\mathbf{7 . 5 5 \%}$ | 206 |
| $5+$ | $\mathbf{6 . 5 7 \%}$ | $2.10 \%$ |
| Total |  |  |

NCDOT On-Board Rail Survey June 2016

> Q14 If the train ran more often between Raleigh and Charlotte would it encourage you to use the service more frequently?


| Answer Choices | Responses |
| :--- | :---: | :---: |
| Yes | $\mathbf{4 5 . 9 1 \%}$ |
| No, I have no need to use the train more than I do now. | $\mathbf{3 0 . 3 7 \%}$ |
| No, I already use the train on a regular basis. | $\mathbf{4 8 1}$ |
| Not applicable | $\mathbf{4 . 6 4 \%}$ |
| Total | $\mathbf{1 5 0}$ |

NCDOT On-Board Rail Survey June 2016

Q15 Do you ever purchase items on the internet?


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## Q16 Which media source do you use regularly?

Answered: 3,233 Skipped: 192


| Answer Choices | Responses |
| :---: | :---: |
| Radio | $\mathbf{3 4 . 2 1 \%}$ |
| TV | $\mathbf{5 2 . 0 6 \%}$ |
| Newspaper | $\mathbf{1 , 1 0 6}$ |
| Magazine | $\mathbf{2 3 . 8 8 \%}$ |
| Internet | $\mathbf{1 8 . 1 3 \%}$ |
| Social Media | $\mathbf{7 5 . 9 4 \%}$ |
| Total Respondents: 3,233 | $\mathbf{4 5 . 7 5 \%}$ |

# Q17 For this trip, how did you purchase your ticket? 



| Answer Choices | Responses |  |
| :---: | :---: | :---: |
| www.Amtrak.com or www.NCByTrain.org | 54.71\% | 1,765 |
| Amtrak Mobile App | 14.26\% | 460 |
| Telephone - 1-800-USA-RAIL or 1-800 BY-TRAIN | 13.02\% | 420 |
| Amtrak Station Ticket Window | 13.70\% | 442 |
| Quik-Trak Ticketing Kiosk | 1.58\% | 51 |
| On-board the train | 0.96\% | 31 |
| Travel Agent | 1.77\% | 57 |
| Total |  | 3,226 |

## Q18 If the method used to purchase your ticket for this trip were not available, how would you purchase your ticket?



| Answer Choices | Responses |  |
| :---: | :---: | :---: |
| www.Amtrak.com or www.NCByTrain.org | 19.99\% | 641 |
| Amtrak Mobile App | 18.25\% | 585 |
| Telephone - 1-800-USA-RAIL or 1-800 BY-TRAIN | 23.27\% | 746 |
| Amtrak Station Ticket Window | 26.45\% | 848 |
| Quik-Trak Ticketing Kiosk | 3.06\% | 98 |
| On-board the train | 3.99\% | 128 |
| Travel Agent | 1.81\% | 58 |
| I would not ride the train | 3.18\% | 102 |
| Total |  | 3,206 |

NCDOT On-Board Rail Survey June 2016

## Q19 Which type of ticket did you purchase?



| Answer Choices | Responses |  |
| :---: | :---: | :---: |
| One-way | 45.56\% | 1,476 |
| Round trip | 51.27\% | 1,661 |
| Multi-ride | 2.78\% | 90 |
| Group | 0.40\% | 13 |
| Total |  | 3,240 |

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## Q20 What is your zip code?

NCDOT On-Board Rail Survey June 2016

## Q21 How did you learn about the Piedmont or Carolinian services? (Select all that apply)



| Answer Choices | Responses |
| :--- | :--- |
| Have taken it before | $\mathbf{5 9 . 9 4 \%}$ |
| Friend/Relative/Word of Mouth | $\mathbf{3 0 . 4 2 \%}$ |
| Highway sign/billboard | $\mathbf{2 . 4 1 \%}$ |
| Advertisement | $\mathbf{9 5 9}$ |
| Travel Agent | $\mathbf{3 . 3 9 \%}$ |
| Events and Festivals | $\mathbf{1 . 9 3 \%}$ |
| NCByTrain or Amtrak.com | $\mathbf{1 . 3 0 \%}$ |

Total Respondents: 3,153

NCDOT On-Board Rail Survey June 2016

## Q22 Have you seen this logo prior to today?

Answered: 3,178 Skipped: 247


| Answer Choices | Responses |  |
| :--- | :--- | :--- |
| No | $\mathbf{7 9 . 7 7 \%}$ |  |
| Yes.Where? | $\mathbf{2 0 . 2 3 \%}$ |  |
| Total |  | 643 |

## Q23 1. For this trip, please rate the importance of the following. (Matrix with answer choices showing: 1 = least important, 5 = most important)

Answered: 3,174 Skipped: 251


|  | 1 | 2 | 3 | 4 | 5 | Total | Weighted Average |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Station Staffing | 6.55\% | 5.74\% | 17.03\% | 23.98\% | 46.69\% |  |  |
|  | 202 | 177 | 525 | 739 | 1,439 | 3,082 | 3.99 |
| Station Signage and Boarding Directions | 6.17\% | 5.27\% | 17.10\% | 24.10\% | 47.36\% |  |  |
|  | 186 | 159 | 516 | 727 | 1,429 | 3,017 | 4.01 |
| Availability of Parking | 23.79\% | 7.93\% | 14.38\% | 15.36\% | 38.54\% |  |  |
|  | 705 | 235 | 426 | 455 | 1,142 | 2,963 | 3.37 |
| Connecting Bus/Transit/Private Provider Services | 26.73\% | 8.24\% | 15.52\% | 15.70\% | 33.80\% |  |  |
|  | 775 | 239 | 450 | 455 | 980 | 2,899 | 3.22 |
| Checked Baggage | 27.97\% | 8.49\% | 14.34\% | 15.21\% | 33.99\% |  |  |
|  |  | 254 |  |  |  | 2,992 | 3.19 |
| Station Security and Safety | 5.43\% | 3.03\% | 11.20\% | 18.27\% | 62.07\% |  |  |
|  | 165 | 92 | 340 | 555 | 1,885 | 3,037 | 4.29 |
| ADA (American with Disabilities Act) Compliant Facilities | 26.07\% | 6.42\% | 13.88\% | 14.95\% | 38.67\% |  |  |
|  |  | 186 | 402 | 433 | 1,120 | 2,896 | 3.34 |

## Q24 When traveling by train, please rate the importance of the following. (Matrix with answer choices showing: 1 = least important, 5 = most important)

Answered: 3,195 Skipped: 230


|  | 1 | 2 | 3 | 4 | 5 | Total | Weighted Average |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| On Time Performance | 2.27\% | 1.92\% | 6.46\% | 18.83\% | 70.52\% |  |  |
|  | 71 | 60 | 202 | 589 | 2,206 | 3,128 | 4.53 |
| Frequent Train Service | 3.93\% | 4.33\% | 15.47\% | 25.10\% | 51.17\% |  |  |
|  | 118 | 130 | 464 | 753 | 1,535 | 3,000 | 4.15 |

NCDOT On-Board Rail Survey June 2016

| Facility Cleanliness | $\begin{array}{r} 1.92 \% \\ 59 \end{array}$ | $\begin{array}{r} 1.92 \% \\ 59 \end{array}$ | $\begin{array}{r} 6.77 \% \\ 208 \end{array}$ | $\begin{array}{r} 19.62 \% \\ 603 \end{array}$ | $\begin{array}{r} 69.77 \% \\ 2,144 \end{array}$ | 3,073 | 4.53 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ADA Compliant Facilities | 19.86\% |  | 14.68\% | 17.07\% | 41.33\% |  |  |
|  | 583 | 207 | 431 | 501 | 1,213 | 2,935 | 3.53 |
| Availability of Business Class/Premium Class Service | 23.26\% | 10.91\% | 19.09\% | 15.36\% | 31.37\% |  |  |
|  | 680 | 319 | 558 | 449 | 917 | 2,923 | 3.21 |
| Trip Information/Alerts/Status | 4.11\% | 3.98\% | 16.28\% | 24.97\% | 50.65\% |  |  |
|  | 123 | 119 | 487 | 747 | 1,515 | 2,991 | 4.14 |
| Seat Spacing and Comfort | 1.75\% | 1.27\% | 6.98\% | 20.75\% | 69.24\% |  |  |
|  |  |  | 215 | 639 | 2,132 | 3,079 | 4.54 |
| Visibility | 2.72\% | 3.34\% | 14.00\% | 25.02\% | 54.92\% |  |  |
|  | 83 | 102 | 427 | 763 | 1,675 | 3,050 | 4.26 |
| Checked baggage | 18.02\% | 9.16\% | 18.42\% | 16.36\% | 38.04\% |  |  |
|  | $541$ | $275$ |  |  |  | 3,002 | 3.47 |
| Ability to handle bicycles | 47.70\% | 11.50\% | 13.91\% | 10.93\% | 15.96\% |  |  |
|  |  | 325 | 393 | 309 | 451 | 2,826 | 2.36 |
| NCDOT Volunteer Train Hosts |  |  | 23.00\% | 16.01\% | 24.11\% |  |  |
|  | $700$ | $360$ | $661$ |  |  | 2,874 | 3.03 |
| Wi-Fi | 5.29\% | 1.98\% | 7.81\% | 17.93\% | 66.99\% |  |  |
|  |  |  |  | 535 |  | 2,984 | 4.39 |
| Food Service/Snack and Beverage Service | 6.56\% | 5.16\% | 16.78\% | 22.84\% | 48.65\% |  |  |
|  | 197 | 155 | 504 | 686 |  | 3,003 | 4.02 |

## Q25 If you were able to bundle services with your train fare, which services would you be interested in purchasing? (Select all that apply)

Answered: 3,123 Skipped: 302


| Answer Choices | Responses |
| :--- | :--- | :--- |
| Connecting Transit | $\mathbf{2 7 . 7 9 \%}$ |
| Rental Car | $\mathbf{8 6 8}$ |
| Lodging | $\mathbf{3 1 . 8 9 \%}$ |
| Tour Packages | $\mathbf{2 2 . 7 7 \%}$ |
| Dining Options at Destinations | $\mathbf{7 1 1}$ |
| Sporting Event Tickets | $\mathbf{1 9 . 2 1 \%}$ |
| Taxi | $\mathbf{2 2 . 5 4 \%}$ |
| Uber/Lyft | $\mathbf{1 3 . 6 4 \%}$ |
| Bicycle Share | $\mathbf{2 1 . 7 4 \%}$ |
| $\mathbf{3 2 6}$ |  |

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| None | $22.67 \%$ | 708 |
| :---: | :---: | :---: |
| Total Respondents: 3,123 |  |  |

NCDOT On-Board Rail Survey June 2016

## Q26 Would you be interested in a bicycle share program at the stations?



| Answer Choices | Responses |
| :--- | :--- |
| Yes | $\mathbf{2 1 . 1 4 \%}$ |
| No | $\mathbf{7 8 . 8 6 \%}$ |
| Total | 2,492 |

NCDOT On-Board Rail Survey June 2016

## Q27 Overall how would you rate your trip experience today ? <br> 1 = least satisfied, 5 = most satisfied



| Answer Choices | Responses |  |
| :---: | :---: | :---: |
| 1 | $1.54 \%$ | 48 |
| 2 | $2.32 \%$ | 72 |
| 3 | $\mathbf{3 0 8}$ |  |
| 4 | $\mathbf{3 3 . 6 7 \%}$ | 1,046 |
| 5 | $\mathbf{5 2 . 5 6 \%}$ | 1,633 |
| Total | 3,107 |  |

NCDOT On-Board Rail Survey June 2016

## Q28 Do you live in North Carolina?

Answered: 3,212 Skipped: 213


| Answer Choices | Responses |
| :--- | :--- | :--- |
| Yes | $\mathbf{7 2 . 2 0 \%}$ |
| No | $\mathbf{2 7 . 8 0 \%}$ |
| Total | 893 |

NCDOT On-Board Rail Survey June 2016

## Q29 What is your gender?



| Answer Choices | Responses |
| :--- | :--- |
| Female | $\mathbf{5 9 . 9 6 \%}$ |
| Male | $\mathbf{4 0 . 0 4 \%}$ |
| Total | 1,908 |

NCDOT On-Board Rail Survey June 2016

## Q30 What best describes your age group?

Answered: 3,243 Skipped: 182


| Answer Choices | Responses |  |
| :---: | :---: | :---: |
| 19 and under | 8.73\% | 283 |
| 20 to 24 | 12.46\% | 404 |
| 25 to 29 | 8.97\% | 291 |
| 30 to 34 | 7.15\% | 232 |
| 35 to 39 | 6.29\% | 204 |
| 40 to 44 | 5.86\% | 190 |
| 45 to 49 | 7.25\% | 235 |
| 50 to 54 | 7.06\% | 229 |
| 55 to 59 | 7.86\% | 255 |
| 60 to 64 | 9.74\% | 316 |
| 65+ | 18.62\% | 604 |
| Total |  | 3,243 |

NCDOT On-Board Rail Survey June 2016

## Q31 What best describes your employment status?



| Answer Choices | Responses |  |
| :---: | :---: | :---: |
| Full Time | $\mathbf{4 4 . 6 1 \%}$ |  |
| Part Time | $\mathbf{1 1 . 5 2 \%}$ | 3,437 |
| Student | $\mathbf{1 2 . 1 4 \%}$ |  |
| Unemployed | $\mathbf{6 . 0 9 \%}$ | 391 |
| Retired | $\mathbf{2 5 . 6 4 \%}$ | 196 |
| Total | $\mathbf{8 2 6}$ |  |
| $\mathbf{3 , 2 2 1}$ |  |  |

NCDOT On-Board Rail Survey June 2016

## Q32 What is your highest education level?



| Answer Choices | Responses |  |
| :---: | :---: | :---: |
| No HS Diploma | 5.12\% | 162 |
| HS Diploma or GED | 15.25\% | 483 |
| Some College | 27.06\% | 857 |
| Associate's Degree | 8.43\% | 267 |
| Bachelor's Degree | 23.87\% | 756 |
| Master's Degree | 13.17\% | 417 |
| Post Graduate | 7.10\% | 225 |
| Total |  | 3,167 |

NCDOT On-Board Rail Survey June 2016

Q33 What is your ethnicity?


| Answer Choices | Responses |
| :--- | :--- | :--- |
| American Indian | $\mathbf{2 . 2 0 \%}$ |
| Asian/Asian American | $\mathbf{3 . 3 5 \%}$ |
| Black/African American | $\mathbf{4 3 . 3 8 \%}$ |
| Hispanic/Latino | $\mathbf{1 0 5}$ |
| White/Caucasian | $\mathbf{3 , 9 2 \%}$ |
| Other (please specify) | $\mathbf{4 3 . 1 6 \%}$ |
| Total | 123 |

NCDOT On-Board Rail Survey June 2016

## Q34 What is your total household income in the past 12 months?

Answered: 2,768 Skipped: 657


| Answer Choices | Responses |
| :---: | :---: | :---: |
| Under $\$ 25,000$ | $\mathbf{2 4 . 6 7 \%}$ |
| $\$ 25,000$ to $\$ 49,000$ | $\mathbf{2 9 . 7 3 \%}$ |
| $\$ 50,000$ to $\$ 100,000$ | $\mathbf{2 8 . 0 7 \%}$ |
| $\$ 100,000$ or more | $\mathbf{1 7 . 5 2 \%}$ |
| Total | $\mathbf{7 7 7}$ |

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## Q35 Additional Comments

Answered: 740 Skipped: 2,685

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## Q36 Email Address

[^0]NCDOT On-Board Rail Survey June 2016

## Q37 Train Number

Answered: 3,411 Skipped: 14

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## Q38 Date

Answered: 3,415 Skipped: 10

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## Q39 Time

Answered: 3,414 Skipped: 11

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## Q40 Survey Number

Answered: 3,407 Skipped: 18

NCDOT On-Board Rail Survey June 2016

## Q41 English or Spanish



| Answer Choices | Responses |
| :--- | :--- |
| English | $99.77 \%$ |
| Spanish | $\mathbf{0 . 2 3 \%}$ |
| Total | 8 |

NCDOT On-Board Rail Survey June 2016

## Q42 Piedmont or Carolinian



| Answer Choices | Responses |
| :--- | :--- |
| Piedmont | $\mathbf{4 7 . 0 5 \%}$ |
| Carolinian | $\mathbf{5 2 . 9 5 \%}$ |
| Total | 1,812 |

## APPENDIX C - DEMOGRAPHIC COMPARISON

# Survey Responses by Gender 

|  | June 2016 |  | Survey II |  | Survey I |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Carolinian | Piedmont | Carolinian | Piedmont | Carolinian | Piedmont |
| Male | 613 | 659 | 1077 | 1209 | 292 | 609 |
| Female | 1064 | 863 | 1961 | 1484 | 485 | 961 |





## Survey Responses by Household Income

|  | June 2016 |  | Survey II |  | Survey I |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Carolinian | Piedmont | Carolinian | Piedmont | Carolinian | Piedmont |
| Under $\$ 25 K$ | 338 | 346 | 630 | 700 | 155 | 409 |
| $\$ 25-49 K$ | 431 | 346 | 776 | 608 | 198 | 398 |
| $\$ 50-100 K$ | 385 | 437 | 728 | 591 | 211 | 378 |
| Over 100K | 242 | 242 | 529 | 467 | 128 | 251 |



Legend

- Under \$25K $\quad$ \$25-49K
- \$50-100K

Over 100K

## Survey Responses by Education

|  | June 2016 |  | Survey II |  | Survey I |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Carolinian | Piedmont | Carolinian | Piedmont | Carolinian | Piedmont |
| No HS/HS/GED | 374 | 271 | 546 | 522 | 154 | 288 |
| Some |  |  |  |  |  |  |
| College/Associate | 544 | 578 | 937 | 968 | 240 | 633 |
| Bachelor's | 391 | 365 | 631 | 561 | 188 | 373 |
| Masters/Post-Grad | 354 | 288 | 710 | 474 | 152 | 238 |



```
Legend
- No HS/HS/GED - Some College/Associate
- Bachelor's - Masters/Post-Grad
```


## Survey Responses by Employment

|  | June 2016 |  | Survey II |  | Survey I |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Carolinian | Piedmont | Carolinian | Piedmont | Carolinian | Piedmont |
| Full Time | 699 | 738 | 1293 | 1138 | 363 | 664 |
| Part Time | 189 | 182 | 506 | 268 | 70 | 162 |
| Student | 174 | 217 | 418 | 783 | 124 | 500 |
| Unemployed | 116 | 80 | 212 | 178 | 44 | 82 |
| Retired | 516 | 307 | 877 | 348 | 175 | 194 |



## APPENDIX D - POWERPOINT

 Piedmont and Carolinian On Board Survey Training

June 2, 2016


## What are we doing?

- Engaging customers to receive their feedback
- Assisting customers by supplying an avenue to voice their opinions/concerns
- Improving the train service in and around North Carolina


## $\overline{\overline{N C}}$

RWSP $\left.\right|_{\text {BARINCKERHOFF }} ^{\text {Band }}$


## YOU! Our Surveyors

- You are the face and hands of our surveying process
- You represent NCDOT on this project
- Your participation and commitment are essential and are appreciated
- Let us know if you have any questions or concerns at any time


## $\overline{\text { NC }}$



## Your shift

- Arrive early
- Wear your ID badge
- Ticket from the window, check number of expected passengers
- Check in with your PB contact
- Appropriate materials
- Lunch
- Personal Belongings
$\overline{\text { NC }}$
-WSP $\left\lvert\, \begin{aligned} & \text { Ransons } \\ & \text { Bainckernorf }\end{aligned}\right.$

Charlotte
1914 North Tryon Street, 704-376-4416

- Arrive early
- 6:30 AM
- Parking Pass
- Materials
- Ticket
- Check for any completed surveys from the previous day
- GET OFF IN ROCKY MOUNT!
$\overline{\mathrm{NC}}$



## Objectives for Surveyors

- Pick up appropriate survey materials on time
- Engage passengers early and-often
- Questions and answers
- Describe the opportunity the survey provides and entice customers to voice their opinions
- Distribute and collect surveys efficiently
- Drop off completed surveys appropriately at Raleigh or Charlotte stations:
- Communicate with our staff
$\overline{\text { NC }}$



## Survey Materials and Giveaways

- Survey Forms - color coded
- CAROLINIAN
- PIEDMONT
- SPANISH
- Train tracing books
- Amtrak conductor hats
- Logo pens
- Your survey bag
$\overline{\overline{N C}}$


Raleigh
320 West Cabarrus Street, 919-833-7594

- Arrive early
- 6:15 AM
- 11:15 AM
- Parking Pass
- Materials
- Ticket
- Check for any completed surveys from the previous day
- GET OFF IN

NㅡN


## SURVEYING ONLY

- Introduce yourself to Amtrak staff
- Have your ticket scanned
- Be friendly and courteous; it's their train
- We do NOT work for Amtrak
- Emergency situation you are a passenger
- Do NOT help customers with baggage
- Stay out of the way
- Customers with questions about the service should be directed to Amtrak
- Communicate with Genevieve/Rachel if there are any issues

든
B-WSP $\left.\right|_{\text {BARINCKERHOFF }} ^{\text {Bans }}$

## Know your topic

- What is NCDOT?
- NCDOT owns and maintains trains in North Carolina
- Improving service and ridership
- Be KNOWLEDGEABLE - what does the survey say?
- LEARN MORE: http://www.ncbytrain.org/


## 드N

4WSP

## Implement the survey

- Approach with an open-ended question
- The first "no" is not the end of our interaction
- Convey the importance of their opinion and the need to get them to complete surveys
- Distribute giveaways as needed, or when asked


## $\overline{\mathrm{NC}}$



## Objectives for Surveyors

- Pick up appropriate survey materials on time
- Engage passengers early and often
- Questions and answers
- Describe the opportunity the survey provides, and entice customers to voice their opinions
- Distribute and collect surveys efficiently
- Drop off completed surveys appropriately at Raleigh or Charlotte stations:
- Communicate with our staff


## $\overline{\mathrm{NC}}$

-WSP $\left.\right|_{\text {Ransons }} ^{\text {Rincric }}$

## Relate to customers

- Introduce yourself
- Connect to them with a friendly, professional demeanor
- Ask them to share their concerns and feedback
- Listen and respond


## $\overline{\text { NC }}$

-WSP $\left.\right|_{\text {Ransons }} ^{\text {BRNCKBHofr }}$

## Things we want to say

- North Carolina would like your opinion about the train service
- Please take this quick survey to weigh in on your experience
- North Carolina would like to improve public transportation services for you and it begins with your participation in this brief survey


## $\overline{\mathrm{NC}}$

DWSP $\left\lvert\, \begin{aligned} & \text { Pansons } \\ & \text { Bancorern }\end{aligned}\right.$

## DO NOT SAY

- Do you want to take a survey?
- Do you have time to talk?

The answer will almost always be NO!

## $\overline{\text { NC }}$

-WSP $\mid$ Rasimicin

## Objectives for Surveyors

- Pick up appropriate survey materials on time
- Engage passengers early and often
- Questions and answers
- Describe the opportunity the survey provides,
and entice customers to voice their opinions
- Distribute and collect surveys efficiently
- Drop off completed surveys appropriately at

Raleigh or Charlotte stations:

- Communicate with our staff
$\overline{\overline{N C}}$
DWSP $\left.\right|_{\text {Rafincoich }} ^{\text {Raofr }}$


## Survey Distribution

- Collect prior to destination
- Do not ask passengers to leave surveys on the seat
- Amtrak is NOT responsible for the surveys
- Check for completion
- Fill out the back

$\overline{\mathrm{NC}}$ DWSP $\left\lvert\, \begin{aligned} & \text { Batincons } \\ & \text { Binchoff }\end{aligned}\right.$ gWSP $\left\lvert\, \begin{aligned} & \text { PARSONS } \\ & \text { BIINKKRHOFF }\end{aligned}\right.$



## Turn Negatives into a Positive

- "I'm sorry the train is late, unfortunately there isn't anything I can do about that but I would like to hear about how the rest of your trip has been, has the staff been good, have you tried the food, etc.?"
- "I'm sorry you had a negative experience in another state, how has service been here/today?"


## Objectives for Surveyors

- Pick up appropriate survey materials on time
- Engage passengers early and often
- Questions and answers.
- Describe the opportunity the survey provides, and entice customers to voice their opinions
- Distribute and collect surveys efficiently
- Drop off completed surveys appropriately at Raleigh or Charlotte stations
- Communicate with our staff


## $\overline{\mathrm{NC}}$

WWSP $\left\lvert\, \begin{aligned} & \text { Pansons } \\ & \text { Bancorrh }\end{aligned}\right.$
-

## What do I do with my completed surveys?

- Charlotte/Raleigh
- Envelopes
- All completed surveys for the Piedmont trains are to be turned in at Raleigh station only
- All completed surveys for the Carolinian trains are to be turned in at Charlotte station only
$\overline{\mathrm{NC}}$
DWSP $\left\lvert\, \begin{aligned} & \text { Bansincis } \\ & \text { Binchorf }\end{aligned}\right.$


## Contact

- Genevieve Rubrecht (Charlotte)
- rubrechtg@pbworld.com
- 704-342-5419 (office)
- 703-508-8819 (cell)
- Rachel Gaylord-Miles (Raleigh)
- gaylordmilesr@pbworld.com
- 919-836-4045 (office)
- 704-995-1402 (cell)

EWSP $\left\lvert\, \begin{aligned} & \text { Passons } \\ & \text { Bainckernorr }\end{aligned}\right.$

## Next Steps

- Surveys begins June 7th
-Schedules
-Communication is essential
-If you cannot make your shift do not wait until the day of!
-Call Genevieve (Charlotte based surveyors) or Rachel (Raleigh based surveyors) if there are conflicts
-No surveying on Mondays




[^0]:    Answered: 337 Skipped: 3,088

