



**STATE OF NORTH CAROLINA  
DEPARTMENT OF INFORMATION TECHNOLOGY (DIT)  
STATEWIDE IT PROCUREMENT OFFICE**

**Statewide IT Contract Number 208Z – Geographical Information System Services**

Bid / Solicitation Number ITS-400049

Contract Award Type MANDATORY

Current Effective Dates July 1, 2017 through June 30, 2018

Contract Administrator Kristen Burnette  
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**SCOPE**

The purpose of this State Term Contract is to provide a list of qualified Vendors for Agencies across the State to supplement in-house staff to provide Geographical Information System (GIS) Services.

The scope of the 208Z Statewide Term Contract is limited to GIS Services for Agencies within the State of North Carolina as defined in Table 1:

GIS Services Component	Component Description
<b>GIS PLANNING AND CONSULTING SERVICES</b>	<ul style="list-style-type: none"> <li>• Developing GIS Strategic Plans</li> <li>• Conducting GIS Needs Assessments and Implementation Plans</li> <li>• Preparing GIS User Requirements Analyses, Develop GIS Feasibility Studies</li> <li>• Creating technical user guides, manuals, and write technical reports pertaining to geospatial technology</li> </ul>
<b>GIS DATA CONVERSION SERVICES</b>	<ul style="list-style-type: none"> <li>• Digitize, code, and edit points, lines and polygons; enter/update attribute information</li> <li>• Project and transform geospatial raster and vector data</li> <li>• Reformat, georeference, and rectify geospatial vector data to a project specific basemap</li> <li>• Quality Assurance / Quality Control (QA / QC) of GIS data</li> <li>• Scan and georeference maps and GIS data</li> <li>• Spatial data cleansing, manipulation, and migration</li> </ul>

GIS Services Component	Component Description
<b>GIS APPLICATION DEVELOPMENT AND IMPLEMENTATION SERVICES</b>	<ul style="list-style-type: none"> <li>• Develop and support geospatial system design and architecture,</li> <li>• Develop custom web-based GIS applications using ArcGIS mapping application programming interfaces (APIs) and ArcGIS REST APIs</li> <li>• Develop custom web-based GIS applications using Google Maps APIs</li> <li>• Develop custom web-based GIS applications using other mature mapping APIs</li> <li>• Develop GIS web services for service-oriented architecture</li> <li>• Design and model geodatabases and document work using standard practices</li> <li>• Manage large vector and raster datasets within ArcSDE or similar technology in either Oracle or SQL Server</li> <li>• Tune and optimize spatial databases</li> <li>• Implement ArcSDE and ArcGIS Server or similar technologies in a multi-user, multi-agency, enterprise environment</li> <li>• Customize ArcGIS desktop with Python, ArcPy, or ArcObjects</li> <li>• Develop custom GIS desktop applications using ArcGIS Runtime SDKs and ArcGIS REST APIs</li> <li>• Implement and configure GIS commercial off-the-shelf (COTS) products or components</li> <li>• Development, configuration, and customization of ArcGIS Online</li> </ul>
<b>GIS CONSULTING SERVICES</b>	<ul style="list-style-type: none"> <li>• Provide geospatial analysis, integration, assimilation</li> <li>• Provide geospatial modeling and model development,</li> <li>• Provide GIS Training</li> <li>• Develop and optimize workflows and work procedures with ArcGIS Workflow Manager and ArcGIS Tools</li> <li>• Provide cartographic and visualization development and support</li> <li>• Provide geocomputation development and support</li> </ul>

Table 1: Scope of 208Z Statewide Term Contract

This contract is a **MANDATORY** Statewide Term Contract, with approved exceptions, for the use of Executive Branch State Agencies and is a Convenience Contract, available, but not mandatory, for the use of non-Executive Branch State Agencies permitted by law. Such entities presently include the North Carolina University System and its member campuses, Instructional components of the Department of Public Instruction, Instructional components of the North Carolina Community College System, as well as local (municipal and county) governments.

Agencies with the need to acquire services related not covered by this contract are required to follow the State of North Carolina IT procurement rules, consistent with [09 N.C.A.C. 06 A & B](#) and established procedures of the Department of Information Technology (DIT).

**VENDOR CONTACT INFORMATION**

Table 2 contains the awarded Vendors' Ordering Address and Contact information. Orders shall be issued directly to the respective Vendor. To address service or pricing questions, please contact the Vendors listed below:

Awarded Vendor	Ordering Address	Vendor Contact
1Spatial Inc.	8614 Westwood Center Drive Suite 450 Vienna, VA 22182-2278	<b><u>Sales – State and Local Governments, Inside</u></b> Mike Mathews <a href="mailto:mike.mathews@1Spatial.com">mike.mathews@1Spatial.com</a> (703) 444-9488 ext. 223  <b><u>Sales – State and Local Governments, Outside</u></b> Sheila Steffenson <a href="mailto:sheila.steffenson@1Spatial.com">sheila.steffenson@1Spatial.com</a> (210) 863-4948

<b>Awarded Vendor</b>	<b>Ordering Address</b>	<b>Vendor Contact</b>
AECOM Technical Services of North Carolina, Inc.	701 Corporate Center Drive Raleigh, NC 27607	<b>Sales – State and Local Governments</b> Zsolt Nagy <a href="mailto:zsolt.nagy@aecom.com">zsolt.nagy@aecom.com</a> (919) 760-4007
Applied Geographics, Inc.	24 School Street Boston, MA 02108	<b>Sales – State and Local Governments</b> (617) 447-2400
Boundless Spatial, Inc.	222 Broadway 19 <sup>th</sup> Floor New York, NY 10038	<b>Sales – State and Local Governments</b> Ian Isaacs <a href="mailto:iisaacs@boundlessgeo.com">iisaacs@boundlessgeo.com</a> (877) 673-6436
Contract Land Staff, LLC (CLS)	2245 Texas Drive Suite 200 Sugar Land, TX 77479	<b>Sales – State and Local Governments</b> Becky Mathews (412) 258-0332
Critigen LLC	7604 Technology Way Suite 300 Denver, CO 80237	<b>Sales – State and Local Governments</b> Bruce Taylor <a href="mailto:bruce.taylor@critigen.com">bruce.taylor@critigen.com</a> (919) 439-4624
Data Transfer Solution, LLC (DTS)	3680 Avalon Park East Blvd. Suite 200 Orlando, FL 38282	<b>Sales – State and Local Governments</b> J. Greg Yarbrough <a href="mailto:gyarbrough@dtsgis.com">gyarbrough@dtsgis.com</a> (828) 980-4039
Delasoft, Inc.	92 Reads Way Suite 204 New Castle, DE 19720	<b>Sales – State and Local Governments</b> Tom Stoffel <a href="mailto:tom.stoffel@delasoft.com">tom.stoffel@delasoft.com</a> (919) 360-3846
GeoDecisions, a division of Gannett Fleming, Inc.	207 Senate Avenue Camp Hill, PA 17011	<b>Sales – State and Local Governments</b> Thomas L. Saltzer <a href="mailto:tsaltzer@geodecisions.com">tsaltzer@geodecisions.com</a> (717) 763-7212 ext. 2815
Geographic Technologies Group, Inc.	PO Box 10135 Goldsboro, NC 27532	<b>Sales – State and Local Governments</b> David Holdstock <a href="mailto:dholdstock@geotg.com">dholdstock@geotg.com</a> (919) 759-9214
Geographic Information Services, Inc. (GISINC)	PO Box 361227 Birmingham, AL 35236	<b>Sales – State and Local Governments</b> Wendy Peloquin <a href="mailto:Wendy.peloquin@gisinc.com">Wendy.peloquin@gisinc.com</a> (205) 941-0442 ext. 241
International Projects Consultancy Services (ICPS), Inc.	600 South Highway 169 Suite 1595 Minneapolis, MN 55426	<b>Sales – State and Local Governments</b> Kuldeep Dhar <a href="mailto:kkuldeep@icps.net">kkuldeep@icps.net</a> (952) 541-4888 ext. 27
Johnson, Mirmiran & Thompson, Inc. (JMT Technology Group)	1130 Situs Court Suite 2001 Raleigh, NC 27606	<b>Sales – State and Local Governments</b> Scott Howell <a href="mailto:showell@jmttg.com">showell@jmttg.com</a> (757) 552-1088
KCI Associates of North Carolina, PA (KCI)	4505 Falls of Neuse Road Suite 400 Raleigh, NC 27607	<b>Sales – State and Local Governments</b> Eric Wilson <a href="mailto:eric.wilson@kci.com">eric.wilson@kci.com</a> (919) 783-9214
Pro-West & Associates, Inc.	8239 State 371 NW PO Box 812 Walker, MN 56484	<b>Sales – State and Local Governments</b> Annette Theroux <a href="mailto:atheroux@prowestgis.com">atheroux@prowestgis.com</a> (320) 207-6852
Spatial Focus, LLC	PO Box 683 Avondale Estates, GA 30002	<b>Sales – State and Local Governments</b> Colleen Sharpe <a href="mailto:csharpe@spatialfocus.com">csharpe@spatialfocus.com</a> (919) 435-4470

<b>Awarded Vendor</b>	<b>Ordering Address</b>	<b>Vendor Contact</b>
System Soft Technologies, Inc.	3000 Bayport Drive Suite 840 Tampa, FL 33607	<b><u>Sales – State and Local Governments, Inside</u></b> Neha Desai <a href="mailto:neha.desai@sstech.us">neha.desai@sstech.us</a> (770) 391-0801 ext. 123  <b><u>Sales – State and Local Governments, Outside</u></b> Kishore Kolupoti <a href="mailto:kishore.k@sstech.us">kishore.k@sstech.us</a> (727) 723-0801 ext. 309
Timmons Group, Inc.	1001 Boulders Parkway Suite 300 Richmond, VA 23225	<b><u>Sales – State and Local Governments</u></b> Matt McCracken <a href="mailto:matt.mccracken@timmons.com">matt.mccracken@timmons.com</a> (804) 441-3531
Transcend Spatial Solutions, LLC	2970 University Parkway Suite 201 Sarasota, FL 34243	<b><u>Sales – State and Local Governments</u></b> Connie Gurchiek <a href="mailto:cgurchiek@tssgis.com">cgurchiek@tssgis.com</a> (941) 359-9697
VHB Engineering NC, P.C.	Venture I 940 Main Campus Drive Suite 500 Raleigh, NC 27606	<b><u>Sales – State and Local Governments</u></b> Taruna Tayal <a href="mailto:ttayal@vhb.com">ttayal@vhb.com</a> (919) 741-5525
VNuIT LLC	5425 Mission Rd Bonsall, CA 92003	<b><u>Sales – State and Local Governments</u></b> Suresh Kakileti <a href="mailto:skakileti@vnuit.com">skakileti@vnuit.com</a> (760) 576-6210
Worldview Solutions Inc.	115 South 15 <sup>th</sup> Street Suite 400 Richmond, VA 23219	<b><u>Sales – State and Local Governments</u></b> Erik Ray <a href="mailto:erik.ray@worldviewsolutions.com">erik.ray@worldviewsolutions.com</a> (804) 767-1870

Table 2: Awarded Vendor's Address and Assigned Contact Information

## **PRICING**

Since each Agency's GIS Services needs are likely to vary over the duration of this contract due to continuing emergence and rapid adoption of new technologies, Agencies are required to follow the Statement of Work (SOW) process described below to determine the best value solution:

**Step 1:** An Agency interested in procuring GIS Services will contact a **minimum** of two Vendors on the GIS Services Statewide Contract and provide initial scope of requested services and requirements using the DIT-provided SOW template.

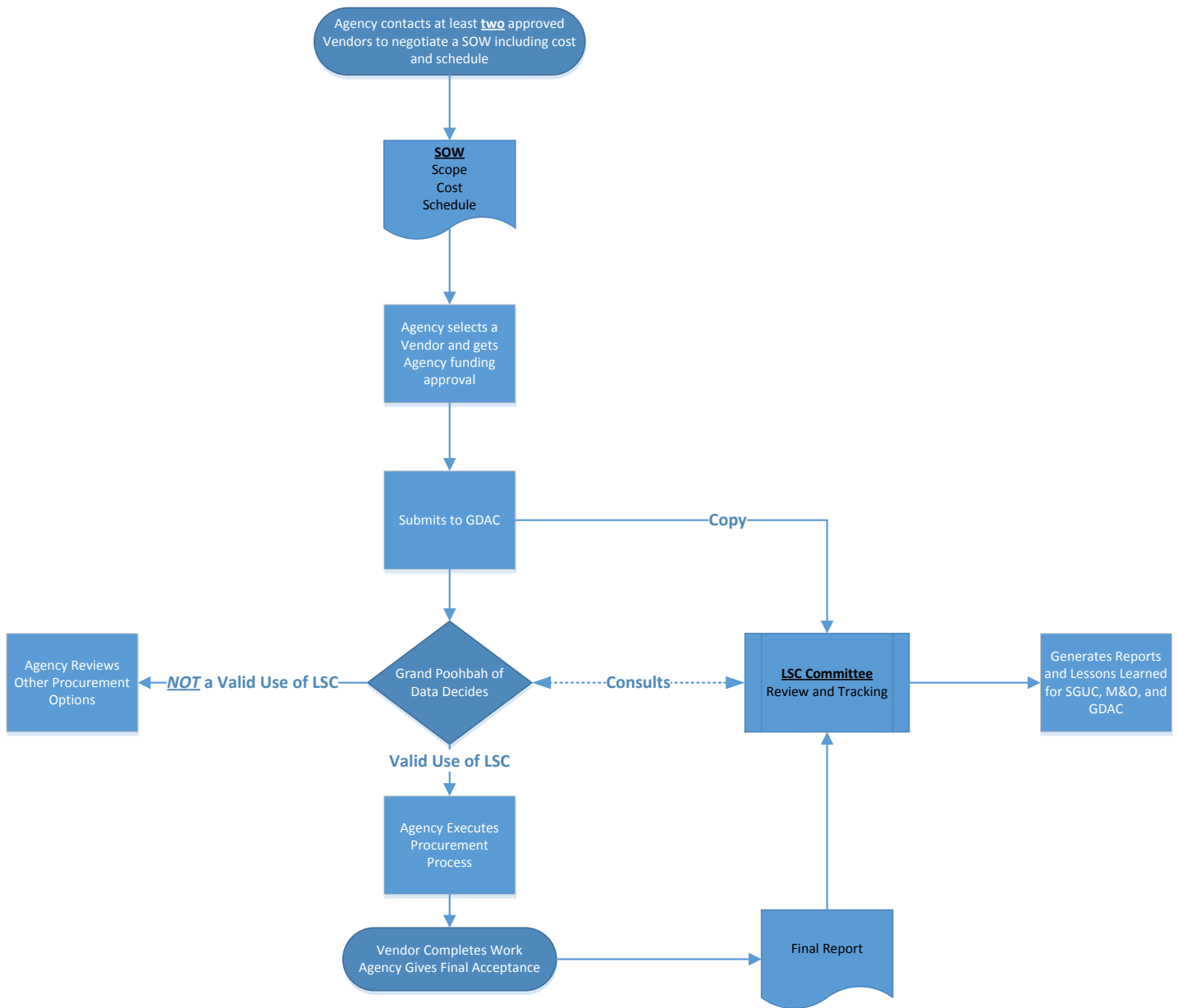
**Step 2:** Each contacted Vendor will work with the Agency as needed and provide proposed version of SOW to Agency.

**Step 3:** Agency will seek any clarifications needed on each Vendor's proposed SOW, obtain final SOW from each Vendor if needed, and then select the Vendor who best meets the Agency's business requirements. The Agency may decide to not choose any Vendor to provide GIS Services.

Vendor's SOW pricing to Agency shall include all hardware, software, maintenance, software maintenance and services required to fulfill the agreed upon GIS Services as defined in the SOW.

## **ORDERING PROCESS (FOR EXECUTIVE BRANCH STATE AGENCIES ONLY)**

For Executive Branch State Agencies only, this statewide term contract may be used for GIS Services project that have a total cost of less than \$1 million and have a scheduled duration of less than one year. Executive Branch State Agencies must follow the process below for all GIS Services projects. Contact John Farley at [jcfarley@ncdot.gov](mailto:jcfarley@ncdot.gov) with any questions related to this process or the GIS Limited Services Contract (LCS) Committee.



**TAXES**

The State of North Carolina is exempt from Federal excise taxes and no payment will be made for any personal property taxes levied on the Vendor or for any taxes levied on employee wages. Agencies of the State may have additional exemptions or exclusions for federal or state taxes. Evidence of such additional exemptions or exclusions may be provided to Vendor by Agencies, as applicable, during the term of this contract. Applicable State or local sales taxes shall be invoiced as a separate item.

**TRANSPORTATION CHARGES**

Transportation shall be FOB Destination, unless otherwise specified in the solicitation document or purchase order. Freight, handling, charges for pallets, charges for special shipping requirements and distribution charges shall be included in the total price of each item. Any additional charges included on the invoice shall not be honored for payment, unless authorized by change order by the Agency. In cases where parties other than the Vendor ship materials against this order, the shipper shall be instructed to show the purchase order number on all packages and shipping manifests to ensure proper identification and payment of invoices. Complete packing lists shall accompany each shipment.

**ABNORMAL QUANTITY ORDERS**

There is no Abnormal Quantity provision for this State Term Contract.

**HISTORY**

2017-06-28 Creation of STC 208Z  
2017-07-06 Updated Vendor Contact info. for VNuit.

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